

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to .

Commission file number: 000-50865

MannKind Corporation

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

13-3607736

(I.R.S. Employer Identification No.)

**28903 North Avenue Paine
Valencia, California**

(Address of principal executive offices)

91355

(Zip Code)

(661) 775-5300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of April 24, 2009, there were 102,044,682 shares of the registrant's common stock, \$.01 par value per share, outstanding.

MANNKIND CORPORATION
Form 10-Q
For the Quarterly Period Ended March 31, 2009
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PART 1: FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS
MANKIND CORPORATION AND SUBSIDIARIES
(A Development Stage Company)
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands except share data)

	<u>March 31, 2009</u>	<u>December 31, 2008</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 27,114	\$ 27,648
Marketable securities	3,115	18,844
State research and development credit exchange — current	—	1,500
Prepaid expenses and other current assets	4,907	5,983
Total current assets	<u>35,136</u>	<u>53,975</u>
Property and equipment — net	228,352	226,436
State research and development credit exchange receivable — net of current portion	1,675	1,500
Other assets	10,548	548
Total	<u>\$ 275,711</u>	<u>\$ 282,459</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:		
Accounts payable	\$ 14,222	\$ 15,630
Accrued expenses and other current liabilities	25,937	37,842
Total current liabilities	40,159	53,472
Senior convertible notes	112,378	112,253
Note payable to related party	90,000	30,000
Total liabilities	<u>242,537</u>	<u>195,725</u>
Commitments and contingencies		
Stockholders' equity:		
Undesignated preferred stock, \$0.01 par value — 10,000,000 shares authorized; no shares issued or outstanding at March 31, 2009 and December 31, 2008		—
Common stock, \$0.01 par value — 150,000,000 shares authorized; 102,040,297 and 102,008,096 shares issued and outstanding at March 31, 2009 and December 31, 2008, respectively	1,020	1,020
Additional paid-in capital	1,475,290	1,469,497
Accumulated other comprehensive income	354	295
Deficit accumulated during the development stage	(1,443,490)	(1,384,078)
Total stockholders' equity	<u>33,174</u>	<u>86,734</u>
Total	<u>\$ 275,711</u>	<u>\$ 282,459</u>

See notes to condensed consolidated financial statements.

MANNKIND CORPORATION AND SUBSIDIARIES
(A Development Stage Company)
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)
(In thousands, except per share data)

	Three months ended		Cumulative Period from February 14, 1991 (Date of Inception) to March 31, 2009
	2009	March 31, 2008	
Revenue	\$	\$ 20	\$ 2,988
Operating expenses:			
Research and development	42,889	58,445	1,040,371
General and administrative	14,917	15,640	260,759
In—process research and development costs	—	—	19,726
Goodwill impairment	—	—	151,428
Total operating expenses	<u>57,806</u>	<u>74,085</u>	<u>1,472,284</u>
Loss from operations	(57,806)	(74,065)	(1,469,296)
Other income (expense)	71	60	(1,872)
Interest expense on note payable to related party	(593)	—	(2,116)
Interest expense on senior convertible notes	(1,115)	(337)	(7,072)
Interest income	31	2,921	36,892
Loss before provision for income taxes	(59,412)	(71,421)	(1,443,464)
Income taxes	—	—	(26)
Net loss	(59,412)	(71,421)	(1,443,490)
Deemed dividend related to beneficial conversion feature of convertible preferred stock	—	—	(22,260)
Accretion on redeemable preferred stock	—	—	(952)
Net loss applicable to common stockholders	<u>\$ (59,412)</u>	<u>\$ (71,421)</u>	<u>\$ (1,466,702)</u>
Net loss per share applicable to common stockholders — basic and diluted	<u>\$ (0.58)</u>	<u>\$ (0.70)</u>	
Shares used to compute basic and diluted net loss per share applicable to common stockholders	<u>102,030</u>	<u>101,409</u>	

See notes to condensed consolidated financial statements.

MANNKIND CORPORATION AND SUBSIDIARIES
(A Development Stage Company)
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Three months ended		Cumulative Period from February 14, 1991 (Date of Inception) to March 31, 2009
	2009	March 31, 2008	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net loss	\$ (59,412)	\$ (71,421)	\$ (1,443,490)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	4,515	1,875	64,929
Stock—based compensation expense	5,836	5,433	85,459
Stock expense for shares issued pursuant to research agreement	—	—	3,018
Loss on sale, abandonment/disposal or impairment of property and equipment	—	(6)	10,706
Accrued interest on investments, net of amortization of discounts	(12)	—	(191)
In—process research and development	—	—	19,726
Discount on stockholder notes below market rate	—	—	241
Non—cash compensation expense of officer resulting from stockholder contribution	—	—	70
Accrued interest expense on notes payable to stockholders	—	—	1,538
Non—cash interest expense	—	—	3
Accrued interest on notes receivable	—	—	(747)
Goodwill impairment	—	—	151,428
Loss on available—for—sale securities	—	—	229
Changes in assets and liabilities:			
State research and development credit exchange receivable	1,325	456	(1,675)
Prepaid expenses and other current assets	1,076	1,592	(3,307)
Other assets	—	(1)	(548)
Accounts payable	(3,194)	(9,876)	9,166
Accrued expenses and other current liabilities	(10,803)	(2,285)	22,951
Other liabilities	—	(24)	(2)
Net cash used in operating activities	<u>(60,669)</u>	<u>(74,257)</u>	<u>(1,080,496)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of marketable securities	(2,000)	—	(792,601)
Sales of marketable securities	17,800	—	790,565
Purchase of property and equipment	(5,622)	(24,980)	(297,479)
Proceeds from sale of property and equipment	—	70	284
Deposit for purchase related to Pfizer agreement	(10,000)	—	(10,000)
Net cash (used in) provided by investing activities	<u>178</u>	<u>(24,910)</u>	<u>(309,231)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Issuance of common stock and warrants	—	—	1,140,548
Collection of Series C convertible preferred stock subscriptions receivable	—	—	50,000
Issuance of Series B convertible preferred stock for cash	—	—	15,000
Cash received for common stock to be issued	—	—	3,900
Repurchase of common stock	—	—	(1,028)
Put shares sold to majority stockholder	—	—	623
Borrowings under lines of credit	—	—	4,220
Proceeds from notes receivables	—	—	1,742
Borrowings on notes payable from principal stockholder	60,000	—	160,000
Principal payments on notes payable to principal stockholder	—	—	(70,000)
Borrowings on notes payable	—	—	3,460
Principal payments on notes payable	—	—	(1,667)
Proceeds from senior convertible notes	—	—	111,267
Payment of employment taxes related to vested restricted stock units	(43)	(39)	(1,224)
Net cash (used in) provided by financing activities	<u>59,957</u>	<u>(39)</u>	<u>1,416,841</u>

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	Three months ended		Cumulative Period from February 14, 1991 (Date of Inception) to March 31, 2009
	2009	March 31, 2008	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$ (534)	\$ (99,206)	\$ 27,114
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	27,648	368,285	—
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u>\$ 27,114</u>	<u>\$ 269,079</u>	<u>\$ 27,114</u>
SUPPLEMENTAL CASH FLOWS DISCLOSURES:			
Cash paid for income taxes	\$ —	\$ —	\$ 26
Interest paid in cash	12	—	10,368
Accretion on redeemable convertible preferred stock	—	—	(952)
Issuance of common stock upon conversion of notes payable	—	—	3,331
Increase in additional paid—in capital resulting from merger	—	—	171,154
Issuance of common stock for notes receivable	—	—	2,758
Issuance of put option by stockholder	—	—	(2,949)
Put option redemption by stockholder	—	—	1,921
Issuance of Series C convertible preferred stock subscriptions	—	—	50,000
Issuance of Series A redeemable convertible preferred stock	—	—	4,296
Conversion of Series A redeemable convertible preferred stock	—	—	(5,248)
Non-cash construction in progress and property and equipment	7,281	13,269	13,878

In connection with the Company's initial public offering, all shares of Series B and Series C convertible preferred stock, in the amount of \$15.0 million and \$50.0 million, respectively, automatically converted into common stock in August 2004.

See notes to condensed consolidated financial statements.

MANNKIND CORPORATION AND SUBSIDIARIES
(A Development Stage Company)
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. Description of business and basis of presentation

The accompanying unaudited condensed consolidated financial statements of MannKind Corporation and its subsidiaries (the “Company”), have been prepared in accordance with generally accepted accounting principles in the United States of America (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission (the “SEC”). Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. These statements should be read in conjunction with the financial statements and notes thereto included in the Company’s latest audited annual financial statements. The audited statements for the year ended December 31, 2008 are included in the Company’s annual report on Form 10-K for the fiscal year ended December 31, 2008 filed with the SEC on February 27, 2009 (the “Annual Report”).

In the opinion of management, all adjustments, consisting only of normal, recurring adjustments, considered necessary for a fair presentation of the results of these interim periods have been included. The results of operations for the three months ended March 31, 2009 may not be indicative of the results that may be expected for the full year.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of expenses during the reporting period. Actual results could differ from those estimates or assumptions. The more significant estimates reflected in these accompanying financial statements involve accrued expenses, the valuation of stock-based compensation and the determination of the provision for income taxes and corresponding deferred tax assets and liabilities and any valuation allowance recorded against net deferred tax assets.

Business — MannKind Corporation (the “Company”) is a biopharmaceutical company focused on the discovery, development and commercialization of therapeutic products for diseases such as diabetes and cancer. The Company’s lead product candidate, AFRESA[®], is an ultra rapid-acting insulin. In March 2009, the Company submitted a new drug application (“NDA”) to the U.S. Food and Drug Administration (“FDA”) requesting approval of AFRESA for the treatment of adults with type 1 or type 2 diabetes for the control of hyperglycemia. AFRESA consists of the Company’s proprietary Technosphere particles onto which insulin molecules are loaded. These loaded particles are then aerosolized and inhaled deep into the lung using the Company’s AFRESA inhaler.

Basis of Presentation — The Company is considered to be in the development stage as its primary activities since incorporation have been establishing its facilities, recruiting personnel, conducting research and development, business development, business and financial planning, and raising capital. Since its inception through March 31, 2009 the Company has reported accumulated net losses of \$1.5 billion, which include a goodwill impairment charge of \$151.4 million, and cumulative negative cash flow from operations of \$1.1 billion. It is costly to develop therapeutic products and conduct clinical trials for these products. At March 31, 2009 the Company’s capital resources consisted of cash, cash equivalents, and marketable securities of \$30.2 million (including a \$2.0 million certificate of deposit held as collateral for foreign exchange hedging instruments) and \$260.0 million of available borrowings under the loan agreement with an entity controlled by the Company’s principal shareholder (see Note 10). Based upon the Company’s current expectations, management believes the Company’s existing capital resources will enable it to continue planned operations through the first quarter of 2010. However, the Company cannot provide assurances that its plans will not change or that changed circumstances will not result in the depletion of its capital resources more rapidly than it currently anticipates. Accordingly, the Company expects that it will need to raise additional capital, either through the sale of equity and/or debt securities, a strategic business collaboration with a pharmaceutical company or the establishment of other funding facilities, in order to continue the development and commercialization of AFRESA and other product candidates and to support its other ongoing activities.

Recently Issued Accounting Standards — On April 9, 2009, the Financial Accounting Standards Board (“FASB”) issued three Staff Positions (“FSPs”): FSP No. FAS 157-4 “*Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly*” (“FSP No. FAS 157-4”); FSP No. FAS 115-2 and FAS 124-2 “*Recognition and Presentation of Other-Than-Temporary Impairments*” (“FSP No. FAS 115-2 and FAS 124-2”); and FSP No. FAS 107-1 and APB 28-1 “*Interim Disclosures About Fair Value of Financial Instruments*” (“FSP No. FAS 107-1 and APB

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28-1”). FSP No. FAS 157-4 provides application guidance on measuring fair value when the volume and level of activity has significantly decreased and identifying transactions that are not orderly. FSP No. FAS 115-2 and FAS 124-2 provides a new other-than-temporary impairment model for debt securities only which shifts the focus from an entity’s intent to hold until recovery to its intent to sell. FSP No. FAS 107-1 and APB 28-4 expands the fair value disclosures required for all financial instruments within the scope of FASB Statement No. 107 “*Disclosures About Fair Value of Financial Instruments*” to interim periods. All three FSPs are effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company does not expect the adoption of these FSPs to have a material impact on its results of operations, financial position or cash flows.

As of January 1, 2009, the Company adopted EITF Issue No. 07-1, “*Accounting for Collaborative Arrangements*” (“EITF No. 07-1”), which discusses how parties to a collaborative arrangement (which does not establish a legal entity within such arrangement) should account for various activities. EITF No. 07-1 indicated that costs incurred and revenues generated from transactions with third parties (i.e. parties outside of the collaborative arrangement) should be reported by the collaborators on the respective line items in their income statements pursuant to EITF Issue No. 99-19, “*Reporting Revenue Gross as a Principal Versus Net as an Agent*”. Additionally, EITF No. 07-1 provided that income statement characterization of payments between the participants in a collaborative arrangement should be based upon existing authoritative pronouncements; analogy to such pronouncements if not within their scope; or a reasonable, rational, and consistently applied accounting policy election. The adoption of EITF No. 07-1 did not have an impact on the Company’s results of operations, financial position or cash flows.

As of January 1, 2009, the Company adopted FASB Statement No. 141(R), “*Business Combinations*” and FASB Statement No. 160, “*Accounting and Reporting of Noncontrolling Interests in Consolidated Financial Statements — an amendment of ARB No. 51*” (“FASB Statement No. 160”). These standards significantly changed the accounting and reporting for business combinations transactions and noncontrolling (minority) interests in consolidated financial statements, including capitalizing at the acquisition date the fair value of acquired in process research and development, and remeasuring and writing down these assets, if necessary, in subsequent periods during their development. These new standards will be applied prospectively for business combinations that occur on or after January 1, 2009, except that presentation and disclosure requirements of FASB Statement No. 160 regarding noncontrolling interests shall be applied retrospectively. Adoption of these statements did not have an impact on the Company’s results of operations, financial position or cash flows, but will have a significant effect on how acquisition transactions, subsequent to January 1, 2009, are reflected in the financial statements.

As of January 1, 2009, the Company adopted FSP No. APB 14-1 (“FSP No. APB 14-1”), “*Accounting for Convertible Debt Instruments that may be Settled in Cash Upon Conversion (Including Partial Cash Settlement)*”. FSP No. APB 14-1 established that the liability and equity components of convertible debt instruments within the scope of FSP No. APB 14-1 shall be separately accounted for in a manner that will reflect the entity’s nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. The carrying amount of the liability component of the convertible debt instrument will be determined by measuring the fair value of a similar liability that does not have an associated equity component. The carrying value of the equity component will be determined by deducting the fair value of the liability component from the initial proceeds ascribed to the convertible debt instrument as a whole. Related transaction costs shall be allocated to the liability and equity components in proportion to the allocation of proceeds and accounted for as debt issuance costs and equity issuance costs, respectively. The excess of the principal amount of the liability component over its carrying amount shall be amortized to interest cost using the interest method. The adoption of FSP No. APB 14-1 did not have a material effect on the Company’s results of operations, financial position or cash flows.

As of January 1, 2009, the Company adopted EITF Issue No. 07-5 “*Determining whether an Instrument (or Embedded Feature) is indexed to an Entity’s Own Stock*” (“EITF No. 07-5”). Paragraph 11(a) of SFAS 133 “*Accounting for Derivatives and Hedging Activities*” specified that a contract that would otherwise meet the definition of a derivative but is both (a) indexed to the Company’s own stock and (b) classified in stockholders’ equity in the statement of financial position would not be considered a derivative financial instrument. EITF No. 07-5 provided a new two-step model to be applied in determining whether a financial instrument or an embedded feature is indexed to an issuer’s own stock and thus able to qualify for the SFAS 133 paragraph 11(a) scope exception. The adoption of EITF No. 07-5 did not have a material effect on the Company’s results of operations, financial position or cash flows.

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2. Investment in securities

The following is a summary of the available-for-sale securities classified as current assets (in thousands).

	March 31, 2009			December 31, 2008		
	Cost Basis	Gross Unrealized Gain	Fair Value	Cost Basis	Gross Unrealized Gain	Fair Value
Available-for-sale securities	2,761	354	3,115	18,549	295	18,844

The Company's available-for-sale securities at March 31, 2009 consist principally of a \$2.0 million certificate of deposit with a maturity greater than 90 days, held as collateral for foreign exchange hedging instruments, and a common stock investment, which is stated at fair value based on quoted prices in an active market (Level 1 in the fair value hierarchy). The Company's available-for-sale securities at December 31, 2008 consist principally of US agency securities, which are stated at fair value based on quoted prices for similar securities in active markets (Level 2 in the fair value hierarchy). The Company's policy is to maintain a highly liquid short-term investment portfolio. Proceeds from the sales and maturities of available-for-sale securities amounted to approximately \$17.8 million for the three months ended March 31, 2009. Gross realized gains and losses for available-for-sale securities were insignificant and recorded as other income (expense). Gross unrealized gains and losses are included in other comprehensive income (loss).

3. Accrued expenses and other current liabilities

Accrued expenses and other current liabilities are comprised of the following (in thousands):

	March 31, 2009	December 31, 2008
Salary and related expenses	\$ 7,639	\$ 12,452
Research and clinical trial costs	9,147	13,438
Accrued interest	1,862	204
Construction in progress	2,135	3,327
Other	5,154	8,421
Accrued expenses and other current liabilities	<u>\$ 25,937</u>	<u>\$ 37,842</u>

4. Accounting for stock-based compensation

Total stock-based compensation expense was \$5.8 million and \$5.4 million for the three months ended March 31, 2009 and 2008, respectively.

As of March 31, 2009, there was \$9.9 million and \$28.9 million of unrecognized compensation cost related to options and restricted stock units, respectively, which is expected to be recognized over the remaining weighted average vesting period of 2.0 years.

5. Net loss per common share

Basic net loss per share excludes dilution for potentially dilutive securities and is computed by dividing loss applicable to common stockholders by the weighted average number of common shares outstanding during the period. Diluted net loss per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. Potentially dilutive securities are excluded from the computation of diluted net loss per share for all of the periods presented in the accompanying statements of operations because the reported net loss in each of these periods results in their inclusion being antidilutive. Antidilutive securities, which consist of stock options, restricted stock units, warrants, and shares that could be issued upon conversion of the senior convertible notes, that are not included in the diluted net loss per share calculation consisted of an aggregate of 19,276,593 shares and 17,883,897 shares as of March 31, 2009 and 2008, respectively.

6. State research and development credit exchange receivable

The State of Connecticut provides certain companies with the opportunity to exchange certain research and development income tax credit carryforwards for cash in exchange for forgoing the carryforward of the research and development income tax credits. The

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program provides for an exchange of research and development income tax credits for cash equal to 65% of the value of corporation tax credit available for exchange. Estimated amounts receivable under the program are recorded as a reduction of research and development expenses. At March 31, 2009, the estimated amount receivable under the program was \$1.7 million.

7. Property and equipment — net

Property and equipment — net consist of the following (dollar amounts in thousands):

	Estimated Useful Life (Years)	March 31, 2009	December 31, 2008
Land	—	\$ 5,273	\$ 5,273
Buildings	39-40	54,756	53,786
Building improvements	5-40	112,524	111,346
Machinery and equipment	3-15	74,667	70,633
Furniture, fixtures and office equipment	5-10	6,658	6,622
Computer equipment and software	3	15,452	14,818
Leasehold improvements		184	184
Construction in progress		14,619	15,165
Deposits on equipment		—	—
		<u>284,133</u>	<u>277,827</u>
Less accumulated depreciation and amortization		<u>(55,781)</u>	<u>(51,391)</u>
Property and equipment — net		<u>\$ 228,352</u>	<u>\$ 226,436</u>

Leasehold improvements are amortized over the shorter of the term of the lease or the service lives of the improvements. Depreciation and amortization expense related to property and equipment for the three months ended March 31, 2009 and 2008, and the cumulative period from February 14, 1991 (date of inception) to March 31, 2009 was \$4.4 million, \$1.8 million and \$63.8 million, respectively. Capitalized interest during the three months ended March 31, 2009 and 2008 was \$0.1 and \$0.9 million, respectively.

8. Warrants

In connection with the sale of common stock in the private placement which closed in August 2005, the Company concurrently issued warrants to purchase up to 3,426,000 shares of common stock at an exercise price of \$12.228 per share. These warrants became exercisable in February 2006 and expire in August 2010. During the three months ended March 31, 2009, no warrants were exercised. As of March 31, 2009, warrants to purchase 2,882,873 shares of common stock remained outstanding.

9. Commitments and contingencies

Supply Commitments — As of March 31, 2009, the Company had a binding annual commitment for insulin purchases with Organon N.V. (“Organon”) aggregating approximately \$98.0 million over the period from 2009 through 2012. If the Company terminates the supply agreement following failure to obtain or maintain regulatory approval of AFRESA or either party terminates the agreement following the parties’ inability to agree to changes to product specifications mandated after regulatory approval, the Company will be required to pay Organon a specified termination fee if Organon is unable to sell certain quantities of insulin to other parties.

Guarantees and Indemnifications — In the ordinary course of its business, the Company makes certain indemnities, commitments and guarantees under which it may be required to make payments in relation to certain transactions. The Company, as permitted under Delaware law and in accordance with its Bylaws, indemnifies its officers and directors for certain events or occurrences, subject to certain limits, while the officer or director is or was serving at the Company’s request in such capacity. The term of the indemnification period is for the officer’s or director’s lifetime. The maximum amount of potential future indemnification is unlimited; however, the Company has a director and officer insurance policy that may enable it to recover a portion of any future amounts paid. The Company believes the fair value of these indemnification agreements is minimal. The Company has not recorded any liability for these indemnities in the accompanying condensed consolidated balance sheets. However, the Company accrues for losses for any known contingent liability, including those that may arise from indemnification provisions, when future payment is probable and the amount can be reasonably estimated. No such losses have been recorded to date.

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Litigation — The Company is involved in various legal proceedings and other matters. In accordance with SFAS No. 5, *Accounting for Contingencies*, the Company would record a provision for a liability when it is both probable that a liability has been incurred and the amount of the loss can be reasonably estimated.

10. Related-party loan arrangement

In October 2007, the Company entered into a \$350.0 million loan arrangement with its principal stockholder. Under the arrangement, the Company can borrow up to a total of \$350.0 million before January 1, 2010. On February 26, 2009, the promissory note underlying the loan arrangement was revised as a result of the principal stockholder being licensed as a finance lender under the California Finance Lenders Law. Accordingly, the lender was revised to The Mann Group LLC, an entity controlled by the Company's principal stockholder. This new licensing also eliminated the need for draw restrictions under the previous loan arrangement and the Company is now able to borrow up to a total of \$350.0 million from time to time with appropriate notice to the lender. Interest will accrue on each outstanding advance at a fixed rate equal to the one-year LIBOR rate as reported by the *Wall Street Journal* on the date of such advance plus 3% per annum and will be payable quarterly in arrears. Principal repayment is due on December 31, 2011. At any time after January 1, 2010, the lender can require the Company to prepay up to \$200.0 million in advances that have been outstanding for at least 12 months. If the lender exercises this right, the Company will have until the earlier of 180 days after the lender provides written notice or December 31, 2011 to prepay such advances. In the event of a default, all unpaid principal and interest either becomes immediately due and payable or may be accelerated at the lender's option, and the interest rate will increase to the one-year LIBOR rate calculated on the date of the initial advance or in effect on the date of default, whichever is greater, plus 5% per annum. Any borrowings under the loan arrangement will be unsecured. The loan arrangement contains no financial covenants. There are no warrants associated with the loan arrangement, nor are advances convertible into the Company's common stock.

The amount outstanding under the arrangement was \$90.0 million and \$30.0 million at March 31, 2009 and December 31, 2008, respectively. As of March 31, 2009, the Company had accrued interest of \$0.6 million related to the amount outstanding.

11. Senior convertible notes

On December 12, 2006, the Company completed an offering of \$115.0 million aggregate principal amount of 3.75% Senior Convertible Notes due 2013 (the "Notes"), including \$15.0 million aggregate principal amount of the Notes sold pursuant to the underwriters' over-allotment option that was exercised in full. The Notes are governed by the terms of an indenture dated as of November 1, 2006 and a First Supplemental Indenture, dated as of December 12, 2006. The Notes bear interest at the rate of 3.75% per year on the principal amount of the Notes, payable in cash semi-annually in arrears on June 15 and December 15 of each year, beginning June 15, 2007. As of March 31, 2009 and December 31, 2008, the Company had accrued interest of \$1.3 million and \$0.2 million, respectively, related to the Notes. The Notes are general, unsecured, senior obligations of the Company and effectively rank junior in right of payment to all of the Company's secured debt, to the extent of the value of the assets securing such debt, and to the debt and all other liabilities of the Company's subsidiaries. The maturity date of the Notes is December 15, 2013 and payment is due in full on that date for unconverted securities. Holders may convert, at any time prior to the close of business on the business day immediately preceding the stated maturity date, any outstanding Notes into shares of the Company's common stock at an initial conversion rate of 44.5002 shares per \$1,000 principal amount of Notes, which is equal to a conversion price of approximately \$22.47 per share, subject to adjustment. Except in certain circumstances, if the Company undergoes a fundamental change: (1) the Company will pay a make-whole premium on the Notes converted in connection with a fundamental change by increasing the conversion rate on such Notes, which amount, if any, will be based on the Company's common stock price and the effective date of the fundamental change, and (2) each holder of the Notes will have the option to require the Company to repurchase all or any portion of such holder's Notes at a repurchase price of 100% of the principal amount of the Notes to be repurchased plus accrued and unpaid interest, if any. The Company incurred approximately \$3.7 million in issuance costs which are recorded as an offset to the Notes in the accompanying condensed consolidated balance sheets. These costs are being amortized to interest expense using the effective interest method over the term of the Notes. Amortized interest expense during the three months ended March 31, 2009 and 2008 was \$0.1 million and \$0.1 million, respectively.

12. Income taxes

As discussed in Note 14 to the financial statements in the Company's Annual Report, management of the Company has concluded, in accordance with applicable accounting standards, that it is more likely than not that the Company may not realize the benefit of its deferred tax assets. Accordingly, net deferred tax assets have been fully reserved.

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In July 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109* (“FIN 48”), which clarifies the accounting and disclosure for uncertainty in tax positions, as defined. FIN 48 seeks to reduce the diversity in practice associated with certain aspects of the recognition and measurement related to accounting for income taxes. The Company is subject to the provisions of FIN 48 as of January 1, 2007. The Company believes that its income tax filing positions and deductions will be sustained on audit and does not anticipate any adjustments that will result in a material change to its financial position. Therefore, no reserves for uncertain income tax positions have been recorded pursuant to FIN 48. The cumulative effect, if any, of applying FIN 48 is to be reported as an adjustment to the opening balance of retained earnings in the year of adoption. The Company did not record a cumulative effect adjustment related to the adoption of FIN 48. Tax years since 1992 remain subject to examination by the major tax jurisdictions in which the Company is subject to tax.

13. Pfizer agreement

On March 6, 2009, the Company, and its wholly owned subsidiary, MannKind Deutschland GmbH, a German limited liability company (the “Purchaser”), entered into a LIP Asset or Business Sale and Purchase Agreement (the “Purchase Agreement”) with Pfizer Inc., a Delaware corporation (“Pfizer”), and its wholly owned subsidiary, Pfizer Manufacturing Frankfurt GmbH, a German limited liability company (the “Seller”). Simultaneously, the Company entered into an Insulin Sale and Purchase Agreement (the “Insulin Agreement”) with Pfizer and the Seller. Pursuant to the terms and conditions of the Purchase Agreement and the Insulin Agreement, the Company and the Purchaser will purchase from the Seller substantially all assets related to the production of bulk insulin at the Seller’s facility at Industriepark Hoechst, Frankfurt am Main, Germany, including the relevant real property rights, the equipment at the facility, the inventory of the Seller (including a certain quantity of bulk insulin), rights to acquire additional bulk insulin inventory and related technology rights (collectively, the “Purchase”). The aggregate purchase price for the Purchase is \$33.0 million, plus an additional \$3.0 million per month after April 3, 2009 until the earlier of the closing of the Purchase or October 31, 2009.

Under the terms of the Purchase Agreement, the Purchaser will acquire substantially all of the assets of the Seller other than those to be sold to the Company under the Insulin Agreement. Upon the closing of the Purchase Agreement, the Purchaser, subject to further works council consultation and employee co-determination rights, will retain approximately 80 of the 148 current employees and will operate the facility at a production level commensurate with the Purchaser’s present needs for recombinant human insulin. In this event, the Company has agreed to guarantee up to €19 million in potential severance benefits to employees. However, the sale of the real property rights is subject to a right of first refusal in favor of Sanofi-Aventis Deutschland GmbH (“Sanofi-Aventis”). If Sanofi-Aventis exercises its right of first refusal within 60 days of notification, the transactions contemplated by the Purchase Agreement will be consummated by the Seller with Sanofi-Aventis instead of the Purchaser. Sanofi-Aventis was formally notified of the transaction on April 8, 2009, after Infraser GmbH & Co. Hoechst KG, the operator of the Industriepark Hoeschst, consented to the transfer of the real property rights. Under the terms of the Insulin Agreement, the Company will purchase a portion of the Seller’s inventory of bulk insulin as well as the Seller’s and Pfizer’s rights under a license to manufacture insulin for pulmonary delivery. The Seller will also grant the Company an option to purchase the remainder of the Seller’s bulk insulin inventory, in whole or in part, at a specified price, to the extent that the Seller has not otherwise disposed of or used its retained bulk insulin. The closing of the Insulin Agreement is subject only to the closing of the Purchase Agreement, either with the Purchaser or with Sanofi-Aventis.

At the Purchaser’s option, up to \$30.0 million (or more if the aggregate purchase price is increased as described above) worth of the Company’s common stock may be issued to the Seller at closing and applied toward the full purchase price.

Included in other assets as of March 31, 2009 is a deposit of \$10.0 million made by the Company to the Seller to be held pursuant to the terms of the Purchase Agreement until the transactions contemplated by such agreement are consummated. In the event Sanofi-Aventis exercises its right of first refusal and the Company and the Purchaser do not consummate the transaction contemplated by the Purchase Agreement, the deposit will be promptly returned to the Company by the Seller.

14. Subsequent event

On April 2, 2009, the Company implemented cost savings initiatives which included a reduction in force affecting 113 employees. The Company expects to record approximately \$1.9 million in expense in the second quarter of 2009 for employee severance and other related termination benefits. Severance payments are expected to be paid in full by the end of the second quarter.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion contains forward-looking statements, which involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set forth below in Part II, Item 1A Risk Factors and elsewhere in this quarterly report on Form 10-Q (this "Quarterly Report"). These interim condensed financial statements and this Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the financial statements and notes for the year ended December 31, 2008 and the related Management's Discussion and Analysis of Financial Condition and Results of Operations, both of which are contained in the Annual Report. Readers are cautioned not to place undue reliance on forward-looking statements. The forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update such statements to reflect events that occur or circumstances that exist after the date on which they are made.

OVERVIEW

We are a biopharmaceutical company focused on the discovery, development and commercialization of therapeutic products for diseases such as diabetes and cancer. Our lead product candidate, AFRESA, is an ultra rapid-acting insulin. In March 2009, the Company submitted an NDA to the FDA requesting approval of AFRESA for the treatment of adults with type 1 or type 2 diabetes for the control of hyperglycemia. We believe that the performance characteristics, unique kinetics, convenience and ease of use of AFRESA may have the potential to change the way diabetes is treated.

We are a development stage enterprise and have incurred significant losses since our inception in 1991. As of March 31, 2009, we have incurred a cumulative net loss of \$1.5 billion. To date, we have not generated any product revenues and have funded our operations primarily through the sale of equity securities and convertible debt securities. As discussed below in "Liquidity and Capital Resources", if we are unable to obtain additional funding, there will be substantial doubt about our ability to continue as a going concern.

We do not expect to record sales of any product prior to regulatory approval and commercialization of AFRESA. We currently do not have the required approvals to market any of our product candidates, and we may not receive such approvals. We may not be profitable even if we succeed in commercializing any of our product candidates. We expect to make substantial expenditures and to incur additional operating losses for at least the next several years as we:

- continue the clinical development of AFRESA for the treatment of diabetes;
- seek regulatory approval to sell AFRESA in the United States and other markets;
- expand our manufacturing operations for AFRESA to meet our currently anticipated commercial production needs;
- expand our other research, discovery and development programs;
- expand our proprietary Technosphere platform technology and develop additional applications for the pulmonary delivery of other drugs; and
- enter into sales and marketing collaborations with other companies, if available on commercially reasonable terms, or develop these capabilities ourselves.

Our business is subject to significant risks, including but not limited to the risks inherent in our ongoing clinical trials and the regulatory approval process, the results of our research and development efforts, competition from other products and technologies and uncertainties associated with obtaining and enforcing patent rights.

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RESEARCH AND DEVELOPMENT EXPENSES

Our research and development expenses consist mainly of costs associated with the clinical trials of our product candidates that have not yet received regulatory approval for marketing and for which no alternative future use has been identified. This includes the salaries, benefits and stock-based compensation of research and development personnel, raw materials, such as insulin purchases, laboratory supplies and materials, facility costs, costs for consultants and related contract research, licensing fees, and depreciation of laboratory equipment. We track research and development costs by the type of cost incurred. We partially offset research and development expenses with the recognition of estimated amounts receivable from the State of Connecticut pursuant to a program under which we can exchange qualified research and development income tax credits for cash. Included in research and development expenses for the quarter ended March 31, 2009 were purchases of insulin totaling \$2.0 million.

Our research and development staff conducts our internal research and development activities, which include research, product development, clinical development, manufacturing and related activities. This staff is located in our facilities in Valencia, California; Paramus, New Jersey; and Danbury, Connecticut. We expense our research and development costs as we incur them.

Clinical development timelines, likelihood of success and total costs vary widely. We are focused primarily on advancing AFRESA through regulatory filings. Based on the results of preclinical studies, we plan to develop additional applications of our Technosphere technology. Additionally, we anticipate that we will continue to determine which research and development projects to pursue, and how much funding to direct to each project, on an ongoing basis, in response to the scientific and clinical success of each product candidate. We cannot be certain when any revenues from the commercialization of our products will commence.

At this time, due to the risks inherent in the clinical trial process and given the early stage of development of our product candidates other than AFRESA, we are unable to estimate with any certainty the costs that we will incur in the continued development of our product candidates for commercialization. The costs required to complete the development of AFRESA will be largely dependent on the cost and efficiency of our manufacturing process and discussions with the FDA on its requirements.

GENERAL AND ADMINISTRATIVE EXPENSES

Our general and administrative expenses consist primarily of salaries, benefits and stock-based compensation for administrative, finance, business development, human resources, legal and information systems support personnel. In addition, general and administrative expenses include professional service fees and business insurance costs.

CRITICAL ACCOUNTING POLICIES

There have been no material changes to our critical accounting policies as described in Item 7 of our Annual Report.

RESULTS OF OPERATIONS

Three months ended March 31, 2009 and 2008

Revenues

During the three months ended March 31, 2009, we did not recognize any revenue. During the three months ended March 31, 2008, we recognized \$20,000 in revenue under a license agreement. We do not anticipate sales of any product prior to regulatory approval and commercialization of AFRESA.

Research and Development Expenses

The following table provides a comparison of the research and development expense categories for the three months ended March 31, 2009 and 2008 (dollars in thousands):

	Three months ended		\$ Change	% Change
	2009	2008		
Clinical	\$ 16,757	\$ 27,290	\$ (10,533)	(39)%
Manufacturing	17,465	20,810	(3,345)	(16)%
Research	5,348	7,627	(2,279)	(30)%
Research and development tax credit	(175)	(485)	310	(64)%
Stock-based compensation expense	3,494	3,203	291	9%
Research and development expenses	<u>\$ 42,889</u>	<u>\$ 58,445</u>	<u>\$ (15,556)</u>	(27)%

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The decrease in research and development expenses for the three months ended March 31, 2009, as compared to the three months ended March 31, 2008, was primarily due to decreased costs associated with the clinical development of AFRESA as we completed our pivotal AFRESA trials during 2008, as well as decreases in manufacturing costs associated with raw material purchases. Future research and development expenses depend on whether Sanofi-Aventis exercises its right of first refusal to purchase certain assets that are the subject of the Purchase Agreement. If Sanofi-Aventis exercises its right of first refusal and the transactions contemplated under the Purchase Agreement are not consummated, we anticipate that our research and development expenses will decrease in 2009 since we have completed our pivotal AFRESA clinical trials and the expansion of our commercial manufacturing facilities during 2008, as well as due to decreased salary-related costs associated with the reduction in force in April 2009. If Sanofi-Aventis does not exercise its right of first refusal and the transactions are consummated by MannKind Deutschland and us, we expect an immediate increase in research and development costs related to the operation of the new facility. (See Note 13 — Pfizer agreement, of the Notes to the accompanying financial statements.)

General and Administrative Expenses

The following table provides a comparison of the general and administrative expense categories for the three months ended March 31, 2009 and 2008 (dollars in thousands):

	Three months ended		\$ Change	% Change
	2009	2008		
Salaries, employee related and other general expenses	\$ 12,575	\$ 13,410	\$ (835)	(6)%
Stock-based compensation expense	2,342	2,230	112	5%
General and administrative expenses	<u>\$ 14,917</u>	<u>\$ 15,640</u>	<u>\$ (723)</u>	(5)%

General and administrative expenses for the three months ended March 31, 2009 decreased as compared to the same period in the prior year primarily due to the purchase of patents from Emisphere Technologies, Inc. during the first quarter of 2008, offset by increased professional fees related to the pending transaction with Pfizer (See Note 13 — Pfizer agreement, of the Notes to the accompanying financial statements). We expect general and administrative expenses to increase slightly in 2009 as a result of increased professional fees.

Interest Income and Expense

Interest income for the three months ended March 31, 2009 decreased \$2.9 million as compared to the same period in the prior year primarily due to lower market interest rates and a lower investment balance. Interest expense for the three months ended March 31, 2009 increased \$1.4 million as compared to the same period in the prior year primarily due to a decrease in capitalized interest related to the Danbury, Connecticut plant expansion and the interest expense related to amounts outstanding under the borrowing arrangement with an entity controlled by our principal stockholder (see Note 10 — Related-party loan arrangement, of the Notes to the accompanying financial statements).

LIQUIDITY AND CAPITAL RESOURCES

We have funded our operations primarily through the sale of equity securities and convertible debt securities.

In October 2007, we entered into a loan arrangement with our principal stockholder allowing us to borrow up to a total of \$350.0 million before January 1, 2010. On February 26, 2009, as a result of our principal stockholder being licensed as a finance lender under the California Finance Lenders Law, the promissory note underlying the loan arrangement was revised to reflect the lender as The Mann Group LLC, an entity controlled by our principal stockholder. This new license also eliminated the need for draw restrictions under the previous loan arrangement and we are now able to borrow up to a total of \$350.0 million from time to time with appropriate notice to the lender. Interest will accrue on each outstanding advance at a fixed rate equal to the one-year LIBOR rate as reported by the *Wall Street Journal* on the date of such advance plus 3% per annum and will be payable quarterly in arrears. Principal repayment is due on December 31, 2011. At any time after January 1, 2010, the lender can require us to prepay up to \$200.0 million in

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advances that have been outstanding for at least 12 months. If the lender exercises this right, we will have until the earlier of 180 days after the lender provides written notice or December 31, 2011 to prepay such advances. In the event of a default, all unpaid principal and interest either becomes immediately due and payable or may be accelerated at the lender's option, and the interest rate will increase to the one-year LIBOR rate calculated on the date of the initial advance or in effect on the date of default, whichever is greater, plus 5% per annum. Any borrowings under the loan arrangement will be unsecured. The loan arrangement contains no financial covenants. There are no warrants associated with the loan arrangement, nor are advances convertible into our common stock. As of March 31, 2009, the amount borrowed and outstanding under the arrangement was \$90.0 million.

During the three months ended March 31, 2009, we used \$60.7 million of cash for our operations compared to using \$74.3 million for our operations in the three months ended March 31, 2008. We had a net loss of \$59.4 million for the three months ended March 31, 2009, of which \$10.4 million consisted of non-cash charges such as depreciation and amortization, and stock-based compensation. We expect our negative operating cash flow to continue at least until we obtain regulatory approval and achieve commercialization of AFRESA.

We generated \$178,000 of cash from investing activities during the three months ended March 31, 2009, compared to spending \$24.9 million of cash for investing activities for the three months ended March 31, 2008. For the three months ended March 31, 2009, pursuant to the terms of the Purchase Agreement, we made a deposit of \$10.0 million to Pfizer to be held pending consummation of the transactions contemplated by the Purchase Agreement (see Note 13- Pfizer agreement, of the Notes to the accompanying financial statements). For the three months ended March 31, 2009 and 2008, \$5.6 million and \$25.0 million, respectively, were used to purchase machinery and equipment to expand our manufacturing operations and our quality systems that support clinical trials for AFRESA.

Our financing activities generated \$60.0 million of cash for the three months ended March 31, 2009 compared to using \$39,000 for the same period in 2008. For 2009, cash from financing activities was primarily from the related party borrowings received, as well as the exercise of stock awards.

As of March 31, 2009, we had \$27.1 million in cash and cash equivalents. Although we believe our existing cash resources, including the \$260.0 million remaining available under our loan arrangement with an entity controlled by our principal stockholder, will be sufficient to fund our anticipated cash requirements through the first quarter of 2010, we will require significant additional financing in the future to fund our operations and if we are unable to do so, there will be substantial doubt about our ability to continue as a going concern. Accordingly, we expect that we will need to raise additional capital, either through the sale of equity and/or debt securities, a strategic business collaboration with a pharmaceutical or biotechnology company or the establishment of other funding facilities, in order to continue the development and commercialization of AFRESA and other product candidates and to support our other ongoing activities.

We intend to use our capital resources to continue the development and commercialization of AFRESA, if approved, and to develop additional applications for our proprietary Technosphere platform technology. In addition, portions of our capital resources will be devoted to expanding our other product development programs for the treatment of different types of cancers. We are expending a portion of our capital to scale up our manufacturing capabilities in our Danbury facilities. We also intend to use our capital resources for general corporate purposes, which may include in-licensing or acquiring additional technologies.

We have been holding extensive discussions with a number of pharmaceutical companies concerning a potential strategic business collaboration for AFRESA. To date, we have not reached agreement with any of these companies on a collaboration. Although we are continuing to engage in such discussions, we cannot predict when, if ever, we could conclude such an agreement with a partner. There can be no assurance that any such collaboration will be available to us on a timely basis or on acceptable terms, if at all.

If we enter into a strategic business collaboration with a pharmaceutical or biotechnology company, we would expect, as part of the transaction, to receive additional capital. In addition, we expect to pursue the sale of equity and/or debt securities, or the establishment of other funding facilities. Issuances of debt or additional equity could impact the rights of our existing stockholders, dilute the ownership percentages of our existing stockholders and may impose restrictions on our operations. These restrictions could include limitations on additional borrowing, specific restrictions on the use of our assets as well as prohibitions on our ability to create liens, pay dividends, redeem our stock or make investments. We also may seek to raise additional capital by pursuing opportunities for the licensing, sale or divestiture of certain intellectual property and other assets, including our Technosphere technology platform. There can be no assurance, however, that any strategic collaboration, sale of securities or sale or license of assets will be available to us on a timely basis or on acceptable terms, if at all. If we are unable to raise additional capital, we may be required to enter into agreements

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with third parties to develop or commercialize products or technologies that we otherwise would have sought to develop independently, and any such agreements may not be on terms as commercially favorable to us.

However, we cannot provide assurances that our plans will not change or that changed circumstances will not result in the depletion of our capital resources more rapidly than we currently anticipate. If planned operating results are not achieved or we are not successful in raising additional equity financing or entering a business collaboration, we may be required to reduce expenses through the delay, reduction or curtailment of our projects, including AFRESA development activities, or further reduction of costs for facilities and administration, and there will be substantial doubt about our ability to continue as a going concern.

Off-Balance Sheet Arrangements

As of March 31, 2009 we did not have any off-balance sheet arrangements.

Contractual Obligations

The only material change to our contractual obligations disclosed in Item 7 of our Annual Report was the additional borrowing of \$60.0 million from an entity controlled by our principal stockholder during the three months ended March 31, 2009. (See Note 10 — Related-party loan arrangement of the Notes to the accompanying financial statements.)

Recent Accounting Pronouncements

On April 9, 2009, the Financial Accounting Standards Board (“FASB”) issued three Staff Positions (“FSPs”): FSP No. FAS 157-4 “*Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly*” (“FSP No. FAS 157-4”); FSP No. FAS 115-2 and FAS 124-2 “*Recognition and Presentation of Other-Than-Temporary Impairments*” (“FSP No. FAS 115-2 and FAS 124-2”); and FSP No. FAS 107-1 and APB 28-1 “*Interim Disclosures About Fair Value of Financial Instruments*” (“FSP No. FAS 107-1 and APB 28-1”). FSP No. FAS 157-4 provides application guidance on measuring fair value when the volume and level of activity has significantly decreased and identifying transactions that are not orderly. FSP No. FAS 115-2 and FAS 124-2 provides a new other-than-temporary impairment model for debt securities only which shifts the focus from an entity’s intent to hold until recovery to its intent to sell. FSP No. FAS 107-1 and APB 28-4 expands the fair value disclosures required for all financial instruments within the scope of FASB Statement No. 107 “*Disclosures About Fair Value of Financial Instruments*” to interim periods. All three FSPs are effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. We do not expect the adoption of these FSPs to have a material impact on our results of operations, financial position or cash flows.

As of January 1, 2009, we adopted EITF Issue No. 07-1, “*Accounting for Collaborative Arrangements*” (EITF No. 07-1), which discusses how parties to a collaborative arrangement (which does not establish a legal entity within such arrangement) should account for various activities. EITF 07-1 indicated that costs incurred and revenues generated from transactions with third parties (i.e. parties outside of the collaborative arrangement) should be reported by the collaborators on the respective line items in their income statements pursuant to EITF Issue No. 99-19, “*Reporting Revenue Gross as a Principal Versus Net as an Agent*”, Additionally, EITF 07-1 provided that income statement characterization of payments between the participants in a collaborative arrangement should be based upon existing authoritative pronouncements; analogy to such pronouncements if not within their scope; or a reasonable, rational, and consistently applied accounting policy election. The adoption of EITF No. 07-1 did not have an impact on our results of operations, financial position or cash flows.

As of January 1, 2009, we adopted FASB Statement No. 141(R), “*Business Combinations*” and FASB Statement No. 160, “*Accounting and Reporting of Noncontrolling Interests in Consolidated Financial Statements — an amendment of ARB No. 51*” (“FASB Statement No. 160”). These standards significantly changed the accounting and reporting for business combination transactions and noncontrolling (minority) interests in consolidated financial statements, including capitalizing at the acquisition date the fair value of acquired in process research and development, and remeasuring and writing down these assets, if necessary, in subsequent periods during their development. These new standards will be applied prospectively for business combinations that occur on or after January 1, 2009, except that presentation and disclosure requirements of FASB Statement No. 160 regarding noncontrolling interests shall be applied retrospectively. Adoption of these statements did not have an impact on our results of operations, financial position or cash flows, but will have a significant effect on how acquisition transactions, subsequent to January 1, 2009, are reflected in the financial statements.

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As of January 1, 2009, we adopted FSP No. APB 14-1 (“FSP No. APB 14-1”), “*Accounting for Convertible Debt Instruments that may be Settled in Cash Upon Conversion (Including Partial Cash Settlement)*”. FSP No. APB 14-1 established that the liability and equity components of convertible debt instruments within the scope of FSP No. APB 14-1 shall be separately accounted for in a manner that will reflect the entity’s nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. The carrying amount of the liability component of the convertible debt instrument will be determined by measuring the fair value of a similar liability that does not have an associated equity component. The carrying value of the equity component will be determined by deducting the fair value of the liability component from the initial proceeds ascribed to the convertible debt instrument as a whole. Related transaction costs shall be allocated to the liability and equity components in proportion to the allocation of proceeds and accounted for as debt issuance costs and equity issuance costs, respectively. The excess of the principal amount of the liability component over its carrying amount shall be amortized to interest cost using the interest method. The adoption of FSP No. APB 14-1 did not have a material effect on our results of operations, financial position or cash flows.

As of January 1, 2009, we adopted EITF Issue No. 07-5 “*Determining whether an Instrument (or Embedded Feature) is indexed to an Entity’s Own Stock*” (“EITF No. 07-5”). Paragraph 11(a) of SFAS 133 “*Accounting for Derivatives and Hedging Activities*” specified that a contract that would otherwise meet the definition of a derivative but is both (a) indexed to the Company’s own stock and (b) classified in stockholders’ equity in the statement of financial position would not be considered a derivative financial instrument. EITF No. 07-5 provided a new two-step model to be applied in determining whether a financial instrument or an embedded feature is indexed to an issuer’s own stock and thus able to qualify for the SFAS 133 paragraph 11(a) scope exception. The adoption of EITF No. 07-5 did not have a material effect on our results of operations, financial position or cash flows.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk related to changes in interest rates impacting our short-term investment portfolio as well as the interest rate on our credit facility with an entity controlled by our principal stockholder. The interest rate on our credit facility with an entity controlled by our principal stockholder is a fixed rate equal to the one-year LIBOR rate as reported by the *Wall Street Journal* on the date of such advance plus 3% per annum. Our current policy requires us to maintain a highly liquid short-term investment portfolio consisting mainly of U.S. money market funds and investment-grade corporate, government and municipal debt. None of these investments is entered into for trading purposes. Our cash is deposited in and invested through highly rated financial institutions in North America. Our short-term investments at March 31, 2009 are comprised mainly of a certificate of deposit and a common stock investment. We have entered into a foreign exchange derivative hedging transaction as part of our risk management program. We continue to utilize our \$350.0 million credit facility to fund operations. The interest rate is fixed at the time of the draw. If interest rates were to increase from levels at March 31, 2009 we could experience a higher level of interest expense than assumed in our current operating plan.

ITEM 4. CONTROLS AND PROCEDURES

Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934, as amended, or the Securities Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Our chief executive officer and chief financial officer performed an evaluation under the supervision and with the participation of our management, of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act) as of March 31, 2009. Based on that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

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There has been no change in our internal control over financial reporting during the fiscal quarter ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

None.

Item 1A. Risk Factors

You should consider carefully the following information about the risks described below, together with the other information contained in this quarterly report on Form 10-Q before you decide to buy or maintain an investment in our common stock. We believe the risks described below are the risks that are material to us as of the date of this quarterly report. Additional risks and uncertainties that we are unaware of may also become important factors that affect us. The risk factors set forth below with an asterisk () next to the title contain changes to the description of the risk factors previously disclosed in Item 1A to our annual report on Form 10-K. If any of the following risks actually occur, our business, financial condition, results of operations and future growth prospects would likely be materially and adversely affected. In these circumstances, the market price of our common stock could decline, and you may lose all or part of the money you paid to buy our common stock.*

RISKS RELATED TO OUR BUSINESS

We have a history of operating losses, we expect to continue to incur losses and we may never become profitable.*

We are a development stage company with no commercial products. All of our product candidates are still being developed, and all but AFRESA are still in the early stages of development. Our product candidates will require significant additional development, clinical trials, regulatory clearances and additional investment before they can be commercialized. We anticipate that AFRESA will not be commercially available for at least one year, if at all.

We have never been profitable and, as of March 31, 2009, we had an accumulated deficit of \$1.5 billion. The accumulated deficit has resulted principally from costs incurred in our research and development programs, the write-off of goodwill and general operating expenses. We expect to make substantial expenditures and to incur increasing operating losses in the future in order to further develop and commercialize our product candidates, including costs and expenses to complete clinical trials, seek regulatory approvals and market our product candidates, including AFRESA. This accumulated deficit may increase significantly as we expand development and clinical trial efforts.

Our losses have had, and are expected to continue to have, an adverse impact on our working capital, total assets and stockholders' equity. Our ability to achieve and sustain profitability depends upon obtaining regulatory approvals for and successfully commercializing AFRESA, either alone or with third parties. We do not currently have the required approvals to market any of our product candidates, and we may not receive them. We may not be profitable even if we succeed in commercializing any of our product candidates. As a result, we cannot be sure when we will become profitable, if at all.

If we fail to raise additional capital, our financial condition and business would suffer.

It is costly to develop therapeutic product candidates and conduct clinical trials for these product candidates. Although we are currently focusing on AFRESA as our lead product candidate, we have begun to conduct clinical trials for additional product candidates. Although development of AFRESA has been completed, our existing capital resources will not be sufficient to support the expense of fully commercializing AFRESA or development of any of our other product candidates.

Based upon our current expectations, we believe that our existing capital resources, including the loan arrangement with an entity controlled by our principal stockholder, will enable us to continue planned operations through the first quarter of 2010. However, we cannot assure you that our plans will not change or that changed circumstances will not result in the depletion of our capital resources more rapidly than we currently anticipate. Accordingly, we plan to raise additional capital, either through the sale of equity and/or debt securities, a strategic business collaboration or the establishment of other funding facilities, in order to continue the development and commercialization of AFRESA and other product candidates and to support our other ongoing activities. However, due to current

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turbulence in the U.S. and global financial markets, it may be difficult for us to raise additional capital through the sale of equity and/or debt securities. The amount of additional funds we need will depend on a number of factors, including:

- the rate of progress and costs of our clinical trials and research and development activities, including costs of procuring clinical materials and expanding our own manufacturing facilities;
- our success in establishing strategic business collaborations and the timing and amount of any payments we might receive from any collaboration we are able to establish;
- actions taken by the FDA and other regulatory authorities affecting our products and competitive products;
- our degree of success in commercializing AFRESA;
- the emergence of competing technologies and products and other adverse market developments;
- the timing and amount of payments we might receive from potential licensees;
- the costs of preparing, filing, prosecuting, maintaining and enforcing patent claims and other intellectual property rights or defending against claims of infringement by others;
- the costs of discontinuing projects and technologies or decommissioning existing facilities, if we undertake those activities; and
- the costs of performing additional clinical trials to demonstrate safety and efficacy if our current trials do not deliver results sufficient for FDA approval and commercialization.

We have raised capital in the past primarily through the sale of equity securities and most currently through the sale of equity and debt securities. We may in the future pursue the sale of additional equity and/or debt securities, or the establishment of other funding facilities. Issuances of additional debt or equity securities or the conversion of any of our currently outstanding convertible debt securities into shares of our common stock could impact your rights as a holder of our common stock and may dilute your ownership percentage. Moreover, the establishment of other funding facilities may impose restrictions on our operations. These restrictions could include limitations on additional borrowing and specific restrictions on the use of our assets, as well as prohibitions on our ability to create liens, pay dividends, redeem our stock or make investments.

We also may seek to raise additional capital by pursuing opportunities for the licensing or sale of certain intellectual property and other assets, including our Technosphere technology platform. We cannot offer assurances, however, that any strategic collaborations, sales of securities or sales or licenses of assets will be available to us on a timely basis or on acceptable terms, if at all. We may be required to enter into relationships with third parties to develop or commercialize products or technologies that we otherwise would have sought to develop independently, and any such relationships may not be on terms as commercially favorable to us as might otherwise be the case.

In the event that sufficient additional funds are not obtained through strategic collaboration opportunities, sales of securities, licensing arrangements and/or asset sales on a timely basis, we may be required to reduce expenses through the delay, reduction or curtailment of our projects, including AFRESA commercialization, or further reduction of costs for facilities and administration. Moreover, if we do not obtain such additional funds, there will be substantial doubt about our ability to continue as a going concern.

The current financial crisis and deteriorating economic conditions may have an adverse impact on the loan facility with an entity controlled by our principal stockholder, which we currently cannot predict.

As widely reported, economic conditions in the United States and globally have been deteriorating. Financial markets in the United States, Europe and Asia have been experiencing a period of unprecedented turmoil and upheaval characterized by extreme volatility and declines in security prices, severely diminished liquidity and credit availability, inability to access capital markets, the bankruptcy, failure, collapse or sale of various financial institutions and an unprecedented level of intervention from the United States federal government and other governments. We cannot predict the impact of these events on the loan facility with an entity controlled by our principal stockholder. If we are unable to draw on this financial resource, our business and financial condition will be adversely affected.

We depend heavily on the successful development and commercialization of our lead product candidate, AFRESA, which has completed clinical development, and our other product candidates, which are in early clinical or preclinical development.*

To date, we have not completed the development of any product candidates through to commercialization. In March 2009, we submitted an NDA to the FDA requesting approval of AFRESA for the treatment of adults with type 1 or type 2 diabetes for the control of hyperglycemia and our other product candidates are generally in early clinical or preclinical development. We anticipate that in the near term, our ability to generate revenues will depend solely on the successful development and commercialization of AFRESA.

We have expended significant time, money and effort in the development of our lead product candidate, AFRESA, which has not yet received regulatory approval and which may never be commercialized. We must receive the necessary approvals from the FDA and similar foreign regulatory agencies before AFRESA can be marketed and sold in the United States or elsewhere. Even if we were to receive regulatory approval, we ultimately may be unable to gain market acceptance of AFRESA for a variety of reasons, including the treatment and dosage regimen, potential adverse effects, the availability of alternative treatments and cost effectiveness. If we fail to commercialize AFRESA, our business, financial condition and results of operations will be materially and adversely affected.

We are seeking to develop and expand our portfolio of product candidates through our internal research programs and through licensing or otherwise acquiring the rights to therapeutics in the areas of cancer and other indications. All of these product candidates will require additional research and development and significant preclinical, clinical and other testing prior to seeking regulatory approval to market them. Accordingly, these product candidates will not be commercially available for a number of years, if at all.

A significant portion of the research that we are conducting involves new and unproven compounds and technologies, including AFRESA, Technosphere platform technology and immunotherapy product candidates. Research programs to identify new product candidates require substantial technical, financial and human resources. Even if our research programs identify candidates that initially show promise, these candidates may fail to progress to clinical development for any number of reasons, including discovery upon further research that these candidates have adverse effects or other characteristics that indicate they are unlikely to be effective. In addition, the clinical results we obtain at one stage are not necessarily indicative of future testing results. If we fail to successfully complete the development and commercialization of AFRESA or develop or expand our other product candidates, or are significantly delayed in doing so, our business and results of operations will be harmed and the value of our stock could decline.

If we do not achieve our projected development and commercialization goals in the timeframes we announce and expect, our business would be harmed and the market price of our common stock could decline.

For planning purposes, we estimate the timing of the accomplishment of various scientific, clinical, regulatory and other product development goals, which we sometimes refer to as milestones. These milestones may include the commencement or completion of scientific studies and clinical trials and the submission of regulatory filings. From time to time, we publicly announce the expected timing of some of these milestones. All of these milestones are based on a variety of assumptions. The actual timing of the achievement of these milestones can vary dramatically from our estimates, in many cases for reasons beyond our control, depending on numerous factors, including:

- the rate of progress, costs and results of our clinical trial and research and development activities, which will be impacted by the level of proficiency and experience of our clinical staff;
- our ability to identify and enroll patients who meet clinical trial eligibility criteria;
- our ability to access sufficient, reliable and affordable supplies of components used in the manufacture of our product candidates, including insulin and other materials for AFRESA;
- the costs of expanding and maintaining manufacturing operations, as necessary;
- the extent of scheduling conflicts with participating clinicians and clinical institutions;
- the receipt of approvals by our competitors and by us from the FDA and other regulatory agencies; and
- other actions by regulators.

In addition, if we do not obtain sufficient additional funds through sales of securities, strategic collaborations or the license or sale of certain of our assets on a timely basis, we may be required to reduce expenses by delaying, reducing or curtailing our development of AFRESA or other product development activities, which would impact our ability to meet milestones. If we fail to commence or complete, or experience delays in or are forced to curtail, our proposed clinical programs or otherwise fail to adhere to our projected development goals in the timeframes we announce and expect, our business and results of operations will be harmed and the market price of our common stock may decline.

We face substantial competition in the development of our product candidates and may not be able to compete successfully, and our product candidates may be rendered obsolete by rapid technological change.

A number of established pharmaceutical companies have or are developing technologies for the treatment of diabetes. We also face substantial competition for the development of our other product candidates.

Many of our existing or potential competitors have, or have access to, substantially greater financial, research and development, production, and sales and marketing resources than we do and have a greater depth and number of experienced managers. As a result, our competitors may be better equipped than we are to develop, manufacture, market and sell competing products. In addition, gaining favorable reimbursement is critical to the success of AFRESA. Many of our competitors have existing infrastructure and relationships with managed care organizations and reimbursement authorities which can be used to their advantage.

The rapid rate of scientific discoveries and technological changes could result in one or more of our product candidates becoming obsolete or noncompetitive. Our competitors may develop or introduce new products that render our technology and AFRESA less competitive, uneconomical or obsolete. Our future success will depend not only on our ability to develop our product candidates but to improve them and keep pace with emerging industry developments. We cannot assure you that we will be able to do so.

We also expect to face increasing competition from universities and other non-profit research organizations. These institutions carry out a significant amount of research and development in the areas of diabetes and cancer. These institutions are becoming increasingly aware of the commercial value of their findings and are more active in seeking patent and other proprietary rights as well as licensing revenues.

If we fail to enter into a strategic collaboration with respect to AFRESA, we may not be able to execute on our business model.*

We have held extensive discussions with a number of pharmaceutical companies concerning a potential strategic business collaboration for AFRESA. To date, we have not reached agreement with any of these companies on a collaboration. On April 10, 2008, we announced our decision to suspend partnership discussions as we believed that, given the existing market conditions, we would have been unable to achieve an appropriate valuation for AFRESA until Phase 3 data were available. Following the completion of our pivotal Phase 3 clinical trials, we restarted partnership discussions. However, we cannot predict when, if ever, we could conclude such an agreement with a partner. There can be no assurance that any such collaboration will be available to us on a timely basis or on acceptable terms, if at all. If we are not able to enter into a collaboration on terms that are favorable to us, we may be unable to undertake and fund product development, clinical trials, manufacturing and marketing activities at our own expense. Accordingly, we may have to substantially reduce our development efforts, which would delay or otherwise impede the commercialization of AFRESA.

We will face similar challenges as we seek to develop our other product candidates. Our current strategy for developing, manufacturing and commercializing our other product candidates includes evaluating the potential for collaborating with pharmaceutical and biotechnology companies at some point in the drug development process and for these collaborators to undertake the advanced clinical development and commercialization of our product candidates. It may be difficult for us to find third parties that are willing to enter into collaborations on economic terms that are favorable to us, or at all. Failure to enter into a collaboration with respect to any other product candidate could substantially increase our requirements for capital and force us to substantially reduce our development effort.

If we enter into collaborative agreements with respect to AFRESA and if our third-party collaborators do not perform satisfactorily or if our collaborations fail, development or commercialization of AFRESA may be delayed and our business could be harmed.

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We currently rely on clinical research organizations and hospitals to conduct, supervise or monitor some or all aspects of clinical trials involving AFRESA. Further, we may also enter into license agreements, partnerships or other collaborative arrangements to support the financing, development and marketing of AFRESA. We may also license technology from others to enhance or supplement our technologies. These various collaborators may enter into arrangements that would make them potential competitors. These various collaborators also may breach their agreements with us and delay our progress or fail to perform under their agreements, which could harm our business.

If we enter into collaborative arrangements, we will have less control over the timing, planning and other aspects of our clinical trials, and the sale and marketing of AFRESA and our other product candidates. We cannot offer assurances that we will be able to enter into satisfactory arrangements with third parties as contemplated or that any of our existing or future collaborations will be successful.

Continued testing of AFRESA or another product candidate may not yield successful results, and even if it does, we may still be unable to commercialize that product candidate.

Our research and development programs are designed to test the safety and efficacy of AFRESA and our other product candidates through extensive nonclinical and clinical testing. We may experience numerous unforeseen events during, or as a result of, the testing process that could delay or prevent commercialization of AFRESA or any of our other product candidates, including the following:

- safety and efficacy results obtained in our nonclinical and initial clinical testing may be inconclusive or may not be predictive of results obtained in later-stage clinical trials or following long-term use, and we may as a result be forced to stop developing product candidates that we currently believe are important to our future;
- the data collected from clinical trials of our product candidates may not be sufficient to support FDA or other regulatory approval;
- after reviewing test results, we or any potential collaborators may abandon projects that we previously believed were promising; and
- our product candidates may not produce the desired effects or may result in adverse health effects or other characteristics that preclude regulatory approval or limit their commercial use if approved.

We have completed a pivotal Phase 3 safety study of AFRESA to evaluate pulmonary function, with multiple uses per day, over a period of two years. The results of our Phase 3 clinical trials are limited to the size and timeframe these clinical trials have been conducted. Forecasts about the effects of the use of drugs, including AFRESA, over terms longer than the clinical trials or in much larger populations may not be consistent with the clinical results. If use of AFRESA results in adverse health effects or reduced efficacy or both, the FDA or other regulatory agencies may terminate our ability to market and sell AFRESA, may narrow the approved indications for use or otherwise require restrictive product labeling or marketing, or may require further clinical trials, which may be time-consuming and expensive and may not produce favorable results.

As a result of any of these events, we, any collaborator, the FDA, or any other regulatory authorities, may suspend or terminate clinical trials or marketing of AFRESA at any time. Any suspension or termination of our clinical trials or marketing activities may harm our business and results of operations and the market price of our common stock may decline.

If we are unable to transition successfully from a development company to a company that commercializes therapeutics, our operations would suffer.

We require a well-structured plan to make the transition from the development-stage to being a company with commercial operations. We have a number of executive personnel, particularly in clinical development, regulatory and manufacturing production, including personnel with significant Phase 3-to-commercialization experience. We have aligned our management structure to accommodate the increasing complexity of our operations, and we have implemented the following measures, among others, to accommodate our transition, complete development of AFRESA and successfully implement our commercialization strategy for AFRESA:

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- develop comprehensive and detailed commercialization, clinical development and regulatory plans; and
- implement standard operating procedures, including those for protocol development.

If we are unable to accomplish these measures in a timely manner, we would be at considerable risk of failing to:

- develop manufacturing capabilities to be ready for FDA inspection and commercial operations; and
- develop the key clinical data needed to obtain regulatory approval and compete successfully in the marketplace.

If our suppliers fail to deliver materials and services needed for the production of AFRESA in a timely and sufficient manner, or they fail to comply with applicable regulations, our business and results of operations would be harmed and the market price of our common stock could decline.*

For AFRESA to be commercially viable, we need access to sufficient, reliable and affordable supplies of insulin, our AFRESA inhaler, the related cartridges and other materials. In November 2007, we entered into a long-term supply agreement with N.V. Organon, which is currently our sole supplier for insulin. In March 2009, we entered into agreements with Pfizer Inc. to purchase Pfizer's insulin facility and assets related to the production of bulk insulin, including the relevant real property rights, the production equipment, a quantity of bulk insulin and a license to manufacture bulk insulin for use in pulmonary delivery. These transactions will not close unless and until certain conditions precedent (as set forth in the agreements) are satisfied.

We have obtained our AFRESA precursor raw material from two sources both of which are major chemical manufacturers with facilities in Europe and North America. We have recently completed a successful validation campaign at commercial scale of FDKP. We can also utilize our in-house chemical manufacturing plant for supplemental capacity. We believe both manufacturers have the capacity to supply our current clinical and future commercial requirements. We have obtained our AFRESA inhaler and cartridges from two large plastic molding companies. We must rely on our suppliers to comply with relevant regulatory and other legal requirements, including the production of insulin in accordance with cGMP and the production of AFRESA inhaler and related cartridges in accordance with device QSR. The supply of all of these materials may be limited or the manufacturer may not meet relevant regulatory requirements, and if we are unable to obtain these materials in sufficient amounts, in a timely manner and at reasonable prices, or if we should encounter delays or difficulties in our relationships with manufacturers or suppliers, the development or manufacturing of AFRESA may be delayed. Any such events would delay market introduction and subsequent sales of AFRESA and, if so, our business and results of operations will be harmed and the market price of our common stock may decline.

We have never manufactured AFRESA or any other product candidate in commercial quantities, and if we fail to develop an effective manufacturing capability for our product candidates or to engage third-party manufacturers with this capability, we may be unable to commercialize these products.*

We have obtained our AFRESA precursor raw material from two sources. We use our new, expanded Danbury, Connecticut facility to formulate AFRESA, fill plastic cartridges with AFRESA and blister package the cartridges for our clinical trials. We recently completed qualification procedures for the formulation, fill and finishing processes at this facility.

We have manufactured AFRESA in commercial quantities in our Danbury facility also. However, the facility is still undergoing the rigorous testing and regulatory inspection processes that are expected to result in approval to manufacture. The manufacture of pharmaceutical products requires significant expertise and capital investment, including the development of advanced manufacturing techniques and process controls. Manufacturers of pharmaceutical products often encounter difficulties in production, especially in scaling up initial production. These problems include difficulties with production costs and yields, quality control and assurance and shortages of qualified personnel, as well as compliance with strictly enforced federal, state and foreign regulations. In addition, before we would be able to produce commercial quantities of AFRESA at our Danbury facility, it would have to undergo a pre-approval inspection by the FDA. If we engage a third-party manufacturer, our third-party manufacturer may not perform as agreed or may terminate its agreement with us.

Additionally, if we manufacture commercial material at a different facility than the site of manufacture of clinical trial materials or if we manufacture commercial material on a significantly larger production scale than the production scale for clinical trial materials, we

may be required by the FDA to establish that the results obtained from the clinical trials may reasonably be extrapolated to such commercial material.

Any of these factors could cause us to delay or suspend clinical trials, regulatory submissions, required approvals or commercialization of our product candidates, entail higher costs and result in our being unable to effectively commercialize our products. Furthermore, if we or a third-party manufacturer fail to deliver the required commercial quantities of any product on a timely basis, and at commercially reasonable prices and acceptable quality, and we were unable to promptly find one or more replacement manufacturers capable of production at a substantially equivalent cost, in substantially equivalent volume and quality on a timely basis, we would likely be unable to meet demand for such products and we would lose potential revenues.

We deal with hazardous materials and must comply with environmental laws and regulations, which can be expensive and restrict how we do business.

Our research and development work involves the controlled storage and use of hazardous materials, including chemical, radioactive and biological materials. In addition, our manufacturing operations involve the use of a chemical that is stable and non-hazardous under normal storage conditions, but may form an explosive mixture under certain conditions. Our operations also produce hazardous waste products. We are subject to federal, state and local laws and regulations governing how we use, manufacture, store, handle and dispose of these materials. Moreover, the risk of accidental contamination or injury from hazardous materials cannot be completely eliminated, and in the event of an accident, we could be held liable for any damages that may result, and any liability could fall outside the coverage or exceed the limits of our insurance. Currently, our general liability policy provides coverage up to \$1 million per occurrence and \$2 million in the aggregate and is supplemented by an umbrella policy that provides a further \$4 million of coverage; however, our insurance policy excludes pollution coverage and we do not carry a separate hazardous materials policy. In addition, we could be required to incur significant costs to comply with environmental laws and regulations in the future. Finally, current or future environmental laws and regulations may impair our research, development or production efforts.

When we purchased the facilities located in Danbury, Connecticut in 2001, there was a soil cleanup plan in process. As part of the purchase, we obtained an indemnification from the seller related to the remediation of the soil for all known environmental conditions that existed at the time the seller acquired the property. The seller is, in turn, indemnified for these known environmental conditions by the previous owner. We completed the final stages of the soil cleanup plan in the third quarter of 2008 which cost approximately \$2.25 million. We have also received an indemnification from the seller for environmental conditions created during its ownership of the property and for environmental problems unknown at the time that the seller acquired the property. These additional indemnities are limited to the purchase price that we paid for the Danbury facilities. We are currently pursuing collection of the clean-up costs and expenses from the seller or the party responsible for the contamination. If we are unable to collect the full amount of these costs and expenses, our business and results of operations may be harmed.

If we fail to enter into collaborations with third parties, we would be required to establish our own sales, marketing and distribution capabilities, which could impact the commercialization of our products and harm our business.

Our products will be used by a large number of healthcare professionals who require substantial education and support. For example, a broad base of physicians, including primary care physicians and endocrinologists, treat patients with diabetes. A large sales force will be required in order to educate these physicians about the benefits and advantages of AFRESA and to provide adequate support for them. Therefore, we plan to enter into collaborations with one or more pharmaceutical companies to market, distribute and sell AFRESA, if it is approved. If we fail to enter into collaborations, we would be required to establish our own direct sales, marketing and distribution capabilities. Establishing these capabilities can be time-consuming and expensive. Because we lack experience in selling pharmaceutical products to the diabetes market, we would be at a disadvantage compared to our potential competitors, all of whom have substantially more resources and experience than we do. For example, several other companies selling products to treat diabetes have existing sales forces in excess of 1,500 sales representatives. We, acting alone, would not initially be able to field a sales force as large as our competitors or provide the same degree of market research or marketing support. Also, we would not be able to match our competitor's spending levels for pre-launch marketing preparation, including medical education. We cannot assure you that we will succeed in entering into acceptable collaborations, that any such collaboration will be successful or, if not, that we will successfully develop our own sales, marketing and distribution capabilities.

If any product that we may develop does not become widely accepted by physicians, patients, third-party payers and the healthcare community, we may be unable to generate significant revenue, if any.

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AFRESA and our other product candidates are new and unproven. Even if any of our product candidates obtains regulatory approvals, it may not gain market acceptance among physicians, patients, third-party payers and the healthcare community. Failure to achieve market acceptance would limit our ability to generate revenue and would adversely affect our results of operations.

The degree of market acceptance of AFRESA and our other product candidates will depend on many factors, including the:

- claims for which FDA approval can be obtained, including superiority claims;
- perceived advantages and disadvantages of competitive products;
- willingness and ability of patients and the healthcare community to adopt new technologies;
- ability to manufacture the product in sufficient quantities with acceptable quality and at an acceptable cost;
- perception of patients and the healthcare community, including third-party payers, regarding the safety, efficacy and benefits of the product compared to those of competing products or therapies;
- convenience and ease of administration of the product relative to existing treatment methods;
- pricing and reimbursement of the product relative to other treatment therapeutics and methods; and
- marketing and distribution support for the product.

Physicians will not recommend a product until clinical data or other factors demonstrate the safety and efficacy of the product as compared to other treatments. Even if the clinical safety and efficacy of our product candidates is established, physicians may elect not to recommend these product candidates for a variety of factors, including the reimbursement policies of government and third-party payers and the effectiveness of our competitors in marketing their therapies. Because of these and other factors, any product that we may develop may not gain market acceptance, which would materially harm our business, financial condition and results of operations.

If third-party payers do not reimburse customers for our products, our products might not be used or purchased, which would adversely affect our revenues.

Our future revenues and potential for profitability may be affected by the continuing efforts of governments and third-party payers to contain or reduce the costs of healthcare through various means. For example, in certain foreign markets the pricing of prescription pharmaceuticals is subject to governmental control. In the United States, there has been, and we expect that there will continue to be, a number of federal and state proposals to implement similar governmental controls. We cannot be certain what legislative proposals will be adopted or what actions federal, state or private payers for healthcare goods and services may take in response to any healthcare reform proposals or legislation. Such reforms may make it difficult to complete the development and testing of AFRESA and our other product candidates, and therefore may limit our ability to generate revenues from sales of our product candidates and achieve profitability. Further, to the extent that such reforms have a material adverse effect on the business, financial condition and profitability of other companies that are prospective collaborators for some of our product candidates, our ability to commercialize our product candidates under development may be adversely affected.

In the United States and elsewhere, sales of prescription pharmaceuticals still depend in large part on the availability of reimbursement to the consumer from third-party payers, such as governmental and private insurance plans. Third-party payers are increasingly challenging the prices charged for medical products and services. In addition, because each third-party payer individually approves reimbursement, obtaining these approvals is a time-consuming and costly process. We would be required to provide scientific and clinical support for the use of any product to each third-party payer separately with no assurance that approval would be obtained. This process could delay the market acceptance of any product and could have a negative effect on our future revenues and operating results. Even if we succeed in bringing one or more products to market, we cannot be certain that any such products would be considered cost-effective or that reimbursement to the consumer would be available, in which case our business and results of operations would be harmed and the market price of our common stock could decline.

If product liability claims are brought against us, we may incur significant liabilities and suffer damage to our reputation.

The testing, manufacturing, marketing and sale of AFRESA and our other product candidates expose us to potential product liability claims. A product liability claim may result in substantial judgments as well as consume significant financial and management resources and result in adverse publicity, decreased demand for a product, injury to our reputation, withdrawal of clinical trial volunteers and loss of revenues. We currently carry worldwide liability insurance in the amount of \$10 million. We believe these limits are reasonable to cover us from potential damages arising from current and previous clinical trials of AFRESA. In addition, we carry local policies per trial in each country in which we conduct clinical trials that require us to carry coverage based on local statutory requirements. We intend to obtain product liability coverage for commercial sales in the future if AFRESA is approved. However, we may not be able to obtain insurance coverage that will be adequate to satisfy any liability that may arise, and because insurance coverage in our industry can be very expensive and difficult to obtain, we cannot assure you that we will be able to obtain sufficient coverage at an acceptable cost, if at all. If losses from such claims exceed our liability insurance coverage, we may ourselves incur substantial liabilities. If we are required to pay a product liability claim our business and results of operations would be harmed and the market price of our common stock may decline.

If we lose any key employees or scientific advisors, our operations and our ability to execute our business strategy could be materially harmed.

In order to commercialize our product candidates successfully, we will be required to expand our work force, particularly in the areas of manufacturing, clinical trials management, regulatory affairs, business development, and sales and marketing. These activities will require the addition of new personnel, including management, and the development of additional expertise by existing personnel. We face intense competition for qualified employees among companies in the biotechnology and biopharmaceutical industries. Our success depends upon our ability to attract, retain and motivate highly skilled employees. We may be unable to attract and retain these individuals on acceptable terms, if at all.

The loss of the services of any principal member of our management and scientific staff could significantly delay or prevent the achievement of our scientific and business objectives. All of our employees are “at will” and we currently do not have employment agreements with any of the principal members of our management or scientific staff, and we do not have key person life insurance to cover the loss of any of these individuals. Replacing key employees may be difficult and time-consuming because of the limited number of individuals in our industry with the skills and experience required to develop, gain regulatory approval of and commercialize our product candidates successfully.

We have relationships with scientific advisors at academic and other institutions to conduct research or assist us in formulating our research, development or clinical strategy. These scientific advisors are not our employees and may have commitments to, and other obligations with, other entities that may limit their availability to us. We have limited control over the activities of these scientific advisors and can generally expect these individuals to devote only limited time to our activities. Failure of any of these persons to devote sufficient time and resources to our programs could harm our business. In addition, these advisors are not prohibited from, and may have arrangements with, other companies to assist those companies in developing technologies that may compete with our product candidates.

If our Chief Executive Officer is unable to devote sufficient time and attention to our business, our operations and our ability to execute our business strategy could be materially harmed.

Alfred Mann, our Chairman and Chief Executive Officer, is involved in many other business and charitable activities. As a result, the time and attention Mr. Mann devotes to the operation of our business varies, and he may not expend the same time or focus on our activities as other, similarly situated chief executive officers. If Mr. Mann is unable to devote the time and attention necessary to running our business, we may not be able to execute our business strategy and our business could be materially harmed.

Our facilities that are located in Southern California may be affected by man-made or natural disasters.

Our headquarters and some of our research and development activities are located in Southern California, where they are subject to a risk of man-made disasters, terrorism, and an enhanced risk of natural and other disasters such as fires, power and telecommunications

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failures, mudslides, and earthquakes. An act of terrorism, fire, earthquake or other catastrophic loss that causes significant damage to our facilities or interruption of our business could harm our business. We do not carry insurance to cover losses caused by earthquakes, and the insurance coverage that we carry for fire damage and for business interruption may be insufficient to compensate us for any losses that we may incur.

If our internal controls over financial reporting are not considered effective, our business and stock price could be adversely affected.

Section 404 of the Sarbanes-Oxley Act of 2002 requires us to evaluate the effectiveness of our internal controls over financial reporting as of the end of each fiscal year, and to include a management report assessing the effectiveness of our internal controls over financial reporting in our annual report on Form 10-K for that fiscal year. Section 404 also requires our independent registered public accounting firm to attest to, and report on, our internal controls over financial reporting.

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our internal controls over financial reporting will prevent all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud involving a company have been, or will be, detected. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and we cannot assure you that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. We cannot assure you that we or our independent registered public accounting firm will not identify a material weakness in our internal controls in the future. A material weakness in our internal controls over financial reporting would require management and our independent registered public accounting firm to evaluate our internal controls as ineffective. If our internal controls over financial reporting are not considered effective, we may experience a loss of public confidence, which could have an adverse effect on our business and on the market price of our common stock.

RISKS RELATED TO REGULATORY APPROVALS

Our product candidates must undergo rigorous nonclinical and clinical testing and we must obtain regulatory approvals, which could be costly and time-consuming and subject us to unanticipated delays or prevent us from marketing any products.

Our research and development activities, as well as the manufacturing and marketing of our product candidates, including AFRESA, are subject to regulation, including regulation for safety, efficacy and quality, by the FDA in the United States and comparable authorities in other countries. FDA regulations and the regulation of comparable foreign regulatory authorities are wide-ranging and govern, among other things:

- product design, development, manufacture and testing;
- product labeling;
- product storage and shipping;
- pre-market clearance or approval;
- advertising and promotion; and
- product sales and distribution.

Clinical testing can be costly and take many years, and the outcome is uncertain and susceptible to varying interpretations. Based on our discussions with the FDA at a pre-NDA meeting, we conducted a study, prior to submitting our NDA, that assessed the bioequivalency of the inhaler used in our clinical trials to date with the modified version of the same inhaler that we intend to use for commercial purposes. The FDA did not request any other trials prior to NDA submission. However, we cannot be certain if or when the FDA might request additional studies, under what conditions such studies might be requested, or what the size or length of any

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such studies might be. The clinical trials of our product candidates may not be completed on schedule, the FDA or foreign regulatory agencies may order us to stop or modify our research, or these agencies may not ultimately approve any of our product candidates for commercial sale. The data collected from our clinical trials may not be sufficient to support regulatory approval of our various product candidates, including AFRESA. Even if we believe the data collected from our clinical trials are sufficient, the FDA has substantial discretion in the approval process and may disagree with our interpretation of the data. Our failure to adequately demonstrate the safety and efficacy of any of our product candidates would delay or prevent regulatory approval of our product candidates, which could prevent us from achieving profitability.

The requirements governing the conduct of clinical trials and manufacturing and marketing of our product candidates, including AFRESA, outside the United States vary widely from country to country. Foreign approvals may take longer to obtain than FDA approvals and can require, among other things, additional testing and different clinical trial designs. Foreign regulatory approval processes include essentially all of the risks associated with the FDA approval processes. Some of those agencies also must approve prices of the products. Approval of a product by the FDA does not ensure approval of the same product by the health authorities of other countries. In addition, changes in regulatory policy in the United States or in foreign countries for product approval during the period of product development and regulatory agency review of each submitted new application may cause delays or rejections.

The process of obtaining FDA and other required regulatory approvals, including foreign approvals, is expensive, often takes many years and can vary substantially based upon the type, complexity and novelty of the products involved. We are not aware of any precedent for the successful commercialization of products based on our technology. On January 26, 2006, the FDA approved the first pulmonary insulin product, Exubera. This approval has had an impact on and, notwithstanding the voluntary withdrawal of the product from the market by its manufacturer, could still impact the development and registration of AFRESA in different ways, including: Exubera may be used as a reference for safety and efficacy evaluations of AFRESA, and the approval standards set for Exubera may be applied to other products that follow including AFRESA. The FDA has advised us that it will regulate AFRESA as a “combination product” because of the complex nature of the system that includes the combination of a new drug (AFRESA) and a new medical device (the AFRESA inhaler used to administer the insulin). The FDA indicated that the review of a future drug marketing application for AFRESA will involve three separate review groups of the FDA: (1) the Metabolic and Endocrine Drug Products Division; (2) the Pulmonary Drug Products Division; and (3) the Center for Devices and Radiological Health within the FDA that reviews medical devices. We currently understand that the Metabolic and Endocrine Drug Products Division will be the lead group and will obtain consulting reviews from the other two FDA groups. The FDA has not made an official final decision in this regard, however, and we can make no assurances at this time about what impact FDA review by multiple groups will have on the review and approval of our product or whether we are correct in our understanding of how AFRESA will be reviewed and approved.

Also, questions that have been raised about the safety of marketed drugs generally, including pertaining to the lack of adequate labeling, may result in increased cautiousness by the FDA in reviewing new drugs based on safety, efficacy, or other regulatory considerations and may result in significant delays in obtaining regulatory approvals. Such regulatory considerations may also result in the imposition of more restrictive drug labeling or marketing requirements as conditions of approval, which may significantly affect the marketability of our drug products. FDA review of AFRESA as a combination product therapy may lengthen the product development and regulatory approval process, increase our development costs and delay or prevent the commercialization of AFRESA.

We are developing AFRESA as a new treatment for diabetes utilizing unique, proprietary components. As a combination product, any changes to either the AFRESA inhaler, or AFRESA, including new suppliers, could possibly result in FDA requirements to repeat certain clinical studies. This means, for example, that switching to an alternate delivery system could require us to undertake additional clinical trials and other studies, which could significantly delay the development and commercialization of AFRESA. Our product candidates that are currently in development for the treatment of cancer also face similar obstacles and costs.

We currently expect that our inhaler will be reviewed for approval as part of the NDA for AFRESA. No assurances exist that we will not be required to obtain separate device clearances or approval for use of our inhaler with AFRESA. This may result in our being subject to medical device review user fees and to other device requirements to market our inhaler and may result in significant delays in commercialization. Even if the device component is approved as part of our NDA for AFRESA, numerous device regulatory requirements still apply to the device part of the drug-device combination.

We have only limited experience in filing and pursuing applications necessary to gain regulatory approvals, which may impede our ability to obtain timely approvals from the FDA or foreign regulatory agencies, if at all.

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We will not be able to commercialize AFRESA or any other product candidates until we have obtained regulatory approval. We have no experience as a company in late-stage regulatory filings, such as preparing and submitting NDAs, which may place us at risk of delays, overspending and human resources inefficiencies. Any delay in obtaining, or inability to obtain, regulatory approval could harm our business.

If we do not comply with regulatory requirements at any stage, whether before or after marketing approval is obtained, we may be subject to criminal prosecution, fined or forced to remove a product from the market or experience other adverse consequences, including restrictions or delays in obtaining regulatory marketing approval.

Even if we comply with regulatory requirements, we may not be able to obtain the labeling claims necessary or desirable for product promotion. We may also be required to undertake post-marketing trials. In addition, if we or other parties identify adverse effects after any of our products are on the market, or if manufacturing problems occur, regulatory approval may be withdrawn and a reformulation of our products, additional clinical trials, changes in labeling of, or indications of use for, our products and/or additional marketing applications may be required. If we encounter any of the foregoing problems, our business and results of operations will be harmed and the market price of our common stock may decline.

Even if we obtain regulatory approval for our product candidates, such approval may be limited and we will be subject to stringent, ongoing government regulation.*

Even if regulatory authorities approve any of our product candidates, they could approve less than the full scope of uses or labeling that we seek or otherwise require special warnings or other restrictions on use or marketing or could require potentially costly post-marketing follow-up clinical trials. Regulatory authorities may limit the segments of the diabetes population to which we or others may market AFRESA or limit the target population for our other product candidates. Based on currently available clinical studies, we believe that AFRESA may have certain advantages over currently approved insulin products including its approximation of the natural early insulin secretion normally seen in healthy individuals following the beginning of a meal. Nonetheless, there are no assurances that these or any other advantages of AFRESA will be agreed to by the FDA or otherwise included in product labeling or advertising and, as a result, AFRESA may not have our expected competitive advantages when compared to other insulin products.

The manufacture, marketing and sale of these product candidates will be subject to stringent and ongoing government regulation. The FDA may also withdraw product approvals if problems concerning safety or efficacy of the product occur following approval. In response to questions that have been raised about the safety of certain approved prescription products, including the lack of adequate warnings, the FDA and United States Congress are currently considering new regulatory and legislative approaches to advertising, monitoring and assessing the safety of marketed drugs, including legislation providing the FDA with authority to mandate labeling changes for approved pharmaceutical products, particularly those related to safety. We also cannot be sure that the current FDA and United States Congressional initiatives pertaining to ensuring the safety of marketed drugs or other developments pertaining to the pharmaceutical industry will not adversely affect our operations.

We also are required to register our establishments and list our products with the FDA and certain state agencies. We and any third-party manufacturers or suppliers must continually adhere to federal regulations setting forth requirements, known as cGMP (for drugs) and QSR (for medical devices), and their foreign equivalents, which are enforced by the FDA and other national regulatory bodies through their facilities inspection programs. If our facilities, or the facilities of our manufacturers or suppliers, cannot pass a preapproval plant inspection, the FDA will not approve the marketing of our product candidates. In complying with cGMP and foreign regulatory requirements, we and any of our potential third-party manufacturers or suppliers will be obligated to expend time, money and effort in production, record-keeping and quality control to ensure that our products meet applicable specifications and other requirements. QSR requirements also impose extensive testing, control and documentation requirements. State regulatory agencies and the regulatory agencies of other countries have similar requirements. In addition, we will be required to comply with regulatory requirements of the FDA, state regulatory agencies and the regulatory agencies of other countries concerning the reporting of adverse events and device malfunctions, corrections and removals (e.g., recalls), promotion and advertising and general prohibitions against the manufacture and distribution of adulterated and misbranded devices. Failure to comply with these regulatory requirements could result in civil fines, product seizures, injunctions and/or criminal prosecution of responsible individuals and us. Any such actions would have a material adverse effect on our business and results of operations.

Our insulin supplier does not yet supply human recombinant insulin for an FDA-approved product and will likely be subject to an FDA preapproval inspection before the agency will approve a future marketing application for AFRESA.

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Our insulin supplier sells its product outside of the United States. However, we can make no assurances that our insulin supplier will be acceptable to the FDA. If we were required to find a new or additional supplier of insulin, we would be required to evaluate the new supplier's ability to provide insulin that meets our specifications and quality requirements, which would require significant time and expense and could delay the manufacturing and future commercialization of AFRESA. We also depend on suppliers for other materials that comprise AFRESA, including our AFRESA inhaler and cartridges. All of our device suppliers must comply with relevant regulatory requirements including QSR. It also is likely that major suppliers will be subject to FDA preapproval inspections before the agency will approve a future marketing application for AFRESA. At the present time our insulin supplier is certified to the ISO 9001:2000 Standard. There can be no assurance, however, that if the FDA were to conduct a preapproval inspection of our insulin supplier or other suppliers, that the agency would find that the supplier substantially comply with the QSR or cGMP requirements, where applicable. If we or any potential third-party manufacturer or supplier fails to comply with these requirements or comparable requirements in foreign countries, regulatory authorities may subject us to regulatory action, including criminal prosecutions, fines and suspension of the manufacture of our products.

Reports of side effects or safety concerns in related technology fields or in other companies' clinical trials could delay or prevent us from obtaining regulatory approval or negatively impact public perception of our product candidates.

At present, there are a number of clinical trials being conducted by us and other pharmaceutical companies involving insulin delivery systems. If we discover that AFRESA is associated with a significantly increased frequency of adverse events, or if other pharmaceutical companies announce that they observed frequent adverse events in their trials involving the pulmonary delivery of insulin, we could encounter delays in the timing of our clinical trials or difficulties in obtaining the approval of AFRESA. As well, the public perception of AFRESA might be adversely affected, which could harm our business and results of operations and cause the market price of our common stock to decline, even if the concern relates to another company's products or product candidates.

There are also a number of clinical trials being conducted by other pharmaceutical companies involving compounds similar to, or competitive with, our other product candidates. Adverse results reported by these other companies in their clinical trials could delay or prevent us from obtaining regulatory approval or negatively impact public perception of our product candidates, which could harm our business and results of operations and cause the market price of our common stock to decline.

RISKS RELATED TO INTELLECTUAL PROPERTY

If we are unable to protect our proprietary rights, we may not be able to compete effectively, or operate profitably.

Our commercial success depends, in large part, on our ability to obtain and maintain intellectual property protection for our technology. Our ability to do so will depend on, among other things, complex legal and factual questions, and it should be noted that the standards regarding intellectual property rights in our fields are still evolving. We attempt to protect our proprietary technology through a combination of patents, trade secrets and confidentiality agreements. We own a number of domestic and international patents, have a number of domestic and international patent applications pending and have licenses to additional patents. We cannot assure you that our patents and licenses will successfully preclude others from using our technologies, and we could incur substantial costs in seeking enforcement of our proprietary rights against infringement. Even if issued, the patents may not give us an advantage over competitors with similar alternative technologies.

Moreover, the issuance of a patent is not conclusive as to its validity or enforceability and it is uncertain how much protection, if any, will be afforded by our patents. A third party may challenge the validity or enforceability of a patent after its issuance by various proceedings such as oppositions in foreign jurisdictions or re-examinations in the United States. If we attempt to enforce our patents, they may be challenged in court where they could be held invalid, unenforceable, or have their breadth narrowed to an extent that would destroy their value.

We also rely on unpatented technology, trade secrets, know-how and confidentiality agreements. We require our officers, employees, consultants and advisors to execute proprietary information and invention and assignment agreements upon commencement of their relationships with us. We also execute confidentiality agreements with outside collaborators. There can be no assurance, however, that these agreements will provide meaningful protection for our inventions, trade secrets, know-how or other proprietary information in the event of unauthorized use or disclosure of such information. If any trade secret, know-how or other technology not protected by a patent were to be disclosed to or independently developed by a competitor, our business, results of operations and financial condition could be adversely affected.

If we become involved in lawsuits to protect or enforce our patents or the patents of our collaborators or licensors, we would be required to devote substantial time and resources to prosecute or defend such proceedings.

Competitors may infringe our patents or the patents of our collaborators or licensors. To counter infringement or unauthorized use, we may be required to file infringement claims, which can be expensive and time-consuming. In addition, in an infringement proceeding, a court may decide that a patent of ours is not valid or is unenforceable, or may refuse to stop the other party from using the technology at issue on the grounds that our patents do not cover its technology. A court may also decide to award us a royalty from an infringing party instead of issuing an injunction against the infringing activity. An adverse determination of any litigation or defense proceedings could put one or more of our patents at risk of being invalidated or interpreted narrowly and could put our patent applications at risk of not issuing.

Interference proceedings brought by the USPTO may be necessary to determine the priority of inventions with respect to our patent applications or those of our collaborators or licensors. Litigation or interference proceedings may fail and, even if successful, may result in substantial costs and be a distraction to our management. We may not be able, alone or with our collaborators and licensors, to prevent misappropriation of our proprietary rights, particularly in countries where the laws may not protect such rights as fully as in the United States. We may not prevail in any litigation or interference proceeding in which we are involved. Even if we do prevail, these proceedings can be very expensive and distract our management.

Furthermore, because of the substantial amount of discovery required in connection with intellectual property litigation, there is a risk that some of our confidential information could be compromised by disclosure during this type of litigation. In addition, during the course of this kind of litigation, there could be public announcements of the results of hearings, motions or other interim proceedings or developments. If securities analysts or investors perceive these results to be negative, the market price of our common stock may decline.

If our technologies conflict with the proprietary rights of others, we may incur substantial costs as a result of litigation or other proceedings and we could face substantial monetary damages and be precluded from commercializing our products, which would materially harm our business.

Over the past three decades the number of patents issued to biotechnology companies has expanded dramatically. As a result it is not always clear to industry participants, including us, which patents cover the multitude of biotechnology product types. Ultimately, the courts must determine the scope of coverage afforded by a patent and the courts do not always arrive at uniform conclusions.

A patent owner may claim that we are making, using, selling or offering for sale an invention covered by the owner's patents and may go to court to stop us from engaging in such activities. Such litigation is not uncommon in our industry.

Patent lawsuits can be expensive and would consume time and other resources. There is a risk that a court would decide that we are infringing a third party's patents and would order us to stop the activities covered by the patents, including the commercialization of our products. In addition, there is a risk that we would have to pay the other party damages for having violated the other party's patents (which damages may be increased, as well as attorneys' fees ordered paid, if infringement is found to be willful), or that we will be required to obtain a license from the other party in order to continue to commercialize the affected products, or to design our products in a manner that does not infringe a valid patent. We may not prevail in any legal action, and a required license under the patent may not be available on acceptable terms or at all, requiring cessation of activities that were found to infringe a valid patent. We also may not be able to develop a non-infringing product design on commercially reasonable terms, or at all.

Although we own a number of domestic and foreign patents and patent applications relating to AFRESA and cancer vaccine products under development, we have identified certain third-party patents having claims relating to pulmonary insulin delivery that may trigger an allegation of infringement upon the commercial manufacture and sale of AFRESA. We have also identified third-party patents disclosing methods of use and compositions of matter related to DNA-based vaccines that also may trigger an allegation of infringement upon the commercial manufacture and sale of our cancer therapy. If a court were to determine that our insulin products or cancer therapies were infringing any of these patent rights, we would have to establish with the court that these patents were invalid or unenforceable in order to avoid legal liability for infringement of these patents. However, proving patent invalidity or unenforceability can be difficult because issued patents are presumed valid. Therefore, in the event that we are unable to prevail in an infringement or invalidity action we will have to either acquire the third-party patents outright or seek a royalty-bearing license. Royalty-bearing licenses effectively increase production costs and therefore may materially affect product profitability. Furthermore,

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should the patent holder refuse to either assign or license us the infringing patents, it may be necessary to cease manufacturing the product entirely and/or design around the patents, if possible. In either event, our business would be harmed and our profitability could be materially adversely impacted.

Furthermore, because of the substantial amount of discovery required in connection with intellectual property litigation, there is a risk that some of our confidential information could be compromised by disclosure during this type of litigation. In addition, during the course of this kind of litigation, there could be public announcements of the results of hearings, motions or other interim proceedings or developments. If securities analysts or investors perceive these results to be negative, the market price of our common stock may decline.

In addition, patent litigation may divert the attention of key personnel and we may not have sufficient resources to bring these actions to a successful conclusion. At the same time, some of our competitors may be able to sustain the costs of complex patent litigation more effectively than we can because they have substantially greater resources. An adverse determination in a judicial or administrative proceeding or failure to obtain necessary licenses could prevent us from manufacturing and selling our products or result in substantial monetary damages, which would adversely affect our business and results of operations and cause the market price of our common stock to decline.

We may not obtain trademark registrations for our potential trade names.

We have not selected trade names for some of our products and product candidates; therefore, we have not filed trademark registrations for our potential trade names for our products in all jurisdictions, nor can we assure that we will be granted registration of those potential trade names for which we have filed. Although we intend to defend any opposition to our trademark registrations, no assurance can be given that any of our trademarks will be registered in the United States or elsewhere or that the use of any of our trademarks will confer a competitive advantage in the marketplace. Furthermore, even if we are successful in our trademark registrations, the FDA has its own process for drug nomenclature and its own views concerning appropriate proprietary names. It also has the power, even after granting market approval, to request a company to reconsider the name for a product because of evidence of confusion in the marketplace. We cannot assure you that the FDA or any other regulatory authority will approve of any of our trademarks or will not request reconsideration of one of our trademarks at some time in the future.

RISKS RELATED TO OUR COMMON STOCK

Our stock price is volatile.

The current turbulence in the U.S. and global financial markets could adversely affect our stock price and our ability to raise additional capital through the sale of equity and/or debt securities. The stock market, particularly in recent years, has experienced significant volatility particularly with respect to pharmaceutical and biotechnology stocks, and this trend may continue. The volatility of pharmaceutical and biotechnology stocks often does not relate to the operating performance of the companies represented by the stock. Our business and the market price of our common stock may be influenced by a large variety of factors, including:

- the progress and results of our clinical trials;
- general economic, political or stock market conditions;
- announcements by us or our competitors concerning clinical trial results, acquisitions, strategic alliances, technological innovations, newly approved commercial products, product discontinuations, or other developments;
- the availability of critical materials used in developing and manufacturing AFRESA or other product candidates;
- developments or disputes concerning our patents or proprietary rights;
- the expense and time associated with, and the extent of our ultimate success in, securing regulatory approvals;
- announcements by us concerning our financial condition or operating performance;
- changes in securities analysts' estimates of our financial condition or operating performance;

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- general market conditions and fluctuations for emerging growth and pharmaceutical market sectors;
- sales of large blocks of our common stock, including sales by our executive officers, directors and significant stockholders; and
- discussion of AFRESA, our other product candidates, competitors' products, or our stock price by the financial and scientific press, the healthcare community and online investor communities such as chat rooms.

Any of these risks, as well as other factors, could cause the market price of our common stock to decline.

If other biotechnology and biopharmaceutical companies or the securities markets in general encounter problems, the market price of our common stock could be adversely affected.

Public companies in general and companies included on the Nasdaq Stock Market in particular have experienced extreme price and volume fluctuations that have often been unrelated or disproportionate to the operating performance of those companies. There has been particular volatility in the market prices of securities of biotechnology and other life sciences companies, and the market prices of these companies have often fluctuated because of problems or successes in a given market segment or because investor interest has shifted to other segments. These broad market and industry factors may cause the market price of our common stock to decline, regardless of our operating performance. We have no control over this volatility and can only focus our efforts on our own operations, and even these may be affected due to the state of the capital markets.

In the past, following periods of large price declines in the public market price of a company's securities, securities class action litigation has often been initiated against that company. Litigation of this type could result in substantial costs and diversion of management's attention and resources, which would hurt our business. Any adverse determination in litigation could also subject us to significant liabilities.

Our Chief Executive Officer and principal stockholder can individually control our direction and policies, and his interests may be adverse to the interests of our other stockholders. After his death, his stock will be left to his funding foundations for distribution to various charities, and we cannot assure you of the manner in which those entities will manage their holdings.*

At March 30, 2009, Mr. Mann beneficially owned approximately 48.1% of our outstanding shares of capital stock. We believe members of Mr. Mann's family beneficially owned at least an additional 1% of our outstanding shares of common stock, although Mr. Mann does not have voting or investment power with respect to these shares. By virtue of his holdings, Mr. Mann can and will continue to be able to effectively control the election of the members of our board of directors, our management and our affairs and prevent corporate transactions such as mergers, consolidations or the sale of all or substantially all of our assets that may be favorable from our standpoint or that of our other stockholders or cause a transaction that we or our other stockholders may view as unfavorable.

Subject to compliance with United States federal and state securities laws, Mr. Mann is free to sell the shares of our stock he holds at any time. Upon his death, we have been advised by Mr. Mann that his shares of our capital stock will be left to the Alfred E. Mann Medical Research Organization, or AEMMRO, and AEM Foundation for Biomedical Engineering, or AEMFBE, not-for-profit medical research foundations that serve as funding organizations for Mr. Mann's various charities, including the Alfred Mann Foundation, or AMF, and the Alfred Mann Institute at the University of Southern California, the Technion-Israel Institute of Technology, and at Purdue University, and that may serve as funding organizations for any other charities that he may establish. The AEMMRO is a membership foundation consisting of six members, including Mr. Mann, his wife, three of his children and Dr. Joseph Schulman, the chief scientist of the AEMFBE. The AEMFBE is a membership foundation consisting of five members, including Mr. Mann, his wife, and the same three of his children. Although we understand that the members of AEMMRO and AEMFBE have been advised of Mr. Mann's objectives for these foundations, once Mr. Mann's shares of our capital stock become the property of the foundations, we cannot assure you as to how those shares will be distributed or how they will be voted.

The future sale of our common stock or the conversion of our senior convertible notes into common stock could negatively affect our stock price.

Substantially all of the outstanding shares of our common stock are available for public sale, subject in some cases to volume and other limitations or delivery of a prospectus. If our common stockholders sell substantial amounts of common stock in the public market, or the market perceives that such sales may occur, the market price of our common stock may decline. Likewise the issuance of additional shares of our common stock upon the conversion of some or all of our senior convertible notes could adversely affect the

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trading price of our common stock. In addition, the existence of these notes may encourage short selling of our common stock by market participants. Furthermore, if we were to include in a company-initiated registration statement shares held by our stockholders pursuant to the exercise of their registrations rights, the sale of those shares could impair our ability to raise needed capital by depressing the price at which we could sell our common stock.

In addition, we will need to raise substantial additional capital in the future to fund our operations. If we raise additional funds by issuing equity securities or additional convertible debt, the market price of our common stock may decline and our existing stockholders may experience significant dilution.

Anti-takeover provisions in our charter documents and under Delaware law could make an acquisition of us, which may be beneficial to our stockholders, more difficult and may prevent attempts by our stockholders to replace or remove our current management.

We are incorporated in Delaware. Certain anti-takeover provisions under Delaware law and in our certificate of incorporation and amended and restated bylaws, as currently in effect, may make a change of control of our company more difficult, even if a change in control would be beneficial to our stockholders. Our anti-takeover provisions include provisions such as a prohibition on stockholder actions by written consent, the authority of our board of directors to issue preferred stock without stockholder approval, and supermajority voting requirements for specified actions. In addition, we are governed by the provisions of Section 203 of the Delaware General Corporation Law, which generally prohibits stockholders owning 15% or more of our outstanding voting stock from merging or combining with us in certain circumstances. These provisions may delay or prevent an acquisition of us, even if the acquisition may be considered beneficial by some of our stockholders. In addition, they may frustrate or prevent any attempts by our stockholders to replace or remove our current management by making it more difficult for stockholders to replace members of our board of directors, which is responsible for appointing the members of our management.

Because we do not expect to pay dividends in the foreseeable future, you must rely on stock appreciation for any return on your investment.

We have paid no cash dividends on any of our capital stock to date, and we currently intend to retain our future earnings, if any, to fund the development and growth of our business. As a result, we do not expect to pay any cash dividends in the foreseeable future, and payment of cash dividends, if any, will also depend on our financial condition, results of operations, capital requirements and other factors and will be at the discretion of our board of directors. Furthermore, we may in the future become subject to contractual restrictions on, or prohibitions against, the payment of dividends. Accordingly, the success of your investment in our common stock will likely depend entirely upon any future appreciation. There is no guarantee that our common stock will appreciate in value after the offering or even maintain the price at which you purchased your shares, and you may not realize a return on your investment in our common stock.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

There were no sales of equity securities by us that were not registered under the Securities Act of 1933, as amended, during the first quarter of 2009.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

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Exhibit Number	Description of Document
2.1*	LIP Asset or Business Sale and Purchase Agreement, dated March 6, 2009, by and among Pfizer Manufacturing Frankfurt GmbH, Pfizer Inc., MannKind Deutschland GmbH and MannKind, as amended on April 3, 2009.
2.2*	Insulin Sale and Purchase Agreement, dated March 6, 2009, by and among Pfizer Manufacturing Frankfurt GmbH, Pfizer Inc. and MannKind.
3.1(1)	Restated Certificate of Incorporation.
3.2(2)	Certificate of Amendment of Amended and Restated Certificate of Incorporation.
3.3(3)	Amended and Restated Bylaws.
10.1(4)	Promissory Note, dated February 26, 2009 made by MannKind in favor of The Mann Group, LLC.
31.1	Certification of the Chief Executive Officer Pursuant to Rules 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as amended.
31.2	Certification of the Chief Financial Officer Pursuant to Rules 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as amended.
32	Certifications of the Chief Executive Officer and Chief Financial Officer Pursuant to Rules 13a-14(b) or 15d-14(b) of the Securities Exchange Act of 1934, as amended and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. § 1350).

* Confidential treatment has been requested with respect to certain portions of this exhibit. Omitted portions have been filed separately with the SEC.

- (1) Incorporated by reference to MannKind's registration statement on Form S-1 (File No. 333-115020), filed with the SEC on April 30, 2004, as amended.
- (2) Incorporated by reference to MannKind's quarterly report on Form 10-Q, filed with the SEC on August 9, 2007.
- (3) Incorporated by reference to MannKind's current report on Form 8-K, filed with the SEC on November 19, 2007.
- (4) Incorporated by reference to MannKind's current report on Form 8-K, filed with the SEC on February 27, 2007.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 4, 2009

MANKIND CORPORATION

By: /s/ Matthew J. Pfeffer
Matthew J. Pfeffer
Corporate Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

*****Text Omitted and Filed Separately
with the Securities and Exchange Commission.
Confidential Treatment Requested
Under 17 C.F.R. Sections 200.80(b)(4)
and 240.24b-2**

**C L I F F O R D
C H A N C E**

Execution Version

PFIZER MANUFACTURING FRANKFURT GMBH

PFIZER INC.

RM 2875 VERMÖGENSVERWALTUNGS GMBH
(in future: MannKind Deutschland GmbH)

AND

MANNKIND CORPORATION

LIP ASSET OR BUSINESS SALE AND PURCHASE AGREEMENT

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THIS LIP ASSET OR BUSINESS SALE AND PURCHASE AGREEMENT is made on 6 March 2009

BETWEEN

- (1) **Pfizer Manufacturing Frankfurt GmbH**, with statutory seat in Frankfurt am Main, Federal Republic of Germany, registered in the commercial register at the local court of Frankfurt am Main under HRB 81803 (the “**Seller**”);
- (2) **Pfizer Inc.**, a Delaware corporation with principal executive offices at 235 East 42nd Street, New York, New York 10017, USA (“**Pfizer Inc.**”);
- (3) **RM 2875 Vermögensverwaltungs GmbH** (in the future: **MannKind Deutschland GmbH**), with statutory seat in Munich, Federal Republic of Germany, registered in the commercial register at the local court of Munich under HRB 177304 (the “**Purchaser**”); and
- (4) **MannKind Corporation**, a Delaware corporation with principal executive offices at 28903 North Avenue Paine, Valencia, CA 91355, USA (“**MannKind Corp.**”).

WHEREAS

1. The Seller, legal successor of Pfizer Manufacturing Frankfurt GmbH & Co. KG (formerly Diabel GmbH & Co KG), owns and operates a large insulin manufacturing plant in the Industriepark Hoechst. The plant is located on a plot of land for which the Seller holds a heritable building right (*Erbbaurecht*). In addition, the Seller has an option to acquire one, respectively two, heritable building right(s) for an adjacent part of a plot of land to construct a pharmaceutical manufacturing plant on such part of the plot on the basis of an option agreement with the operator of the Industriepark Hoechst, i.e. Infraser GmbH & Co. Hoechst KG.
 2. The Seller and the Purchaser acknowledge that (i) the sale of the heritable building right as well as the sale of the option right, mentioned under Section 1 above, require the consent of Infraser GmbH & Co. Hoechst KG and (ii) the sale of the heritable building right is subject to a right of first refusal of Sanofi-Aventis Deutschland GmbH (formerly trading as “Hoechst Marion Roussel Deutschland GmbH”).
 3. Prior to entering into this Agreement the Purchaser has conducted a thorough review of the Seller’s business of manufacturing bulk insulin at the large insulin manufacturing plant.
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4. If Infracore GmbH & Co. Hoechst KG does not consent to the sale and transfer of the heritable building right as well as the sale of the option right by 3 April 2009 the Seller desires to sell and the Purchaser desires to purchase certain assets pertaining to the manufacturing of bulk insulin according to the terms and conditions of this Agreement. The Parties acknowledge that, in this event, the Purchaser will not continue the operation of the large insulin manufacturing plant, but will remove the acquired assets and dismantle (*abbauen*) the large insulin manufacturing plant.
5. If Infracore GmbH & Co. Hoechst KG consents to the sale and transfer of the heritable building right as well as the sale of the option right by 3 April 2009, the Seller desires to sell and the Purchaser desires to purchase, subject to the right of first refusal of Sanofi-Aventis Deutschland GmbH, the heritable building right as well as the option right including certain assets pertaining to the production of bulk insulin according to the terms and conditions of this Agreement.

NOW, therefore, the Parties agree as follows:

1. DEFINITIONS AND INTERPRETATION

1.1 Capitalised terms and expressions used in this Agreement shall be interpreted as follows:

“ Agreement ”	shall mean the LIP Asset or Business Sale and Purchase Agreement;
“ Actual Demolition Cost ”	shall have the meaning set forth in Section 16.2.6;
“ AktG ”	shall mean the German Stock Corporation Act (<i>Aktiengesetz</i>);
“ AO ”	shall mean the German General Tax Act (<i>Abgabenordnung</i>);
“ Assets ”	shall mean the LIP Assets or the LIP Business Assets, as the case may be;
“ Bank Guarantee ”	shall mean an insolvency remote (<i>insolvenz sicher</i>) bank guarantee issued by the Committed Bank or any other reputable bank of international standing;
“ BGB ”	shall mean the German Civil Code (<i>Bürgerliches Gesetzbuch</i>);

“Breach”	shall mean a Seller’s or Purchaser’s Guarantee being untrue or incorrect or a Seller’s or Purchaser’s covenant being breached;
“Buildings”	shall have the meaning set forth in Section 12.2.2 of Annex 1.1(Q);
“Bulk Insulin Inventory”	shall mean all of Seller’s inventory of bulk insulin manufactured until the LIP Asset Sale Closing Date or the LIP Business Sale Closing Date, as the case may be, as specified by batch numbers listed on Annex 1.1(B) ;
“Bulk Insulin IP-Rights”	shall mean all Intellectual Property legally or beneficially owned (including by way of license by a third party) by the Seller (or, for the avoidance of doubt, an entity of the Pfizer Group) at the Closing Date, 00:00 h, and all Intellectual Property used by the Seller at the Closing date, 00:00 h, or which was created, generated or acquired for use by the Seller at the Closing Date, 00:00 h in each case relating to the manufacturing of bulk insulin, including, for the avoidance of doubt, (i) the rights to the DMF, all records relating to the DMF, and (ii) all of the Seller’s rights under the License Agreement and (iii) any records and assets transferred to the Seller under the License Agreement, and (iv) any rights, records and assets legally or beneficially owned or used by the Seller which were originally acquired by the Pfizer Group under the EPA;
“Business Days”	shall mean any day other than a Saturday or Sunday, on which the banks are open for regular business in New York City, New York, United States of America and Frankfurt am Main, Federal Republic of Germany;
“Business Proposal”	shall have the meaning set forth in Section 7.5;
“Business”	shall mean the business of manufacturing bulk insulin at the LIP substantially as conducted by the Seller prior to the transfer of the production of the LIP in a stand-by status and until the Closing Date;

“Cash Notification”	shall have the meaning set forth in Section 7.11;
“Claim”	shall mean any claim under or for breach of this Agreement, including any claim for damages or indemnification due to a Seller’s Guarantee or Purchaser’s Guarantee being incorrect or a covenant being breached;
“Closing Actions”	shall mean the actions set out in Section 9.2 collectively or individually;
“Closing Condition(s)”	shall have the meaning set forth in Section 5.1;
“Closing Date”	shall mean the LIP Asset Sale Closing Date or the LIP Business Sale Closing Date, as the case may be;
“Closing Memorandum”	shall have the meaning set forth in Section 9.3;
“Closing”	shall mean the consummation of all of the LIP Asset Sale Closing Actions or the LIP Business Sale Closing Actions, as the case may be;
“Collective Agreements”	shall have the meaning set forth in Section 8.2 of Annex 1.1(Q);
“Committed Bank”	shall mean Merrill Lynch who has issued the commitment letter, a copy of which is attached as Annex 1.1(C) , in relation to the Bank Guarantee;
“Common Stock”	shall mean the shares of common stock, par value USD 0.01 per share, of MannKind Corp.;
“Compliance-Related Matters”	shall have the meaning set forth in Section 11.4.3;
“Condition Precedent”	shall have the meaning set forth in Section 2.2;
“Condition Subsequent”	shall have the meaning set forth in Section 2.1;
“Consideration Shares”	shall mean the Common Stock to be issued or issued to the Seller in accordance with the terms of this Agreement;
“Contingent Value	shall mean the contingent value rights agreement

Rights Agreement	substantially in the form of Annex 1.1(D) ;
“Continuing Employees”	shall have the meaning set forth in Section 8.11;
“Contracts”	shall mean the contracts to which the Seller is a party and which relate to the Business and are unperformed (wholly or partly) at the LIP Business Sale Closing Date and which are listed in Annex 1.1(E) ;
“Data Harvest”	shall have the meaning set forth in Section 1.1;
“Data Room”	shall mean the physical data room of documents provided by the Seller to the Purchaser for inspection between 3 December 2008 and 3 March 2009 as updated until the Closing Date;
“Data Room Index”	shall mean the data room index in Annex 1.1(F) ;
“Data Trustee”	shall have the meaning set forth in Section 1.1;
“Demolition Costs”	shall mean the aggregate costs arising and incurred by the Seller, acting prudently and using its best efforts to mitigate, in connection with the measures described under Sections 16.2.2 through 16.2.5 from the LIP Asset Sale Closing Date until finalization of the measures described under Sections 16.2.2 through 16.2.5;
“Demolition Cost Payment”	shall have the meaning set forth in Section 9.2.2;
“DMF”	shall mean the drug master file for the Bulk Insulin Inventory containing all chemistry, manufacturing and controls data and, in cases where required by specific regulatory agencies, additional data on file with any regulatory authority;
“Down Payment”	shall have the meaning set forth in Section 7.1;
“Employees”	shall mean all of the employees (without apprentices) working in the LIP as of November 6, 2008 and, in the event of the LIP Business Sale, to be transferred from the Seller to the Purchaser at Closing by operation of law pursuant to section 613a BGB; a list of the employees working in the LIP as of the date

hereof, including name, birth date, marital status, number of children, education, hire date, remuneration and other benefits, description of work place, function, and as far as applicable maternity leave, child care leave, certified disablement (*Schwerbehinderung oder Gleichstellung*) and membership in an employee representative body is attached as **Annex 1.1(G)**;

“Employee-Related Matters”

shall have the meaning set forth in Section 11.4.1;

“Environment Law”

shall have the meaning set forth in Section 7.2 of Annex 1.1(Q);

“Environment-Related Matters”

shall have the meaning set forth in Section 11.4.2;

“EPA”

shall mean the Exubera Purchase Agreement between Sanofi-Aventis Deutschland GmbH and certain of its affiliates named therein as sellers and PFIZER and Pfizer Manufacturing Deutschland GmbH (under its former name and form “Heinrich Mack Nachf. GmbH & Co. KG”) as buyers, dated 13 January 2006 (notarial deed no. 10/2006 and 11/2006 of public notary Wendelin von Ketelhodt, Frankfurt am Main) as amended;

“Equipment”

shall mean the fixed plant and machinery owned by the Seller which is located on the Property and which was used in the manufacturing of bulk insulin, including those which qualifies as accessories (*Zubehör*) in the meaning of Section 97 BGB or as associated with the Property for a transitional period of time (*nur zum vorübergehenden Zweck verbunden, Scheinbestandteil*) in the meaning of Section 95 BGB, for the avoidance of doubt, excluding Excluded Assets;

“Escrow Amount”

shall have the meaning set forth in Section 8.11;

“Exchange Act”

shall mean the U.S. Securities and Exchange Act of 1934, together with the rules and regulations thereunder, as amended;

“Excluded Assets”	shall have the meaning set forth in Section 3.1;
“Final Drop Dead Date”	shall have the meaning set forth in Section 5.5;
“Fixed Assets”	shall mean the (i) tangible assets as defined in section 266 para 2 A II 2, 3 and 4 HGB and listed, as of 19 February 2009, in Annex 1.1(H) , and (ii) stocks (including raw material for the production of bulk insulin) as defined in section 266 para 2 B I HGB and listed, as of 18 February 2009 in Annex 1.1(I) , in each case excluding the (a) Bulk Insulin Inventory and (b) tangible assets and stocks sold, destroyed or otherwise disposed of by the Business in the ordinary course of business by the Closing Date, and including the tangible assets and stocks acquired by the Business by the Closing Date;
“GBO”	shall mean the German Land Register Code (<i>Grundbuchordnung</i>);
“German Federal Cartel Office”	shall mean the German Federal Cartel Office (<i>Bundeskartellamt</i>) with its seat in Bonn, Federal Republic of Germany;
“GWB”	shall mean the German Act Against Restraints on Competition (<i>Gesetz gegen Wettbewerbsbeschränkungen</i>);
“HBR 1998”	shall collectively mean (i) the offer to enter into a heritable building right agreement (<i>Erbbaurechtsvertrag</i>) recorded on 22 October 1998 by the notary Michael Spring with his registered office in Frankfurt/Main (deed no. 530/1998) and (ii) its acceptance dated 9 December 1998 recorded by the notary Michael Spring with his registered office in Frankfurt/Main (deed no. 678/1998);
“HBR 2006”	shall mean the amendment to the HBR 1998, recorded on 29 September 2006 by the notary Dr. Annegret Bürkle with her registered office in Frankfurt/Main (deed no. B 967/2006);
“HBR Transfer”	shall mean the heritable building right transfer agreement substantially in the form set out in An-

Agreement”	nex 1.1(J);
“Heritable Building Right Agreement”	shall mean the agreement on a heritable building right (<i>Erbbaurecht</i>) as agreed by the HBR 1998 and the HBR 2006;
“Heritable Building Right Register”	shall mean the heritable building right register (<i>Erbbaugrundbuch</i>) of Schwanheim, at the local court (<i>Amtsgericht</i>) Frankfurt branch Hoechst, folio 8487;
“Heritable Building Right”	shall mean the heritable building right (<i>Erbbaurecht</i>) encumbering the Property in favour of the Seller, granted pursuant to the Heritable Building Right Agreement, registered under serial no. 35 in section II of the Land Register and in the Heritable Building Right Register as described in Annex 1.1(K) ;
“HGB”	shall mean the German Commercial Code (<i>Handelsgesetzbuch</i>);
“Indemnitee”	shall have the meaning set forth in Section 14.1;
“Indemnitor”	shall have the meaning set forth in Section 14.1;
“Information Letter”	shall have the meaning set forth in Section 8.2;
“Information”	shall have the meaning set forth in Section 11.3;
“Infraserv”	shall mean Infraserv GmbH & Co. Hoechst KG, with its registered office in Frankfurt/Main, registered in the commercial register (<i>Handelsregister</i>) at the local court (<i>Amtsgericht</i>) Frankfurt/Main under HRA 28182, the operator of the Industriepark Hoechst;
“Infraserv Consent”	shall have the meaning set forth in Section 7.2;
“Infraserv Due Date”	shall mean 3 April 2009 or such other later date as agreed between the Parties in writing;
“Intellectual Property”	shall mean all industrial and intellectual property rights, whether registered or not, including pending applications for registration of such rights and the right to apply for registration or extension of such rights including, without limitation, patents (includ-

ing continuation, divisional, continuation in part, re-examination and reissue patent applications, and any patent issuing therefrom), petty patents, utility models, design patents, registered and unregistered designs, copyright (including moral rights and neighboring rights), integrated circuits and other sui generis rights, trade marks, trading names, service marks, logos, the get-up of products and packaging, geographical indications and applications and other signs used in trade, internet domain names, unique marketing codes, rights in know-how, mask works, inventions (including employee inventions (*Diensterfindungen*) that have been claimed (*in Anspruch genommen*) by the Seller (or as to which the Seller has the right to claim) in accordance with the German Law on Employee Inventions (*Arbeitnehmererfindungsgesetz*) or comparable foreign laws), discoveries, methods, processes, techniques, methodologies, formulae, algorithms, technical data (such as manufacturing documentation), specifications, research and development information, technology, data bases, source codes in each case that derives economic value (actual or potential) from not being generally known to other persons who can obtain economic value from its disclosure as well as object codes, flow charts, manuals, product documentation, publicity rights and any rights of the same or similar effect or nature as any of the foregoing anywhere in the world;

“IP-Related-Matters”

have the meaning set forth in Section 11.4.4;

“Land Register”

shall mean the land register (*Grundbuch*) of Schwanheim at the local court (*Amtsgericht*) of Frankfurt branch Hoechst, folio 8178;

“Lease Agreements”

shall mean the lease agreements attached in Schedule 13.1 to Annex 1.1(Q);

“License Agreement”

shall mean the amended and restated license agreement between Sanofi-Aventis and the Seller (under its former name and form Diabel GmbH & Co. KG) dated 28 February 2006;

“LIP”	shall mean the Seller’s large insulin plant for the manufacturing of bulk insulin presently located at Industriepark Höchst, Geb. FG 680, 65926 Frankfurt am Main, Germany;
“LIP Assets”	shall have the meaning set forth in Section 2.1;
“LIP Asset Benefits”	shall have the meaning set forth in Section 2.1.5;
“LIP Asset Sale”	shall mean the sale and purchase of the LIP Assets pursuant to Section 2.1;
“LIP Asset Sale Closing”	shall mean the consummation of the LIP Asset Sale Closing Actions;
“LIP Asset Sale Closing Actions”	shall mean the actions to be performed on the LIP Asset Sale Closing Date according to Section 9.2;
“LIP Asset Sale Closing Conditions”	shall mean the Closing Conditions set out in Sections 5.1.1 through 5.1.3;
“LIP Asset Sale Closing Date”	shall have the meaning set forth in Section 9.1;
“LIP Business Assets”	shall have the meaning set forth in Section 2.2;
“LIP Business Sale”	shall mean the sale and purchase of the LIP Business Assets pursuant to Section 2.2;
“LIP Business Sale Closing”	shall mean the consummation of the LIP Business Sale Closing Actions;
“LIP Business Sale Closing Actions”	shall mean the actions to be performed on the LIP Business Sale Closing Date according to Section 10.2;
“LIP Business Sale Closing Conditions”	shall mean the Closing Conditions set out in Sections 5.1.1 through 5.1.4;
“LIP Business Sale Closing Date”	shall have the meaning set forth in Section 10.1;
“LIP Records”	shall mean all of the Seller’s books and records relating to the Fixed Assets and the Equipment, excluding, any records regarding the Employees or Tax matters of the Business;

“ Logfile ”	Shall mean the logfile in Annex 1.1(L) ;
“ MannKind Corp. ”	shall have the meaning set forth in the lead-in to this Agreement;
“ MannKind Corp.’s Guarantees ”	shall mean all or any of MannKind Corp.’s statements set forth in Annex 12(B);
“ Merger Control Clearance ”	shall have the meaning set forth in Section 6.4;
“ NASDAQ Notification Form ”	shall have the meaning set forth in Section 4.1;
“ Notary ”	shall mean public notary Dr. Wolfgang Hanf, Frankfurt am Main, Germany;
“ Notary Account ”	shall mean the trust account of the Notary notified by the Notary to the Parties;
“ Notification ”	shall mean the notification to be sent to Sanofi-Aventis regarding the exercise of the ROFR substantially in the form set out in Annex 1.1(M) ;
“ Objection Period ”	shall have the meaning set forth in Section 8.4;
“ Option Agreement ”	shall mean the agreement regarding the Option Right between Infraserv and the Seller dated 29 September 2006 (notarial deed no. B 968/2006 of notary Dr. Annegret Bürkle, Frankfurt am Main);
“ Option Plot ”	shall mean this part of the real property (<i>Grundstück</i>) plot (<i>Flur</i>) no. 29, subplot (<i>Flurstück</i>) 4/50, registered under serial no. 78 in the Land Register for which the Option Right is granted and which is defined in annex 2 to the Option Agreement;
“ Option Right ”	shall mean the Seller’s right to acquire one, respectively two, heritable building right(s) (<i>Erbbaurechte</i>) regarding the Option Plot to construct a pharmaceutical manufacturing plant under and in accordance with the Option Agreement;
“ Option Right Prenotation ”	shall mean the prenotation (<i>Vormerkung</i>) with regard to the Option Right, registered under serial no. 41 in

section II of the Land Register;

“Option Right Transfer Agreement”	shall mean the agreement to transfer legal title to the Option Right and the Option Right Prenotation substantially in the form set out in Annex 1.1(N) ;
“Other LIP Assets”	shall mean the property and assets described in Section 2.1.6;
“Party” or “Parties”	shall mean the Seller, the Purchaser, Pfizer Inc., and MannKind Corp., collectively or individually;
“Pension Schemes”	shall mean all plans (<i>Vereinbarungen und Zusagen</i>), whether of collective or individual nature, and including, without limitation, commitments based on works custom (<i>betriebliche Übung</i>), regarding company pensions (<i>betriebliche Altersversorgung</i>), under which the Seller has any obligations vis-à-vis the Employees and/or their dependants to provide company pension benefits, whether directly or via an external funding vehicle (including, without limitation, <i>Direktversicherung</i> , <i>Pensionskasse</i> , <i>Pensionsfonds</i> and <i>Unterstützungskasse</i>);
“Person”	shall mean an individual, corporation, partnership, firm, limited liability company, association, trust, unincorporated or other organization, entity or group;
“Pfizer Group”	shall mean all affiliates (<i>verbundene Unternehmen</i>) of the Seller in the meaning of Sections 15 et seq. AktG except for the Seller;
“Pfizer Inc.”	shall have the meaning set forth in the lead-in to this Agreement;
“Prepayments”	shall have the meaning set forth in Section 16.2.6;
“Prolongation Prenotation”	shall mean the prenotation (<i>Vormerkung</i>) with regard to the prolongation of the Heritable Building Right, which is registered in section II of the Land Register under serial no. 42;
“Property”	shall mean the real property (<i>Grundstück</i>), which is registered in the Land Register under serial no. 104, boundary (<i>Gemarkung</i>) Schwanheim, plot (<i>Flur</i>) 29,

subplot (*Flurstück*) 4/32, building and undeveloped area (*Gebäude- und Freifläche*), industrial park (*Industriepark*) Hoechst-Süd, size 20,142 sqm;

“PSR”	shall have the meaning set forth in Section 8.5;
“Purchase Price”	shall have the meaning set forth in Section 4.1;
“Purchaser”	shall have the meaning set forth in the lead-in to this Agreement;
“Purchaser Options”	shall have the meaning set forth in Annex 12(B), Part II, Section 1.1;
“Purchaser SEC Documents”	shall have the meaning set forth in Annex 12(B), Part II, Section 3;
“Purchaser’s Guarantees”	shall mean all or any of the Purchaser’s statements set forth in Annex 12(A);
“Purchaser’s Bank Account”	shall mean the following bank account: [...***...] [...***...] [...***...] [...***...] [...***...] [...***...];
“Real-Property-Related Matters”	shall have the meaning set forth in Section 11.4.5;
“Records”	shall mean all of the Seller’s books and records relating to the Business and the Assets, including, without limitation, books, records, files and documents relating to the Related IP-Rights, the Employees (including, without limitation, work agreements (<i>Betriebsvereinbarungen</i>) and union agreements (<i>Tarifverträge</i>), and Tax matters);
“Registration Rights Agreement”	shall mean the registration rights agreement substantially in the form of Annex 1.1(O) ;
“Related IP-Rights”	shall mean all Intellectual Property legally or beneficially owned (including by way of licence by a third

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party) by the Seller and used in connection with, or otherwise necessary to run, the Business at the Closing Date and all Intellectual Property used in connection with, or otherwise necessary to run, the Business at the Closing Date or which was created, generated or acquired for use in connection with the Business at the Closing Date excluding the Bulk Insulin IP-Rights;

- “ROFR”** shall mean the in rem right of first refusal (*dingliches Vorkaufsrecht*) of Sanofi-Aventis with respect to the sale of the Heritable Building Right, registered in section II of the Heritable Building Right Register under serial no. 13, which has been granted pursuant to Section VI of the HBR 2006;
- “ROFR Exercise Notice”** shall have the meaning set out in Section 5.1.4;
- “ROFR-Property Transfer Agreement”** shall mean the agreement to transfer legal title to the ROFR-Property substantially in the form set out in **Annex 1.1(P)**;
- “ROFR-Property”** shall mean the in rem right of first refusal (*dingliches Vorkaufsrecht*) of the Seller with respect to any case of sale of the Property during the term of the Heritable Building Right, registered in section II of the Land Register under serial no. 43, which has been granted pursuant to Section VII of HBR 2006;
- “Sanofi-Aventis”** shall mean Sanofi-Aventis Deutschland GmbH (formerly trading as “Hoechst Marion Roussel Deutschland GmbH”) with its registered office in Frankfurt am Main, registered in the commercial register of the local court of Frankfurt am Main under HRB 40661;
- “SEC”** shall mean the U.S. Securities and Exchange Commission;
- “Securities Act”** shall mean the U.S. Securities Act of 1933, together with the rules and regulations thereunder, as amended;
- “Seller”** shall have the meaning set forth in the lead-in to this
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Agreement;

“Seller’s Bank Account”

shall mean the following bank account to be used via MT103:

[...***...]

[...***...]

[...***...]

with separate cover message (MT202) to [...***...]

[...***...];

or any other bank account or payment instructions communicated by the Seller to the Purchaser in writing not less than five Business Days prior to the due date of the relevant payment;

“Seller’s Guarantees”

shall mean all or any of the Seller’s statements set forth in **Annex 1.1(Q)**;

“Severance Funds Payment”

shall have the meaning set forth in Section 9.2.4;

“Shareholder Vote Requirement”

shall have the meaning set forth in Annex 12(B), Part II, Section 2;

“Stock Price”

shall mean the volume weighted average price per share of Common Stock on the NASDAQ Global Market for the five trading days immediately preceding the last trading day immediately preceding the Closing Date as reported on Bloomberg;

“Target Headcount”

shall have the meaning set forth in Section 7.5;

“Tax”

shall mean any tax (*Steuer*) within the meaning of Section 3 AO or equivalent tax under the laws of any other jurisdiction and any social security contribution together with any interest, fine, penalty, surcharge or addition of the kind set out in Section 3 paragraph 4 AO;

“Termination Payment”

shall have the meaning set forth in Section 8.9;

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“Termination Payment Reimbursement” shall have the meaning set forth in Section 8.10;

“Termination Payments” shall mean all payments to which Employees ceasing to be employed in the Business are entitled to irrespective of whether to be paid by the Seller or the Purchaser, including severance payments pursuant to and other costs resulting from a future social plan to be concluded with the works council (*Betriebsrat*) representing the Employees (such as costs for outplacement measures and a possible transfer company) and costs in lieu of notice or costs for remuneration and social contributions during the notice period of the respective Employees;

“Title and Capacity Claim” shall mean a Claim for Breach of the Seller’s Guarantees set out in Sections 1 and 2 of Annex 1.1(Q);

“Trade Payables” shall mean all amounts owing to trade creditors by the Seller in connection with the Business as at the Closing Date in respect of goods or services supplied to the Seller before the Closing Date (whether or not invoiced and whether or not due and payable at that time);

“Transfer Agreements” shall mean (i) in the case of a LIP Business Sale, collectively the HBR Transfer Agreement, the Option Right Transfer Agreement, and the ROFR-Property Transfer Agreement, as well as, with regard to the other Assets listed in Section 2.2, the Closing Memorandum or any other agreements or documents executed between the Seller and the Purchaser regarding transfer of legal title in any of the LIP Business Assets or (ii) in the case of a LIP Asset Deal, the Closing Memorandum or any other agreements or documents executed between the Seller and the Purchaser regarding transfer of legal title in any of the LIP Assets;

“Transferred Employ- shall have the meaning set forth in Section 8.6;

ees”

“ Transition Services Agreement ”	shall mean the transition services agreement regarding certain services to be provided by the Seller and certain of its affiliates to the Purchaser for a period of up to 3 months after the LIP Business Sale Closing Date substantially in the form as attached in Annex 1.1(R) ;
“ UStG ”	shall mean the German Value Added Tax Act (<i>Umsatzsteuergesetz</i>);
“ VAT ”	shall mean German value added tax (<i>Umsatzsteuer</i>);
“ Works Council Discussions ”	shall have the meaning set forth in Section 7.5;
“ ZPO ”	shall mean the German Civil Procedure Act (<i>Zivilprozessordnung</i>).

1.2 In this Agreement, unless the context otherwise requires:

- 1.2.1 headings are for convenience only and do not affect the interpretation of this Agreement;
 - 1.2.2 references to any term in the singular shall, if the context so demands, also include the plural and vice versa;
 - 1.2.3 references to one gender includes all genders;
 - 1.2.4 references to EUR or Euro are references to the lawful currency of the member states of the European Union;
 - 1.2.5 references to USD or US Dollar are references to the lawful currency of the United States of America;
 - 1.2.6 where a German term has been inserted in parenthesis and/or italics the German term alone (and not the English term to which it relates) shall be authoritative for the purpose of the interpretation of the relevant English term in this Agreement;
 - 1.2.7 references to any German legal term for any action, remedy, method of judicial proceeding, legal document, legal status, court, official or any other legal concept shall, in respect of any jurisdiction other than the Federal Republic of Germany, be interpreted to include the legal concept
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which most closely corresponds in that jurisdiction to the German legal term; and

1.2.8 references to any statute or statutory provision shall be construed as a reference to the same as it has been in force as of the date hereof, unless indicated otherwise.

1.3 The Annexes and Schedules of this Agreement form an integral part of this Agreement.

2. SALES AND PURCHASES

2.1 The Seller hereby sells (*verkauft*) to the Purchaser and the Purchaser hereby purchases (*kauft*), in each case with economic effect (*wirtschaftliche Wirkung*) from the Closing Date and subject to the Condition Subsequent, legal title to the following assets, other than Excluded Assets (collectively the “**LIP Assets**”) upon the terms and conditions of this Agreement:

2.1.1 the Fixed Assets;

2.1.2 the Equipment;

2.1.3 the LIP Records;

2.1.4 the Related IP-Rights;

2.1.5 the benefit of any amount to which the Seller is entitled from a person (including, without limitation, an insurer) in respect of damage or injury to any of the Fixed Assets or the Equipment other than an amount spent before the Closing Date in repairing such damage or injury (the “**LIP Asset Benefits**”); and

2.1.6 all other property and assets owned by the Seller and used in connection with the technical operation of the Fixed Assets or the Equipment (“**Other LIP Assets**”) at the Closing Date.

The LIP Asset Sale shall be subject to the condition subsequent (*auflösend bedingt*) that the Infrserv Consent is duly granted on or before the Infrserv Due Date (the “**Condition Subsequent**”). The Parties take the view that the LIP Asset Sale does not constitute the sale of a business as a going concern.

2.2 The Seller hereby sells (*verkauft*) to the Purchaser and the Purchaser hereby purchases (*kauft*), in each case with economic effect (*wirtschaftliche Wirkung*) from the Closing Date and subject to the Condition Precedent, the Business as a going

concern and legal title to the following assets, other than Excluded Assets (collectively the “**LIP Business Assets**”) upon the terms and conditions of this Agreement:

- 2.2.1 the Heritable Building Right;
- 2.2.2 the Option Right;
- 2.2.3 the Fixed Assets;
- 2.2.4 the Equipment;
- 2.2.5 the Records;
- 2.2.6 the benefit (subject to the burden) of the Contracts;
- 2.2.7 the Prolongation Prenotation;
- 2.2.8 the Option Right Prenotation;
- 2.2.9 the ROFR-Property;
- 2.2.10 the Related IP-Rights;
- 2.2.11 the benefit of any amount to which the Seller is entitled from a person (including, without limitation, an insurer) in respect of damage or injury to any of the assets referred to under Sections 2.2.1 to 2.2.5 other than an amount spent before the Closing Date in repairing such damage or injury; and
- 2.2.12 all other property and assets owned by the Seller and used in connection with the Business at the Closing Date.

The sale and purchase of the LIP Business Sale shall be subject to the condition precedent (*aufschiebend bedingt*) that the Infraser Consent is duly granted on or before the Infraser Due Date (the “**Condition Precedent**”).

- 2.3 The acting notary confirms the accuracy and completeness of the information in Annex 1.1(K) on the Heritable Building Right on the basis of his inspection of the Land Register and the Heritable Building Right Register by electronic means on 6 March 2009.
 - 2.4 To the extent to which there is a reservation of title in favour of third parties attaching to Assets or there has been a transfer of ownership of any Assets by way of security (*Sicherungsübereignung*), the Seller shall perform and fulfil and shall
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continue to be obliged to perform and fulfil after the Closing Date the secured obligations vis-à-vis the relevant third parties in accordance with the underlying agreements and past practice. In such case, the Parties agree that the remainder (*Anwartschaftsrecht*) to the transfer or re-transfer of the ownership of the respective Asset shall hereby be sold.

2.5 The Parties agree that the transfer in rem (*dinglich*) of the Assets shall not be effected by virtue of this Agreement, but shall take place on the Closing Date by execution of the Transfer Agreements in due form.

3. EXCLUDED ASSETS AND APPORTIONMENT OF LIABILITIES

3.1 The Assets shall specifically not comprise any of

3.1.1 The Bulk Insulin Inventory; and

3.1.2 The Bulk Insulin IP-Rights;

(the “**Excluded Assets**”) and the Excluded Assets shall not be sold under this Agreement.

3.2 The Seller:

3.2.1 remains responsible for all liabilities incurred by it before the Closing Date including, without limitation, the Trade Payables and all outgoings and expenses owed in connection with the Business or the Assets before the Closing Date whether or not invoiced and whether or not due and payable at that time (including, without limitation, the rents, rates and service charges payable in respect of the Property and/or the Heritable Building Right);

3.2.2 remains responsible for all claims by any person outstanding against it as at the Closing Date or arising by reason of any act or omission by it before and up to the Closing Date (including, without limitation, all claims by any person in connection with any goods or services supplied by the Seller before the Closing Date);

3.2.3 shall promptly pay those liabilities referred to in Section 3.2.1 and promptly settle those claims referred to in Section 3.2.2;

3.2.4 shall indemnify the Purchaser on demand against each loss, liability and cost which the Purchaser incurs as a result of the Seller's failure to comply with its obligations under Sections 3.2.1, 3.2.2 and 3.2.3 and against any other liability arising out of or in connection with the ownership or

operation of the Business or the Assets before and up to the Closing Date, including, without limitation, each loss, liability or cost incurred as a result of defending or settling a claim alleging such a liability but excluding any liability of the Purchaser arising under the express terms of this Agreement.

- 3.3 The Purchaser, in case of a LIP Asset Sale Closing, subject to Section 16.2:
 - 3.3.1 is responsible for all liabilities incurred by it in connection with the LIP Assets after the Closing Date including, without limitation, all outgoing and expenses owed in connection with the LIP Assets after the Closing Date;
 - 3.3.2 shall indemnify the Seller on demand against each loss, liability and cost which the Seller incurs as a result of the Purchaser's failure to comply with its obligations under clause 3.3.1 and against any other liability arising out of or in connection with the ownership or operation of the LIP Assets after the Closing Date, including, without limitation, each loss, liability or cost incurred as a result of defending or settling a claim alleging such a liability but excluding any liability of the Seller arising under the express terms of this Agreement.
 - 3.4 In the event of a LIP Business Sale, if a payment of outgoing or expenses in respect of the Business or the Assets for a period covering both before and after the Closing Date has been or is made by:
 - 3.4.1 the Seller, the Purchaser shall pay the Seller an amount equal to that proportion of the payment that relates to the period after the Closing Date;
or
 - 3.4.2 the Purchaser, the Seller shall pay the Purchaser an amount equal to that proportion of the payment that relates to the period before the Closing Date.
 - 3.5 In the event of a LIP Asset Sale and subject to Section 16.2, if a payment of outgoing or expenses in respect of the LIP Assets for a period covering both before and after the Closing Date has been or is made by:
 - 3.5.1 the Seller, the Purchaser shall pay the Seller an amount equal to that proportion of the payment that relates to the period after the Closing Date;
or
 - 3.5.2 the Purchaser, the Seller shall pay the Purchaser an amount equal to that proportion of the payment that relates to the period before the Closing Date.
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- 3.6 In the event of a LIP Business Sale, if a payment in respect of the Business or the Assets for a period covering both before and after the Closing Date has been or is received by:
- 3.6.1 the Seller, the Seller is entitled to retain the proportion of the payment that relates to the period before the Closing Date and shall pay the Purchaser an amount equal to the remainder; or
 - 3.6.2 the Purchaser, the Purchaser is entitled to retain the proportion of the payment that relates to the period after the Closing Date and shall pay the Seller an amount equal to the remainder.
- 3.7 In the event of a LIP Asset Sale and subject to Section 16.2, if a payment in respect of the LIP Assets for a period covering both before and after the Closing Date has been or is received by:
- 3.7.1 the Seller, the Seller is entitled to retain the proportion of the payment that relates to the period before the Closing Date and shall pay the Purchaser an amount equal to the remainder; or
 - 3.7.2 the Purchaser, the Purchaser is entitled to retain the proportion of the payment that relates to the period after the Closing Date and shall pay the Seller an amount equal to the remainder.
- 3.8 The amounts to be paid by the Parties under Sections 3.4 through 3.5 shall be notified by the Party making or receiving payment from the third party giving rise to the relevant amount to be paid to the other Party without undue delay and provide evidence of the amount paid or received and the reason for such payment or receipt. A Party owing an amount under Sections 3.6 through 3.7 shall pay the other Party that amount within 5 Business Days of receipt of the notice together with reasonable evidence of such liability or costs incurred or payments duly made pursuant to the preceding sentence.

4. **PURCHASE PRICE, CONSIDERATION SHARES**

In consideration of the Assets and rights acquired under this Agreement, the Purchaser shall pay a purchase price of [...***...] (the “**Purchase Price**”) payable, at the Purchaser’s discretion, and, in each case, subject to an increase pursuant to Section 4.2,

- 4.1.1 in cash; or
- 4.1.2 by delivering (or cause to be delivered) to the Seller the number of Consideration Shares that is equal to the Purchase Price divided by the Stock Price;

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4.1.3 through a combination of cash and by delivering (or cause to be delivered) Consideration Shares (each such Consideration Share valued for purposes of this Section 4.1.3 equal to the Stock Price), such that the combination of cash and non-cash consideration has an aggregate value equal to the Purchase Price,

provided, however, that the Purchaser shall only be entitled to pay the Purchase Price pursuant to Section 4.1.2 or Section 4.1.3 if (i) a Shareholder Vote Requirement does not apply to the issuance of the Consideration Shares to the Purchaser pursuant to Part II Section 2 of Annex 12 (B), and (ii) no later than 15 Business Days after the date hereof the Purchaser has caused MannKind Corp. to file with the Listing Qualifications Department of the NASDAQ Global Market a preliminary NASDAQ Notification Form: Listing of Additional Shares ("**NASDAQ Notification Form**") with respect to the possible listing of the Consideration Shares and MannKind Corp. has received no written or oral notice objecting to, expressing concerns about or otherwise requesting additional information regarding the NASDAQ Notification Form, the transactions contemplated by this Agreement or MannKind Corp.'s compliance with the NASDAQ Marketplace Rules, which objections, concerns or requests remain uncured or unanswered, as applicable, prior to the Closing.

4.2 If Closing occurs later than 3 April 2009, the Purchase Price shall be increased by an amount of [...***...] for each month that the Closing is delayed (and pro rata in case of a delayed Closing occurring during a current month), unless the Seller has caused (*verschuldet*) or is responsible for (*vertreten müssen*) the delay of the Closing.

4.3 In the event of the LIP Business Sale, the Parties take the view that the sale and transfer qualifies as the transfer of a going concern (*Geschäftsveräußerung im Ganzen*) pursuant to Section 1 paragraph 1a UStG and thus the Purchase Price is not subject to VAT. If and to the extent the competent German tax authority treats the sale as being subject to VAT the Purchaser has to pay statutory VAT in addition to the Purchase Price in cash to the Seller within 10 (ten) Business Days after receipt of an invoice which complies with Section 14 and Section 14a UStG.

Subject to the condition precedent (*aufschiebende Bedingung*) that the competent German tax authority treats the sale as being subject to VAT, the Seller herewith waives the exemption from VAT pursuant to Section 4 No. 9 lit. a UStG with respect to the Heritable Building Right and opts to treat the sale of the Heritable Building Right as a supply subject to VAT. In accordance with Section 13b paragraph 1 No. 3 UStG which stipulates the reverse charge proce-

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sure the Seller will neither charge nor collect VAT for the sale of the Heritable Building Right. It is the Purchaser's sole responsibility to file the respective tax notices and pay VAT due on such supply in accordance with the tax laws applicable to the Purchaser. The Purchaser does not owe VAT on the sale of the Heritable Building Right to the Seller. The Purchaser confirms that it intends to use the Heritable Building Right solely in connection with the provision of supplies and services that do not preclude the deduction of input VAT (*Vörsteuer*). In the event of a LIP Asset Sale the Purchaser has to pay statutory VAT in cash in addition to the Purchase Price to the Seller within 10 Business Days after receipt of an invoice which complies with Section 14 and Section 14a UStG.

- 4.4 The Purchase Price shall be allocated to the LIP Assets or the LIP Business Assets, as the case may be, as to be agreed between the Parties pursuant to Section 7.18 between the date hereof and the Closing Date.
- 4.5 In the event that a Party to this Agreement is in default (*Verzug*) with payments under this Agreement, the Parties agree that default interest (*Verzugszinsen*) shall be payable by the respective debtor as provided for in section 288 para. 2 BGB calculated on the outstanding amount for the period starting with the due date up to and including the date at which the outstanding amount increased by the default interest is irrevocably credited to the bank account of the respective creditor.
- 4.6 All payments to be made to the Seller pursuant to this Agreement shall be made by wire transfer free of charges and without any restrictions to the Seller's Bank Account or any other bank account communicated by the Seller in writing not less than five Business Days prior to the due date of the relevant payment.

5. **CONDITIONS TO CLOSING**

- 5.1 The obligations of the Parties to carry out the Closing are conditional on the following conditions (*aufschiebende Bedingungen*, collectively or individually, the "**Closing Conditions**") being satisfied, or in case of any of the Closing Conditions set out in Sections 5.1.1 and 5.1.2 being waived by the Purchaser, in accordance with this Agreement:
 - 5.1.1 The Purchaser having conducted a physical stock take (*Inventur*) of the Assets (including, without limitation, raw material for the production of bulk insulin and the Bulk Insulin Inventory) in accordance with Section 7.14;
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- 5.1.2 Absence of any encumbrances in the Heritable Building Right Register except for (i) the encumbrances specified in the Heritable Building Right, and (ii) such encumbrances, to which the Purchaser has consented in writing vis-à-vis the Seller;
- 5.1.3 The Seller and the Purchaser have delivered a certificate that there is no material breach of any of its respective Guarantees provided under this Agreement;
- 5.1.4 Only in the event that the Infraseriv Consent is duly granted on or before the Infraseriv Due Date,
- (a) the earliest of (i) receipt of notification by Sanofi-Aventis of its irrevocable, final and binding decision to exercise the ROFR (“**ROFR Exercise Notice**”), (ii) receipt of notification by Sanofi-Aventis of its irrevocable, final and binding decision not to exercise the ROFR, (iii) 2 (two) months have passed since the Notification by the Seller pursuant to Section 6.3 has verifiably been received by Sanofi-Aventis without a written response by Sanofi-Aventis to the Seller and/or the Purchaser as to whether Sanofi-Aventis exercises or does not exercise the ROFR, having occurred; and
- (b) Merger Control Clearance having been obtained according to Section 6.4.3.
- 5.2 The Purchaser and the Seller shall use their reasonable best efforts to ensure that the Closing Conditions are satisfied as soon as possible after the date hereof. The Purchaser and the Seller shall have no right to delay or prevent the satisfaction of the Closing Conditions.
- 5.3 At any time prior to the Final Drop Dead Date the Purchaser may waive any of the Closing Conditions set out in Sections 5.1.1 and 5.1.2 in its sole discretion by written notice to the Seller.
- 5.4 The Seller and the Purchaser shall each notify the other in writing promptly (*unverzüglich*) upon becoming aware that any of the Closing Conditions have been satisfied or have become incapable of satisfaction (*unmöglich geworden*) and shall, upon request, provide the other Party with any documentation providing evidence on such fulfilment or incapability of satisfaction.
- 5.5 If the Closing Conditions have not been satisfied or waived on or before 31 October 2009 at 24:00 hours (the “**Final Drop Dead Date**”) the Parties may at their respective absolute discretion (*nach freiem Ermessen*) jointly agree in
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writing to extend the Final Drop Dead Date or otherwise either the Seller or the Purchaser may each elect to rescind (*zurücktreten*) this Agreement unless the relevant Party has caused (*verschuldet*) or is responsible for (*vertreten müssen*) the failure of the Closing Conditions to be satisfied. In the event of such rescission, (i) the Seller shall promptly return the Down Payment to the Purchaser's Bank Account, and (ii) neither Party shall have any claim under this Agreement of any nature whatsoever against the other party, except for Claims for breach of the covenants set forth in Section 5.2 and Section 6.

6. REGULATORY FILINGS AND APPROVALS

- 6.1 The Purchaser shall ensure that any filings necessary in connection with the merger control clearance referred to in Section 1.1 (if any) and any other filings with, or notifications to, any governmental authority required in connection with this Agreement will be made without undue delay, but in any event within ten (10) Business Days after the Closing Condition set out in Section 5.1.4(a) has been satisfied. Any filings made by the Purchaser shall require the prior written consent of the Seller which consent shall not be unreasonably withheld, conditioned or delayed.
- 6.2 In order to obtain all requisite approvals for the transactions contemplated by this Agreement under merger control laws, the Parties shall (i) reasonably cooperate in all respects with each other in the preparation of any filing or notification and in connection with any submission, investigation or inquiry including timely exchange of drafts in order to give reasonable opportunity to comment on such drafts, (ii) supply to any competent authority as promptly as practicable any additional information requested pursuant to any applicable laws and take all other procedural actions required in order to obtain any necessary clearance or to cause any applicable waiting periods to commence and expire, (iii) promptly provide each other with copies of any written communication received or sent (or written summaries of any non-written communication) in connection with any proceeding and (iv) give each other and their respective advisers the opportunity to participate in all meetings and conferences with any competent authority.
- 6.3 To the extent Merger Control Clearance is subject to obligations (*Auflagen*) and / or conditions subsequent (*auflösende Bedingungen*), the Purchaser undertakes to ensure that (*steht dafür ein, dass*) such obligations are completely fulfilled and such conditions subsequent do not occur. To the extent that Merger Control Clearance is subject to conditions precedent, the Purchaser undertakes to ensure that such conditions precedent all occur within four weeks after the issuance of the conditional Merger Control Clearance.
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- 6.4 “**Merger Control Clearance**” is deemed to have been obtained, if and when (i) the Parties have jointly confirmed in writing that the thresholds which trigger a filing requirement with antitrust authorities without whose consent a Closing of the transactions contemplated hereunder would be illegal are not exceeded so that the transactions contemplated hereunder and applicable to the relevant Parties do not need to be filed with such authorities, or (ii) the German Federal Cartel Office, ,
- 6.4.1 has notified the Seller and/or the Purchaser in writing that it will not prohibit the proposed acquisition of the Assets, either unconditionally or subject to the fulfilment of certain conditions or obligations (*Auflagen oder Bedingungen*) accepted by the Purchaser; or
- 6.4.2 has failed to notify the Seller and the Purchaser within one (1) month after filing of the proposed acquisition of the Assets in accordance with section 39 GWB that it has initiated a formal investigation; or
- 6.4.3 has failed to issue an order pursuant to section 40 para. 2 sentence 1 GWB within the time periods required pursuant to section 40 para. 2 GWB; or
- (iii) in the event that a filing with other antitrust authorities is required for the Purchaser, merger control clearance from the then competent antitrust authority or authorities (as the case may be) has been duly obtained or is deemed to have been obtained.
- 6.5 As soon as practicable, but in no event more than 15 Business Days after the date hereof, the Purchaser shall file or cause to be filed by MannKind Corp. with the Listing Qualifications Department of the NASDAQ Global Market a preliminary NASDAQ Notification Form with respect to the possible listing of Consideration Shares.
7. **PRE-CLOSING UNDERTAKINGS**
- 7.1 Promptly upon signing of this Agreement but in any event not later than within 5 (five) Business Days the Purchaser shall make (or cause MannKind Corp. to make) a cash down payment of [...***...] (the “**Down Payment**”) to the Seller to be held in trust by the Seller on behalf of the Purchaser until the Closing Date. The Down Payment shall be effected by wire transfer to the Seller’s Bank Account.
- 7.2 Promptly upon signing of this Agreement but in any event not later than within 2 (two) Business Days, the Parties shall jointly notify Infraser of the contingent sale of the Heritable Building Right. The Parties shall use reasonable best efforts

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to obtain and the Seller shall formally request from Infracore on or before the Infracore Due Date in a form required under Section 29 paragraph 1 GBO, among others, (a) Infracore's, and Infracore Logistics GmbH's consent, as applicable, to the transfer to the Purchaser of (i) the Heritable Building Right in accordance with Section I.4.2 of the HBR 1998, (ii) the ROFR-Property, (iii) the Option Right, (iv) the Option Right Prenotation, (v) the Prolongation Prenotation, and (vi) the Lease Agreements, and (b) Infracore's waiver of its right to terminate the Heritable Building Right and/or the Heritable Building Right Agreement and demand the reversion of the Heritable Building Right (*Heimfall*) pursuant to Sections I.5.1.4, I.5.2, II.5.3, II.5.4 and II.5.6 of the HBR 1998, all in the form substantially set out in **Annex 7.2** (the "**Infracore Consent**"). The Parties shall promptly (i) engage in joint good faith negotiations with Infracore regarding the Infracore Consent, (ii) provide all information reasonably requested by Infracore or appropriate to enable Infracore to decide upon the Infracore Consent, (iii) notify each other if and when the Infracore Consent has been obtained, (iv) provide to the respective other party a copy of the Infracore Consent, and (v) forward the original Infracore Consent to the acting notary. If Infracore Consent has not been obtained on or before the Infracore Due Date, the Parties may at their absolute discretion (*nach freiem Ermessen*) jointly agree in writing to extend the Infracore Due Date or shall (i) withdraw their request for Infracore Consent, (ii) terminate discussions in this respect and (iii) proceed to the LIP Asset Sale Closing.

- 7.3 Promptly upon signing of this Agreement but in any event not later than within 2 (two) Business Days, the Seller shall notify Sanofi-Aventis of its right – subject to the Infracore Consent – to exercise its ROFR including submission of an authenticated copy (*beglaubigte Kopie*) of this Agreement to Sanofi-Aventis, and undertake to use its reasonable best efforts to engage in joint good faith negotiations with Purchaser, Infracore and Sanofi-Aventis to (i) accelerate the time in which Infracore will grant the Infracore Consent, and/or (ii) facilitate the process for Sanofi-Aventis to exercise or waive its ROFR.
- 7.4 Promptly upon receipt of the Infracore Consent (where such receipt occurs on or before the Infracore Due Date) but in any event not later than within 1 (one) Business Day following receipt, the Seller shall transmit the Notification to Sanofi-Aventis to start the 2 (two) months period for Sanofi-Aventis to consider exercise of its ROFR. The Seller shall provide conclusive evidence for the receipt of the Notification by Sanofi-Aventis (*Nachweis des Zugangs*) to the Purchaser. The Parties shall notify each other if and when a response from Sanofi-Aventis (including a ROFR Exercise Notice) has been received without undue delay following such receipt, and, in case of responses in writing, shall provide to the respective other party a copy of such response. If a ROFR
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Exercise Notice has been received by the Seller or the Purchaser within 2 (two) months since the Notification has verifiably been received by Sanofi-Aventis,

- 7.4.1 (i) this Agreement between the Seller, Pfizer Inc., the Purchaser and MannKind Corp. shall be null and void and the Purchaser and MannKind Corp. shall be released from all of its respective obligations hereunder, and (ii) the Parties acknowledge that the new agreement entered into by operation of law between Sanofi-Aventis on the one hand and the Seller and Pfizer Inc. on the other hand following execution of the ROFR by Sanofi-Aventis shall have similar terms (*gleiche Bedingungen*) as this Agreement, provided, however, that references to both “the Purchaser” and “MannKind Corp.” shall be replaced by “Sanofi-Aventis”;
 - 7.4.2 (i) Sanofi-Aventis shall make a payment equal in value to the Down Payment by wire transfer to the Seller’s Bank Account to be held in trust by the Seller for Sanofi-Aventis thereafter, and (ii) the Seller shall promptly return the Down Payment to the Purchaser;
 - 7.4.3 (i) Sanofi-Aventis shall procure a guarantee of its ultimate parent company according to the terms of Section 16.2 and, (ii) the Seller shall release MannKind Corp. from its obligations under Section 16.2;
 - 7.4.4 the Seller and Sanofi-Aventis shall consummate the Closing subject to the Closing Conditions being satisfied or waived; and
 - 7.4.5 if a merger control filing requirement be triggered as a result of Sanofi-Aventis exercising the ROFR, Seller and Sanofi-Aventis shall use their best efforts to consummate the Closing (including payment of the full Purchase Price in cash as set forth under Section 0 hereof), provided, however, that the Seller and Sanofi-Aventis shall not be under an obligation to, directly or indirectly, transfer or acquire the Assets or interests in respect of which the consummation of the Closing would violate any applicable law or decision. If Merger Control Clearance cannot otherwise be obtained the Seller and Sanofi-Aventis shall agree on all appropriate measures, including “hold separate” arrangements including the appointment of a “hold separate trustee” (which, *inter alia*, shall ensure that Sanofi-Aventis shall not, neither legally nor otherwise, influence or benefit from the (ordinary or extra-ordinary) use of the Assets for the transfer of which no clearance has been obtained) regarding the Assets or interests affected, in order that the relevant jurisdiction can be exempted from the consummation of the transaction contemplated by this Agreement until the required consents and approvals have been obtained. In any case, no “hold separate” arrangements will become effective prior to the Closing Date.
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- 7.5 In the event of a LIP Business Sale, the number of Employees shall be reduced from the headcount as of 6 November 2008 of 173 (one hundred seventy three) down to 80 (eighty) Employees (the “**Target Headcount**”). Without undue delay upon receipt of the Infraser Consent the Seller shall inform the Seller’s works council (*Betriebsrat*) pursuant to Section 111 Works Constitution Act (*Betriebsverfassungsgesetz*) and shall commence consultations and negotiations (the “**Works Council Discussions**”) with the works council on a balance of interest (*Interessenausgleich*) and a social plan (*Sozialplan*) to reduce the number of Employees to the Target Headcount based upon a business proposal provided by the Purchaser which shall include the details of the contemplated operational change for the balance of interest and the monetary conditions for the social plan to be offered to the works council (the “**Business Proposal**”). The Purchaser shall reasonably assist and co-operate in the Works Council Discussions; the Purchaser commits itself to provide the Seller with all information necessary to initiate and conduct the consultation and negotiation process pursuant to Sections 111 *et seq.* Works Constitution Act. The Seller shall be bound by the terms of the Business Proposal, and shall not bindingly agree on a balance of interest and a social plan without prior written consent from the Purchaser to the extent legally permissible.
- 7.6 In the event of a LIP Business Sale and prior to Closing, the Seller shall procure that unfunded pension obligations (excluding, for the avoidance of doubt, any pensions funded by the Penka 1 and the Penka 2 vis-a-vis the Employees in the amount of approx. [...***...] according to German GAAP as of 30 November 2008 will be fully funded with an amount of approx. [...***...] subject to the actuarial statement (*versicherungsmathematisches Gutachten*) set forth in Section 8.8 by way of transferring funds into contractual trust arrangements or equivalent insolvency remote vehicles reasonably acceptable to the Seller, which are to be set up in a way to be recognized as plan assets according to US GAAP/PBO.
- 7.7 The Seller is a member of the Pensionskasse der Mitarbeiter der Hoechst-Gruppe VVaG (“**Penka 1**”) and of the Höchster Pensionskasse VVaG (“**Penka 2**”). If the Condition Subsequent is satisfied, the Purchaser shall use its best efforts to become a member of the Penka 1 and Penka 2, and the Seller will use its best efforts to support such a membership. If such membership materializes, the Purchaser shall fulfil all contribution obligations vis-à-vis the Transferred Employees under the Penka 1 and Penka 2 pension plans after the LIP Business Sale Closing Date.
- 7.8 In the event of a LIP Business Sale, the Seller shall assign to the Purchaser, and the Purchaser shall accept such assignment, all rights and claims vis-à-vis third

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parties with respect to obligations of the Seller vis-à-vis the Transferred Employees under all Pension Schemes.

- 7.9 In the event of a LIP Asset Sale, the Parties shall use their reasonable best efforts to finally coordinate and agree upon the specific actions to be taken and the time schedule to be maintained for the dismantling (*Ab-und Ausbau*) of certain of the LIP Assets.
- 7.10 During the period until the Closing Date the Seller undertakes to procure that to the extent legally permissible, the Business will be operated in the ordinary course of business, except as (i) disclosed in this Agreement, (ii) disclosed in **Annex 7.10** or (iii) with prior written approval of the Purchaser. In any case, the Seller shall not without the prior approval of the Purchaser or except as disclosed in this Agreement or in **Annex 7.10**:
- 7.10.1 acquire or dispose of (including by way of leasing agreements) any Asset, nor undertake to make such acquisition or disposal, in each case with a value of more than EUR 50,000.00 (Euro: fifty thousand) or EUR 500,000.00 (Euro: five hundred thousand) in the aggregate; and
- 7.10.2 enter into Contracts providing for individual payment obligations of more than EUR 50,000.00 (Euro: fifty thousand) in each case or EUR 500,000.00 (Euro: five hundred thousand) in the aggregate.
- 7.11 The Purchaser shall use commercially reasonable efforts to obtain cash financing to fund some or all of the Purchase Price. As soon as reasonably practicable but in no event later than five Business Days prior to the Closing Date the Purchaser shall notify the Seller supported by bank statements or binding commitment letters if the Purchaser secured cash financing sufficient to pay some or all of the Purchase Price in cash pursuant to Section 4.1.1 or Section 4.1.3 and thereby elects to do so ("**Cash Notification**").
- 7.12 Unless a Cash Notification has been delivered by the Purchaser electing to pay the Purchase Price pursuant to Section 4.1.1, on the day immediately preceding the Closing Date the Seller shall notify to the Purchaser the number of Consideration Shares to be transferred to the Seller at Closing according to Section 4.1.2 or Section 4.1.3, as applicable, together with a copy of the Bloomberg report supporting the determination of the Stock Price.
- 7.13 The Parties undertake not to, and undertake to procure that none of their affiliated Persons and Persons qualifying as insiders in relation to the transactions
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contemplated hereunder, shall deal or trade in Common Stock until the Business Day preceding the Closing Date.

- 7.14 The Purchaser undertakes to conduct, at its own costs, a physical stock take (*Inventur*) of the Assets (including, without limitation, raw material for the production of bulk insulin) as soon as practicable. For this purpose, the Seller shall provide to the Purchaser and its designees full and unlimited access to the premises of the LIP and the Records at usual working hours, and shall provide reasonable assistance to the Purchaser to enable the Purchaser to conduct such physical stock take (including a full review, counting and documentation of the Fixed Assets and the Equipment) in an efficient manner and within a reasonable period of time of not less than 5 but not more than 15 Business Days after the date hereof.
- 7.15 Without undue delay each Party shall notify the other Party in writing of all events or circumstances arising or coming to the knowledge of the notifying Party, which to the reasonable assessment of the notifying Party may result in a Breach of a Seller's Guarantee or a Purchaser's Guarantee.
- 7.16 In the event of a LIP Business Sale, the Parties shall use reasonable best efforts to agree with Infraseriv on the amendment of the ROFR-Property to the effect that the ROFR-Property can be transferred to the Purchaser, and take all steps required to effect such amendment.
- 7.17 For the avoidance of doubt, Sections 7.5 and 7.6, shall not be applicable in the event of a LIP Asset Sale, for which case the Parties assume that no Employees will transfer with the LIP Assets, since the operations of the Business will not be run by the Purchaser in essentially the same manner as previously by the Seller.
- 7.18 Without undue delay after the date hereof, the Parties shall mutually agree the allocation of the Purchase Price to the LIP Assets, in the case the Condition Subsequent is not satisfied on or before the Infraseriv Due Date, or to the LIP Business Assets (including the Heritable Building Right) in the case the Condition Subsequent is duly satisfied.

8. STATUTORY TRANSFER OF EMPLOYEES IN THE EVENT OF A LIP BUSINESS SALE

- 8.1 The Parties understand that in the event of a LIP Business Sale, as a consequence of the transactions contemplated under this Agreement, Section 613a
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BGB will be applicable and therefore, as of the Closing Date, the Employees belonging to the Business (*Betrieb*) at Closing will pass from the Seller to the Purchaser with all rights and duties pursuant to Section 613a BGB, unless such Employees exercise their statutory right of objection pursuant to Section 613a paragraph 6 BGB. As of the Closing Date vacation entitlements and other monetary entitlements (*Weihnachtsgeld, Urlaubsgeld*) of the Employees, calculated on the basis of the respective individual salaries, and in case of vacation entitlements for the period from 1 January 2009 until the Closing Date to be calculated according to Section 7 para 4 of the Federal Holiday Act (*Bundesurlaubsgesetz*) shall be apportioned among the Parties *pro rata temporis*.

- 8.2 Within three Business Days following the day on which the Closing Condition pursuant to Section 5.1.4(a) has been fulfilled, the Seller and the Purchaser will jointly inform all Employees as required by Section 613a paragraph 5 BGB in a general staff meeting of such Employees (*Belegschaftsversammlung*). In such joint staff meeting, or closely following such staff meeting the Seller and the Purchaser will jointly issue to each Employee present at the staff meeting personally a letter substantially in the form of **Annex 8.2** containing the following information as required by Section 613a paragraph 5 BGB (the "**Information Letter**"): (i) the expected date of the employment transfer (Section 613a paragraph 5 No. 1 BGB); (ii) the reasons for the employment transfer (Section 613a paragraph 5 No. 2 BGB); (iii) the legal, economic and social consequences the employment transfer will have for the Employees (Section 613a paragraph 5 No. 3 BGB); and (iv) any changes or measures envisaged by the Purchaser which may affect the Employees (Section 613a paragraph 5 No. 4 BGB). Immediately after the joint staff meeting, the Information Letter shall be sent by registered mail (*Einwurfeinschreiben*) to all remaining Employees not present at the staff meeting. The Seller shall be responsible and liable for the accuracy and the completeness of all information in the Information Letter which describe the employment relationships prior to the Closing Date, whereas the Purchaser shall be responsible and liable for the accuracy and the completeness of all information in the Information Letter which describe the employment relationships after the Closing Date.
- 8.3 The Parties herewith commit themselves to provide the other Party with the complete information required under Section 613a paragraph 5 BGB and referred to under Section 8.2 of this Agreement on the day, 24.00 CET, following the day on which the Closing Conditions pursuant to Section 5.1.4(a) have been fulfilled. Additionally the Parties commit themselves to include such information in the Information Letter to the extent required by Section 8.2 of this Agreement.
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- 8.4 The Parties acknowledge that the Employees have the right to object to the transfer of their employment according to Section 613a paragraph 6 BGB. Notwithstanding the measures agreed and foreseen under this Agreement, the Parties shall use reasonable best efforts to convince all Employees not to object to the transfer of their employment relationship. After the expiry of the time limit for declaration of an objection by the Employees, which is the lapse of the one month objection period pursuant to Section 613a paragraph 6 BGB, such period to commence after the date on which the last Information Letter has been received by any Employee (the “**Objection Period**”), the Parties will inform each other immediately in writing which of the Employees have objected to their transfer. At any time prior to Closing, neither Party shall undertake anything that could reasonably be expected to cause any Employee to object to his/her transfer to the Purchaser, notwithstanding the measures agreed and foreseen under this Agreement.
- 8.5 The Seller shall terminate the employment relationship with any Employee who objected to the transfer to the Purchaser as soon as reasonably practicable and negotiate with objecting Employees Termination Payments or, if legally required, a social plan (*Sozialplan*) and balance of interest (*Interessenausgleich*). The Seller undertakes not to offer to these objecting employees Termination Payments in excess of those Termination Payments agreed under the social plan to which Employees transferred to the Purchaser are entitled to, unless a court or an arbitration board (*Einigungsstelle*) rules otherwise. The Seller shall notify the Purchaser of the amount of Termination Payments incurred to each Employee who objected to its transfer as soon as reasonably practicable. Except with the Purchaser’s prior written consent, the Seller shall not agree on or pay to any of the Employees Termination Payments exceeding the amounts provided for by the “Personal- und Sozialpolitische Rahmenvereinbarung” of 29 September 2004 (the “**PSR**”) or as finally determined by the arbitration board (*Einigungsstelle*) or a competent court.
- 8.6 The Parties expressly agree and acknowledge that all pension and retirement obligations, liabilities, and expenditures of the Seller with regard to the Employees who have not objected to the transfer of their employment pursuant to Section 613a paragraph 6 BGB (the “**Transferred Employees**”), whether due, vested or invested (*Anwartschaften jeder Art*) shall transfer from the Seller to the Purchaser on and with effect from the Closing Date. Subject to the Closing, the Seller hereby assigns to the Purchaser, and the Purchaser hereby accepts such assignment, all rights and obligations vis-à-vis the Transferred Employees under all Pension Schemes.
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- 8.7 With respect to those of the Continuing Employees who have subscribed before Closing to Pfizer Inc. shares and where the terms of the subscription provide that they will be paid for through payroll deductions as set forth on **Annex 8.7**, the Purchaser shall continue to make payroll deductions, until such subscriptions are paid in full, and the Purchaser shall forward the full sums of such payroll deductions without subtraction of any handling fee or other charges to the Seller within 30 days of each respective payroll deduction.
- 8.8 In due time before Closing, the Parties shall determine as of the Closing Date, the factual value of the pension obligations for company pension plans to be provided for, which are applicable to the Transferred Employees by way of a statement (*Versicherungsmathematisches Gutachten*), established by the German actuary firm Watson Wyatt (or another renowned actuary firm mutually agreed upon by the Parties), based upon US-GAAP provisions for projected benefit obligations, the cost for which statement shall be borne by the Seller.
- 8.9 The Seller undertakes to bear Termination Payments to Employees incurred (i) in connection with the work force reduction described in Section 7.5 from the headcount as of 6 November 2008 of 173 employees down to the Target Headcount up to a maximum amount of [...***...] and (ii) pursuant to Section 8.5, minus Termination Payments paid until the date of signing of this Agreement (the "**Termination Payment Cap**"). Any Termination Payment in excess of the Termination Payment Cap shall be borne by the Purchaser and if legally and otherwise in accordance with this Agreement incurred by the Seller be reimbursed by the Purchaser to the Seller. The amount of Termination Payments shall be calculated, as the case may be, (i) in accordance with the principles set out in the PSR, (ii) as finally determined by the arbitration board (*Einigungsstelle*) or a competent court, or (iii) as mutually agreed otherwise by the Parties. Upon finalization of the social plan the Party legally entitled and required to negotiate the social plan and to pay out the Termination Payments to the relevant Employees shall notify the other Party of the amount of Termination Payments.
- 8.10 If Termination Payments were actually paid by the Seller on or before the LIP Business Sale Closing in accordance with Section 8.5 exceed the Termination Payment Cap, the Purchaser shall pay to the Seller the amount of such excess on the LIP Business Sale Closing (the "**Termination Payment Reimbursement**");
- 8.11 At the LIP Business Sale Closing, in view of the difficulties in obtaining acceptable bank guarantees to secure the Purchaser's obligations, the Purchaser shall pay to the Notary Account the Severance Funds Payment minus the

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Termination Payment Reimbursement, if any (the “**Escrow Amount**”) to secure the Purchaser’s obligation to provide termination benefits to Employees comprised in the Target Headcount (the “**Continuing Employees**”) in the event of their dismissal or an insolvency of the Purchaser. The Seller shall be entitled to draw upon the Escrow Amount to fund Termination Payments in excess of the sum of the Termination Payment Cap, incurred by the Seller (i) within the Objection Period or (ii) after the Objection Period with respect to Employees who duly rejected their transfer to the Purchaser. To utilize the Escrow Amount the Seller shall issue a payment instruction to the Notary substantially in the form set out in **Annex 8.11**.

- 8.12 The amount remaining as Escrow Amount shall be released by the Notary upon the Parties’ joint instruction. The Parties shall jointly instruct the Notary in the form set out in **Annex 8.11**, upon the occurrence of the following events: (i) the expiry of the Objection Period, and (ii) the termination of employment (*Beendigung der Arbeitsverhältnisse*) of all Employees formerly employed by the Seller, and (iii) the delivery to the Seller of a copy of a Bank Guarantee or equivalent insolvency remote (*insolvenz sicher*) security for the Termination Payments to the then remaining Employees in an amount equal to the then remaining amount of the Escrow Amount. The Seller shall agree that the amount of the Bank Guarantee to be delivered will be less than the Escrow Amount, and instruct the Notary to release the Escrow Amount notwithstanding, if an adjustment calculation delivered by the Purchaser to the Seller reasonably evidences that the maximum amount of Termination Payments that could become payable by the Purchaser on December 31, 2014 to the specific Continuing Employees still employed by the Purchaser on the date of the adjustment calculation will remain below the then remaining amount of the Escrow Amount. The Purchaser shall be entitled to replace the Committed Bank in relation to the Bank Guarantee or the collateral of the Bank Guarantee, in each case, at equivalent terms at any time.
- 8.13 If and to the extent Employees reject their transfer to the Purchaser within the Objection Period the Seller shall dismiss the relevant Employees within the shortest possible period that is legally permissible, and the Purchaser shall reimburse the Seller for Termination Payments incurred for such Employees which are in excess of the Termination Payment Cap. The Purchaser shall be entitled to reduce the amount of the Bank Guarantee for any amounts reimbursed according to the preceding sentence and Termination Payments paid by the Purchaser to Continuing Employees.
- 8.14 The payroll costs (regular monthly costs of employment as existing on the Closing Date and consistent with the employment agreements and past practice, excluding, for the avoidance of doubt, any extra benefits like bonuses or one time payments, unless such payments are a result of a binding agreement or past prac-
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tice (*betriebliche Übung*) relating to those Employees who shall not remain in the Business pursuant to the balance of interest and the social plan to be discussed and agreed with the works council representing the Employees for the period from the Closing Date until the earlier of (i) 31 July 2009 or (ii) the date of termination of the affected Employees' employment relationship according to the balance of interest and the social plan shall be shared equally among the Seller and the Purchaser. The Party which is not the employer of the Employees after Closing undertakes to reimburse the other Party for 50% of those payroll costs to the extent not included in the calculation of the Termination Payments pursuant to Section 8.9 within 10 (ten) Business Days upon receipt of a detailed invoice specifying all costs from the Party being the employer of the Employees after Closing. Precondition for reimbursement is that the aforementioned payroll costs have been fully paid out to the respective Employees and are fully in compliance with and do not exceed the applicable collective bargaining agreements, applicable works agreements and/or individual employment contracts. The reimbursement is due without any deduction and without any right of set-off.

8.15 Old age part time claims of active Employees of the Seller are insured against insolvency through the Pfizer Trust e.V. After lapse of the Objection Period the Seller shall transfer assets reasonably sufficient to cover the old age part time claims of Continuing Employees with old age part time contracts to the Purchaser either directly or shall procure the transfer of those assets by Pfizer Trust e.V.

9. **LIP ASSET SALE CLOSING**

The following provisions shall apply in the event that the InfraserV Consent is not duly granted on or before the InfraserV Due Date so that the Parties are to consummate the LIP Asset Sale:

9.1 The Parties shall consummate the LIP Asset Sale Closing on the first Business Day following the later to occur of (i) the InfraserV Due Date and (ii) the day on which the Closing Condition under Section 5.1.1 has been satisfied or waived (the "**LIP Asset Sale Closing Date**"). The LIP Asset Sale Closing shall take place at the offices of Clifford Chance in Frankfurt am Main, Federal Republic of Germany or at such other location, time or date as may be mutually agreed between the Parties.

9.2 At the LIP Asset Sale Closing, the Parties shall take the following LIP Asset Sale Closing Actions in the following order (*Zug um Zug*):

- 9.2.1 The Seller shall deliver to the Purchaser **Annexes, 1.1(H) and 1.1(I)**, in each case updated as per the LIP Asset Sale Closing Date to reflect changes between the date hereof and the LIP Asset Sale Closing Date in the Equipment and the Fixed Assets.
- 9.2.2 The Purchaser shall pay an amount of [...***...], the “**Demolition Cost Payment**”) by wire transfer to the Seller’s Bank Account to be applied by the Seller to Demolition Costs in accordance with Section 16.2.6.
- 9.2.3 The Seller shall stop holding the Down Payment in trust for the Purchaser and shall be entitled to apply the Down Payment to Demolition Costs in accordance with Section 16.2.6.
- 9.2.4 The Purchaser shall pay an amount of [...***...], the “**Severance Funds Payment**”) by wire transfer to the Seller’s Bank Account to be applied by the Seller to Termination Payments according to Section 16.2.2.
- 9.2.5 If a Cash Notification has been received by the Seller in accordance with Section 7.11, the Purchaser shall pay the cash portion of the Purchase Price, including any increase pursuant to Section 4.2, to the Seller by wire transfer to the Seller’s Bank Account.
- 9.2.6 If the Cash Notification specifies that the Purchaser will pay the Purchase Price pursuant to Section 4.1.3 or no Cash Notification has been received by the Seller in accordance with Section 7.11, the Purchaser shall cause its transfer agent to deliver to the Seller, via electronic book-entry, the applicable number of Consideration Shares as notified by the Seller pursuant to Section 7.11 and the Seller and MannKind Corp. shall execute (i) the Registration Rights Agreement and (ii) the Contingent Value Rights Agreement.
- 9.2.7 The Parties shall seal (*versiegeln*) boxes containing the documents listed in the Data Room Index and shall deposit the boxes so sealed with the acting notary for evidence purposes (*zu Beweiszwecken*).
- 9.2.8 The Seller shall confirm in writing that the Seller’s Guarantees are true and correct in all material respects at the LIP Asset Sale Closing Date as if they were given as of such date.
- 9.2.9 For clarification, the Parties shall acknowledge that the LIP Business Sale is null and void, and shall mutually cancel (*aufheben*) the LIP Business Sale.

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9.2.10 The Parties shall procure that legal title to the LIP Assets is being transferred in rem (*dinglich*) to the Purchaser at the LIP Asset Sale Closing including generating of possession or assignment of rights to recover possession, each in accordance with German law. The Parties shall provide all further declarations and perform all other acts necessary or appropriate to achieve the transfer of title to the LIP Assets to the Purchaser.

9.3 After the last of the actions referred to under Section 9.2 has been taken, the Parties shall sign a closing memorandum (the “**Closing Memorandum**”) including (i) agreements necessary to transfer legal title to the LIP Assets under Section 9.2.10 hereof, and (ii) the confirmation to each other that the Closing Conditions applicable to the LIP Asset Sale Closing have been fulfilled and that the LIP Asset Sale Closing Actions have been taken in accordance with this Agreement.

9.4 If any Party fails to perform or procure performance of any of the actions referred to under Section 9.2 to be performed by it, the Purchaser, in the case of non-performance by the Seller, or the Seller, in the case of non-performance by the Purchaser, shall be entitled to (in addition to and without prejudice to all other rights or remedies available, including the Seller’s rights under Section 10.4, which shall apply accordingly) by written notice to the other Party (i) rescind (*zurücktreten*) this Agreement, or (ii) set a new date for the LIP Asset Sale Closing (not being more than 10 Business Days after the LIP Asset Sale Closing Date) in which case the provisions of this Section 9 shall apply to the LIP Asset Sale Closing as so deferred.

9.5 In the event of a rescission, neither Party shall have any claim under this Agreement of any nature whatsoever against the other Party except for Claims for breach of the covenants set forth in Sections 5.2., 6, 7 or based on Section 10.4 which shall apply accordingly.

10. **LIP BUSINESS SALE CLOSING**

The following provisions shall apply in the event that the InfraserV Consent is duly granted on or before the InfraserV Due Date so that the Parties are to consummate the LIP Business Sale:

10.1 The Parties shall consummate the LIP Business Sale Closing on the first Business Day following a five days period after the day on which the last of the Closing Conditions under Section 5.1 has been satisfied (the “**LIP Business Sale Closing Date**”). The LIP Business Sale Closing shall take place at the offices of

Clifford Chance in Frankfurt am Main, Federal Republic of Germany or at such other location, time or date as may be mutually agreed between the Parties.

- 10.2 At the LIP Business Sale Closing, the Parties shall take the following LIP Business Sale Closing Actions in the following order (*Zug um Zug*):
- 10.2.1 The Seller shall deliver to the Purchaser **Annexes 1.1(E), 1.1(H) and 1.1(I)**, in each case updated as per the LIP Business Sale Closing Date to reflect changes between the date hereof and the LIP Business Sale Closing Date in the Contracts, the Equipment, and the Fixed Assets.
 - 10.2.2 If a Cash Notification has been received by the Seller in accordance with Section 7.11, the Purchaser shall pay the cash portion of the Purchase Price including any increase pursuant to Section 4.2 to the Seller by wire transfer to the Seller's Bank Account.
 - 10.2.3 If the Cash Notification specifies that the Purchaser will pay the Purchase Price pursuant to Section 4.1.3 or no Cash Notification has been received by the Seller in accordance with Section 7.12 the Purchaser shall cause its transfer agent to deliver to the Seller, via electronic book-entry, the applicable number of Consideration Shares as notified by the Seller pursuant to Section 7.12 and the Seller and MannKind Corp. shall execute (i) the Registration Rights Agreement and (ii) the Contingent Value Rights Agreement.
 - 10.2.4 The Purchaser shall pay the Termination Payment Reimbursement, if any, to the Seller by wire transfer to the Seller's Bank Account.
 - 10.2.5 The Purchaser shall pay the Escrow Amount to the Notary by wire transfer to the Notary Account.
 - 10.2.6 The Parties shall seal (*versiegeln*) boxes containing the documents listed in the Data Room Index and shall deposit the boxes so sealed with the acting notary for evidence purposes (*zu Beweiszwecken*).
 - 10.2.7 Pfizer Inc. shall assign its rights under section 8.6 of the EPA to the Purchaser.
 - 10.2.8 The Seller shall confirm in writing that the Seller's Guarantees are true and correct in all material respects at the LIP Business Sale Closing Date as if they were given as of such date.
 - 10.2.9 The Parties shall duly execute the Transition Services Agreement.
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- 10.2.10 The Purchaser shall deliver to the Seller a copy of the duly executed MannKind Corp. guarantee substantially in the form attached to the Infraser Consent.
- 10.2.11 The Parties shall notarize the HBR Transfer Agreement, the Option Right Transfer Agreement, and the ROFR-Property Transfer Agreement and shall grant a right of use of the Heritable Building Right up until the registration of its transfer to the Purchaser.
- 10.2.12 The Seller shall, in notarial form, grant (*bewilligen*) the registration of the transfer of the Prolongation Prenotation to the Purchaser.
- 10.2.13 The Seller shall pay the Down Payment by wire transfer to the Purchaser's Bank Account as designated by the Purchaser or otherwise as directed by the Cash Notification.
- 10.2.14 The Parties shall procure that legal title to the Assets (other than the Heritable Building Right, the Option Right, and the ROFR-Property which are transferred pursuant to the HBR Transfer Agreement, the Option Right Transfer Agreement, and the ROFR-Property Transfer Agreement, respectively) is being transferred *in rem (dinglich)* to the Purchaser at the LIP Business Sale Closing including generating of possession or assignment of rights to recover possession, each in accordance with German law. The Parties shall provide all further declarations and perform all other acts necessary or appropriate to achieve the transfer of title to the Assets to the Purchaser.
- 10.3 After the last LIP Business Sale Closing Action has been taken, the Parties shall sign a closing memorandum (the "**Closing Memorandum**") including (i) agreements necessary to transfer legal title to the LIP Business Assets under Section 10.2.14 hereof, and (ii) the confirmation to each other that the Closing Conditions have been fulfilled and that the LIP Business Sale Closing Actions have been taken in accordance with this Agreement.
- 10.4 In case, on the LIP Business Sale Closing Date, the Purchaser fails to pay the Purchase Price (in cash if a Cash Notification has been received by the Seller or otherwise in Consideration Shares) in accordance with Section 10.2.2 or 10.2.3, the Seller shall stop to hold the Down Payment in trust for the Purchaser and shall be entitled to withhold the Down Payment and apply it towards the actual damage incurred by the Seller, that arose as a result of the Purchaser's breach of its obligation to consummate the LIP Business Sale Closing. The Seller shall notify the Purchaser of any amount so applied towards actual damage and provide
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due evidence of the amount of the damage incurred. The Seller's potential claims for further damages and other remedies shall remain unaffected.

- 10.5 If any Party fails to perform or procure performance of any of the LIP Business Sale Closing Actions to be performed by it, the Purchaser, in the case of non-performance by the Seller, or the Seller, in the case of non-performance by the Purchaser, shall be entitled to (in addition to and without prejudice to all other rights or remedies available) by written notice to the other Party (i) rescind (*zurücktreten*) this Agreement, or (ii) set a new date for the LIP Business Sale Closing (not being more than 10 Business Days after the LIP Business Sale Closing Date) in which case the provisions of this Section 10 shall apply to the LIP Business Sale Closing as so deferred.
- 10.6 In the event of a rescission, neither Party shall have any claim under this Agreement of any nature whatsoever against the other Party except for Claims for breach of the covenants set forth in Section 5.2., 6, 7 or based on Section 10.4.

11. SELLER'S GUARANTEES

- 11.1 The Parties have extensively discussed and negotiated to which extent and in which way the Seller should be liable for defects of the Assets and, in case of a LIP Business Sale, the Business, and/or if it turns out that the Seller's Guarantees are untrue or incorrect. The Parties have decided to depart from the statutory system of liability and to provide instead for a separate system of liability, as determined in **Annex 1.1(Q)** and Sections 11, 13, 14.
- 11.2 The Seller guarantees in the form of an independent guarantee according to section 311 para. 1 BGB (*selbständiges Garantieverprechen*) with regard to the Assets and, in case of the LIP Business Sale, the Business to the Purchaser that, subject to the qualifications set out in Sections 11.3 and 11.4, the Seller's Guarantees are true and correct in all material aspects as at the date hereof or as at such date as expressly referred to in **Annex 1.1(Q)**, provided, however, that any provisions and limitations contained in this Agreement relating to the consequences of a Breach of the Seller's Guarantees, including the provisions and limitations set forth in **Annex 11.2** form an integral part of the Seller's Guarantees (*Inhalt des Schuldverhältnisses / Bestandteil der Garantieerklärung*), and the Seller's Guarantees are only given subject to such provisions and limitations.
- 11.3 The Seller's Guarantees are qualified by any matters fairly disclosed by or under (i) this Agreement (including the Annexes and Schedules), (ii) the documents
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provided in the Data Room and (iii) the documents disclosed to the Purchaser and the answers of the Seller to information requests filed by the Purchaser according to the Logfile (the information referred to under (i) through (iii) collectively, the “**Information**”).

11.4 The Purchaser acknowledges and agrees that the only Seller’s Guarantees given in relation to:

- 11.4.1 the Employees or any related claims, liabilities or other matters (the “**Employee-Related Matters**”) are those set out in Section 7 of **Annex 1.1(Q)** and no other Seller’s Guarantee is given in relation to the Employee-Related Matters;
 - 11.4.2 the environment or any related claims, liabilities or other matters (the “**Environment-Related Matters**”) are those set out in Section 10 of **Annex 1.1(Q)** and no other Seller’s Guarantee is given in relation to the Environment-Related Matters and the Seller’s Guarantees on Environment-Related Matters shall exclusively govern all potential claims, liabilities or other matters the Purchaser may bring forward against the Seller with regards to Environment-Related Matters, in particular Sections 3.2 through 3.8 shall not apply to Environment-Related Matters;
 - 11.4.3 the operational activities of the Business, as currently or in the past conducted, including related permits, claims of authorities or other matters (the “**Compliance-Related Matters**”) are set out in Section 9 of **Annex 1.1(Q)** and no other Seller’s Guarantee is given in relation to the Compliance-Related Matters and the Seller’s Guarantees on Compliance-Related Matters shall exclusively govern all potential claims, liabilities or other matters the Purchaser may bring forward against the Seller with regards to Compliance-Related Matters, in particular Sections 3.2 through 3.8 shall not apply to Compliance-Related Matters;
 - 11.4.4 Intellectual Property, or any related claims, liabilities or other matters (the “**IP-Related Matters**”) are set out in Section 4 and 12 of **Annex 1.1(Q)** and no other Seller’s Guarantee is given in relation to the IP-Related Matters;
 - 11.4.5 The Heritable Building Right, real property of the Business and the Lease Agreements, or any related claims, liabilities or other matters (the “**Real Property-Related Matters**”) are set out in Sections 13, 14 and 15 of **Annex 1.1(Q)** and no other Seller’s Guarantee is given in relation to the Real Property-Related Matters.
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- 11.5 None of the limitations in this Section 11 or **Annex 11.2** shall apply to any Claim of the Purchaser which arises as a consequence of gross negligence (*grobe Fahrlässigkeit*), fraud or wilful misconduct (*Vorsatz*).
- 11.6 The Purchaser undertakes to the Seller that, except in the case of gross negligence (*grobe Fahrlässigkeit*), fraud or wilful misconduct (*Vorsatz*) it waives and shall not make any claim against any employee, director, agent or officer of the Business or member of the Pfizer Group on whom it may have relied on in relation to any information supplied or omitted to be supplied by any such person in connection with the Seller's Guarantees or this Agreement.
12. **PURCHASER'S AND MANNKIND CORP.'S GUARANTEES**
- 12.1 The Parties have extensively discussed and negotiated to which extent and in which way the Purchaser and MannKind Corp. should be liable if it turns out that statements made by the Purchaser or MannKind Corp. in this Section 12 and **Annex 12(A)** or **Annex 12(B)** are untrue or incorrect. The Parties have decided to depart from the statutory system of liability and to provide instead for a separate system of liability, as determined hereunder.
- 12.2 The Purchaser guarantees in the form of an independent guarantee according to section 311 para. 1 BGB (*selbstständiges Garantieverprechen*) that the Purchaser's Guarantees of **Annex 12(A)** are true and correct as at the date hereof or as at such date as expressly referred to in **Annex 12(A)**.
- 12.3 MannKind Corp. guarantees in the form of an independent guarantee according to section 311 para. 1 BGB (*selbstständiges Garantieverprechen*) that MannKind Corp.'s Guarantees in Part I of **Annex 12(B)** and, only in case no Cash Notification has been received by the Seller in accordance with Section 7.11, all the Purchaser's Guarantees in Part II of **Annex 12(B)** are true and correct as at the date hereof or as at such date as expressly referred to in **Annex 12(B)**.
13. **INDEMNIFICATION**
- 13.1 In case of a Claim resulting from a Breach, the Party liable for the Breach shall put the other Party into the position such other Party would have been in without the Breach (*Naturalrestitution*). If the Party is unable to achieve this position within a reasonable period of time after having been notified by the other Party of the Breach, the other Party may claim monetary damages (*Schadenersatz in Geld*) provided, however, that such damages shall only cover actual and direct
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damages incurred (*Mangelschaden*) by the other Party, and shall in particular not cover (i) any indirect or consequential damages (*Mangelfolgeschäden*), (ii) losses caused by business interruptions, (iii) lost revenues (*entgangene Einnahmen*), (iv) lost profit (*entgangener Gewinn*), (v) damages and losses to goodwill, or (vi) reputational damages, and (vii) the other Party is not entitled to claim damages based on any argument that the Purchase Price has been calculated upon incorrect assumptions. The right of the other Party to rescind (*Rücktritt*) and the right of the other Party to demand damages in lieu of performance (*Schadensersatz statt Leistung*) under this Agreement is expressly excluded.

- 13.2 Without prejudice to its duty to mitigate any loss, each Party shall, at the other Party's cost, provide all reasonable assistance to the Party to remedy any Breach.
- 13.3 The Parties agree that the rights and remedies which the Seller on the one hand and the Purchaser on the other hand may have in case of a guarantee being untrue and/or incorrect, breach of a covenant or in case of an indemnification or otherwise contained in this Agreement are limited to the rights and remedies (including claims for specific performance) expressly contained in this Agreement.
- 13.4 To the extent legally permissible, any claims and rights of any Party of any legal nature whatsoever (contractual, quasi-contractual, tort or otherwise) extending beyond the claims expressly provided for in this Agreement, in particular further-reaching claims based on defects, claims under section 280 BGB which according to former case law would have been considered as claims based on breach of pre-contractual obligations (*culpa in contrahendo*) or positive breach of contractual obligations (*Positive Vertragsverletzung*), rights to terminate this Agreement because of the lack of essential characteristics and claims under section 313 BGB and any other rights to terminate this Agreement or exercise any right or remedy which would have a similar effect are hereby excluded and waived by the Parties.
- 13.5 The provisions of this Section 13 shall not apply to (i) rights and remedies which the Seller may have under applicable law as a result of the Purchaser's failure to pay the Purchase Price or any portion thereof in accordance with this Agreement, and (ii) any rights and remedies of any Party for gross negligence (*grobe Fahrlässigkeit*), fraud or wilful misconduct (*Vorsatz*).

14. CONDUCT OF CLAIMS

- 14.1 In case of an issue, matter or fact potentially giving rise to a Claim, the Party seeking damages or indemnification under this Agreement (the "**Indemnitee**")
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from the other Party (the “**Indemnitor**”) shall (i) within reasonable promptness and in no case later than within a period of one month after the Indemnitee becomes aware of the matter, give written notice to the Indemnitor of the Breach, state the circumstances of the Breach in reasonable detail, furnish reasonable proof as it has in its possession of the Breach and, to the extent then feasible, set forth the estimated amount of such Breach and (ii) shall grant the Indemnitor the opportunity to remedy the Breach within a reasonable period of time of at least 45 Business Days, provided, that the failure of the Indemnitee to give written notice to the Indemnitor within a period of one month shall relieve the Indemnitor from the indemnification obligations herein unless the Indemnitor is not actually prejudiced as a result of the failure to give such notice.

- 14.2 If claims are raised, legal or administrative proceedings commenced or threatened to be commenced against the Indemnitee by a third party, including government agencies (a “**Third Party Claim**”), which may give rise to a Claim, the Indemnitee shall notify the Indemnitor in compliance with Section 14.1 of such Third Party Claim. The Indemnitee shall ensure that the Indemnitor shall (i) be provided with all materials, information (as it has in its possession) and assistance relevant in relation to the Third Party Claim, (ii) be given reasonable opportunity to comment or discuss with the Indemnitee any measures which the Indemnitor proposes to take or to omit in connection with a Third Party Claim, and (iii) in particular, the Indemnitor shall be given an opportunity to comment on, participate in, and review any reports on social security audits, disputes or appeals or other measures and shall receive without undue delay copies of all relevant notices (*Bescheide*) of any authority.
 - 14.3 If and to the extent the Indemnitor depends on the cooperation of the Indemnitee, the Indemnitor shall, to the extent legally possible for the Indemnitee, at the request and expense of the Indemnitor, take all reasonable steps the Indemnitor may reasonably request from the Indemnitee in that respect.
 - 14.4 No admission of a Third Party Claim shall be made by or on behalf of the Indemnitee and the Third Party Claim shall not be disposed of (*erledigt*) or settled (*verglichen*) without the prior written consent of the Indemnitor, which consent shall not be unreasonably withheld.
 - 14.5 The Indemnitor shall be entitled at its own expense and its absolute discretion to take such action as the Indemnitor shall deem necessary or appropriate to avoid, dispute, deny, defend, resist, appeal, compromise or contest such Third Party Claim (including making counter claims or other claims against third parties) in the name of and on behalf of the Indemnitee, provided, however, that the In-
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demnitor prior to such action has acknowledged in writing to the Indemnatee that the Indemnatee will indemnify the Indemnatee from such Third Party Claim. The Indemnatee shall give all such information and assistance, as described above, including access to premises and personnel and the right to examine and copy or photograph any assets, accounts, documents and records as the Indemnitor or its professional advisors may from time to time request. The Indemnitor agrees to keep all such information confidential and only to use it for such purpose.

- 14.6 To the extent that the Indemnitor is in breach of a guarantee, breach of a covenant or in case of an indemnification all costs and expenses incurred by the Indemnitor in defending such claim shall be borne by the Indemnitor; if it turns out that the Indemnitor was not in breach, any costs and expenses reasonably incurred by it in connection with the defence (including adviser's fees and internal costs of its staff) shall be borne by the Indemnatee.
- 14.7 The failure of any Indemnatee to comply with the obligations of the Indemnatee under this Section 14 shall release any Indemnitor from its obligation to pay damages or to indemnify under this Agreement, if and to the extent such damage or indemnification amount was directly caused by such failure to comply with the obligations of the Indemnatee under this Section 14.
- 14.8 Any payments of the Indemnitor to the Indemnatee in connection with this Section 14 shall be considered as an adjustment of the Purchase Price.

15. CONFIRMATIONS OF THE PURCHASER

- 15.1 The Purchaser confirms that when entering into this Agreement the Purchaser solely relies on (i) its inspection and investigation of the Assets and the Business conducted in the sole responsibility of the Purchaser, and (ii) the Information.
- 15.2 The Purchaser had the opportunity to ask questions and seek further clarifications regarding the Information.
- 15.3 The Purchaser declares that the Purchaser is not aware of any facts or circumstances, which could give rise to a Claim for Breach under this Agreement.

16. UNDERTAKINGS

- 16.1 In case of a LIP Business Sale Closing, the Seller shall indemnify and hold the Purchaser harmless from and against any Taxes of the Seller relating to the
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Business for periods ending on or before the Closing Date for which the Purchaser is held liable, in particular, but not limited to, from and against any liability of the Purchaser according to Section 75 AO.

16.2 In the event of a LIP Asset Sale Closing,

- 16.2.1 the Purchaser, with the Seller's assistance and co-operation, shall within 9 months following the LIP Asset Sale Closing Date finalize the dismantling of any LIP Assets from the buildings in which such assets are located on the Closing Date and fully vacate the buildings and the land from any LIP Assets, provided that the dismantling of any of the LIP Assets shall be made in strict compliance with any restrictions imposed under the Heritable Building Right Agreement, and the Purchaser shall indemnify and hold the Seller harmless from and against any liabilities and reasonable costs incurred;
 - 16.2.2 the Seller shall negotiate and conclude as soon as reasonably practicable with the works council a balance of interest (*Interessenausgleich*) and a social plan (*Sozialplan*) regarding the dismissal of all Employees. Such agreement shall be made on the basis of the entitlement of the Employees under the PSR or such other amount as decided by the arbitration board (*Einigungsstelle*), unless the Parties agree otherwise. The resulting Termination Payments shall be borne by the Seller up to the Termination Payment Cap and any Termination Payments in excess of the Termination Payment Cap shall be borne by the Purchaser and shall be paid by the Seller to the Employees out of the Severance Funds Payment and any interest accruing on the balance of the Severance Funds Payment. The Severance Funds Payment shall be put on a separate interest bearing account, the Parties shall agree on a reasonable investment of the Severance Funds Payment, and any interest accrued on the Severance Funds Payment shall become part of the Severance Fund Payment available for distribution in accordance with this Agreement;
 - 16.2.3 the Parties shall share equally the payroll costs (regular monthly costs of employment as existing on the Closing Date and consistent with the employment agreements and past practice, excluding, for the avoidance of doubt, any extra benefits like bonuses or one time payments, unless such payments are a result of a binding agreement or past practice (*betriebliche Übung*)) relating to the Employees for the period from the Closing Date until the earlier of (i) 31 July 2009 or (ii) the date of termination of the affected Employees' employment relationship according to the balance of interest and the social plan described in Section 16.2.2;
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- 16.2.4 the Seller shall initiate good faith negotiations with Infrserv regarding an early termination of the Heritable Building Right Agreement and shall return Heritable Building Right to Infrserv as soon as possible after the earlier to occur of (i) 9 months following the LIP Asset Sale Closing Date and (ii) finalization of the dismantling pursuant to Section 16.2.1 and shall pay Infrserv an compensation due in connection with the early termination of the Heritable Building Right Agreement (including site service agreements and investment charges);
- 16.2.5 if required pursuant to the discussions with Infrserv according to Section 16.2.4, the Seller shall tear down the Buildings as soon as reasonably practicable after the earlier to occur of (i) 9 months following the LIP Asset Sale Closing Date and (ii) finalization of the dismantling pursuant to Section 16.2.1;
- 16.2.6 notwithstanding the Termination Payment Cap subject to Section 16.2.3 the operating cost of the Business as well as all cost of shutting down the operations of the LIP shall be borne by the Purchaser; the Seller shall apply (i) funds received as Severance Funds Payment against payment of the Termination Payments in accordance with Section 16.2.2, (ii) the Down Payment and the Demolition Cost Payment against the Demolition Costs, and shall provide to the Purchaser a detailed calculation of the Termination Payments and the Demolitions Costs without undue delay upon finalization of the measures set out under Sections 16.2.1 through 16.2.5.

If and to the extent the sum of

- (i) the Termination Payments, and
 - (ii) the Demolition Costs; less
 - (iii) the amount of the Termination Payment Cap; less
 - (iv) [...***...]; plus
 - (v) [...***...] per day by which the LIP Asset Sale Closing occurred later than the Infrserv Due Date;
- (together the “**Actual Demolition Cost**”)

exceeds the sum of

- (i) the Severance Funds Payment;

*** Confidential Treatment Requested

- (ii) the Down Payment; and
 - (iii) the Demolition Cost Payment;
- (together the “**Prepayments**”),

then the Purchaser shall pay to the Seller the amount of such excess.

If and to the extent the Actual Demolition Cost are lower than the Prepayments, then the Seller shall pay to the Purchaser the remaining balance.

16.2.7 The Seller acknowledges and agrees that it has a duty to mitigate Demolition Costs to the greatest extent possible and that it must act prudently and in good faith in negotiating Termination Payments and Demolition Costs.

16.3 In the event of the LIP Business Sale, the Parties acknowledge that it is the Purchaser’s intention to reduce the production level at the LIP after Closing to ten batches of bulk insulin per calendar year. Infraserv is entitled to overcapacity payments for the drop of utility consumption by the LIP below the level foreseen under the agreements between the Seller and Infraserv comprised in the Contracts. Such payments will be calculated in view of the remaining term of these agreements at Closing and will likely need to be prepaid. The Purchaser shall keep the Seller reasonably informed about the progress of discussions regarding the decrease in the production level with Infraserv comprised in the Contracts. The Seller undertakes to compensate the Purchaser for such overcapacity payments up to a maximum of [...***...]. If Closing occurs after the Infraserv Due Date, such cap shall be reduced by [...***...] per day to reflect the then reduced exposure to Infraserv due to the shorter remaining term of the contracts. For the avoidance of doubt, this Section 16.3 shall not apply in the event of a LIP Asset Sale.

16.4 If, within 5 years after the Closing, it turns out that there are still Related IP-Rights or, in case of a LIP Asset Sale, LIP Records, or in case of a LIP Business Sale, Records in possession of the Seller or Pfizer Inc., the Seller or Pfizer Inc., as the case may be, undertakes to transfer such Related IP-Rights, LIP Records or Records in rem (*dinglich*) to the Purchaser as soon as practicable. For the avoidance of doubt, this undertaking shall in no event be subject to the limitations set out under Section 11.4

*** Confidential Treatment Requested

- 16.5 The Purchaser is aware of and consents to the Seller conducting a full data harvest of all electronic data of the Business existing up to the Closing Date (the “**Data Harvest**”). The Seller shall be solely responsible for compliance of such Data Harvest with applicable data protection laws. If the Data Harvest is not finalized until the Closing Date, the Purchaser will assist the Seller in the finalization of the Data Harvest after the Closing Date to the extent permitted by applicable data protection laws. The harvested data shall be stored with a third party (the “**Data Trustee**”) after the finalization of the Data Harvest. The Purchaser shall procure to the extent permitted by applicable data protection laws that the Trustee grants access to the Seller to the harvested data in connection with judicial, administrative, tax, audit, or arbitration proceedings (or threatening respective proceedings) involving any company of the Seller Group which relate to or involve the Business or this Agreement.
- 16.6 The Seller will not offer, sell, pledge, transfer or otherwise dispose of (or solicit any offers to buy or otherwise acquire or take a pledge of) any of the Consideration Shares in violation of the Securities Act.
- 16.7 Seller may request that MannKind Corp. remove, and MannKind Corp. agrees to authorize and cause the removal of, any legend from the Consideration Shares, (i) following any sale of the Consideration Shares pursuant to an effective Registration Statement or Rule 144, or (ii) if such Consideration Shares are eligible for sale under Rule 144, without being subject to condition or restriction.
- 16.8 To the extent that MannKind Corp. determines that it is required to file with the SEC financial statements for the business acquired in connection with the acquisition of the Assets, then the Seller and Pfizer Inc. shall provide MannKind Corp. with such assistance and such information, including copies of audited and unaudited financial statements, and other information to assist MannKind Corp. in the preparation of pro forma financial statements, of the business acquired, as MannKind Corp. may reasonably request in connection with the preparation by MannKind Corp. of one or more Current Reports on Form 8-K as may be required by MannKind Corp. to satisfy its obligations under Items 2.01 and 9.01 of Form 8-K promulgated by the SEC with respect to the acquisition of the Assets.
- 16.9 If requested by MannKind Corp., for a period of one year following the Closing Date the Seller and Pfizer Inc. shall use their respective reasonable best efforts to obtain the consent of KPMG LLP with respect to the inclusion of historical financial statements of the business acquired to the extent MannKind Corp. is required to include them in the consolidated financial statements of MannKind Corp. or in any registration statement, report or other filing MannKind Corp. is
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required to file with the SEC, any blue sky securities authority or any securities exchange or market.

16.10 MannKind Corp. shall promptly reimburse the Seller and Pfizer Inc. for their respective out-of-pocket expenses reasonably incurred in complying with their obligations under Section 16.8 related to the preparation of pro forma financial statements; provided, however, that the Seller and Pfizer Inc. acknowledge and agree that such expenses shall not include any expenses incurred prior to the date of this Agreement.

17. CONTRACTS IN THE EVENT OF A LIP BUSINESS SALE

17.1 Subject to Section 17.3.3, in the event of a LIP Business Sale, after the LIP Business Sale Closing the Purchaser shall:

17.1.1 perform all the Seller's obligations to be performed after the Closing Date under each Contract (other than payment of the liabilities and settlement of the claims referred to in Section 3.2) in accordance with the terms of the Contract; and

17.1.2 indemnify the Seller on demand against each loss, liability and cost which the Seller incurs as a result of the Purchaser's performance of the Seller's obligations under each Contract (as referred to in clause 17.1.1) to the extent that the loss, liability or cost is attributable to the Purchaser's act or omission after the Closing Date (including, without limitation, each loss, liability and cost incurred as a result of defending or settling a claim alleging such a liability).

17.2 The Seller shall indemnify the Purchaser against each loss, liability and cost which the Purchaser incurs as a result of the Seller's performance of its obligations under each Contract to the extent that the loss, liability or cost is attributable to the Seller's act or omission whether before or after the Closing Date (including, without limitation, each loss, liability and cost incurred as a result of defending or settling a claim alleging such a liability).

17.3 If a Contract cannot be transferred to the Purchaser except by an assignment made with a specified Person's consent:

17.3.1 this Agreement does not constitute an assignment or an attempted assignment of the Contract if the assignment or attempted assignment would constitute a breach of the Contract;

17.3.2 both before and after the Closing Date the Purchaser and the Seller shall each make all reasonable efforts to obtain the Person's consent to the assignment of the Contract;

17.3.3 until the consent is obtained, the Seller shall at the Purchaser's sole cost and risk do each act and thing reasonably requested of it by the Purchaser to enable performance of the Contract and to provide for the Purchaser the benefits of the Contract (including, without limitation, enforcement of a right of the Seller against another party to the Contract arising out of its termination by the other party or otherwise); and if the arrangements in clauses 17.3.2 and 17.3.3 cannot be made in respect of the Contract within six months after the Closing Date:

- (i) Each Party shall make all reasonable efforts to ensure that the Contract is terminated without liability to either Party; and
- (ii) neither Party has any further obligation to the other relating to the Contract.

17.4 For the avoidance of doubt, Sections 17.1 through 17.3 shall not be applicable in the event of a LIP Asset Sale.

18. FUTURE RELATIONSHIP BETWEEN THE PFIZER GROUP AND THE BUSINESS, PARENT GUARANTEE

18.1 The Purchaser shall release within a period of 5 (five) Business Days after the receipt of a respective request of a company of the Pfizer Group such company of the Pfizer Group from and the Purchaser shall deliver to the company of the Pfizer Group which made such request all guarantees as listed on **Annex 18.1** issued by such company of the Pfizer Group to third parties for the benefit of the Business. This Section 18.1 shall not apply in the event of a LIP Asset Sale.

18.2 MannKind Corp. hereby guarantees by way of an independent promise of guarantee pursuant to Sec. 311 (1) BGB the proper fulfilment of all obligations of the Purchaser pursuant to this Agreement, in particular, but not limited to all payments owed by the Purchaser under or in connection with this Agreement.

19. NOTICES

19.1 Unless provided otherwise in this Agreement, all declarations of the Parties under this Agreement which require receipt by the respective other Party must be made by registered mail with return receipt (*Einschreiben mit Rückschein*) or

equivalent including courier with confirmation of receipt. The declarations shall at the same time be sent by telefax.

19.2 The Seller and Pfizer Inc. each appoints

Mr Inderpal Singh
Pfizer Inc.
NYO 235-25-03
235 East 42nd Street
New York NY 10017
USA
Fax-No.: +1 (646) 328 3113

copy to:

Mr Lars Bengler
Mr Christoph Holstein
Clifford Chance
Königsallee 59
40215 Düsseldorf
Germany
Fax-No.: +49 (211) 4355 5600

as its respective agent for service of process (*Zustellungsbevollmächtigter*) for all legal proceedings involving Seller and MannKind Corp. arising out of or in connection with this Agreement. This appointment shall only terminate upon the appointment of another agent for service of process domiciled in Germany, provided that the agent for service of process is an attorney admitted to the German bar (*in Deutschland zugelassener Rechtsanwalt*) and his appointment has been notified to and approved in writing by Purchaser (which approval shall not be unreasonably withheld). Seller and MannKind Corp. shall promptly after the date hereof and upon the appointment of any new agent for service of process (as the case may be) issue to the agent a written power of attorney (*Vollmachtssurkunde*) and shall irrevocably instruct the agent to submit such deed in connection with any service of process under this Agreement.

19.3 The Purchaser appoints

David Thomson
28903 North Ave. Paine
Valencia, California, 91355
USA
Fax: +1 661 775 2086

copy to:

Dr. Benno Schwarz
Gibson, Dunn & Crutcher LLP
Widenmayerstraße 10
80538 München
Germany
Fax-No.:+49 (89) 189 33 310

as its agent for service of process (*Zustellungsbevollmächtigter*) for all legal proceedings involving Purchaser arising out of or in connection with this Agreement. This appointment shall only terminate upon the appointment of another agent for service of process domiciled in Germany, provided that the agent for service of process is an attorney admitted to the German bar (*in Deutschland zugelassener Rechtsanwalt*) and his appointment has been notified to and approved in writing by Seller (which approval shall not be unreasonably withheld). Purchaser shall promptly after the date hereof and upon the appointment of any new agent for service of process (as the case may be) issue to the agent a written power of attorney (*Vollmachtsurkunde*) and shall irrevocably instruct the agent to submit such deed in connection with any service of process under this Agreement.

19.4 Each Party may at any time appoint one or more other authorized agents for the receipt of all declarations that require receipt by the respective other Party by notice in accordance with this Article 19. However, for each Party at least one authorized agent for the receipt of all declarations that require receipt by the respective other Party must be appointed.

20. CONFIDENTIALITY, ANNOUNCEMENTS

20.1 Any information or documents relating to a Party, their respective businesses or the Business and made available to another Party in connection with this Agreement shall not be disclosed to third parties or published unless required by applicable law, rules or regulations. However, this obligation shall not apply to information that is proven (i) to have been (or have become) generally available (public domain) without breach of any obligation of any of the Parties, (ii) to have been known to the disclosing Party prior to the disclosure by the other Party, (iii) to have been independently developed by the disclosing Party, or (iv) to have been received by the disclosing Party from a third party without any violation of any obligation of such third party owed to the disclosing Party.

- 20.2 Neither Party shall, without the prior written consent of the respective other Party, disclose the contents of this Agreement to third parties or make any information relating thereto available to third parties. This shall not, however, apply to the extent a Party or an affiliate of a Party is obliged to make any announcement or disclosure under applicable law or regulation. The right of the Parties to disclose matters to advisers who are bound by law to professional secrecy shall remain unaffected. Notwithstanding the foregoing, MannKind Corp. shall be entitled to disclose the contents of this Agreement in connection with a potential partnering transaction upon five Business Days notice to Pfizer Inc. unless Pfizer Inc. reasonably refuses consent within such time period and further provided that MannKind Corp. shall only be entitled to disclose the contents of this Agreement to a potential partner that (i) is bound by an obligation of confidentiality and (ii) has been permitted to conduct due diligence on MannKind Corp.'s new drug application for its inhaled insulin product.
- 20.3 Unless otherwise provided for in this Agreement, neither Party shall make any public announcement regarding the entering into of this Agreement without the prior written consent of the other Parties, unless (i) in a reasonable judgment of a Party, required by, or appropriate under applicable law or regulation, or (ii) except as required to perform this Agreement. Reasonably prior to any permitted announcement the Party wishing to make the announcement shall, to the extent possible without violation of legal restrictions, notify the other Party thereof, provide to the other Party the proposed wording of the announcement, consult with the other Party and take any requests of the other Party into due consideration.

21. ASSIGNMENT RESTRICTIONS

This Agreement and any rights and obligations hereunder may not be assigned and transferred, in whole or in part, without the prior written consent of the other parties hereto, except that the Purchaser may assign and transfer all or any rights and claims hereunder (i) to its finance providers by way of security and all or any such claims may be further assigned or transferred in enforcement of such security, and (ii) to an affiliate of the Purchaser if and to the extent the Purchaser remains obliged to adhere to the terms of this Agreement as joint obligor (*Gesamtschuldner*) with Purchaser's affiliate. The Purchaser shall give notice of any such assignment or transfer to the Seller without undue delay.

22. COSTS AND TRANSFER TAXES

All expenses, costs, fees and charges in connection with the transactions contemplated under this Agreement including without limitation, legal services, shall be borne by the Party commissioning the respective expenses, costs, fees

and charges unless expressly provided otherwise in this Agreement. All notarial fees as well as the other costs, including costs for the administration of the Escrow Amount, that result from the signing of this Agreement and the consummation of the transactions contemplated in this Agreement, including any possible applicable transfer taxes, in particular real estate transfer taxes and similar fees in connection with the sales or transfers under this Agreement from the Seller to the Purchaser, shall be borne by the Purchaser. The costs arising in connection with the notification of the transaction to the competent authorities, including the costs charged by the competent authorities, shall be borne by the Purchaser.

23. FINAL PROVISIONS

- 23.1 The Seller and Pfizer Inc. shall be severally but not jointly liable for any of their obligations under or in connection with this Agreement (*Haftung als Teilschuldner; Ausschluss der gesamtschuldnerischen Haftung*).
- 23.2 Any amendments to this Agreement shall be in writing, signed by each of the Parties to be valid and require the explicit reference to this Agreement but need to be notarized only if this is required by mandatory law. This is also applicable for an amendment of this Clause 23.2.
- 23.3 If any provision of this Agreement or any provision to be incorporated into this Agreement is or becomes invalid or impracticable or should a necessary provision not be contained in this Agreement, the validity of this Agreement and the remaining provisions of this Agreement shall remain unaffected. Instead of the invalid or impracticable provision or to bridge the gap, a valid provision is applicable which to the fullest extent possible corresponds to what the parties would have wanted or according to the sense and object of this Agreement would have agreed if they had known the invalidity or impracticability or had realized the gap.
- 23.4 This Agreement shall be exclusively governed by and construed in accordance with the law of the Federal Republic of Germany applicable to parties residing within the Federal Republic of Germany (without regard to the conflicts of law provisions of the law of the Federal Republic of Germany).
- 23.5 All disputes, controversies or claims arising from or in connection with this Agreement (including questions concerning its validity) shall be finally and exclusively settled under the Rules of Arbitration of the International Chamber of Commerce without recourse to the ordinary courts of law. The arbitration tribu-
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nal shall consist of 3 (three) arbitrators. The arbitration shall take place in Frankfurt am Main. The arbitration shall be conducted in English but written evidence (*Beweismittel*) may also be submitted in German. In the event that applicable mandatory law requires any matter arising out of or connection with this Agreement and its implementation to be decided by an ordinary court of law, the competent courts in Frankfurt am Main — to the extent legally possible — shall have the exclusive jurisdiction.

- 23.6 This Agreement comprises the entire agreement between the Parties concerning the subject matter hereof and supersedes and replaces all prior negotiations, agreements and undertakings of the parties whether oral or written, with respect to the subject matter hereof, including, without limitation, the Heads of Terms of 13 February 2009. The Parties agree that the Confidentiality Agreement between the Parties dated 3 January 2008, as amended, shall become invalid on the Closing Date. Oral or written side agreements to this Agreement do not exist.
- 23.7 Each Party shall from time to time execute and deliver all such further documents and agreements and take all such further actions as the other Party may reasonably require and which are not inconsistent with any other provisions of this Agreement in order to effectively consummate this Agreement as provided herein.
- 23.8 Interest payable under any provision of this Agreement shall be calculated on the basis of actual days elapsed divided by 360.
- 23.9 This Agreement shall not grant any rights to, and is not intended to operate for, the benefit of third parties unless otherwise explicitly provided for herein.
- 23.10 Except as expressly provided otherwise in this Agreement, no Party shall be entitled (i) to set-off (*aufrechnen*) any rights and claims it may have against any rights or claims any other party may have under this Agreement, or (ii) to refuse to perform any obligation it may have under this Agreement on the grounds of a right of retention (*Zurückbehaltungsrecht*) unless the rights or claims of the relevant Party claiming a right of set-off (*Aufrechnung*) or retention (*Zurückbehaltung*) have been acknowledged (*anerkannt*) in writing by the relevant other party/parties or have been confirmed by final decision of a competent court (*Gericht*) or arbitration court (*Schiedsgericht*).
- 23.11 The Parties shall undertake to notify the Notary promptly (*unverzüglich*) upon the Condition Precedent pursuant to Section 2.2 having occurred. The notifica-
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tion shall include the allocation for the purchase price required under Section 4.4 of the Agreement and a proposal to determine the basis for the purpose of the Real Estate Transfer Tax (*Gründerwerbsteuer*).

23.12 The Seller shall instruct the Notary to make the Notification in accordance with Section 7.4 to Sanofi-Aventis through a court marshal (*durch Gerichtsvollzieher*) and hereby empowers (*bevollmächtigt*) the Notary to make such Notification in the name of the Seller.

This recording has been read to the appeared in the presence of the Notary, was presented to them for inspection together, approved by the appeared and signed by them and the notary as follows:

/s/ Authorized signatures

FORM OF CONTINGENT VALUE RIGHTS AGREEMENT

This CONTINGENT VALUE RIGHTS AGREEMENT, dated as of [•], 2009 (the “Agreement”), is by and between MannKind Corporation, a Delaware corporation (“MannKind”), and Pfizer Manufacturing Frankfurt GmbH, a German limited liability company (“PMF”). Capitalized terms not otherwise defined herein shall have the meanings ascribed to them in Section 1.1 hereto.

RECITALS

WHEREAS, this Agreement is made in connection with MannKind’s purchase of certain assets from PMF in exchange for [•] shares of MannKind’s common stock, par value \$0.01 per share (each such share of common stock received by PMF being referred to herein as “Share” and collectively as the “Shares”), pursuant to that certain LIP Asset or Business Sale and Purchase Agreement, dated as of [•], 2009 (the “Purchase Agreement”).

WHEREAS, as an integral part of the consideration received by PMF under the Purchase Agreement, MannKind agrees to grant to PMF certain contingent value rights relating to the Shares.

AGREEMENT

NOW, THEREFORE, the parties agree as follows:

ARTICLE I

DEFINITIONS

Section 1.1. Definitions.

(a) As used in this Agreement, the following terms shall have the following meanings:

“Affiliate” means, with respect to any Person, any other Person that directly, or indirectly through one or more intermediaries, controls, is controlled by or is under common control with the Person specified. The term “control” (including the terms “controlling,” “controlled by” and “under common control with”) means possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

“Agreement” has the meaning provided in the Preamble.

“Bona Fide Offer” means an introduction and offer meeting the requirements in Section 2.5.

“Bona Fide Offer Date” has the meaning provided in Section 2.1(d).

“Bona Fide Offer Payment” has the meaning provided in Section 2.1(d).

“Business Day” means any day other than a Saturday, Sunday or any day on which banks located in the State of New York, USA or Frankfurt am Main, Federal Republic of Germany are authorized or required to be closed for the conduct of regular banking business.

“CVR Payment” has the meaning provided in Section 2.1(a).

“Disposition” means (a) the direct or indirect sale, lease, conveyance or other disposition (other than by way of merger, consolidation or other similar business combination, which events shall be dealt with solely by clause (b) of this definition) in one or a series of related transactions, of all or substantially all of the properties or assets of MannKind and its subsidiaries taken as a whole to any Person or group of Persons, or (b) the consummation of any merger, consolidation or other transaction in which any Person or group of related Persons becomes the beneficial owner, directly or indirectly, of more than 50% (or, in the case of Alfred E. Mann, the Alfred E. Mann Living Trust, Mannco LLC, Biomed Partners, LLC or Biomed Partners II, LLC, 60%) of the combined voting power of MannKind’s capital stock except that a Disposition under clause (b) shall not be deemed to have occurred if (i) in connection with such transaction all of the Shares are exchanged solely for other publicly traded common stock of MannKind or another Person, the acquiror assumes the obligations of MannKind under this Agreement with appropriate adjustments being made to the terms of this Agreement to reflect such transaction and the economic benefits intended to be conferred on PMF under this Agreement, all to the reasonable satisfaction of PMF, or (ii) PMF and its Affiliates do not sell all of the Shares held by them in connection with such transaction.

“Disposition Date” has the meaning provided in Section 2.1(b).

“Disposition Payment” has the meaning provided in Section 2.1(b).

“Insolvency Date” has the meaning provided in Section 2.1(c).

“Insolvency Event” means the occurrence of any of the following events:

(a) a court of competent jurisdiction entering a decree or similar order for relief in respect of MannKind in an involuntary case under any applicable bankruptcy, insolvency or similar law now or hereafter in effect, or appointing a receiver, liquidator, assignee, custodian, trustee or sequestrator (or similar official) of MannKind or for any substantial part of its property or ordering the winding up or liquidation of its affairs; or

(b) MannKind commencing a voluntary case under any applicable bankruptcy, insolvency or similar law now or hereinafter in effect, or consenting to the entry of an order for relief in an involuntary case under any such law, or consenting to the appointment of or taking possession by a receiver, liquidator, assignee, custodian, trustee or sequestrator (or similar official) of MannKind or any substantial part of its property, or making any general assignment for the benefit of creditors.

“Insolvency Payment” has the meaning provided in Section 2.1(c).

“Liquidity Event Value” means the amount obtained by multiplying the Stock Price by the number of Shares held by PMF and its Affiliates on the Bona Fide Offer Date (for purposes of Sections 2.1(d) and 2.5) or on the Put Date (for purposes of Sections 2.1(e) and 2.6), as the case may be.

“MannKind” has the meaning provided in the Preamble.

“Maturity Date” means the earlier to occur of (a) [•], 2010¹ and (b) eight months after a registration statement with respect to the Shares has been declared effective by the U.S. Securities and Exchange Commission (or any successor regulatory body).

¹ NOTE TO DRAFT: Insert date that is 14 months following the date of this Agreement.

“Person” means any natural person, corporation, general partnership, limited partnership, limited or unlimited liability company, proprietorship, trust, joint venture, other business entity or governmental authority.

“PMF” has the meaning provided in the Preamble.

“PMF’s Net Proceeds From Sales” means the aggregate amount of (a) any cash consideration plus (b) the fair market value of any non-cash consideration, in each case received by PMF and its Affiliates from the sale of Shares, and in each case as of the date of receipt of such consideration by PMF or such Affiliates and net of any brokerage fees and commissions or other similar fees or expenses paid or payable by PMF or its Affiliates in connection with such sales.

“Purchase Agreement” has the meaning provided in the Recitals.

“Put Date” has the meaning provided in Section 2.1(e).

“Put Payment” has the meaning provided in Section 2.1(e).

“Put Right” has the meaning provided in Section 2.6.

“Put Right Triggering Event” has the meaning provided in Section 2.6.

“Put Shares” has the meaning provided in Section 2.6.

“Shares” has the meaning provided in the Recitals.

“Shelf Registration Statement” means the shelf registration statement under the U.S. Securities Act of 1933, as amended, on Form S-3 that MannKind is required to file with the Securities Exchange Commission pursuant the Registration Rights Agreement, dated [•], 2009², between MannKind and PMF.

“Standby Letter of Credit” means the irrevocable standby letter of credit in the amount of \$15 million, naming PMF as a direct beneficiary, which is attached hereto as Exhibit A.³

“Stock Price” has the meaning provided in the Purchase Agreement.

“Target Value” means \$[•] million.⁴

“Trading Days” means days on which trading generally takes place on the principal exchange on which the Shares are trading and on which trading in MannKind’s common stock has not been suspended.

“Valuation Period” means the period commencing on the earlier of (a) the day the Shelf Registration Statement is declared effective and (b) the six-month anniversary of the date of this Agreement and ending on (and including) the Maturity Date (for purposes of Section 2.1(a)), the Disposition Date (for purposes of Section 2.1(b)), the Insolvency Date (for purposes of Section 2.1(c)), the Bona Fide Offer Date (for purposes of Section 2.1(d)) or the Put Date (for purposes of Section 2.1(e)), as applicable.

² NOTE TO DRAFT: Insert the date the Registration Rights Agreement is signed, which should be the date of this Agreement.

³ NOTE TO DRAFT: The issuer of the letter of credit to be reasonably acceptable to PMF. In the event that MannKind pays the purchase price partially in cash and partially with shares, the amount of the Standby LOC should be reduced proportionately.

⁴ NOTE TO DRAFT: Insert the value of the shares delivered at closing.

“VWAP” means the volume weighted average price per Share, as reported on Bloomberg, for all of the Trading Days during the Valuation Period, on the principal exchange on which such Shares are trading during such period. The parties understand and agree that if no Valuation Period has occurred then VWAP shall in all cases mean “0” for purposes of this Agreement.

(b) Interpretation. As used in this Agreement, except to the extent that the context otherwise requires:

(i) when a reference is made in this Agreement to a Section, such reference is to a Section of this Agreement unless otherwise indicated;

(ii) the headings and subheadings in this Agreement are for reference purposes only and do not affect in any way the meaning or interpretation of this Agreement;

(iii) whenever the words “include,” “includes” or “including” (or similar terms) are used in this Agreement, they are deemed to be followed by the words “without limitation”;

(iv) the words “hereof,” “herein” and “hereunder” and words of similar import, when used in this Agreement, refer to this Agreement as a whole and not to any particular provision of this Agreement;

(v) all terms defined in this Agreement have their defined meanings when used in any certificate or other document made or delivered pursuant hereto, unless otherwise defined therein;

(vi) the definitions contained in this Agreement are applicable to the singular as well as the plural forms of such terms;

(vii) references to a Person are also to its permitted successors and assigns; and

(viii) the use of “or” is not intended to be exclusive unless expressly indicated otherwise.

ARTICLE II

CONTINGENT VALUE RIGHTS

Section 2.1. Terms of the Contingent Value Right.

(a) If the Maturity Date has been reached without one of Sections 2.1(b) through 2.1(e) having been triggered, MannKind shall pay to PMF an amount equal to the amount (if any) by which the Target Value exceeds the greater of (i) VWAP multiplied by ⁵ and (ii) the sum of (1) VWAP multiplied by the number of Shares held by PMF and its Affiliates at the close of trading on the Maturity Date (or if the Maturity Date is not a Trading Day, the immediately preceding Trading Day) plus (2) PMF’s Net Proceeds From Sales on or prior to the Maturity Date (such payment being referred to herein as the “CVR Payment”). The CVR Payment (if any) shall be paid by MannKind no later than the third Business Day after the Maturity Date by wire transfer of immediately available funds in U.S. dollars to such account as PMF may direct by written notice to MannKind, which notice shall be given to MannKind no later than one Business Day after the Maturity Date.

⁵ NOTE TO DRAFT: Insert the number of Shares delivered to PMF at closing.

(b) If a Disposition occurs prior to the Maturity Date (the date of the consummation of such Disposition being referred to herein as the “Disposition Date”), MannKind shall pay to PMF an amount equal to the amount (if any) by which the Target Value exceeds the greater of (i) the sum of (1) VWAP multiplied by the number of Shares sold by PMF and its Affiliates on or prior to the Disposition Date (other than pursuant to the Disposition) plus (2) PMF’s Net Proceeds From Sales of Shares in the Disposition or, in the case of a Disposition covered by clause (a) of that definition, the fair market value of any dividends declared on the Shares held by PMF and its Affiliates in connection with such Disposition, and (ii) the sum of (1) PMF’s Net Proceeds From Sales on or prior to the Disposition Date (other than pursuant to the Disposition) plus (2) PMF’s Net Proceeds from Sales of Shares in the Disposition or, in the case of a Disposition covered by clause (a) of that definition, the fair market value of any dividends declared on the Shares held by PMF and its Affiliates in connection with such Disposition (such payment being referred to herein as the “Disposition Payment”). The Disposition Payment (if any) shall be paid by MannKind no later than the third Business Day after the Disposition Date by wire transfer of immediately available funds in U.S. dollars to such account as PMF may direct by written notice to MannKind, which notice shall be given to MannKind no later than one Business Day after the Disposition Date.

(c) If an Insolvency Event occurs prior to the Maturity Date (the date on which such event occurs being referred to herein as the “Insolvency Date”), MannKind shall pay to PMF an amount equal to the amount (if any) by which the Target Value exceeds the greater of (i) the sum of (1) VWAP multiplied by the number of Shares sold by PMF and its Affiliates on or prior to the Insolvency Date plus (2) the fair market value of any remaining Shares held by PMF and its Affiliates on the Insolvency Date and (ii) the sum of (1) the fair market value of any remaining Shares held by PMF and its Affiliates on the Insolvency Date plus (2) PMF’s Net Proceeds From Sales on or prior to the Insolvency Date (such payment being referred to herein as the “Insolvency Payment”). The Insolvency Payment (if any) shall be paid by MannKind no later than the third Business Day after the Insolvency Date by wire transfer of immediately available funds in U.S. dollars to such account as PMF may direct by written notice to MannKind, which notice shall be given to MannKind promptly following receipt by PMF of notice of the Insolvency Date.

(d) If a Bona Fide Offer occurs prior to the Maturity Date (the date on which such Bona Fide Offer occurs being referred to herein as the “Bona Fide Offer Date”), MannKind shall pay to PMF an amount equal to the amount (if any) by which the Target Value exceeds the greater of (i) the sum of (1) VWAP multiplied by the number of Shares sold by PMF and its Affiliates on or prior to the Bona Fide Offer Date (other than pursuant to the Bona Fide Offer) plus (2) the Liquidity Event Value and (ii) the sum of (1) the Liquidity Event Value plus (2) PMF’s Net Proceeds From Sales on or prior to the Bona Fide Offer Date (other than pursuant to the Bona Fide Offer) (such payment being referred to herein as the “Bona Fide Offer Payment”). The Bona Fide Offer Payment (if any) shall be paid by MannKind no later than the third Business Day after the Bona Fide Offer Date (or, if earlier, the third Business Day after the date on which PMF accepts a Bona Fide Offer) by wire transfer of immediately available funds in U.S. dollars to such account as PMF may direct by written notice to MannKind, which notice shall be given to MannKind no later than one Business Day after the Bona Fide Offer Date.

(e) If a Put Right Triggering Event occurs and PMF exercises the Put Right (the date on which the Put Right is exercised being referred to herein as the “Put Date”), in consideration for the Put Shares, MannKind shall pay to PMF (i) the Liquidity Event Value and (ii) an amount equal to the amount (if any) by which the Target Value exceeds the greater of (1) the sum of (x) VWAP multiplied by the number of Shares sold by PMF and its Affiliates on or prior to the Put Date (other than pursuant to the Put Right) plus (y) the Liquidity Event Value and (2) the sum of (x) the Liquidity Event Value plus (y) PMF’s Net Proceeds From Sales on or prior to the Put Date (other than pursuant to the Put Right) (such payment being referred to herein as the “Put Payment”). The closing of the acquisition of Shares contemplated by the exercise of the Put Right and the funding of the Put Payment shall occur on the third Business Day

following the Put Date. Upon receipt of the Put Shares, duly endorsed to MannKind, the Put Payment shall be paid by MannKind by wire transfer of immediately available funds in U.S. dollars to such account as PMF may direct by written notice to MannKind, which notice shall be given no later than one Business Day after the Put Date.

(f) PMF shall only be entitled to receive at most one payment pursuant to this Section 2.1, which payment (if any) shall be the first to become due and payable of the CVR Payment, the Disposition Payment, the Insolvency Payment, the Bona Fide Offer Payment or the Put Payment, as the case may be.

(g) The parties shall cooperate in good faith to resolve, as promptly as practicable and in any event within 15 Business Days after such dispute arises, any disputes between them with respect to the calculations required under this Section 2.1.

Section 2.2. Characterization of Rights.

(a) The parties agree that this Agreement, including PMF's rights to receive payments hereunder, is an integral part of the consideration paid in connection with the transactions contemplated by the Purchase Agreement.

(b) The rights contained in this Agreement shall not be evidenced by any certificate or other instrument.

(c) This Agreement does not grant or provide any voting or dividend rights with respect to any common stock of MannKind (including the Shares).

(d) This Agreement does not represent or provide any equity or ownership interest in MannKind.

(e) No amount of interest shall accrue on amounts that may become payable under this Agreement.

Section 2.3. Payment Restricting Action. Neither MannKind nor any of its subsidiaries shall enter into any agreement that would limit or restrict MannKind's ability to make the payments required to be made to PMF pursuant to the terms of this Agreement or that would otherwise restrict MannKind's ability to fund such payments.

Section 2.4. Guarantee of Payment. If MannKind shall fail to pay to PMF any amount required to be paid pursuant to this Agreement, PMF shall be entitled to draw on the Standby Letter of Credit to fund such amount following five days written notice to MannKind of PMF's intention to do so.

Section 2.5. No Right to Payment. MannKind shall not be required to make any payments under Section 2.1 (other than under clause (d) thereof, if applicable) if it introduces PMF to a *bona fide* prospective purchaser who makes a *bona fide*, written, all-cash offer to PMF to acquire all of the Shares held by PMF and its Affiliates (in each case as determined by PMF acting reasonably and in good faith), provided that (a) the cash consideration payable to PMF is at least equal to the Liquidity Event Value and (b) the transaction is not conditioned on the prospective purchaser obtaining financing or on any other condition not customary for such transactions (in each case as determined by PMF acting reasonably and in good faith).

Section 2.6. PMF Put Right. If within any six-month period prior to the Maturity Date MannKind consummates one or more public or private offerings or other sales of debt or equity securities, and the aggregate proceeds of such offering or offerings equal or exceed [...***...] (a "Put Right Triggering Event"), then PMF shall have the right ("Put Right") to re-

*** Confidential Treatment Requested

quire MannKind to purchase all of the Shares then held by PMF and its Affiliates (such Shares, the “Put Shares”) in exchange for the Put Payment. The Put Payment shall be calculated and paid as provided in Section 2.1(e) of this Agreement. In connection with the granting of the Put Right, MannKind covenants and agrees that MannKind shall deliver or cause to be delivered to PMF prompt written notice that a Put Right Triggering Event is expected to occur. Such notice shall be delivered to PMF no later than three Business Days in advance of the anticipated settlement date of the applicable securities offering or sale which is excepted to result in a Put Right Triggering Event. PMF shall have five Business Days after receipt of such notice to exercise the Put Right.

ARTICLE III

REPRESENTATIONS AND WARRANTIES

Section 3.1. PMF’s Representations and Warranties.

(a) PMF is a limited liability company duly organized and validly existing under the laws of Germany and has all requisite power and authority to own, license, use or lease and operate its assets and properties and to carry on its business as it is now conducted.

(b) PMF has all requisite power and authority to execute and deliver this Agreement and to perform the transactions contemplated by this Agreement. The execution and delivery of this Agreement and the performance by PMF of the transactions contemplated by this Agreement have been approved by all necessary actions and no other proceedings on the part of PMF are necessary to authorize the execution and delivery of this Agreement by PMF and the performance by PMF of the transactions contemplated by this Agreement. This Agreement has been duly executed and delivered by PMF and, assuming the due authorization, execution and delivery of this Agreement by MannKind, constitutes a valid and binding obligation of PMF, enforceable against PMF in accordance with its terms.

(c) The execution and delivery by PMF of this Agreement and the performance of the transactions contemplated by this Agreement do not and will not (a) conflict with or result in a breach of any provision of the organizational documents of PMF, (b) result in a violation or breach of or constitute a default (or an event which, with or without notice or lapse of time or both, would constitute a default) under, or result in the termination, modification or cancellation of, or the loss of a benefit under or accelerate the performance required by, or result in a right of termination, modification, cancellation or acceleration under the terms, conditions or provisions of any material contract or other material instrument of any kind to which PMF is now a party or by which PMF may be bound or affected, or (c) violate any order, writ, injunction, decree, statute, treaty, rule or regulation applicable to PMF.

(d) No declaration, filing or registration with, or notice to, or authorization, consent, order or approval of, any governmental authority or other Person is required to be obtained or made in connection with or as a result of the execution and delivery of this Agreement by PMF or the performance by PMF of its obligations under and in accordance with this Agreement.

Section 3.2. MannKind’s Representations and Warranties.

(a) MannKind is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware and has all requisite corporate power and authority to own, license, use, lease and operate its assets and properties and to carry on its business as it is now being conducted.

(b) MannKind has all requisite corporate power and authority to execute and deliver this Agreement and to perform the transactions contemplated by this Agreement. The execution and delivery of this Agreement and the performance by MannKind of the transactions contemplated by this Agreement have been approved by the Board of Directors of MannKind and no other corporate or other proceedings on the part of MannKind are necessary to authorize the execution and delivery of this Agreement by MannKind and the performance by MannKind of the transactions contemplated by this Agreement. This Agreement has been duly executed and delivered by MannKind and, assuming the due authorization, execution and delivery of this Agreement by PMF, constitutes a valid and binding obligation of MannKind, enforceable against MannKind in accordance with its terms.

(c) The execution and delivery by MannKind of this Agreement and the performance of the transactions contemplated by this Agreement do not and will not (a) conflict with or result in a breach of any provision of the respective certificates of incorporation or bylaws of MannKind, (b) result in a violation or breach of or constitute a default (or an event which, with or without notice or lapse of time or both, would constitute a default) under, or result in the termination, modification or cancellation of, or the loss of a benefit under or accelerate the performance required by, or result in a right of termination, modification, cancellation or acceleration under the terms, conditions or provisions of any material contract or other material instrument of any kind to which MannKind is now a party or by which MannKind may be bound or affected, or (c) violate any order, writ, injunction, decree, statute, treaty, rule or regulation applicable to MannKind.

(d) No declaration, filing or registration with, or notice to, or authorization, consent, order or approval of, any governmental authority or other Person is required to be obtained or made in connection with or as a result of the execution and delivery of this Agreement by MannKind or the performance by MannKind of its obligations under and in accordance with this Agreement.

ARTICLE IV

MISCELLANEOUS

Section 4.1. Notices. All notices and other communications under this Agreement shall be in writing and shall be deemed duly given (a) when delivered personally or by prepaid overnight courier, with a record of receipt, (b) the fourth day after mailing if mailed by certified mail, return receipt requested or (c) the day of transmission, if sent by facsimile or telecopy during regular business hours or the day after transmission, if sent after regular business hours (with a copy promptly sent by prepaid overnight courier with record of receipt or by certified mail, return receipt requested), to the parties at the following addresses or facsimile numbers (or to such other address or facsimile number as a party may have specified by notice given to the other party pursuant to this provision):

If to MannKind:

MannKind Corporation
28903 North Avenue Paine
Valencia, California 91355
USA
Fax: +1 661 775 2086
Attention: David Thomson

With a copy to:

Cooley Godward Kronish LLP
4401 Eastgate Mall
San Diego, California 92121
USA
Fax: +1 858 550 6420
Attention: D. Bradley Peck

If to PMF:

Pfizer Inc.
235 East 42nd Street
New York, New York 10017
USA
Fax: +1 646 328 3113
Attention: Inderpal Singh

With copies (which shall not constitute notice) to:

Clifford Chance
Königsallee 59
40215 Düsseldorf
Germany
Fax: +49 211 43 555 600
Attention: Christoph Holstein
Lars Bengler

Clifford Chance US LLP
31 West 52nd Street
New York, New York 10019
USA
Fax: +1 212 878 8375
Attention: Benjamin K. Sibbett
Karl A. Roessner

Section 4.2. Entire Agreement, Amendments and Waiver. This Agreement represents the entire understanding and agreement between the parties hereto with respect to the subject matter hereof and this Agreement can be amended, supplemented or changed, and any provision hereof can be waived, only with the written consent of MannKind and PMF. No failure on the part of any party to exercise, and no delay in exercising, any right, power or remedy hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of such right, power or remedy by such party preclude any other or further exercise thereof or the exercise of any other right, power or remedy. All remedies hereunder are cumulative and are not exclusive of any other remedies that may be available to a party with respect to this Agreement.

Section 4.3. Expenses. Each party will pay its own costs and expenses incurred in connection with the negotiation, execution and closing of this Agreement and the transactions contemplated by this Agreement.

Section 4.4. No Third-Party Beneficiary. The terms and provisions of this Agreement are intended solely for the benefit of each party hereto and their respective successors or permitted assigns, and it is not the intention of the parties to confer third-party beneficiary rights upon any other Person (except, for the avoidance of doubt, as provided by the Standby Letter of Credit).

Section 4.5. Assignment; Binding Effect. Neither this Agreement nor any right, interest or obligation under this Agreement may be assigned by any party to this Agreement and any attempt to do so will be void.

Section 4.6. Specific Performance. The parties hereto agree that if any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached, irreparable damage would occur, no adequate remedy at law would exist and damages would be difficult to determine, and that the parties shall be entitled to specific performance of the terms hereof, in addition to any other remedy at law or equity.

Section 4.7. Termination.

(a) This Agreement shall terminate upon the earliest to occur of (i) the receipt by PMF of a CVR Payment, Disposition Payment, Insolvency Payment, Bona Fide Offer Payment or Put Payment and (ii) 14 days after the earliest to occur of the Maturity Date, the Disposition Date, the Insolvency Date or the Bona Fide Offer Date if no payments are required to be made by MannKind pursuant to Section 2.1.

(b) [Promptly following termination of this Agreement pursuant to clause (a) of this Section 3.7, unless PMF has drawn down the full amount of the Standby Letter of Credit in accordance with Section 2.4, PMF shall deliver, or shall cause to be delivered, to MannKind written acknowledgement or such other documents reasonably requested by MannKind or the issuer of the Standby Letter of Credit to effect the cancellation of any undrawn balance under the Standby Letter of Credit and the termination of any and all right of PMF to draw any further amounts under the Standby Letter of Credit.]⁶

Section 4.8. Invalid Provisions. If any provision of this Agreement is held to be illegal, invalid or unenforceable under any present or future law, and if the rights or obligations of any party hereto under this Agreement will not be materially and adversely affected thereby, (a) such provision will be fully severable, (b) this Agreement will be construed and enforced as if such illegal, invalid or unenforceable provision had never comprised a part hereof, (c) the remaining provisions of this Agreement will remain in full force and effect and will not be affected by the illegal, invalid or unenforceable provision or by its severance herefrom and (d) in lieu of such illegal, invalid or unenforceable provision, there will be added automatically as a part of this Agreement a legal, valid and enforceable provision as similar in terms to such illegal, invalid or unenforceable provision as may be possible.

Section 4.9. **GOVERNING LAW. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT REGARD FOR THE CONFLICTS OF LAWS PRINCIPLES THEREOF.**

Section 4.10. **CONSENT TO JURISDICTION AND SERVICE OF PROCESS. EACH PARTY HEREBY IRREVOCABLY SUBMITS TO THE EXCLUSIVE JURISDICTION OF THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK OR ANY COURT OF THE STATE OF NEW YORK LOCATED IN THE COUNTY OF NEW YORK IN RESPECT OF ANY ACTION, SUIT OR PROCEEDING ARISING IN CONNECTION WITH**

⁶ NOTE TO DRAFT: Subject to review by PMF of the letter of credit.

THIS AGREEMENT AND THE TRANSACTIONS CONTEMPLATED HEREBY, AND AGREES THAT ANY SUCH ACTION, SUIT OR PROCEEDING SHALL BE BROUGHT ONLY IN SUCH COURT (AND WAIVES ANY OBJECTION BASED ON *FORUM NON CONVENIENS* OR ANY OTHER OBJECTION TO VENUE THEREIN); PROVIDED, HOWEVER, THAT SUCH CONSENT TO JURISDICTION IS SOLELY FOR THE PURPOSE REFERRED TO IN THIS SECTION 4.10 AND SHALL NOT BE DEEMED TO BE A GENERAL SUBMISSION TO THE JURISDICTION OF SAID COURTS OR IN THE STATE OF NEW YORK OTHER THAN FOR SUCH PURPOSE. Any and all process may be served in any action, suit or proceeding arising in connection with this Agreement by complying with the provisions of Section 4.1. Such service of process shall have the same effect as if the party being served were a resident in the State of New York and had been lawfully served with such process in such jurisdiction. The parties hereby waive all claims of error by reason of such service. Nothing herein shall affect the right of any party to service process in any other manner permitted by law or to commence legal proceedings or otherwise proceed against the other in any other jurisdiction to enforce judgments or rulings of the aforementioned courts.

Section 4.11. Counterparts. This Agreement may be executed in any number of counterparts, all of which will constitute one and the same instrument.

[Signatures begin on the next page]

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.

MANKIND CORPORATION

By: _____
Name:
Title:

PFIZER MANUFACTURING FRANKFURT GMBH

By: _____
Name:
Title:

FORM OF REGISTRATION RIGHTS AGREEMENT

This REGISTRATION RIGHTS AGREEMENT, dated as of [•], 2009, is entered into by and between MannKind Corporation, a Delaware corporation (the “Company”), and Pfizer Manufacturing Frankfurt GmbH, a German limited liability company (“PMF”). Capitalized terms not otherwise defined herein shall have the meanings ascribed to them in Section 1 hereto.

RECITALS

WHEREAS, this Agreement is made in connection with the Company’s purchase of certain assets from PMF in exchange for [•] shares of the Company’s common stock, par value \$0.01 per share (the “Common Stock”), pursuant to that certain LIP Asset or Business Sale and Purchase Agreement, dated as of March [•], 2009 (the “Purchase Agreement”).

WHEREAS, as an integral part of the consideration received by PMF under the Purchase Agreement, the Company agrees to provide to PMF the registration rights provided for in this Agreement.

AGREEMENT

NOW, THEREFORE, the parties hereto hereby agree as follows:

Section 1.

a. Definitions. As used in this Agreement, the following terms shall have the following meanings:

“Agreement” shall mean this Registration Rights Agreement as originally executed and as amended, supplemented or restated from time to time.

“Closing Date” shall mean [•], 2009.

“Common Stock” shall have the meaning set forth in the Recitals.

“Commission” shall mean the U.S. Securities and Exchange Commission or any successor governmental agency or authority.

“Company” shall have the meaning set forth in the preamble and shall include the Company’s successors by merger, acquisition, reorganization, conversion or otherwise.

“Company Indemnified Party” shall have the meaning set forth in Section 5(b).

“Effective Date” shall have the meaning set forth in Section 2(c).

“Effectiveness Deadline” shall mean the 30th day after the Closing Date.

“Effectiveness Failure” shall have the meaning set forth in Section 2(d).

“Exchange Act” shall mean the U.S. Securities Exchange Act of 1934, as amended and the rules and regulations promulgated thereunder.

“FINRA” shall mean the Financial Industry Regulatory Authority.

“Form S-3” shall mean such form under the Securities Act as in effect on the date of this Agreement or any successor or similar form under the Securities Act.

“Form S-4” shall mean such form under the Securities Act as in effect on the date of this Agreement or any successor or similar form under the Securities Act.

“Free Writing Prospectus” shall have the meaning set forth in Rule 433 promulgated by the Commission under the Securities Act.

“Indemnified Party” shall mean a party entitled to indemnity in accordance with Section 5.

“Indemnifying Party” shall mean a party obligated to provide indemnity in accordance with Section 5.

“Inspectors” shall have the meaning set forth in Section 3(i).

“Liquidated Damages” shall have the meaning set forth in Section 2(d).

“Losses” shall have the meaning set forth in Section 5(a).

“Maintenance Failure” shall have the meaning set forth in Section 2(d).

“Person” shall mean any natural person, partnership, corporation, limited liability company, general partnership, limited partnership, limited liability partnership, joint venture, association, trust, unincorporated organization or any other governmental or legal entity.

“PMF” shall have the meaning set forth in the preamble.

“PMF Indemnified Party” shall have the meaning set forth in Section 5(a).

“Prospectus” shall mean the prospectus included in the Shelf Registration Statement, as amended or supplemented by any prospectus supplement, with respect to the terms of the offering of any portion of the Registrable Securities covered by the Shelf Registration Statement, and any issuer Free Writing Prospectus, amendments and supplements to the Prospectus, and all material incorporated by reference in such Prospectus.

“Purchase Agreement” shall have the meaning set forth in the Recitals.

“Records” shall have the meaning set forth in Section 3(i).

“Registrable Securities” shall mean (i) the shares of Common Stock acquired by PMF pursuant to the Purchase Agreement and (ii) any and all shares of Common Stock that may be issued to PMF in respect of, in exchange for, or in substitution for any Registrable Securities, whether by reason of any stock split, stock dividend, reverse stock split, recapitalization, business combination, rights or other offering or otherwise; provided that such shares of Common Stock shall cease to be Registrable Securities when: (A) such shares shall have been sold pursuant to a registration statement or Rule 144 (in which case, only such shares that have been sold shall cease to be Registrable Securities), (B) in the opinion of counsel to PMF, all such Registrable Securities shall have become eligible for sale by PMF pursuant to Rule 144, without being subject to condition or restriction or (C) such Registrable Securities shall have ceased to be outstanding.

“Registration Expenses” shall mean any and all expenses related to or arising from the Company’s performance of or compliance with its obligations under this Agreement to effect the registration of Registrable Securities in the Shelf Registration, including all registration, filing, securities exchange listing and FINRA fees, all registration, filing, qualification and other fees and expenses of complying with federal and state securities laws, all word processing, duplicating and printing expenses, messenger and delivery expenses, the fees and disbursements of counsel for the Company and

of its independent public accountants, and any and all fees and disbursements customarily paid by issuers. Registration Expenses shall not include Selling Expenses.

“Rule 144” shall mean Rule 144 promulgated by the Commission under the Securities Act, and any successor provision thereto.

“Securities Act” shall mean the U.S. Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder.

“Selling Expenses” shall mean all fees and expenses of any legal counsel, accountants and other representatives of PMF or other seller of Registrable Securities and all commissions or transfer taxes, if any, with respect to the Registrable Securities.

“Shelf Registration” shall mean the registration of Registrable Securities under the Securities Act made in accordance with Section 2.

“Shelf Registration Statement” shall have the meaning set forth in Section 2(a).

“Trading Day” shall mean a day on which trading actually takes place on the principal exchange on which the Common Stock is traded.

b. Interpretation. As used in this Agreement, except to the extent that the context otherwise requires:

(i) when a reference is made in this Agreement to a Section, such reference is to a Section of this Agreement unless otherwise indicated;

(ii) the headings and subheadings in this Agreement are for reference purposes only and do not affect in any way the meaning or interpretation of this Agreement;

(iii) whenever the words “include,” “includes” or “including” (or similar terms) are used in this Agreement, they are deemed to be followed by the words “without limitation”;

(iv) the words “hereof,” “herein” and “hereunder” and words of similar import, when used in this Agreement, refer to this Agreement as a whole and not to any particular provision of this Agreement;

(v) all terms defined in this Agreement have their defined meanings when used in any certificate or other document made or delivered pursuant hereto, unless otherwise defined therein;

(vi) the definitions contained in this Agreement are applicable to the singular as well as the plural forms of such terms;

(vii) references to a Person are also to its permitted successors and assigns; and

(viii) the use of “or” is not intended to be exclusive unless expressly indicated otherwise.

Section 2. Shelf Registration.

a. Shelf Registration Statement. As soon as reasonably practicable after the Closing Date, but in no event later than 10 days after the Closing Date, the Company shall file with the Commission a shelf registration statement under the Securities Act on Form S-3 (or any similar or successor form) exclusively for the resale, from time to time, of all of the Registrable Securities (the “Shelf Registration Statement”).

b. Effectiveness. The Company shall use its reasonable best efforts to cause such Shelf Registration Statement to be declared effective by the Commission as soon as practicable after the date on which it is filed with the Commission, but in no event later than 30 days after the Closing Date.

c. Continued Effectiveness. The Company shall use its reasonable best efforts to keep the Shelf Registration Statement continuously effective for the period beginning on the date on which the Shelf Registration Statement is declared effective (the “Effective Date”) and ending on the date that is the earlier of (i) two years after the Effective Date and (ii) the date on which all of the Registrable Securities registered under the Shelf Registration Statement cease to be Registrable Securities. During the period that the Shelf Registration Statement is effective, the Company shall supplement or make amendments to the Shelf Registration Statement, if required by the Securities Act, and shall use its reasonable best efforts to have such supplements and amendments declared effective, if required, as soon as practicable after filing.

d. Effectiveness Failure; Maintenance Failure. If (i) the Shelf Registration Statement is not declared effective by the Commission by the Effectiveness Deadline (an “Effectiveness Failure”) or (ii) on any date after the Effective Date, sales of any Registrable Securities cannot be made pursuant to the Shelf Registration Statement (including, because of a failure to keep the Shelf Registration Statement effective, failure to disclose such information as is necessary for sales to be made pursuant to the Shelf Registration Statement, failure to register a sufficient number of shares of Common Stock or failure to maintain the listing of the Common Stock on the Nasdaq Global Market but excluding the inability of PMF to sell the Registrable Securities covered thereby due to market conditions) other than as a result of a breach of this Agreement by PMF (a “Maintenance Failure”), the Company shall make payments to PMF, as liquidated damages reflecting a reasonable approximation of the uncertain damages by reason of the delay or reduction of PMF’s ability to sell the Registrable Securities, in an amount in cash equal to [...***...] on each of the following dates (x) in the case of an Effectiveness Failure, every 30th day (pro rated for shorter periods) after an Effectiveness Failure occurs and until such Effectiveness Failure is cured and (y) in the case of a Maintenance Failure, every 30th day (pro rated for shorter periods) after a Maintenance Failure occurs and until such Maintenance Failure is cured. Such payments are referred to in this Agreement as “Liquidated Damages”. The parties agree that (1) in no event shall the Company be liable in any 30-day period for Liquidated Damages under this Agreement in excess of [...***...] and (2) the maximum aggregate Liquidated Damages payable under this Agreement shall be [...***...]. The Effectiveness Deadline shall be extended without default or Liquidated Damages hereunder in the event that the Company’s failure to obtain the effectiveness of the Shelf Registration Statement prior to the Effectiveness Deadline results from the failure of PMF or its affiliates, agents or representatives (including its accountants) to timely provide the Company with information reasonably requested by the Company and necessary to complete the Shelf Registration Statement in accordance with

*** Confidential Treatment Requested

the requirements of the Securities Act. The Company shall not be required to pay Liquidated Damages allocable to any day on which an Effectiveness Failure or Maintenance Failure exists or existed solely as a result of any action by PMF that is intended to restrain, enjoin or otherwise delay any registration of Registrable Securities.

e. Registration Expenses. All Registration Expenses incurred in connection with the Shelf Registration shall be paid by the Company. All Selling Expenses shall be borne by the applicable seller.

Section 3. Registration Procedures. Without limiting the Company's obligations under Section 2, the Company will, as expeditiously as possible, use its reasonable best efforts to:

a. prepare and file with the Commission such amendments and supplements to the Shelf Registration Statement and any Prospectus used in connection therewith as may be necessary to maintain the effectiveness of the Shelf Registration Statement and to comply with the provisions of the Securities Act with respect to the disposition of all Registrable Securities covered by the Shelf Registration Statement, in accordance with the intended methods of disposition thereof for the applicable period specified in Section 2;

b. promptly notify PMF:

(i) when the Shelf Registration Statement or any Prospectus used in connection therewith, or any amendment or supplement thereto, has been filed and, with respect to the Shelf Registration Statement or any post-effective amendment thereto, when the same has become effective;

(ii) of any written comments from the Commission with respect to any filing referred to in clause (i) and of any written request by the Commission for amendments or supplements to the Shelf Registration Statement or Prospectus;

(iii) of the notification to the Company by the Commission of its initiation of any proceeding with respect to the issuance by the Commission of, or of the issuance by the Commission of, any stop order suspending the effectiveness of the Shelf Registration Statement; and

(iv) of the receipt by the Company of any notification with respect to the suspension of the qualification of any Registrable Securities for sale under the applicable securities laws of any jurisdiction;

and, in the case of clauses (ii), (iii) and (iv), promptly use its reasonable best efforts (A) to respond satisfactorily to the Commission and to file promptly any necessary amendments, (B) to avoid the issuance of any stop order or to obtain its withdrawal if such stop order should be issued and (C) to obtain the withdrawal of any such suspension of qualification.

c. furnish to PMF such number of conformed copies of the Shelf Registration Statement and of each amendment and supplement thereto (in each case including all exhibits and documents incorporated by reference), such number of copies of the Prospectus contained in the Shelf Registration Statement (including each preliminary Prospectus and any summary Prospectus) and any other Prospectus filed under Rule 424 promulgated under the Securities Act relating to the Registrable Securities, and such other documents as PMF may reasonably request to facilitate the disposition of its Registrable Securities;

d. register or qualify all Registrable Securities covered by the Shelf Registration Statement under such other securities laws of such jurisdictions as PMF shall reasonably request, to keep such registration or qualification in effect for so long as the Shelf Registration Statement remains in effect, and promptly take any other action which may be reasonably necessary or advisable to enable PMF to consummate the disposition in such jurisdictions of the Registrable Securities owned by PMF, except that the Company shall not for any such purpose be required (i) to qualify generally to do business as a foreign corporation in any jurisdiction wherein it would not but for the requirements of this paragraph (d) be obligated to be so qualified, (ii) to subject itself to taxation in any such jurisdiction or (iii) to consent to general service of process in any jurisdiction;

e. cause all Registrable Securities covered by the Shelf Registration Statement to be registered with or approved by such other governmental agencies or authorities as may be necessary to enable PMF to consummate the disposition of such Registrable Securities;

f. promptly notify PMF, at any time when a Prospectus relating to its Registrable Securities covered by a the Shelf Registration Statement is required to be delivered under the Securities Act, of the happening of any event as a result of which any Prospectus included in the Shelf Registration Statement, as then in effect, includes an untrue statement of a material fact or omits to state any material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading, and at the request of PMF promptly prepare and furnish to PMF a reasonable number of copies of a supplement to or an amendment of such Prospectus as may be necessary so that, as thereafter delivered to the purchasers of such securities, such Prospectus shall not include an untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading;

g. comply with all applicable rules and regulations of the Commission;

h. as far in advance as is practical before filing the Shelf Registration Statement and all amendments and supplements thereto, furnish PMF copies of reasonably complete drafts of all such documents proposed to be filed (including exhibits) and PMF shall have the opportunity to object to any information pertaining solely to it that is contained therein and the Company will promptly make the corrections reasonably requested by PMF with respect to such information prior to filing the Shelf Registration Statement or any such amendment or supplement thereto;

i. promptly make available for inspection by PMF and any attorney, accountant or other agent retained by PMF (collectively, the “Inspectors”), if requested, all financial and other records, pertinent corporate documents and properties of the Company (collectively, the “Records”) as shall be reasonably necessary to enable them to exercise their due diligence responsibility, and cause the Company’s officers, directors and employees to supply all information reasonably requested by any such Inspector in connection with the Shelf Registration Statement. Records that the Company determines, in good faith, to be confidential and which it notifies the Inspectors are confidential shall not be disclosed by the Inspectors unless (i) the disclosure of such Records is necessary to avoid or correct a misstatement or omission in the Shelf Registration Statement and PMF enters into a written confidentiality agreement with the Company in a form reasonably acceptable to the Company, (ii) the release of such Records is ordered pursuant to a subpoena or other order from a court of competent jurisdiction or (iii) the information in such Records has been made generally available to the public. PMF agrees by acquisition of such Registrable Securities that it will, upon learning that disclosure of such Records is sought in a court of competent jurisdiction, give notice to the Company and allow the Company, at the Company’s expense, to undertake appropriate action to prevent disclosure of the Records deemed confidential. The Company

shall not be required to delay the filing of the Shelf Registration Statement or any amendment or supplement thereto as a result of any ongoing review or other diligence inquiry by the Inspectors;

j. promptly provide a transfer agent and registrar for all Registrable Securities covered by the Shelf Registration Statement and a CUSIP number for all Registrable Securities, in each case not later than the effective date of the Shelf Registration Statement; and

k. use its reasonable best efforts to cause all Registrable Securities covered by the Shelf Registration Statement to be listed, upon official notice of issuance, on any securities exchange on which any of the securities of the same class as the Registrable Securities are then listed.

The Company may require PMF, and PMF, as a condition to including its Registrable Securities in such registration, shall, furnish the Company with such information regarding PMF and the distribution of such securities as shall be required to effect the registration of PMF's Registrable Securities;

PMF agrees by acquisition of such Registrable Securities that upon receipt of any notice from the Company of the happening of any event of the kind described in paragraph (f) of this Section 3, PMF will forthwith discontinue its disposition of such Registrable Securities pursuant to the Shelf Registration Statement relating to such Registrable Securities until PMF receives copies of the supplemented or amended Prospectus contemplated by paragraph (f) of this Section 3 and, if so directed by the Company, will deliver to the Company (at the Company's expense) all copies, other than permanent file copies, then in PMF's possession of the Prospectus relating to such Registrable Securities current at the time of receipt of such notice.

Section 4. Holdback Agreements.

a. By PMF. PMF shall suspend, upon written request of the Company, any disposition of Registrable Securities pursuant to the Shelf Registration Statement and Prospectus during no more than two periods of no more than up to 20 consecutive Trading Days each during any 12-month period to the extent that the Board of Directors of the Company determines in good faith, based on the written opinion of counsel, that the sale of Registrable Securities under the Shelf Registration Statement would be likely to cause a violation of the Securities Act or Exchange Act. Such a request by the Company shall not be deemed to effect a Maintenance Failure and no Liquidation Damages or default shall result from such a request by the Company or compliance by PMF with this Section 4(a).

b. By the Company. The Company agrees not to effect any public sale or distribution of its equity securities, or any securities convertible into or exchangeable or exercisable for such securities, during the 14 days prior to the estimated effective date, and the 90 days after the effective date, of the Shelf Registration Statement (or for such shorter period of time as is sufficient and appropriate, in the opinion of PMF), in order to complete the sale and distribution of the securities included in such registration, except pursuant to registrations on Form S-4 or registered offerings of securities to employees pursuant to any employee benefit plan.

c. Hedging Arrangements. The restrictions in this Section 4 shall also apply to the entering into of any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of the ownership of the Registrable Securities.

Section 5. Indemnification.

a. Indemnification by the Company. The Company shall, to the fullest extent permitted by law, indemnify and hold harmless PMF and each of PMF's officers, directors, employees, rep-

representatives, shareholders, members and each other Person, if any, who controls PMF within the meaning of the Securities Act, and each of their respective officers, directors, employees and representatives (each of the foregoing, a “PMF Indemnified Party”), in connection with the Shelf Registration, against any losses, claims, damages, expenses or liabilities (or actions or proceedings in respect thereof, whether or not such PMF Indemnified Party is a party thereto) (together, “Losses”) to which a PMF Indemnified Party may become subject under the Securities Act or otherwise, insofar as such Losses arise out of or are based upon any untrue statement or alleged untrue statement of any material fact contained in the Shelf Registration Statement, any preliminary Prospectus, final Prospectus, or summary Prospectus contained therein or any issuer Free Writing Prospectus, or any amendment or supplement thereto, or any omission or alleged omission to state therein a material fact required to be stated therein or necessary to make the statements therein (in the case of a Prospectus, in the light of the circumstances under which they were made) not misleading, or any violation or alleged violation by the Company of the Securities Act, the Exchange Act, any state securities law or any rule or regulation promulgated under the Securities Act or the Exchange Act or any state securities law, and the Company will reimburse such PMF Indemnified Party for any legal or any other expenses reasonably incurred by them in connection with investigating or defending any such Loss; provided that the Company shall not be liable under this Section 5(a) to the extent that any such Loss arises out of or is based upon an untrue statement or alleged untrue statement or omission or alleged omission made in the Shelf Registration Statement, preliminary Prospectus, final Prospectus, summary Prospectus, amendment or supplement in reliance upon and in conformity with written information furnished to the Company through an instrument duly executed by a PMF Indemnified Party specifically stating that it is for use in the preparation thereof. Such indemnity shall remain in full force and effect regardless of any investigation made by or on behalf of a PMF Indemnified Party, and shall survive the transfer of Registrable Securities by PMF.

b. Indemnification by PMF. PMF shall, to the fullest extent permitted by law, indemnify and hold harmless the Company and each of the Company’s officers, directors, employees, representatives, shareholders, members and each other Person, if any, who controls the Company within the meaning of the Securities Act, and each of their respective officers, directors, employees and representatives (each of the foregoing, a “Company Indemnified Party”) in connection with the Shelf Registration, against any Losses to which a Company Indemnified Party may become subject under the Securities Act or otherwise, insofar as such Losses arise out of or are based upon any untrue statement or alleged untrue statement of any material fact contained in the Shelf Registration Statement, any preliminary Prospectus, final Prospectus or summary Prospectus contained therein, or any amendment or supplement thereto, in each case, concerning PMF, or any omission or alleged omission to state therein a material fact required to be stated therein or necessary to make the statements therein (in the case of a Prospectus, in the light of the circumstances under which they were made) not misleading, if such untrue statement or alleged untrue statement or omission or alleged omission was made in reliance upon and in conformity with written information furnished to the Company through a written instrument duly executed by a PMF Indemnified Party specifically stating that it is for use in the preparation thereof or any violation or alleged violation by a PMF Indemnified Party of the Securities Act, the Exchange Act, any state securities law or any rule or regulation promulgated under the Securities Act or the Exchange Act or any state securities law; provided, however, that PMF shall not be liable under this Section 5(b) for any amounts in excess of the aggregate amount of net proceeds PMF receives in connection with sales of Registrable Securities pursuant to the Shelf Registration Statement. Such indemnity shall remain in full force and effect regardless of any investigation made by or on behalf of the Company or any Company Indemnified Party and shall survive the transfer of Registrable Securities by PMF.

c. Notices of Claims, Etc. Promptly after receipt by an Indemnified Party of notice of the commencement of any action or proceeding involving a claim referred to in the preceding paragraph (a) or (b) of this Section 5, such Indemnified Party will, if a claim in respect thereof is to be made against an Indemnifying Party pursuant to such paragraphs, give written notice to the latter of the com-

mencement of such action, provided that the failure of any Indemnified Party to give notice as provided herein shall not relieve the Indemnifying Party of its obligations under the preceding paragraphs of this Section 5, except to the extent that the Indemnifying Party is actually prejudiced by such failure to give notice. In case any such action is brought against an Indemnified Party, the Indemnifying Party shall be entitled to participate in and, unless, in the reasonable judgment of any Indemnified Party, a conflict of interest between such Indemnified Party and any Indemnifying Party exists with respect to such claim, to assume the defense thereof, jointly with any other Indemnifying Party similarly notified to the extent that it may wish, with counsel reasonably satisfactory to such Indemnified Party, and after notice from the Indemnifying Party to such Indemnified Party of its election so to assume the defense thereof, the Indemnifying Party shall not be liable to such Indemnified Party for any legal or other expenses subsequently incurred by the latter in connection with the defense thereof other than reasonable costs of investigation; provided that the Indemnified Party may participate in such defense at the Indemnified Party's expense; and provided further that the Indemnified Party or Indemnified Parties shall have the right to employ one counsel to represent it or them if, in the reasonable judgment of the Indemnified Party or Indemnified Parties, it is advisable for it or them to be represented by separate counsel by reason of having legal defenses which are different from or in addition to those available to the Indemnifying Party, and in that event the reasonable fees and expenses of such one counsel shall be paid by the Indemnifying Party. If the Indemnifying Party is not entitled to, or elects not to, assume the defense of a claim, it will not be obligated to pay the fees and expenses of more than one counsel for the Indemnified Parties with respect to such claim, unless in the reasonable judgment of any Indemnified Party a conflict of interest may exist between such Indemnified Party and any other Indemnified Parties with respect to such claim, in which event the Indemnifying Party shall be obligated to pay the fees and expenses of such additional counsel for the Indemnified Parties. No Indemnifying Party shall consent to entry of any judgment or enter into any settlement without the consent of the Indemnified Party which does not include as an unconditional term thereof the giving by the claimant or plaintiff to such Indemnified Party of a release from all liability in respect to such claim or litigation. No Indemnifying Party shall be subject to any liability for any settlement made without its consent, which consent shall not be unreasonably delayed or withheld.

d. Contribution. If the indemnity and reimbursement obligation provided for in any paragraph of this Section 5 is unavailable or insufficient to hold harmless an Indemnified Party in respect of any Losses (or actions or proceedings in respect thereof) referred to therein, then the Indemnifying Party shall contribute to the amount paid or payable by the Indemnified Party as a result of such Losses (or actions or proceedings in respect thereof) in such proportion as is appropriate to reflect the relative fault of the Indemnifying Party on the one hand and the Indemnified Party on the other hand in connection with statements or omissions which resulted in such Losses, as well as any other relevant equitable considerations; provided, however, PMF shall not be liable under this Section 5(d) for any amounts in excess of the aggregate amount of net proceeds PMF receives in connection with the sales of Registrable Securities pursuant to the Shelf Registration Statement. The relative fault shall be determined by reference to, among other things, whether the untrue or alleged untrue statement of a material fact or the omission or alleged omission to state a material fact relates to information supplied by the Indemnifying Party or the Indemnified Party and the parties' relative intent, knowledge, access to information and opportunity to correct or prevent such untrue statement or omission. The parties hereto agree that it would not be just and equitable if contributions pursuant to this paragraph were to be determined by pro rata allocation or by any other method of allocation which does not take account of the equitable considerations referred to in the first sentence of this paragraph. The amount paid by an Indemnified Party as a result of the Losses referred to in the first sentence of this paragraph shall be deemed to include any legal and other expenses reasonably incurred by such Indemnified Party in connection with investigating or defending any Loss which is the subject of this paragraph.

No Indemnified Party guilty of fraudulent misrepresentation (within the meaning of Section 11(f) of the Securities Act) shall be entitled to any contribution from the Indemnifying Party if the Indemnifying Party was not guilty of such fraudulent misrepresentation.

e. Other Indemnification. Indemnification similar to that specified in the preceding paragraphs of this Section 5 (with appropriate modifications) shall be given by the Company and PMF in connection with any required registration or other qualification of securities under any federal or state law or regulation of any governmental authority other than the Securities Act. The provisions of this Section 5 shall be in addition to any other rights to indemnification or contribution which an Indemnified Party may have pursuant to law, equity, contract or otherwise.

f. Indemnification Payments. The indemnification required by this Section 5 shall be made by periodic payments of the amount thereof during the course of the investigation or defense, as and when bills are received or Losses are incurred.

Section 6. Covenants Relating to Rule 144. The Company covenants that it shall use its reasonable best efforts to file in a timely fashion all reports and other documents required to be filed by it under the Securities Act and the Exchange Act and that it will take such further action as PMF may reasonably request, all to the extent required from time to time to enable PMF to sell Registrable Securities without registration under the Securities Act pursuant to (i) Rule 144 or (ii) any similar rule or regulation hereafter adopted by the Commission. Upon the request of PMF, the Company will deliver to PMF a written statement as to whether it has complied with such requirements.

Section 7. Other Registration Rights.

a. No Existing Agreements. The Company represents and warrants to PMF that there is not in effect on the date hereof any agreement by the Company (other than this Agreement) pursuant to which any holders of securities of the Company have a right to cause the Company to register or qualify such securities under the Securities Act or any securities laws of any jurisdiction that would have the effect of impairing the rights granted herein or would otherwise conflict with any provision of this Agreement.

b. Future Agreements. The Company shall not hereafter agree with the holders of any securities (other than PMF) issued or to be issued by the Company to register or qualify such securities under the Securities Act or any securities laws of any jurisdiction unless such agreement specifically provides that such holder of such securities may not participate in the Shelf Registration without PMF's prior written consent, except to the extent expressly permitted by this Agreement.

Section 8. Mergers, Etc. The Company shall not, directly or indirectly, enter into any merger, consolidation or reorganization in which the Company shall not be the surviving corporation unless the proposed surviving corporation shall, immediately after such merger, consolidation or reorganization, agree in writing to assume the obligations of the Company under this Agreement, and for that purpose references hereunder to "Registrable Securities" shall be deemed to be references to the securities which PMF and its affiliates would be entitled to receive in exchange for Registrable Securities under any such merger, consolidation or reorganization; provided, however, that the provisions of this Section 8 shall not apply in the event of any merger, consolidation or reorganization in which the Company is not the surviving corporation if PMF and its affiliates are entitled to receive in exchange for their Registrable Securities consideration consisting solely of cash.

Section 9. PMF Representations and Warranties.

a. PMF is a limited liability company duly organized and validly existing under the laws of Germany and has all requisite power and authority to own, license, use or lease and operate its assets and properties and to carry on its business as it is now conducted.

b. PMF has all requisite power and authority to execute and deliver this Agreement and to perform the transactions contemplated by this Agreement. The execution and delivery of this Agreement and the performance by PMF of the transactions contemplated by this Agreement have been approved by all necessary actions and no other proceedings on the part of PMF are necessary to authorize the execution and delivery of this Agreement by PMF and the performance by PMF of the transactions contemplated by this Agreement. This Agreement has been duly executed and delivered by PMF and, assuming the due authorization, execution and delivery of this Agreement by the Company, constitutes a valid and binding obligation of PMF, enforceable against PMF in accordance with its terms.

c. The execution and delivery by PMF of this Agreement and the performance of the transactions contemplated by this Agreement do not and will not (i) conflict with or result in a breach of any provision of the organizational documents of PMF, (ii) result in a violation or breach of or constitute a default (or an event which, with or without notice or lapse of time or both, would constitute a default) under, or result in the termination, modification or cancellation of, or the loss of a benefit under or accelerate the performance required by, or result in a right of termination, modification, cancellation or acceleration under the terms, conditions or provisions of any material contract or other material instrument of any kind to which PMF is now a party or by which PMF may be bound or affected, or (iii) violate any order, writ, injunction, decree, statute, treaty, rule or regulation applicable to PMF.

d. No declaration, filing or registration with, or notice to, or authorization, consent, order or approval of, any governmental authority or other Person is required to be obtained or made in connection with or as a result of the execution and delivery of this Agreement by PMF or the performance by PMF of the obligations under and in accordance with this Agreement.

Section 10. Company Representations and Warranties.

a. The Company is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware and has all requisite corporate power and authority to own, license, use, lease and operate its assets and properties and to carry on its business as it is now being conducted.

b. The Company has all requisite corporate power and authority to execute and deliver this Agreement and to perform the transactions contemplated by this Agreement. The execution and delivery of this Agreement and the performance by the Company of the transactions contemplated by this Agreement have been approved by the Board of Directors of the Company and no other corporate or other proceedings on the part of the Company are necessary to authorize the execution and delivery of this Agreement by the Company and the performance by the Company of the transactions contemplated by this Agreement. This Agreement has been duly executed and delivered by the Company and, assuming the due authorization, execution and delivery of this Agreement by PMF, constitutes a valid and binding obligation of the Company, enforceable against the Company in accordance with its terms.

c. The execution and delivery by the Company of this Agreement and the performance of the transactions contemplated by this Agreement do not and will not (i) conflict with or result in a breach of any provision of the respective certificates of incorporation or bylaws of the Company, (ii) result in a violation or breach of or constitute a default (or an event which, with or without notice or lapse of

time or both, would constitute a default) under, or result in the termination, modification or cancellation of, or the loss of a benefit under or accelerate the performance required by, or result in a right of termination, modification, cancellation or acceleration under the terms, conditions or provisions of any material contract or other material instrument of any kind to which the Company is now a party or by which the Company may be bound or affected, or (iii) violate any order, writ, injunction, decree, statute, treaty, rule or regulation applicable to the Company.

d. No declaration, filing or registration with, or notice to, or authorization, consent, order or approval of, any governmental authority or other Person is required to be obtained or made in connection with or as a result of the execution and delivery of this Agreement by the Company or the performance by the Company of its obligations under and in accordance with this Agreement.

Section 11. Miscellaneous.

a. Notices. All notices and other communications under this Agreement shall be in writing and shall be deemed duly given (i) when delivered personally or by prepaid overnight courier, with a record of receipt, (ii) the fourth day after mailing if mailed by certified mail, return receipt requested or (iii) the day of transmission, if sent by facsimile or teletype during regular business hours or the day after transmission, if sent after regular business hours (with a copy promptly sent by prepaid overnight courier with record of receipt or by certified mail, return receipt requested), to the parties at the following addresses or facsimile numbers (or to such other address or facsimile number as a party may have specified by notice given to the other party pursuant to this provision):

If to the Company:

MannKind Corporation
28903 North Avenue Paine
Valencia, California 91355
USA
Fax: +1 661 775 2086
Attention: David Thomson, Esq.

With a copy to:

Cooley Godward Kronish LLP
4401 Eastgate Mall
San Diego, California 92121
USA
Fax: + 1 858 550 6420
Attention: D. Bradley Peck, Esq.

If to PMF:

Pfizer Inc.
235 East 42nd Street
New York, New York 10017
USA
Fax: + 1 646 328 3113
Attention: Inderpal Singh

With copies (which shall not constitute notice) to:

Clifford Chance
Königsallee 59
40215 Düsseldorf
Germany
Fax: +49 211 43 555 600
Attention: Christoph Holstein
Lars Bengler

Clifford Chance US LLP
31 West 52nd Street
New York, New York 10019
USA
Fax: +1 212 878 8375
Attention: Benjamin K. Sibbett
Karl A. Roessner

b. Entire Agreement; Amendments and Waiver. This Agreement represents the entire understanding and agreement between the parties hereto with respect to the subject matter hereof and this Agreement can be amended, supplemented or changed, and any provision hereof can be waived, only with the written consent of the Company and PMF. No failure on the part of any party to exercise, and no delay in exercising, any right, power or remedy hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of such right, power or remedy by such party preclude any other or further exercise thereof or the exercise of any other right, power or remedy. All remedies hereunder are cumulative and are not exclusive of any other remedies that may be available to a party with respect to this Agreement.

c. Severability. If any provision of this Agreement is held to be illegal, invalid or unenforceable under any present or future law, and if the rights or obligations of any party hereto under this Agreement will not be materially and adversely affected thereby, (i) such provision will be fully severable, (ii) this Agreement will be construed and enforced as if such illegal, invalid or unenforceable provision had never comprised a part hereof, and (iii) the remaining provisions of this Agreement will remain in full force and effect and will not be affected by the illegal, invalid or unenforceable provision or by its severance herefrom. Upon determination that any term or other provision of this Agreement is invalid, illegal or unenforceable, the parties hereto shall negotiate in good faith to modify this Agreement so as to effect the original intent of the parties as closely as possible in an acceptable manner to the end that the transactions contemplated by this Agreement are fulfilled to the greatest extent possible.

d. Binding Effect; Assignment. This Agreement shall be binding upon and inure to the benefit of the parties and their respective successors and permitted assigns. No assignment of this Agreement or of any rights or obligations hereunder may be made by either party without the prior written consent of the other party and any attempted assignment without such consent shall be void. Notwithstanding the foregoing, the rights to cause the Company to register Registrable Securities pursuant to this Agreement may be assigned to any affiliate of PMF to which PMF may transfer Registrable Securities without the consent of any other party hereto, provided that (i) the Company is, within a reasonable time after such transfer, furnished with written notice of the name and address of such transferee and the securities with respect to which such registration rights are being assigned and (ii) any such transferee agrees in writing to be bound by the provisions of this Agreement that apply to PMF.

e. No Third-Party Beneficiary. The terms and provisions of this Agreement are intended solely for the benefit of each party hereto, their respective successors or permitted assigns and it is not the intention of the parties to confer third-party beneficiary rights upon any other Person other than any Person entitled to indemnity under Section 5.

f. Specific Performance. The parties hereto agree that if any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached, irreparable damage would occur, no adequate remedy at law would exist and damages would be difficult to determine, and that the parties shall be entitled to specific performance of the terms hereof, in addition to any other remedy at law or equity.

g. GOVERNING LAW. THIS AGREEMENT, SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT REGARD TO CONFLICT OF LAW PRINCIPLES THEREOF.

h. CONSENT TO JURISDICTION AND SERVICE OF PROCESS. EACH PARTY HEREBY IRREVOCABLY SUBMITS TO THE EXCLUSIVE JURISDICTION OF THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK OR ANY COURT OF THE STATE OF NEW YORK LOCATED IN THE COUNTY OF NEW YORK IN RESPECT OF ANY ACTION, SUIT OR PROCEEDING ARISING IN CONNECTION WITH THIS AGREEMENT AND THE TRANSACTIONS CONTEMPLATED HEREBY, AND AGREES THAT ANY SUCH ACTION, SUIT OR PROCEEDING SHALL BE BROUGHT ONLY IN SUCH COURT (AND WAIVES ANY OBJECTION BASED ON *FORUM NON CONVENIENS* OR ANY OTHER OBJECTION TO VENUE THEREIN); PROVIDED, HOWEVER, THAT SUCH CONSENT TO JURISDICTION IS SOLELY FOR THE PURPOSE REFERRED TO IN THIS SECTION 11(h) AND SHALL NOT BE DEEMED TO BE A GENERAL SUBMISSION TO THE JURISDICTION OF SAID COURTS OR IN THE STATE OF NEW YORK OTHER THAN FOR SUCH PURPOSE. Any and all process may be served in any action, suit or proceeding arising in connection with this Agreement by complying with the provisions of Section 11(a). Such service of process shall have the same effect as if the party being served were a resident in the State of New York and had been lawfully served with such process in such jurisdiction. The parties hereby waive all claims of error by reason of such service. Nothing herein shall affect the right of any party to service process in any other manner permitted by law or to commence legal proceedings or otherwise proceed against the other in any other jurisdiction to enforce judgments or rulings of the aforementioned courts.

i. Counterparts. This Agreement may be executed in any number of counterparts, each of which will be deemed an original, but all of which together will constitute one and the same instrument.

j. Termination. The registration rights provided to PMF hereunder, and the Company's obligation to keep the Shelf Registration Statement effective, shall terminate at such time as there are no Registrable Securities outstanding. Notwithstanding the foregoing, Section 5 and Section 9 shall survive termination of this Agreement.

k. Compliance. PMF covenants and agrees that it will comply with the prospectus delivery requirements of the Securities Act as applicable to it in connection with the sales of Registrable Securities pursuant to the Shelf Registration Statement and shall sell the Registrable Securities only in accordance with a method of distribution described in the Shelf Registration Statement.

[Signature page follows.]

IN WITNESS WHEREOF, this Agreement has been duly executed and delivered by the duly authorized officer of each party hereto as of the date first above written.

MANNKIND CORPORATION

By: _____
Name:
Title:

PFIZER MANUFACTURING FRANKFURT GMBH

By: _____
Name:
Title:

[Signature Page to Registration Rights Agreement]

ANNEX 1.1(Q) – SELLER’S GUARANTEES

A. SELLER’S GENERAL GUARANTEES

The following Sections 1 and 2 of this Annex 1.1(Q) shall apply in the event of a LIP Asset Sale and in the event of a LIP Business Sale:

1. AUTHORIZATION OF THE SELLER

- 1.1 On the date hereof and on the Closing Date, subject to the approvals referred to in the Agreement, the execution and performance by the Seller of the Agreement are within the Seller’s corporate powers, do not violate the articles of association of the Seller and will be, prior to the Closing Date, duly authorized by all necessary corporate action on the part of the Seller.
- 1.2 On the date hereof and on the Closing Date, assuming compliance with any applicable requirements under merger control laws, the execution and performance of the Agreement by the Seller requires no approval or consent by any governmental authority and does not violate any applicable law or decision by any court or governmental authority binding on the Seller.
- 1.3 On the date hereof, there is no lawsuit, investigation or proceeding pending or, to the Seller’s best knowledge, threatened in writing against the Seller before any court, arbitrator or governmental authority which in any manner challenges or seeks to prevent, alter or materially delay the transactions contemplated by the Agreement.

2. LEGAL ORGANIZATION OF THE SELLER

- 2.1 On the date hereof and on the Closing Date, the Seller has been duly established under the laws of the Federal Republic of Germany, and the Seller validly exists under the laws of the Federal Republic of Germany.
- 2.2 On the date hereof and on the Closing Date, no bankruptcy or insolvency proceedings are pending with respect to the Seller, and no such proceedings have been pending and no circumstances existed according to which the Seller was insolvent and obliged to initiate such proceedings under applicable laws.
- 2.3 On the date hereof and on the Closing Date, the Seller is a wholly-owned indirect subsidiary of Pfizer Inc.

B. SELLER’S ADDITIONAL GUARANTEES IN THE EVENT OF A LIP ASSET SALE

In the event of a LIP Asset Sale, the following Sections 3 and 4 of this Annex 1.1(Q) shall apply in addition to Sections 1 and 2 and, if applicable, Sections 17 through 25 of this Annex 1.1(Q):

3. LIP ASSETS

Except as set forth in **Schedule 3**, the Seller has good and valid title to, or, in the case of leased or licensed property and assets, valid rights as lessee or licensee in all fixed and current assets which form part of the Assets, free and clear of any liens, pledges, security interests, transfer restrictions, encumbrances, options, or other rights of third parties of whatever kind, except for assets (i) disposed of since 19 February 2009 in the ordinary course of business, (ii) which are subject to vendors' retention of title rights (*Eigentumsvorbehalt*) and/or (iii) for which the book value or commercial value does not exceed EUR 10,000 (Euro: ten thousand).

4. RELATED IP-RIGHTS

- 4.1 To the best knowledge of the Seller, the Seller has good and valid title to the Related IP-Rights, free and clear of any liens, pledges, security interests, transfer restrictions, encumbrances, options, or other rights of third parties of whatever kind.
 - 4.2 Within the 24 (twenty four) months prior to the date hereof, the Seller has not been served written notice and, to the Seller's best knowledge, has not been orally informed of formal proceedings relating to the validity, nullification, interference with or voiding of the Related IP-Rights nor are such proceedings pending or, to the Seller's best knowledge, threatening, and no reason exists to the Seller's best knowledge that the Related IP-Rights become nullified, declared invalid, unenforceable or void.
 - 4.3 Within the 24 (twenty four) months prior to the date hereof, the Seller has not been served written notice and, to the Seller's best knowledge, has not been orally informed of formal proceedings commenced by a third party against the Seller asserting an infringement, misappropriation or violation of third party rights by the use of any of the Related IP-Rights nor are such proceedings pending or, to the Seller's best knowledge, threatening.
 - 4.4 To the Seller's best knowledge, the Related IP-Rights have been properly maintained and protected until the Closing Date, in particular in relation to applications in a timely manner for renewals and the payment when due of all registration and renewal fees as well as all annuities.
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5. NO OTHER GUARANTEE

In the event of a LIP Asset Sale, aside from the Seller's Guarantees set out in Sections 1 through 4 and, if applicable, Sections 17 through 25 of this Annex 1.1(Q), the Seller does not give any further express or implied guarantees, especially the Seller does not give any express or implied guarantees regarding the legal, economic or financial position of the Business; especially the Seller does not give any express or implied guarantees in relation to the continuance of the current economic (*Vermögens-*), financial (*Finanz-*) and profit position (*Ertragslage*) of the Business.

C. SELLER'S ADDITIONAL GUARANTEES IN THE EVENT OF A LIP BUSINESS SALE

In the event of a LIP Business Sale, the following Sections 6 through 15 of this Annex 1.1(Q) shall apply in addition to Sections 1 and 2 and, if applicable, Sections 17 through 25 of this Annex 1.1(Q):

6. ASSETS

Except as set forth in **Schedule 3**, the Seller has good and valid title to, or, in the case of leased or licensed property and assets, valid rights as lessee or licensee in all fixed and current assets which form part of the Assets, free and clear of any liens, pledges, security interests, transfer restrictions, encumbrances, options, or other rights of third parties of whatever kind, except for assets (i) disposed of since 19 February 2009 in the ordinary course of business, (ii) which are subject to vendors' retention of title rights (*Eigentumsvorbehalt*) and/or (iii) for which the book value or commercial value does not exceed EUR 10,000 (Euro: ten thousand).

7. EMPLOYEES

7.1 **Annex 1.1(G)** contains a correct and complete list of employees of the Seller as of the date hereof.

7.2 The Data Room contains a correct and complete list of (i) all balance of interest agreements (*Interessenausgleiche*) and social plans (*Sozialpläne*) applicable to the Employees; and (ii) any collective arrangements, whether in the form of general commitments (*Gesamtzusagen*), standard terms of employment (*vertragliche Einheitsregelungen*), works agreements (*Betriebsvereinbarungen*), collective bargaining agreements (*Tarifverträge*) or in any other legal form, in each case applicable to the Employees and material to the operation of the Business (the "**Collective Agreements**").

- 7.3 The Seller has duly complied, to the extent required by law, contract or otherwise, with the provisions of the German Act on Employee Inventions (*Arbeitnehmererfindungsgesetz*). The Seller has paid all remuneration to Employees or former employees of the Seller entitled to any compensation under the German Act on Employee Inventions or agreements entered into under such Act up to and including the Closing Date.
- 7.4 Since 6 November 2008, when the Seller's headcount was 173 Employees (without apprentices), the Seller has not paid, or, other than the promise to Employees who left since then to benefit from the social plan once finalized, agreed to pay, to any of the Employees Termination Payments exceeding the amounts provided for by the "*Personal- und Sozialpolitische Rahmenvereinbarung*" (PSR) of 29 September 2004 or as determined in accordance with this Agreement. To the Seller's best knowledge, the Data Room contains a true and complete copy of the *Personal- und Sozialpolitische Rahmenvereinbarung* (PSR) of 29 September 2004.
- 7.5 As of the date hereof, **Schedule 7.5** contains a complete list of labor law disputes pending before a court or a arbitration committee (*Einigungsstelle*) that are: (i) labour disputes against the Seller in connection with the Employees exceeding EUR 30,000.00 (Euro: thirty thousand), or (ii) disputes on the preservation of the current status (*Bestandschutzstreitigkeiten*), or (iii) proceedings which relate to claims arising from Pension Schemes or other benefit schemes with an amount in dispute exceeding EUR 30,000.00 (Euro: thirty thousand), or (iv) all pending disputes with works councils or similar bodies (*betriebsverfassungsrechtliche oder ähnliche Gremien*).

8. PENSIONS

Other than under the Collective Agreements and under statutory law there exist no plans (*Vereinbarungen und Zusagen*), whether of collective or individual nature regarding company pensions (*betriebliche Altersversorgung*), under which the Seller has any obligations vis-à-vis the Employees and/or their dependants to provide company pension benefits, whether directly or via an external funding vehicle (including, without limitation, *Direktversicherung, Pensionskasse, Pensionsfonds* and *Unterstützungskasse*) ("**Pension Schemes**").

9. COMPLIANCE

To the Seller's best knowledge and except as listed in **Schedule 9**, the material operational activities of the Business have, to the extent legally required been approved by governmental authorities. Except as listed in **Schedule 9**, the Seller is not aware of any facts leading to the assumption that key permits will expire or will have to be renewed within a period of 2 years after the date hereof due to

expiry of a fixed term or threatened revocation. Except for the facts listed in **Schedule 9**, the Seller is not aware of any material unsettled complaints by public authorities or private third parties in relation to the operational activities of the Company. For the purpose of this Section 9, materiality shall mean any costs and expenses incurred in connection with rectification and remedial measures in excess of EUR 200,000 (Euro: two hundred thousand) (net) in the individual case.

10. ENVIRONMENTAL

- 10.1 Except as disclosed in **Schedule 10**, to the Seller's best knowledge, in the last three years (i) the Seller has not received any written order from any governmental authority lawfully requiring the remediation of an Environmental Matter on the property held or used by the Business and (ii) no administrative or governmental action, suit, investigation or proceeding has been asserted in writing against the Seller which would result in such an order and is still pending or has been asserted against the Seller which alleges that the Seller is currently materially violating any Environmental Law.
- 10.2 "**Environmental Law**" means any law, statutes or other binding regulations imposing liability, or standards of conduct, for the protection of the environment or the use, handling generation, manufacturing, storage or disposal of dangerous substances and preparations as defined in Article 2 para (2) of the European Community Council Directive 67/548 EEC, to the extent applicable to the business of the Company, in each case as in effect on the date hereof and as enforced and interpreted by the competent authorities on the date hereof.

11. CONTRACTS

- 11.1 **Annex 1.1(E)** contains a true, correct and complete list of all contracts, which are material to the operation of the Business as presently conducted.
- 11.2 To the Seller's best knowledge, the Contracts have validly been entered into on behalf of the Seller and are unaltered and in full force and effect on the date hereof.

12. RELATED IP-RIGHTS

- 12.1 To the best knowledge of the Seller, the Seller has good and valid title to the Related IP-Rights, free and clear of any liens, pledges, security interests, transfer restrictions, encumbrances, options, or other rights of third parties of whatever kind.
-

- 12.2 Within the 24 (twenty four) months prior to the date hereof, the Seller has not been served written notice and, to the Seller's best knowledge, has not been orally informed of formal proceedings relating to the validity, nullification, interference with or voiding of the Related IP-Rights nor are such proceedings pending or, to the Seller's best knowledge, threatening, and no reason exists to the Seller's best knowledge that the Related IP-Rights become nullified, declared invalid, unenforceable or void.
- 12.3 Within the 24 (twenty four) months prior to the date hereof, the Seller has not been served written notice and, to the Seller's best knowledge, has not been orally informed of formal proceedings commenced by a third party against the Seller asserting an infringement, misappropriation or violation of third party rights by the use of any of the Related IP-Rights nor are such proceedings pending or, to the Seller's best knowledge, threatening.
- 12.4 To the Seller's best knowledge, the Related IP-Rights have been properly maintained and protected until the Closing Date, in particular in relation to applications in a timely manner for renewals and the payment when due of all registration and renewal fees as well as all annuities.

13. HERITABLE BUILDING RIGHT

13.1 Third-Party Rights

- 13.1.1 Except for the rights and encumbrances listed in **Schedule 13.1.1** or specified in this Agreement, the Heritable Building Right is, on the Closing Date, free and clear of all rights of third parties, claims, land charges including ancient rights (*altrechtliche Dienstbarkeiten*) mortgages, servitudes, other rights in rem, public building charges (*Baulasten*), in each case which would be required to be recorded (*eintragungsbedürftig*) in the land register (*Grundbuch*) or in the heritable building right register (*Erbbaugrundbuch*) as well as covenants, options or lease agreements (*Mietvertrag, Pachtvertrag, Leihe*).
- 13.1.2 As of the date hereof and on the Closing Date, no applications for registration to the Heritable Building Right Register or the related public building charges register are pending nor are there any rights, changes in rights or other issues which require registration but have not been registered.
- 13.1.3 As of the date hereof and on the Closing Date, there are no pending sales of the Heritable Building Right, other than pursuant to this Agreement.
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13.2 Ground and Building

13.2.1 There is no superstructure (*Überbau*) existing from adjacent land (*Grundstück, Erbbaurecht*) onto the Heritable Building Right and/or the Property nor from the Heritable Building Right to adjacent land (*Grundstück, Erbbaurecht*).

13.2.2 All buildings including technical installations, fixtures, fittings and other improvements (the “**Buildings**”) on the Heritable Building Right are in good operating condition (subject to usual wear and tear).

13.2.3 No direct or indirect subsidies have been granted with regard to the Heritable Building Right.

13.3 Compliance with Public Law (*öffentliches Recht*)

To the best knowledge of the Seller, the Buildings on the Heritable Building Right and their use are in material compliance with public law (*öffentliches Recht*).

13.4 Use of the Heritable Building Right

13.4.1 A true and complete copy of the Heritable Building Right Agreement was available at the notarization of this Agreement.

13.4.2 The Heritable Building Right and the Heritable Building Right Agreement are valid and binding with respect to the Seller and neither has been terminated (*gekündigt*), suspended by agreement (*einvernehmlich aufgehoben*) or challenged in writing (*schriftlich angefochten*), in whole or in part, as of the date hereof.

14. OPTION RIGHT

14.1 A true and complete copy of the Option Agreement was available at the notarization of this Agreement.

14.2 The Option Right and the Option Agreement are binding and valid with respect to the Seller and neither has been terminated (*gekündigt*), suspended by agreement (*einvernehmlich aufgehoben*) or challenged in writing (*schriftlich angefochten*), in whole or in part, as of the date hereof.

15. LEASE AGREEMENTS

15.1 **Schedule 15.1** contains true and complete copies of all lease agreements comprised in the Contracts entered into between the Seller and third parties (includ-

ing Infraserv) on the lease and/or sublease of real estate premises (the “**Lease Agreements**”).

15.2 The Lease Agreements are binding and valid with respect to the Seller, except for potential written form defects, and none have been terminated (*gekündigt*), suspended by agreement (*einvernehmlich aufgehoben*) or challenged in writing (*schriftlich angefochten*), in whole or in part, as of the date hereof.

16. NO OTHER GUARANTEE

In the event of a LIP Business Sale, aside from the Seller’s Guarantees set out in Sections 1 and 2, 6 through 15 and, if applicable, Sections 17 through 25 of this Annex 1.1(Q), the Seller does not give any further express or implied guarantees, especially the Seller does not give any express or implied guarantees regarding the legal, economic or financial position of the Business; especially the Seller does not give any express or implied guarantees in relation to the continuance of the current economic (*Vermögens-*), financial (*Finanz-*) and profit position (*Ertragslage*) of the Business.

D. SELLER’S ADDITIONAL GUARANTEES IN THE EVENT THAT CONSIDERATION SHARES COMPRISE ANY PORTION OF THE PURCHASE PRICE

The following Sections 17 through 25 of this Annex 1.1(Q) shall apply in the event that Consideration Shares comprise any portion of the Purchase Price.

17. INVESTMENT PURPOSE

Seller is purchasing the Consideration Shares for its own account and not with a present view toward the public sale or distribution thereof and has no present intention of selling or distributing any of such Consideration Shares or any arrangement or understanding with any other Person regarding the sale or distribution of such Consideration Shares except in all such cases as contemplated by the Registration Rights Agreement or as otherwise would not result in a violation of the Securities Act.

18. RELIANCE ON EXEMPTIONS

Seller understands that the Consideration Shares are being offered and sold to it in reliance upon specific exemptions from the registration requirements of United States federal securities laws and that MannKind Corp. is relying upon the truth and accuracy of, and Seller’s compliance with, the guarantees of Seller set forth in this Section D in order to determine the availability of such exemptions and the eligibility of Seller to acquire the Consideration Shares.

19. RECEIPT OF INFORMATION

Seller acknowledges that it has been furnished with all relevant materials relating to the business, finances and operations of MannKind Corp. that the Seller has determined are necessary to make an investment decision, and materials relating to the offer and sale of the Consideration Shares, that have been requested by Seller, and Seller has had the opportunity to review the publicly available MannKind SEC Documents. Seller has been afforded the opportunity to ask questions of, and to receive answers from, officers and employees of MannKind Corp. concerning MannKind Corp. and the Consideration Shares. MannKind Corp. acknowledges and agrees that no such inquiries nor any other investigation conducted by or on behalf of Seller or its representatives or counsel shall modify, amend or affect Seller's right to rely on the truth, accuracy and completeness of the MannKind SEC Documents or any other materials furnished to Seller by MannKind Corp. or its representatives or counsel in connection herewith, or on the guarantees of MannKind Corp. contemplated by this Agreement.

20. ACKNOWLEDGEMENT OF RISK

- 20.1 Seller acknowledges and understands that its investment in the Consideration Shares involves a significant degree of risk, including, without limitation, (i) MannKind Corp. remains a development stage business with limited operating history; (ii) an investment in MannKind Corp. is speculative, and only those who can afford the loss of their entire investment should consider investing in MannKind Corp. and the Consideration Shares; (iii) Seller may not be able to liquidate its investment; (iv) transferability of the Consideration Shares is extremely limited; (v) in the event of a disposition of the Consideration Shares, Seller could sustain the loss of its entire investment; (vi) MannKind Corp. has not paid any dividends on its Common Stock since inception and does not anticipate the payment of dividends in the foreseeable future; and (vii) that such risks, and others applicable to MannKind Corp., are more fully set forth in the MannKind SEC Documents;
- 20.2 Seller is able to bear the economic risk of holding the Consideration Shares for an indefinite period, and has knowledge and experience in financial and business matters such that it is capable of evaluating the risks of the investment in the Consideration Shares; and
- 20.3 Seller has, in connection with Seller's decision to purchase Consideration Shares, not relied upon any representations or other information (whether oral or written) other than as set forth in this Agreement, the annexes hereto and in the MannKind SEC Documents.
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21. GOVERNMENTAL REVIEW

Seller understands that no United States federal or state agency or any other government or governmental agency has passed upon or made any recommendation or endorsement of the Consideration Shares or an investment therein.

22. TRANSFER OR RESALE

Seller understands that:

- 22.1 the Consideration Shares have not been and are not being registered under the Securities Act or any applicable state securities laws (other than in each case as contemplated in the Registration Rights Agreement) and may not be resold by Seller unless (i) the resale of the Consideration Shares is registered pursuant to an effective registration statement under the Securities Act; or (ii) Seller has delivered to MannKind Corp. an opinion of counsel (in form, substance and scope customary for opinions of counsel in comparable transactions) to the effect that the Consideration Shares to be resold by the Seller may be resold by the Seller pursuant to an exemption from or in a transaction not subject to such registration, which opinion delivery requirement shall not apply if Seller is transferring Consideration Shares to an affiliate (as defined in Rule 405 promulgated under the Securities Act); or (iii) the Consideration Shares are resold by the Seller pursuant to Rule 144 (as defined in the Registration Rights Agreement); and
- 22.2 except as set forth in the Registration Rights Agreement, neither MannKind Corp. nor any other Person is under any obligation to register the resale of the Consideration Shares under the Securities Act or any state securities laws or to comply with the terms and conditions of any exemption thereunder.

23. LEGENDS

Seller understands that the certificates representing the Consideration Shares will bear a restrictive legend in substantially the following form (and that MannKind Corp. may cause a stop-transfer order to be placed against transfer of the certificates for such Consideration Shares if the transfer of such Consideration Shares violates the restrictions contained in such legend):

THE SECURITIES REPRESENTED BY THIS CERTIFICATE HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933, AS AMENDED, OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES. THE SECURITIES MAY NOT BE SOLD, OFFERED FOR SALE, PLEDGED, HYPOTHECATED, TRANSFERRED OR ASSIGNED IN THE ABSENCE OF AN EFFECTIVE REGISTRATION STATEMENT FOR SUCH PURPOSE UNDER APPLICABLE SECURITIES

LAWS, OR UNLESS OFFERED, SOLD, PLEDGED, HYPOTHECATED, TRANSFERRED OR ASSIGNED PURSUANT TO AN AVAILABLE EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THOSE LAWS.

24. BROKERS OR FINDERS

Seller has not retained any broker or finder in connection with any of the transactions contemplated by this Agreement, and Seller has not incurred or agreed to pay, or taken any other action that would entitle any Person to receive, any brokerage fee, finder's fee or other similar fee or commission with respect to any of the transactions contemplated by this Agreement.

25. NO TRADES

Since February 13, 2009, Seller has not purchased, sold or otherwise traded in, including any short sales, the Common Stock, nor has Seller caused any Person to purchase, sell or otherwise trade in, including any short sales, the Common Stock.

ANNEX 11.2 – LIMITATIONS ON LIABILITY

1. TIME LIMITATION

1.1 No Party shall be liable for any Claim unless it receives from the Party invoking the Claim written notice (within 30 days of becoming aware of the matter, fact or circumstance giving rise to the Claim containing reasonable details of the Claim including any estimate of the amount of the Claim):

1.1.1 Prior to the first Business Day following the fifth anniversary of the Closing Date in the case of a Title and Capacity Guarantee Claim; or

1.1.2 prior to the first Business Day following the first anniversary of the Closing Date in the case of any other Claim.

After the expiry of the limitation periods set out under 1.1(a) and 1.1(b) the relevant Claims shall be time-barred (*verjährt*).

1.2 Any Claim shall (if it has not been previously satisfied, settled or withdrawn) be deemed to have been withdrawn six months after the notice is given pursuant to Section 1.1 of this **Annex 11.2** or, in the case of a contingent liability, six months after that liability becomes an actual liability, unless legal proceedings in respect of it have been commenced by being both issued and served. No new Claim may be made in respect of the facts, matters, events or circumstances giving rise to any such withdrawn Claim. § 203 BGB is excluded.

2. THRESHOLDS

The Seller shall only be liable for a Claim resulting from a Breach if

2.1 the amount of the liability pursuant to a single Claim for Breach exceeds a threshold of EUR 20,000 (Euro: twenty thousand) (in which case the Purchaser shall be entitled to claim for the entire amount and not merely the excess); and

2.2 the aggregate amount of the liability of the Seller for all Breaches for which the individual liability exceeds the threshold pursuant to Section 2.1 of this **Annex 11.2** exceeds the threshold of EUR 250,000 (Euro: two hundred fifty thousand) (*Freibetrag*), it being understood that if the later threshold is exceeded, the Purchaser is only entitled to claim for the exceeding amount.

3. MAXIMUM LIMIT FOR CLAIMS RESULTING FROM A BREACH

The aggregate amount of the liability of the Seller for Claims resulting from Breaches shall be limited to 20% (twenty percent) of the Purchase Price.

4. PURCHASER'S KNOWLEDGE

4.1 The Seller shall not be liable for a Seller's Guarantee being untrue and/or incorrect, if

1.1.1 (i) the underlying facts of such untrue and/or incorrect Seller's Guarantee have been duly and fully disclosed to the Purchaser or the representatives or advisers of the Purchaser prior to the date hereof by providing the Information, or (ii) at the date hereof the Purchaser or the representatives or advisers of the Purchaser otherwise know, or fail to know due to gross negligence, of such underlying facts;

1.1.2 the Closing occurs although the Purchaser has actual knowledge or fails to know due to gross negligence (*grobe Fahrlässigkeit*) about the underlying facts of an untrue and/or incorrect Seller's Guarantee without expressly reserving, at the Closing, the rights of the Purchaser resulting from the untrue and/or incorrect Seller's Guarantee under the Agreement.

5. CONTINGENT LIABILITIES

If any Claim is based upon a liability which is contingent only, the Seller shall not be liable to make any payment unless and until such contingent liability ceases to be contingent (but the Purchaser has the right under Section 1.1 of this **Annex 11.2** to give notice of that Claim before such time).

6. DUTY TO MITIGATE

6.1 The Purchaser shall procure that all reasonable steps are taken to avoid or mitigate any loss or damage which it or the Business may suffer in consequence of any Breach or any fact, matter, event or circumstance likely to give rise to a Claim.

6.2 The Seller shall not be liable for a Breach if and to the extent the damage incurred by the Purchaser results from a failure of the Purchaser to take reasonable steps to mitigate damages pursuant to § 254 BGB.

7. INSURED CLAIMS

The Seller shall not be liable for a Breach if the damage incurred by the Purchaser (i) has actually been recovered under existing insurance policies, or (ii) has actually been recovered from third parties.

8. NO DOUBLE RECOVERY

The Purchaser shall not be entitled to recover damages or obtain payment, reimbursement, restitution or indemnity more than once in respect of anyone liability, loss, cost, shortfall, damage, deficiency, Breach or other settled circumstances which gives rise to more than one Claim.

9. SELLER'S KNOWLEDGE

If Seller's Guarantees are given "to the Seller's best knowledge", the Seller is only liable if any of the persons listed in **Schedule 9** has at the date hereof (i) actual knowledge (*positive Kenntnis*) or (ii) fail to know due to gross negligence (*grobe Fahrlässigkeit*) of the facts leading to the respective Seller's Guarantee being untrue or incorrect.

10. PURCHASER'S KNOWLEDGE

If Purchaser's Guarantees are given "to the Purchaser's best knowledge", the Purchaser is only liable if any of the persons listed in **Schedule 10** has at the date hereof (i) actual knowledge (*positive Kenntnis*) or (ii) fail to know due to gross negligence (*grobe Fahrlässigkeit*) of the facts leading to the respective Purchaser's Guarantee being untrue or incorrect.

11. PURCHASER TO RECOVER BENEFITS FROM THIRD PARTIES

Where the Purchaser or any of its affiliates is entitled to recover from a third party a sum which indemnifies or compensates the Purchaser (in whole or in part) in respect of the liability or loss which is the subject of a Claim, the Purchaser shall take all reasonable steps to enforce such recovery and keep the Seller informed of the progress of any action taken. Any actual recovery (net of any taxation and less any reasonable costs of recovery) shall reduce the Claim to the extent of that recovery.

12. CHANGES IN LEGISLATION OR TAX

The Seller shall not be liable to the Purchaser for any Claim if the damage incurred results from or is increased by the passing of, or any change in, after the date hereof, any law, rule, regulation or administrative practice of any government, governmental authority, agency or regulatory body including (without prejudice to the generality of the foregoing) any increase in the rates of taxes or any imposition of taxes or any withdrawal or relief from taxes not actually in effect at the date hereof.

13. BENEFITS

Any amount to be recovered in relation to a Claim for Breach shall be reduced by all present or actual future advantages and benefits of the Purchaser related to the damage. This includes that the Seller's obligation to pay damages shall be reduced by any tax saving or tax deductions which may actually be obtained by the Purchaser by deducting for tax purposes any amount with respect to such damage.

14. ATTRIBUTION

The Seller shall not be liable for the correctness of any oral or written statements made by (i) the consultants of the Seller, or (ii) the managing directors, employees or consultants of the Seller or Pfizer Group in particular, if made during the due diligence and the knowledge of such persons cannot be attributed to the Seller, unless expressly provided otherwise in the Agreement.

15. APPLICABILITY

The provisions of this **Annex 11.2** shall not apply to the Seller's liability arising from a failure to comply with the obligations of the Seller to transfer title to the Assets to the Purchaser free and clear of encumbrances as set forth in the Agreement, provided, however, that such liability of the Seller shall be limited, together with any other liability of the Seller under the Agreement, to an aggregate amount equal to the Purchase Price.

ANNEX 12(A) – PURCHASER’S GUARANTEES

1. AUTHORIZATION OF THE PURCHASER

- 1.1 On the date hereof and on the Closing Date the execution and performance by the Purchaser of the Agreement are within the Purchaser’s corporate powers, do not violate the articles of association of the Purchaser and will be, prior to the Closing Date, duly authorized by all necessary corporate action on the part of the Purchaser.
- 1.2 On the date hereof and on the Closing Date, assuming compliance with any applicable requirements under merger control laws, the execution and performance of the Agreement by the Purchaser requires no approval or consent by any governmental authority and does not violate any applicable law or decision by any court or governmental authority binding on the Purchaser.
- 1.3 On the date hereof and on the Closing Date, there is no lawsuit, investigation or proceeding pending or, to the Purchaser’s best knowledge, threatened in writing against the Purchaser before any court, arbitrator or governmental authority which in any manner challenges or seeks to prevent, alter or materially delay the transactions contemplated by the Agreement.

2. LEGAL ORGANIZATION OF THE PURCHASER

- 2.1 On the date hereof and on the Closing Date, the Purchaser has been duly established under the laws of Germany and the Purchaser validly exists under the laws of Germany.
 - 2.2 On the date hereof and on the Closing Date, no bankruptcy or insolvency proceedings are pending with respect to the Purchaser.
-

ANNEX 12(B) – MANNKIND CORP.’S GUARANTEES

PART I

1. AUTHORIZATION OF MANNKIND CORP.

- 1.1 On the date hereof and on the Closing Date the execution and performance by MannKind Corp. of the Agreement are within MannKind Corp.’s corporate powers, do not violate the certificate of incorporation of MannKind Corp. and will be, prior to the Closing Date, duly authorized by all necessary corporate action on the part of MannKind Corp.
- 1.2 On the date hereof and on the Closing Date, assuming compliance with any applicable requirements under merger control laws, the execution and performance of the Agreement by MannKind Corp. requires no approval or consent by any governmental authority and does not violate any applicable law or decision by any court or governmental authority binding on MannKind Corp.
- 1.3 On the date hereof and on the Closing Date, there is no lawsuit, investigation or proceeding pending or, to MannKind Corp.’s best knowledge, threatened in writing against MannKind Corp. before any court, arbitrator or governmental authority which in any manner challenges or seeks to prevent, alter or materially delay the transactions contemplated by the Agreement.

2. LEGAL ORGANIZATION OF MANNKIND CORP.

- 2.1 On the date hereof and on the Closing Date, MannKind Corp. has been duly incorporated under the laws of the State of Delaware and MannKind Corp. validly exists under the laws of the State of Delaware.
- 2.2 On the date hereof and on the Closing Date, no bankruptcy or insolvency proceedings are pending with respect to MannKind Corp.
- 2.3 Neither the Seller nor a company of the Seller Group has or shall have any liability or otherwise suffer or incur any loss, cost or damage as a result of or in connection with any brokerage or finder’s fee or other commission of any person retained by MannKind Corp. or its affiliates in connection with any of the transactions contemplated in the Agreement.

PART II

1. CAPITALIZATION

- 1.1 The authorized capital stock of MannKind Corp. consists of 150,000,000 shares of Common Stock and 10,000,000 shares of preferred stock. At the close of business on 3 March 2009, (i) 102,036,007 shares of Common Stock were issued and outstanding and (ii) no shares of preferred stock were issued and outstanding. All outstanding shares of capital stock of MannKind Corp. have been duly authorized and validly issued and are fully-paid and nonassessable and have not been issued in violation of any preemptive or similar rights.
- 1.2 The Consideration Shares to be issued to the Seller as contemplated by this Agreement will, upon such issuance, be validly issued, fully-paid and nonassessable.

2. VOTE REQUIRED

Except as may be required to increase the amount of authorized but unissued shares of Common Stock of MannKind Corp. or to comply with the rules and regulations of the NASDAQ Global Market (each, a “**Shareholder Vote Requirement**”), no vote of any holders of any class or series of capital stock of or other equity interests in MannKind Corp. is necessary to approve the issuance of the Consideration Shares to the Seller.

3. SEC REPORTS AND FINANCIAL STATEMENTS

- 3.1 MannKind Corp. has filed with the SEC all forms, reports, schedules, statements and other documents required to be filed by it since January 1, 2007 (collectively, the “**MannKind SEC Documents**”). The MannKind SEC Documents complied in all material respects with the applicable requirements of the Exchange Act and the Securities Act, as the case may be, as of the date of their respective filings with the SEC. MannKind Corp.’s Annual Report for the period ending December 31, 2008, filed with the SEC on February 27, 2009 on Form 10-K (the “**2008 10-K**”), (i) does not contain any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary in order to make the statements therein, in light of the circumstances under which they were made, not misleading and (ii) complied in all material respects with the applicable requirements of the Exchange Act as of the date of its filing with the SEC.
 - 3.2 The financial statements of MannKind Corp. included in the 2008 10-K, including any related notes thereto, comply in all material respects with applicable accounting requirements and with the published rules and regulations of the SEC with respect thereto, have been prepared in accordance with generally accepted accounting principles applied on a consistent basis during the
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periods involved (except as may be indicated in the notes thereto) and fairly present the financial position of MannKind Corp. as of the dates thereof and the results of its operations and cash flows for the periods indicated.

4. LISTING AND MAINTENANCE REQUIREMENTS

MannKind Corp. is in compliance with each of the requirements of the NASDAQ Global Market for the continued listing of its Common Stock listed thereon and there is no action, proceeding or investigation before the NASDAQ Global Market or, to MannKind Corp.'s best knowledge, threatened or contemplated by the NASDAQ Global Market that could reasonably be expected to result in the termination of such listing.

5. ABSENCE OF CERTAIN CHANGES OR EVENTS

Except as disclosed in the 2008 10-K (except for the forward-looking statements and risk factors contained therein and except for any information incorporated therein by reference), since December 31, 2008, (i) there has not been any event, circumstance, change or effect that has had or reasonably would be expected to have a material adverse effect on the business, assets, condition (financial or otherwise) or results of operations of MannKind Corp. taken as a whole or on the ability of MannKind Corp. to perform its obligations hereunder, or that would prevent or delay the consummation of the transactions contemplated hereby and (ii) the business of MannKind Corp. and its subsidiaries has been conducted only in the ordinary course.

6. TAKEOVER DEFENSES

MannKind Corp. is not a party to a shareholder rights plan (poison pill).

7. SHELF ELIGIBILITY

MannKind Corp. is eligible to use Form S-3 for registration under the Securities Act of the Consideration Shares for the sale by the Seller of such shares. There is no fact or current or prior circumstance or event that would be reasonably likely to cause MannKind Corp. to become ineligible to use Form S-3 for such purpose, including to comply with its obligations under the Registration Rights Agreement.

8. NO SOLICITATION

Neither MannKind Corp. nor any of its affiliates, or any Person acting on their behalf, has engaged in any form of general solicitation or general advertising (within the meaning of Regulation D promulgated under the Securities Act) in connection with the offer and sale of Consideration Shares to the Seller.

PFIZER MANUFACTURING FRANKFURT GMBH

PFIZER INC.

MANNKIND DEUTSCHLAND GMBH

(previously: RM 2875 Vermögensverwaltungs GmbH)

AND

MANNKIND CORPORATION

AMENDMENT AGREEMENT TO THE LIP ASSET OR BUSINESS
SALE AND PURCHASE AGREEMENT

THIS AMENDMENT AGREEMENT TO THE LIP ASSET OR BUSINESS SALE AND PURCHASE AGREEMENT is made on 3 April 2009

BETWEEN

- (1) **Pfizer Manufacturing Frankfurt GmbH**, with statutory seat in Frankfurt am Main, Federal Republic of Germany, registered in the commercial register at the local court of Frankfurt am Main under HRB 81803 (the “**Seller**”);
- (2) **Pfizer Inc.**, a Delaware corporation with principal executive offices at 235 East 42nd Street, New York, New York 10017, USA (“**Pfizer Inc.**”);
- (3) **MannKind Deutschland GmbH** (previously: **RM 2875 Vermögensverwaltungs GmbH**), with statutory seat in Munich, Federal Republic of Germany, registered in the commercial register at the local court of Munich under HRB 177304 (the “**Purchaser**”); and
- (4) **MannKind Corporation**, a Delaware corporation with principal executive offices at 28903 North Avenue Paine, Valencia, CA 91355, USA (“**MannKind Corp.**”).

WHEREAS

1. The Parties are parties to the LIP Asset or Business Sale and Purchase Agreement recorded by the notary Dr. Wolfgang Hanf, Frankfurt am Main, deed no. 111 of the notarial roll of Deeds for the year 2009 H (the “**Agreement**”).
2. The Parties now desire to amend and/or complement the Agreement.

NOW, therefore, the Parties agree as follows:

1. **DEFINITIONS AND INTERPRETATION**

Capitalised terms used but not defined herein shall have the meaning ascribed to them in the Agreement.

2. **AMENDMENTS**

Party No. (3) of the LIP ASSET OR BUSINESS SALE AND PURCHASE AGREEMENT shall be amended and replaced as follows (p.4):

- (3) **MannKind Deutschland GmbH** (formerly: **RM 2875 Vermögensverwaltungs GmbH**), with statutory seat in Munich, Federal Republic of Germany, registered
-

in the commercial register at the local court of Munich under HRB 177304 (the “**Purchaser**”); and

Section 1.1 the definition of “Agreement” shall be amended and replaced as follows:

“**Agreement**” shall mean the LIP Asset or Business Sale and Purchase Agreement as amended by this Amendment Agreement;

In Section 1.1 after the definition of “AO” a definition shall be inserted as follows:

“**Applicable Exchange Rate**” shall have the meaning set forth in Section 7.19;

Section 1.1 the definition of “Closing Memorandum” shall be amended and replaced as follows:

“**Closing Memorandum**” shall have the meaning set forth in Section 9.3 or Section 10.3, as the case may be;

In Section 1.1 after the definition of “Common Stock” a definition shall be inserted as follows:

“**Compensation Payments**” shall have the meaning set forth in the Infraserv Consent;

Section 1.1 the definition of “Contracts” shall be amended and replaced as follows:

“**Contracts**” shall mean the contracts to which the Seller is a party and which relate to the Business and are unperformed (wholly or partly) at the LIP Business Sale Closing Date and which are listed in **Annex 1.1(E)** as amended pursuant to the Infraserv Consent;

In Section 1.1 after the definition of “Down Payment” a definition shall be inserted as follows:

“**Drop Dead Date**” shall have the meaning set forth in Section 5.5;

Section 1.1 the definition of “Heritable Building Right Agreement” shall be amended and replaced as follows:

“Heritable Building Right Agreement” shall mean the agreement on a heritable building right (*Erbbaurecht*) as agreed by the HBR 1998 and the HBR 2006 as amended pursuant to the Infraserv Consent;

In Section 1.1 after the definition of “Infraserv” a definition shall be inserted as follows:

“Infraserv Balancing Payments” shall have the meaning set forth in Section 7.19;

In Section 1.1 after the definition of “Infraserv Balancing Payments” a definition shall be inserted as follows:

“Infraserv Bank Account” shall mean the Euro account of Infraserv held with [...***...];

Section 1.1 the definition of “Infraserv Consent” shall be amended and replaced as follows:

“Infraserv Consent” shall mean the agreement between Infraserv, Infraserv Logistics GmbH, the Seller and the Purchaser as recorded by the Notary on 3 April 2009 under notarial deed no. XXX/2009 H;

Section 1.1 the definition of “Infraserv Due Date” shall be amended and replaced as follows:

“Infraserv Due Date” shall mean 8 April 2009 or such other later date as agreed between the Parties in writing;

Section 1.1 the definition of “Lease Agreements” shall be amended and replaced as follows:

“Lease Agreements” shall mean the lease agreements attached in Schedule 13.1 to Annex 1.1(Q) as amended pursuant to the Infraserv Consent;

Section 1.1 the definition of “Option Agreement” shall be amended and replaced as follows:

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“Option Agreement”

shall mean the agreement regarding the Option Right between Infracore and the Seller dated 29 September 2006 (notarial deed no. B 968/2006 of notary Dr. Annegret Bürkle, Frankfurt am Main) as amended pursuant to the Infracore Consent;

Section 1.1 the definition of “ROFR-Property” shall be amended and replaced as follows:

“ROFR-Property”

shall mean the in rem right of first refusal (*dingliches Vorkaufsrecht*) of the Seller with respect to any case of sale of the Property during the term of the Heritable Building Right, registered in section II of the Land Register under serial no. 43, which has been granted pursuant to Section VII of HBR 2006 as amended pursuant to the Infracore Consent;

Section 5.5 shall be amended and replaced as follows:

If the Closing Conditions have not been satisfied or waived on or before 31 October 2009 at 24:00 hours (the “**Drop Dead Date**”) the Parties may at their respective absolute discretion (*nach freiem Ermessen*) jointly agree in writing to extend the Drop Dead Date until 31 December 2009 by the latest (the “**Final Drop Dead Date**”), or otherwise either the Seller or the Purchaser may each elect to rescind (*zurücktreten*) this Agreement unless the relevant Party has caused (*verschuldet*) or is responsible for (*vertreten müssen*) the failure of the Closing Conditions to be satisfied. In the event of such rescission, (i) the Seller shall promptly return the Down Payment to the Purchaser’s Bank Account, and (ii) neither Party shall have any claim under this Agreement of any nature whatsoever against the other party, except for Claims for breach of the covenants set forth in Section 5.2 and Section 6. Upon rescission by either of the Parties after the Drop Dead Date or, in any case, within five Business Days after the Final Drop Dead Date, the Seller and the Purchaser shall (i) waive any and all rights under the Infracore Consent and (ii) confirm vis-à-vis Infracore that they shall not make any further use of the Infracore Consent and (iii) upon Infracore’s request, shall conclude with Infracore and Infracore Logistics GmbH an agreement confirming that the Infracore Consent shall become null and void and (iv) in case the Heritable Building Right has been transferred to the Purchaser, the Purchaser shall re-transfer the Heritable Building Right to the Seller.

Section 7.2 shall be amended and replaced as follows:

Promptly upon signing of this Agreement but in any event not later than within 2 (two) Business Days, the Parties shall jointly notify Infracore of the contingent sale of the Heritable Building Right. The Parties shall use reasonable best efforts to obtain and the Seller shall formally request from Infracore on or before the Infracore Due Date in a form

required under Section 29 paragraph 1 GBO, among others, (a) Infraserv's, and Infraserv Logistics GmbH's consent, as applicable, to the transfer to the Purchaser of (i) the Heritable Building Right in accordance with Section I.4.2 of the HBR 1998, (ii) the ROFR-Property, (iii) the Option Right, and (iv) the Option Right Prenotation, (v) the Prolongation Prenotation, and (vi) the Lease Agreements, and (b) Infraserv's waiver of its right to terminate the Heritable Building Right and/or the Heritable Building Right Agreement and demand the reversion of the Heritable Building Right (*Heimfall*) pursuant to Sections I.5.1.4, I.5.2, II.5.3, II.5.4 and II.5.6 of the HBR 1998, all in the form substantially set out in **Annex 7.2**. The Parties shall promptly (i) engage in joint good faith negotiations with Infraserv to conclude the Infraserv Consent, (ii) provide all information reasonably requested by Infraserv or appropriate to enable Infraserv to decide upon the Infraserv Consent, (iii) notify each other if and when the Infraserv Consent has been obtained, and (iv) provide to the respective other party a copy of the Infraserv Consent. If the Infraserv Consent has not been obtained on or before the Infraserv Due Date, the Parties may at their absolute discretion (*nach freiem Ermessen*) jointly agree in writing to extend the Infraserv Due Date or shall (i) withdraw their request for Infraserv Consent, (ii) terminate discussions in this respect and (iii) proceed to the LIP Asset Sale Closing.

Section 7.4 Sentence 1 shall be amended and replaced as follows:

Promptly upon granting of the Infraserv Consent (where such granting occurs on or before the Infraserv Due Date) but in any event not later than within 1 (one) Business Day following granting of the Infraserv Consent to the Seller, the Seller shall transmit the Notification to Sanofi-Aventis to start the 2 (two) months period for Sanofi-Aventis to consider exercise of its ROFR.

In Section 7.4 after Sentence 3 a new Sentence 4 shall be inserted which reads as follows:

The Seller and the Purchaser shall promptly notify Infraserv of the ROFR Exercise Notice having been obtained or on any rejection of the ROFR Exercise Notice.

After Section 7.18 a new Section 7.19 shall be inserted which reads as follows:

7.19 On the Business Day preceding the LIP Business Sale Closing Date, the Purchaser shall procure that the following payments (the "**Infraserv Balancing Payments**") are made to the Seller's Bank Account: (i) The balance of (x) the Down Payment converted from US Dollars into Euros at the exchange rate as reported on the Business Day following the day on which the last Closing Condition has been satisfied or waived as quoted in the Wall Street Journal on that date (the "**Applicable Exchange Rate**"), and (y) [...***...], and (ii) the balance of (x) of the Compensation Payment (as defined in the Infraserv Consent) payable in Euros to Infraserv on the Closing Date and the (y) indemnity payment payable by the Seller to the Purchaser on the Closing Date pursuant to Section 16.3 of the Agreement taking into consideration any reduction occurring between the day after 3 April 2009 and the day before the LIP Business Sale Closing Date. The Seller shall procure to notify the Purchaser on the amount of the Infraserv Balancing Payments on the first day after the day on which the last of the Closing Conditions under Section 5.1 has been satisfied or waived.

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Section 9.3 shall be amended and replaced as follows:

9.3 After the last of the actions referred to under Section 9.2 has been taken, the Parties shall notarize before the acting notary a closing memorandum (the “**Closing Memorandum**”) including (i) agreements necessary to transfer legal title to the LIP Assets under Section 9.2.10 hereof, and (ii) the confirmation to each other that the Closing Conditions applicable to the LIP Asset Sale Closing have been fulfilled and that the LIP Asset Sale Closing Actions have been taken in accordance with this Agreement.

Section 10.2.10 shall be amended and replaced as follows:

10.2.10 The Purchaser shall deliver to the Seller a copy of the duly executed guarantee of its ultimate parent company, substantially in the form attached to the Infraserv Consent.

After Section 10.2.10 a new Section 10.2.11 shall be inserted which reads as follows:

10.2.11 The Purchaser shall declare before the Notary by way of a separate deed its submission under immediate forced execution (*Unterwerfung unter die sofortige Zwangsvollstreckung*) in its entire assets with regard to its payment obligations under the Heritable Building Right Agreement in a form substantially complying to the form set forth in Schedule II.1.4(1) or II.1.4(2), as applicable, of the Infraserv Consent.

Section 10.2.11 shall be renumbered to Section 10.2.12

Section 10.2.12 shall be renumbered to Section 10.2.13

Section 10.2.13 shall be renumbered to Section 10.2.14; the new Section 10.2.14 shall be amended and replaced as follows:

10.2.14 The Seller shall (i) convert the Down Payment at the Applicable Exchange Rate from US Dollars to Euros and pay by wire transfer in the name and on behalf of the Purchaser the so converted Down Payment in Euros without any deductions to the Infraserv Bank Account, (ii) simultaneously transfer the amount of the Infraserv Balancing Payments by wire transfer without any deductions in the name and on behalf of the Purchaser to the Infraserv Bank Account, (iii) pay the amount of the indemnity set forth in Section 16.3 as reduced in accordance therewith, and (iv) pay any interest accrued on the Down Payment as designated by the Purchaser or otherwise as directed by the Cash Notification.

Section 10.3 Sentence 1 shall be amended and replaced as follows:

After the last LIP Business Sale Closing Action has been taken, the Parties shall notarize before the acting notary a closing memorandum (the “**Closing Memorandum**”) including (i) agreements necessary to transfer legal title to the LIP Business Assets under Section 10.2.15 hereof, (ii) an undertaking to execute within a period of 21 Business Days after the Conditions Precedent as defined in the Infraserv Consent having occurred, legally effective written form (*Schriftform*) amendments to the Lease Agreements by which the Seller and the Purchaser confirm vis-à-vis Infraserv and Infraserv Logistics GmbH the transfer of

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the respective Lease Agreements to the Purchaser as new lessee, (iii) the assumption of all rights and obligations under the Heritable Building Right Agreement as of the LIP Business Sale Closing Date by the Purchaser, (iv) a confirmation that the Seller and the Purchaser have agreed on the transfer and/or assignment of the Sold Assets (as defined in the Infracerv Consent) to the Purchaser, and (v) the confirmation to each other that the Closing Conditions have been fulfilled and that the LIP Business Sale Closing Actions have been taken in accordance with this Agreement.

After Section 10.3 Sentence 1 a new Sentence 2 shall be inserted which reads as follows:

Upon signing of the Closing Memorandum, the seller and the purchaser shall (i) jointly notify the Notary of the LIP Business Sale Closing date having occurred, (ii) confirm before the Notary in favor of Infracerv that they have agreed on the transfer in rem of the Sold Assets (as defined in the Infracerv Consent) in the form substantially complying with the form set forth in Schedule ii.1.2(1) or ii.1.2(2), as applicable, of the Infracerv Consent and instruct the notary to furnish such confirmation and the notification to Infracerv that the Closing Date has occurred on behalf of the Parties by telecopy and registered mail (*Übergabeeinschreiben*) jointly to Infracerv and Infracerv Logistics GmbH under the following address: Infracerv GmbH & Co. Höchst KG, Attn.: Dr. Dieter Gentzcke, Leiter Rechtsabteilung, Industrie Park Höchst, Gebäude D-706, 65926 Frankfurt; Fax: +49 (69) 305 23 583 in the form substantially complying to the form set forth in Schedule II.1.1 of the Infracerv Consent, and (iii) instruct the notary to submit the grant to apply for registration given under Section 3.1.4 of the Infracerv Consent and to apply for the registration of the Purchaser as beneficiary of the ROFR-Property in the Land Register.

Section (v) of Section 16.2.6 shall be amended and replaced as follows:

(V) [...***...] per day by which the LIP Asset Sale Closing occurred later than 3 April 2009;

Section 16.3 shall be amended and replaced as follows:

In the event of the LIP Business Sale, the Parties acknowledge that it is the Purchaser's intention to reduce the production level at the LIP after Closing to ten batches of bulk insulin per calendar year. Infracerv is entitled to overcapacity payments for the drop of utility consumption by the LIP below the level foreseen under the agreements between the Seller and Infracerv comprised in the Con-tracts. Such payments will be calculated in view of the remaining term of these agreements at Closing and will likely need to be prepaid. The Purchaser shall keep the Seller reasonably informed about the progress of discussions regarding the decrease in the production level with Infracerv comprised in the Contracts. The Seller undertakes to bear and indemnify the Purchaser for such overcapacity payments up to a maximum of [...***...]. If Closing occurs after 3 April 2009, such cap shall be reduced by [...***...] per day to reflect the then

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reduced exposure to infraserv due to the shorter remaining term of the contracts. For the avoidance of doubt, this section 16.3 shall not apply in the event of a lip asset sale.

3. FINAL PROVISIONS

- 3.1 All the references to the Agreement or any related document or Annex, shall mean the Agreement as amended by this Amendment Agreement. Except as specifically provided for above, the Agreement shall remain in full force and effect in the original form agreed by the Parties, and is hereby ratified and confirmed.
- 3.2 If any provision of this Amendment Agreement or any provision to be incorporated into this Amendment Agreement is or becomes invalid or impracticable or should a necessary provision not be contained in this Amendment Agreement, the validity of this Amendment Agreement and the remaining provisions of this Amendment Agreement shall remain unaffected. Instead of the invalid or impracticable provision or to bridge the gap, a valid provision is applicable which to the fullest extent possible corresponds to what the parties would have wanted or according to the sense and object of this Amendment Agreement would have agreed if they had known the invalidity or impracticability or had realized the gap.
- 3.3 This Amendment Agreement shall be exclusively governed by and construed in accordance with the law of the Federal Republic of Germany applicable to parties residing within the Federal Republic of Germany (without regard to the conflicts of law provisions of the law of the Federal Republic of Germany).
- 3.4 All disputes, controversies or claims arising from or in connection with this Agreement (including questions concerning its validity) shall be finally and exclusively settled according to Section 23.5 of the Agreement.

The notary shall be entitled to execute this deed in extracts in order to present it to the land register.

This recording included has been read to the appeared in the presence of the Notary, was presented to them for inspection together, approved by the appeared and signed by them and the Notary as follows:

*****Text Omitted and Filed Separately
with the Securities and Exchange Commission.
Confidential Treatment Requested
Under 17 C.F.R. Sections 200.80(b)(4)
and 240.24b-2.**

**C L I F F O R D
C H A N C E**

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PFIZER MANUFACTURING FRANKFURT GMBH

PFIZER INC.

AND

MANKIND CORPORATION

INSULIN SALE AND PURCHASE AGREEMENT

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8.2	Limitations on Liability
9	Purchaser's Guarantees

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THIS INSULIN SALE AND PURCHASE AGREEMENT is made on 6 March 2009

BETWEEN

- (1) **Pfizer Manufacturing Frankfurt GmbH**, with statutory seat in Frankfurt am Main, Federal Republic of Germany, registered in the commercial register at the local court of Frankfurt am Main under HRB 81803 (“**PMF**”);
- (2) **PFIZER INC.**, a Delaware corporation with principal executive offices at 235 East 42nd Street, New York, New York 10017, USA (“**PFIZER**”); and
- (3) **MannKind Corporation**, a corporation under the laws of the state of Delaware, the United States of America, having its principal place of business at 28903 North Avenue Paine, Valencia, CA 91355, USA (the “**Purchaser**”).

WHEREAS

1. PMF owns approximately [...***...] of bulk insulin, which have been manufactured under the amended and restated license agreement between Sanofi-Aventis Deutschland GmbH and PMF.
2. PMF desires to sell to the Purchaser in accordance with the terms and conditions of this Agreement approx. [...***...] of such bulk insulin inventory and the Purchaser desires to acquire such amount of bulk insulin inventory in accordance with the terms and conditions of this Agreement. The remaining portion of the bulk insulin inventory (approx. [...***...]) and further bulk insulin inventory owned by PFIZER (approx. [...***...]) shall be retained by PMF and PFIZER and shall be subject to an Insulin Maintenance and Call Option Agreement between PMF, PFIZER and the Purchaser.
3. PMF and PFIZER hold certain other rights and own certain other assets relating to the manufacture of bulk insulin and inhalable insulin, which PFIZER and certain of its affiliates acquired under the Exubera purchase agreement from Sanofi-Aventis Deutschland GmbH and its affiliates.
4. PMF and PFIZER desire to sell to the Purchaser such other rights and assets in accordance with the terms and conditions of this Agreement and the Purchaser desires to acquire such rights and assets from PMF and PFIZER in accordance with the terms and conditions of this Agreement. The Purchaser declares and PMF and PFIZER acknowledge that the Purchaser desires to acquire such other rights and assets in its capacity as the general partner (*beherend vennoot*) of Technosphere International C.V., a limited partnership (*commanditaire vennootschap*) registered at the trade register of the Chambers of Commerce (*Kamer van Koophandel*) Amsterdam under registration number 34329074, having its seat at Amsterdam (address: 1097 JB Amsterdam, Prins Bernhardplein 200) (“**Technosphere**”).

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NOW, therefore, the Parties agree as follows:

1. **DEFINITIONS AND INTERPRETATION**

1.1 Capitalised terms and expressions used in this Agreement shall have the meaning ascribed to them in the HBR Purchase Agreement unless defined otherwise in the following:

“ Agreement ”	shall mean this Insulin Sale and Purchase Agreement;
“ Amended and Restated License Agreement ”	shall mean the amended and restated license agreement between Sanofi-Aventis Deutschland GmbH and PMF (under its former name and form Diabel GmbH & Co. KG) dated 28 February 2006, a copy of which is set out in Annex 1.1(a) ;
“ Assignment of PFIZER’s EPA Rights Agreement ”	shall mean an assignment of PFIZER’s EPA Rights to be entered into by PFIZER and the Purchaser substantially in the form set out in Annex 1.1(b) ;
“ Assignment of PFIZER’s License Rights Agreement ”	shall mean an assignment of PFIZER’s License Rights to be entered into by PFIZER and the Purchaser substantially in the form set out in Annex 1.1(c) ;
“ Assignment of PMF’s License Rights Agreement ”	shall mean an assignment of PMF’s License Rights to be entered into by PMF and the Purchaser substantially in the form set out in Annex 1.1(d) ;
“ Assignment of PMF’s IP Rights Agreement ”	shall mean an assignment of PMF’s IP Rights to be entered into by PMF and the Purchaser substantially in the form set out in Annex 1.1(e) ;
“ Breach ”	shall mean a Guarantee by PMF or PFIZER being untrue or incorrect or a covenant by PMF or PFIZER being breached, or guarantee by the Purchaser being untrue or incorrect or a covenant by the Purchaser being breached;
“ Bulk Insulin Inventory ”	shall mean approx. [...***...] of bulk insulin inventory owned as of the date hereof by PMF;
“ Business Days ”	shall mean any day other than a Saturday or Sunday, on which the banks are open for regular business in New York, United States of America and Frankfurt

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am Main, Federal Republic of Germany;

“Claim”	shall mean any claim under or for breach of this Agreement, including any claim for damages or indemnification due to a Guarantee by PMF or PFIZER or a Purchaser’s guarantee being incorrect or a covenant being breached;
“Closing”	shall mean the consummation of all of the Closing Actions;
“Closing Actions”	shall mean the actions set out in Section 7.2 collectively or individually;
“Closing Condition(s)”	shall have the meaning set forth in Section 5.1;
“Closing Date”	shall have the meaning set forth in Section 7.1;
“Data Room”	shall mean the physical data room of documents provided by the Seller to the Purchaser for inspection between 3 December 2008 and 3 March 2009;
“Data Room Index”	shall mean the data room index contained in Annex 1.1(f) ;
“DMF”	shall mean the drug master file for the Bulk Insulin Inventory containing all chemistry, manufacturing and controls data and, in cases where required by specific regulatory agencies, additional data on file with any regulatory authority;
“Drop Dead Date”	shall have the meaning set forth in Section 5.5;
“Expiration Date”	shall have the meaning set forth in Section 13.3;
“Exubera Purchase Agreement”	shall mean the Exubera purchase agreement between Sanofi-Aventis Deutschland GmbH and certain of its affiliates named therein as sellers and PFIZER and Pfizer Manufacturing Deutschland GmbH (under its former name and form “Heinrich Mack Nachf. GmbH & Co. KG”) as buyers, dated 13 January 2006 (notarial deed no. 10/2006 and notarial deed no. 11/2006 of the public notary Wendelin von Ketelhodt, Frankfurt am Main) as amended;

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“Guarantees”	shall mean all or any of PMF’s or PFIZER’s statements set forth in Annex 1.1(g) ;
“HBR Purchase Agreement”	shall mean a separate agreement between the Purchaser and its affiliate, PMF and PFIZER according to which certain other assets of PMF and certain rights of PFIZER are sold by PMF and PFIZER to the Purchaser and its affiliate dated as of the date hereof (notarial deed number [•] 2009 of the notary [•]);
“Indemnitee”	shall have the meaning set forth in Section 11.1;
“Indemnitor”	shall have the meaning set forth in Section 11.1;
“Information”	shall have the meaning set forth in Section 8.3;
“Insulin Maintenance and Call Option Agreement”	shall mean an insulin maintenance and call option agreement to be entered into by PMF, PFIZER and the Purchaser according to which the Purchaser will store and maintain approx. [...***...] of Bulk Insulin Inventory (which are not sold by PMF to the Purchaser under this Agreement but which will be retained by PMF) as well as approx. [...***...] of bulk insulin owned by PFIZER, substantially in the form set out in Annex 1.1(h) ;
“Intellectual Property”	shall mean all industrial and intellectual property rights, whether registered or not, including pending applications for registration of such rights and the right to apply for registration or extension of such rights including, without limitation, patents (including continuation, divisional, continuation in part, re-examination and reissue patent applications, and any patents issuing therefrom), petty patents, utility models, design patents, registered and unregistered designs, copyright (including moral rights and neighboring rights), integrated circuits and other sui generis rights, trade marks, trading names, service marks, logos, the get-up of products and packaging, geographical indications and applications and other signs used in trade, internet domain names, unique marketing codes, rights in know-how, mask works, inventions (including employee inventions (<i>Dienster-</i>

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findungen) that have been claimed (*in Anspruch genommen*) by PMF (or as to which PMF has the right to claim) in accordance with the German Law on Employee Inventions (*Arbeitnehmererfindungsgesetz*) or comparable foreign laws), discoveries, methods, processes, techniques, methodologies, formulae, algorithms, technical data (such as manufacturing documentation), specifications, research and development information, technology, data bases, source codes in each case that derives economic value (actual or potential) from not being generally known to other persons who can obtain economic value from its disclosure as well as object codes, flow charts, manuals, product documentation, publicity rights and any rights of the same or similar effect or nature as any of the foregoing anywhere in the world;

“ Logfile ”	shall mean the logfile in Annex 1.1(i) ;
“ Party ” or “ Parties ”	shall mean PMF, PFIZER and the Purchaser collectively or individually;
“ Person ”	shall mean an individual, corporation, partnership, firm, limited liability company, association, trust, unincorporated or other organization, entity or group;
“ PFIZER ”	shall have the meaning set forth in the lead-in to this Agreement;

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- “PFIZER’s EPA Assets”** shall mean the following assets acquired by PFIZER or any affiliate of PFIZER under the Exubera Purchase Agreement (as amended or further developed): (i) the master cell bank: [...***...] and the working cell bank: [...***...], (ii) the “DMF Related Regulatory Correspondence” as listed in Schedule 1.1 (g) to the Exubera Purchase Agreement, (iii) the “Reference Material” as listed **Annex 1.1(j)**, and (iv) the “Bulk Insulin Technical Information” as listed in Schedule 1.1(c) to the Exubera Purchase Agreement, and (v) all such other assets and documentation and Intellectual Property that directly relate to PFIZER’s EPA Rights and are reduced to writing or can be reasonable documented by the Purchaser;
- “PFIZER’s EPA Rights”** shall mean all rights of PFIZER or any affiliate of PFIZER, which were acquired under the Exubera Purchase Agreement, including the “Product Technical Information” as defined in the Exubera Purchase Agreement, to the extent such rights relate to the “Product” as defined in the Exubera Purchase Agreement and to the extent PFIZER (or any of its affiliates) is able to sell and transfer such rights, in particular rights which have either ceased to exist due to performance or statute of limitation or have been sold or transferred to third parties (other than the affiliates of PFIZER) prior to the date hereof are excluded;
- “PFIZER’s License Rights”** shall mean the rights of PFIZER under the Amended and Restated License Agreement;
- “PMF”** shall have the meaning set forth in the lead-in to this Agreement;

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“PMF’s License Assets”	Shall mean the following assets of PMF: the documentation relating to (i) the “Patent Rights” (including the patents listed in Schedule I to the Amended and Restated License Agreement), (ii) the “Production Process” as listed in and enclosed under Schedule II to the Amended and Restated License Agreement, (iii) the “Pre-Closing Improvements” as listed in and enclosed under Schedule III to the Amended and Restated License Agreement, (iv) the post-closing improvements as listed in Annex 1.1(k) , (v) the “Production Technology” as listed in and enclosed under Schedule IV to the Amended and Restated License Agreement, and (vi) all such other assets and documentation and Intellectual Property that directly relate to PMF’s License Rights and are reduced to writing or can be reasonable documented by the Purchaser;
“PMF’s IP-Rights”	shall mean all Intellectual Property legally or beneficially owned (including by way of license by a third party) by PMF at the Closing Date, 00:00 h, and all Intellectual Property used by PMF at the Closing Date, 00:00 h, or which was created, generated or acquired for use by PMF at the Closing Date, 00:00 h, including, for the avoidance of doubt, the rights to the “DMF” as defined in the Exubera Purchase Agreement and all records relating to the “DMF”, but excluding any Intellectual Property held by PMF under the Amended and Restated License Agreement and further excluding the Retained Names and Marks and further excluding any Intellectual Property not relating to the manufacture of bulk insulin;
“PMF’s License Rights”	shall mean all of PMF’s rights under the Amended and Restated License Agreement;
“PMF’s Process Control Data”	shall mean an electronic copy on hard disc of PMF’s documentation of the configuration of the off-the-shelf software used by PMF in the insulin production process control existing on the date hereof;
“Purchase Price”	shall have the meaning set forth in Section 4.1;

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“Purchaser”	shall have the meaning set forth in the lead-in to this Agreement;
“Retained Names and Marks”	shall have the meaning set forth in Section 13.1;
“Sellers”	shall mean PMF and PFIZER collectively;
“Seller’s Bank Account”	shall mean the following bank account to be used via MT103: [...***...] [...***...] [...***...] with separate cover message (MT202) to [...***...] [...***...] or any other bank account or payment instructions communicated by the Seller to the Purchasers in writing not less than five Business Days prior to the due date of the relevant payment;
“Sellers’ Group”	shall mean PFIZER and PMF and any affiliate (<i>verbundene Unternehmen</i> as defined in sections 15 et seq. of the German Stock Corporation Act (<i>Aktiengesetz</i>)) of PFIZER and PMF;
“Third Party Claim”	shall have the meaning set forth in Section 11.2;
“UStG”	shall mean the German Value Added Tax Act (<i>Umsatzsteuergesetz</i>);
“VAT”	shall mean German value added tax (<i>Umsatzsteuer</i>).

1.2 In this Agreement, unless the context otherwise requires:

1.2.1 headings are for convenience only and do not affect the interpretation of this Agreement;

1.2.2 references to any term in the singular shall, if the context so demands, also include the plural and vice versa;

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- 1.2.3 references to one gender includes all genders;
 - 1.2.4 references to EUR or Euro are references to the lawful currency of the member states of the European Union;
 - 1.2.5 references to USD or US Dollar are references to the lawful currency of the United States of America;
 - 1.2.6 where a German term has been inserted in parenthesis and/or italics the German term alone (and not the English term to which it relates) shall be authoritative for the purpose of the interpretation of the relevant English term in this Agreement;
 - 1.2.7 references to any German legal term for any action, remedy, method of judicial proceeding, legal document, legal status, court, official or any other legal concept shall, in respect of any jurisdiction other than the Federal Republic of Germany, be interpreted to include the legal concept which most closely corresponds in that jurisdiction to the German legal term; and
 - 1.2.8 references to any statute or statutory provision shall be construed as a reference to the same as it has been in force as of the date hereof, unless indicated otherwise.
- 1.3 The Annexes and Schedules of this Agreement form an integral part of this Agreement.

2. SALES AND PURCHASES

- 2.1 PMF hereby sells to the Purchaser and the Purchaser hereby purchases the following rights and assets upon the terms and conditions of this Agreement:
 - 2.1.1 PMF's License Rights;
 - 2.1.2 Approx. [...***...] of Bulk Insulin Inventory as identified in detail *inter alia* by batch numbers and production year in **Annex 2.1.1**;
 - 2.1.3 PMF's IP-Rights;
 - 2.1.4 PMF's License Assets;
 - 2.1.5 PMF's Process Control Data.
- 2.2 PFIZER hereby sells to the Purchaser and the Purchaser hereby purchases the following rights and assets upon terms and conditions of this Agreement:
 - 2.2.1 PFIZER's EPA Rights;
 - 2.2.2 PFIZER's EPA Assets;

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2.2.3 PFIZER's License Rights.

- 2.3 The Parties agree that the transfer in rem (*dinglich*) of the approx. [...***...] of Bulk Insulin Inventory, PMF's License Assets and PFIZER's EPA Assets as well as the assignment of PMF's License Rights, PMF's IP-Rights, PMF's Process Control Data, PFIZER's License Rights and PFIZER's EPA Rights shall not be effected by virtue of this Agreement but shall take place at the Closing in accordance with Section 7.2.
- 2.4 Internally, the Purchaser represents and the Sellers acknowledge that the Purchaser purchases and at Closing will acquire the assets and rights specified in Sections 2.1.1, 2.1.3, 2.1.4, 2.1.5, 2.2.1, 2.2.2 and 2.2.3 in its capacity as general partner (*beherend vennoot*) of Technosphere.

3. **APPORTIONMENT OF LIABILITIES**

- 3.1 PMF and PFIZER remain responsible for all liabilities incurred with respect to the assets and rights sold under this Agreement for any periods before the Closing Date, 00:00 h. PMF and PFIZER indemnify the Purchaser with respect to any such pre-Closing liabilities.
- 3.2 The Purchaser is responsible for all liabilities incurred with respect to the assets and rights sold under this Agreement for any periods after the Closing Date, 00:00 h. The Purchaser indemnifies PMF and PFIZER with respect to any such post-Closing liabilities.

4. **PURCHASE PRICE**

- 4.1 In consideration of the approx. [...***...] of Bulk Insulin Inventory, PMF's License Rights, PMF's IP Rights, PMF's License Assets, PMF's Process Control Data, PFIZER's License Rights, PFIZER's EPA Rights and PFIZER's EPA Assets acquired under this Agreement and all rights of the Purchaser and the Sellers under the Insulin Maintenance and Call Option Agreement the Purchaser shall pay to the Sellers a purchase price (the "**Purchase Price**") of [...***...], plus VAT, if any.
- 4.2 The calculation of the Purchase Price as attributed to the approx. [...***...] of the Bulk Insulin Inventory as defined in Section 2.1.2 includes an arm's length consideration payable to the Purchaser for the storage and maintenance of approx. [...***...] of Bulk Insulin Inventory which are retained by PMF according to the Insulin Maintenance and Call Option Agreement.
- 4.3 If and to the extent the sale is subject to VAT, the Purchaser has to pay statutory VAT in cash in addition to the Purchase Price to the Sellers within 10 Business

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Days after receipt of an invoice which complies with Section 14 and Section 14a UStG.

- 4.4 The Purchase Price shall be allocated to the assets and rights sold under this Agreement and the Insulin Maintenance and Call Option Agreement as set out in **Annex 4.4**.
- 4.5 All payments to be made to the Sellers pursuant to this Agreement shall be made in cash by wire transfer free of charges and without any restrictions to the Sellers' Bank Account or any other bank account communicated by the Sellers in writing not less than five Business Days prior to the due date of the relevant payment.
- 4.6 In the event that the Purchaser is in default (*Verzug*) with payments under this Agreement, the Parties agree that default interest (*Verzugszinsen*) shall be payable by the Purchaser as provided for in section 288 para. 2 BGB calculated on the outstanding amount for the period starting with the due date up to and including the date at which the outstanding amount increased by the default interest is irrevocably credited to Sellers' Bank Account.
5. **CONDITIONS TO CLOSING**
- 5.1 The obligations of the Parties to carry out the Closing are conditional upon satisfaction or waiver of all of the following conditions to Closing (collectively or individually, the "**Closing Conditions**"):
- 5.1.1 The earlier to occur of the (i) the LIP Asset Sale Closing or (ii) the LIP Business Sale Closing, in each case according to the terms of the HBR Purchase Agreement;
- 5.1.2 Expiry of a six week period starting on the date PMF and PFIZER have delivered the notifications to Sanofi-Aventis and Sanofi-Aventis Deutschland GmbH in accordance with Section 6.
- 5.2 The Closing Conditions or any of them may only be waived, in whole or in part, by the written agreement of the Sellers and the Purchaser.
- 5.3 The Sellers and the Purchaser shall each notify the other in writing promptly (*unverzüglich*) upon becoming aware that any of the Closing Conditions have been satisfied or have become incapable of satisfaction (*unmöglich geworden*) and shall, upon request, provide the other Party with any documentation providing evidence on such fulfilment or incapability of satisfaction.
- 5.4 The Purchaser and the Sellers shall use their best efforts to ensure that the Closing Conditions are satisfied as soon as possible after the date hereof. The
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Purchaser and the Sellers shall have no right to delay or prevent the satisfaction of the Closing Conditions.

- 5.5 If the Closing Conditions have not been satisfied or waived on or before 31 October 2009 (“**Drop Dead Date**”) the Parties may at their respective absolute discretion (*nach freiem Ermessen*) jointly agree in writing to extend the Drop Dead Date or otherwise either the Sellers or the Purchaser may each elect to rescind (*zurücktreten*) this Agreement unless the relevant Party has caused (*verschuldet*) or is responsible for (*vertreten müssen*) the failure of the Closing Condition to be satisfied. In the event of such rescission, neither Party shall have any claim under this Agreement of any nature whatsoever against the other Party, except Claims for breach of the covenants set forth in Section 5.4.
6. **PRE-CLOSING UNDERTAKINGS**
- 6.1 As soon as practicable after the date hereof, PFIZER shall notify Sanofi-Aventis, 174 avenue de France, 75013 Paris, France, about the sale and envisaged assignment of PFIZER’s EPA Rights to the Purchaser or its affiliates in accordance with section 13.3(d) of the Exubera Purchase Agreement.
- 6.2 As soon as practicable after the date hereof, PFIZER shall notify Sanofi-Aventis Deutschland GmbH, Industriepark Hoechst, 65926 Frankfurt am Main, Federal Republic of Germany, about the sale and envisaged assignment of PFIZER’s License Rights to the Purchaser with effect (*aufschiebend bedingt*) as of 28 February 2010 in accordance with section 13.5 of the Amended and Restated License Agreement.
- 6.3 As soon as practicable after the date hereof, PMF shall notify Sanofi-Aventis Deutschland GmbH, Industriepark Hoechst, 65926 Frankfurt am Main, Federal Republic of Germany, about the sale and envisaged assignment of PMF’s License Rights to the Purchaser in accordance with section 13.4 of the Amended and Restated License Agreement.
- 6.4 Each of PMF and Pfizer without undue delay shall notify the Purchaser in writing of all events or circumstances arising or coming to the knowledge of PMF or PFIZER, as the case may be, after the date hereof, which to the reasonable assessment of PMF or Pfizer, as the case may be, may result in a Breach of a Guarantee.
- 6.5 The Purchaser intends to conduct a physical stock take (*Inventur*) of the PFIZER’s EPA Assets and the PMF’s License Assets as soon as practicable at its own cost. For this purpose, the Seller shall provide to the Purchaser and its designees access to the premises of the insulin plant and the records at usual working hours, and shall provide reasonable assistance to the Purchaser to enable the Purchaser to conduct the physical stock take in an efficient manner and within a
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reasonable period of time of not less than 5 but not more than 15 Business Days after the date hereof.

- 6.6 The Seller and the Purchaser shall cooperate in good faith between the date of this Agreement and the Closing Date in order to coordinate the actions required to ensure a seamless transfer to the Purchaser at Closing of the obligations to maintain the DMF, to run the stability program and to maintain the documentation of the records as provided for in the Insulin Maintenance and Call Option Agreement, and to discuss the system to electronically store PMF's Process Control Data.
7. **CLOSING**
- 7.1 The Parties shall effect the Closing on the day on which the last Closing Condition has been satisfied or waived ("**Closing Date**"). The Closing shall take place at Clifford Chance in Frankfurt am Main, Federal Republic of Germany or at such other location, time or date as may be agreed between the Parties.
- 7.2 At the Closing, the Parties shall take the following Closing Actions in the following order (*Zug um Zug*):
- 7.2.1 The Purchaser shall pay the Purchase Price to the Sellers in cash by wire transfer to the Sellers' Bank Account.
- 7.2.2 PMF shall transfer the approx. [...***...] of Bulk Insulin Inventory to the Purchaser and the Purchaser shall take possession (*Besitz*) of such Bulk Insulin Inventory (unless the Purchaser has already possession).
- 7.2.3 PMF and the Purchaser shall execute the Assignment of PMF's License Rights Agreement.
- 7.2.4 PMF and the Purchaser shall execute the Assignment of PMF's IP Rights Agreement.
- 7.2.5 PMF shall transfer PMF's License Assets to the Purchaser and the Purchaser shall take possession (*Besitz*) of PMF's License Assets (unless the Purchaser has already possession).
- 7.2.6 PMF shall transfer PMF's Process Control Data to the Purchaser and the Purchaser shall take possession (*Besitz*) of PMF's Process Control Data.
- 7.2.7 PFIZER and the Purchaser shall execute the Assignment of PFIZER's EPA Rights Agreement.

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- 7.2.8 PFIZER and the Purchaser shall execute the Assignment of PFIZER's License Rights Agreement to assign PFIZER's License Rights to the Purchaser with effect as of 28 February 2010 (*aufschiebend bedingt*).
- 7.2.9 PFIZER shall transfer PFIZER's EPA Assets to the Purchaser and the Purchaser shall take possession (*Besitz*) of PFIZER's EPA Assets (unless the Purchaser has already possession).
- 7.2.10 PMF, PFIZER and the Purchaser shall execute the Insulin Maintenance and Call Option Agreement.
- 7.3 After the last Closing Action has been taken, the Parties shall sign a closing memorandum including the confirmation to each other that the Closing Conditions have been fulfilled and that the Closing Actions, in particular the agreement on the transfers and assignments with respect to the assets and rights sold under this Agreement, have been taken in accordance with this Agreement.
- 7.4 If any Party fails to perform or procure performance of any of the Closing Actions to be performed by it, the Purchaser, in the case of non-performance by the Sellers, or the Sellers, in the case of non-performance by the Purchaser, shall be entitled to (in addition to and without prejudice to all other rights or remedies available) by written notice to the other Party (i) rescind (*zurücktreten*) this Agreement, or (ii) set a new date for Closing (not being more than 10 Business Days after the Closing Date) in which case the provisions of this Section 7 shall apply to the Closing as so deferred.
- 7.5 In the event of a rescission, neither Party shall have any claim under this Agreement of any nature whatsoever against the other Party except Claims for breach of the covenants set forth in Sections 5.4, 6 and 7.2.
- 8. GUARANTEES BY PMF AND PFIZER**
- 8.1 The Parties have extensively discussed and negotiated to which extent and in which way PMF and PFIZER should be liable for defects of the assets and rights sold under this Agreement and/or if it turns out that the Guarantees are untrue or incorrect. The Parties have decided to depart from the statutory system of liability and to provide instead for a separate system of liability, as determined in this Section 8 and **Annex 1.1(g)** and **Annex 8.2**.
- 8.2 PMF and PFIZER each guarantee in the form of an independent guarantee according to section 311 para. 1 BGB (*selbständiges Garantieverprechen*) with regard to the assets and rights sold under this Agreement that, subject to the qualifications set out in **Annex 1.1(g)** and **Annex 8.2**, the Guarantees are true and correct in all material aspects as at the date hereof or as at such date as expressly referred to in the Guarantees, provided, however, that any provisions and
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limitations contained in this Agreement relating to the consequences of a Breach of the Guarantees, including the provisions and limitations set forth in **Annex 8.2** form an integral part of the Guarantees (*Inhalt des Schuldverhältnisses / Bestandteil der Garantieerklärung*), and the Guarantees are only given subject to such provisions and limitations.

- 8.3 The Guarantees are qualified by any matters fairly disclosed by or under (i) this Agreement (including the Annexes and Schedules), (ii) the documents provided in the Data Room and (iii) the documents disclosed to the Purchaser and the answers of the Sellers to information requests filed by the Purchaser according to the Logfile (the information referred to under (i) through (iii) collectively, the “**Information**”).
- 8.4 The Purchaser undertakes to the Sellers that, except in the case of gross negligence (*grobe Fahrlässigkeit*), fraud or wilful misconduct (*Vorsatz*) it waives and shall not make any claim against any employee, director, agent or officer of PMF, PFIZER or member of the Sellers’ Group on whom it may have relied on in relation to any information supplied or omitted to be supplied by any such person in connection with the Guarantees or this Agreement.

9. PURCHASER’S GUARANTEES

- 9.1 The Parties have extensively discussed and negotiated to which extent and in which way the Purchaser should be liable if it turns out that statements made by the Purchaser in this Section 9 and **Annex 9** are untrue or incorrect. The Parties have decided to depart from the statutory system of liability and to provide instead for a separate system of liability, as determined hereunder.
- 9.2 The Purchaser guarantees in the form of an independent guarantee according to section 311 para. 1 BGB (*selbständiges Garantieverprechen*) that the Purchaser’s guarantees in **Annex 9** are true and correct as at the date hereof or as at such date as expressly referred to in **Annex 9**.

10. INDEMNIFICATION

- 10.1 In case of a Claim resulting from a Breach, the Party liable for the Breach shall put the other Party into the position the other Party would have been in without the Breach (*Naturalrestitution*). If the liable Party is unable to achieve this position within a reasonable period of time after having been notified by the other Party of the Breach, the other Party may claim monetary damages (*Schadenersatz in Geld*) provided, however, that such damages shall only cover actual and direct damages incurred (*Mangelschaden*) by the other Party, and shall in particular not cover (i) any indirect or consequential damages (*Mangelfolgeschäden*), (ii) losses caused by business interruptions, (iii) lost revenues (*entgangene Einnahmen*), (iv) lost profit (*entgangener Gewinn*), (v) damages and
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losses to goodwill, or (vi) reputational damages, and (vii) the other Party is not entitled to claim damages based on any argument that the Purchase Price has been calculated upon incorrect assumptions. The right of the other Party to rescind (*Rücktritt*) this Agreement is expressly excluded.

- 10.2 Without prejudice to its duty to mitigate any loss, the each Party shall, at the other Party' cost provide all reasonable assistance to the Party to remedy any Breach.
- 10.3 The Parties agree that the rights and remedies which the Sellers on the one hand and the Purchaser on the other hand may have in case of a guarantee being untrue and/or incorrect, breach of a covenant or in case of an indemnification or otherwise contained in this Agreement are limited to the rights and remedies (including claims for specific performance) expressly contained in this Agreement.
- 10.4 To the extent legally permissible, any claims and rights of any Party of any legal nature whatsoever (contractual, quasi-contractual, tort or otherwise) extending beyond the claims expressly provided for in this Agreement, in particular further-reaching claims based on defects, claims under section 280 BGB which according to former case law would have been considered as claims based on breach of pre-contractual obligations (*culpa in contrahendo*) or positive breach of contractual obligations (*Positive Vertragsverletzung*), rights to terminate this Agreement because of the lack of essential characteristics and claims under section 313 BGB and any other rights to terminate this Agreement or exercise any right or remedy which would have a similar effect are hereby excluded and waived by the Parties.
- 10.5 The provisions of this Section 10 shall not apply to (i) rights and remedies which the Sellers may have under applicable law as a result of the Purchaser's failure to pay the Purchase Price or any portion thereof in accordance with this Agreement, and (ii) any rights and remedies of any Party for gross negligence (*grobe Fahrlässigkeit*), fraud or wilful misconduct (*Vorsatz*).

11. CONDUCT OF CLAIMS

- 11.1 In case of an issue, matter or fact potentially giving rise to a Claim, the Party seeking damages or indemnification under this Agreement (the "**Indemnatee**") from the other Party (the "**Indemnitor**") shall (i) within reasonable promptness and in no case later than within a period of one month after the Indemnatee becomes aware of the matter, give written notice to the Indemnitor of the Breach, state the circumstances of the Breach in reasonable detail, furnish reasonable proof as it has in its possession of the Breach and, to the extent then feasible, set forth the estimated amount of such Breach and (ii) shall grant the Indemnitor the opportunity to remedy the Breach within a reasonable period of time of at least
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45 Business Days, provided, that the failure of the Indemnitee to give written notice to the Indemnitor within a period of one month shall relieve the Indemnitor from the indemnification obligations herein unless the Indemnitor is not actually prejudiced as a result of the failure to give such notice.

- 11.2 If claims are raised, legal or administrative proceedings commenced or threatened to be commenced against the Indemnitee by a third party, including government agencies (a “**Third Party Claim**”), which may give rise to a Claim, the Indemnitee shall notify the Indemnitor in compliance with Section 11.1 of such Third Party Claim. The Indemnitee shall ensure that the Indemnitor shall (i) be provided with all materials, information (as it has in its possession) and assistance relevant in relation to the Third Party Claim, (ii) be given reasonable opportunity to comment or discuss with the Indemnitee any measures which the Indemnitor proposes to take or to omit in connection with a Third Party Claim, and (iii) in particular, the Indemnitor shall be given an opportunity to comment on, participate in, and review any reports on social security audits, disputes or appeals or other measures and shall receive without undue delay copies of all relevant notices (*Bescheide*) of any authority.
- 11.3 If and to the extent the Indemnitor depends on the cooperation of the Indemnitee, the Indemnitee shall, to the extent legally possible for the Indemnitee, at the request and expense of the Indemnitor, take all reasonable steps the Indemnitor may reasonably request from the Indemnitee in that respect.
- 11.4 No admission of a Third Party Claim shall be made by or on behalf of the Indemnitee and the Third Party Claim shall not be disposed of (*erledigt*) or settled (*verglichen*) without the prior written consent of the Indemnitor, which consent shall not be unreasonably withheld.
- 11.5 The Indemnitor shall be entitled at its own expense and its absolute discretion to take such action as the Indemnitor shall deem necessary or appropriate to avoid, dispute, deny, defend, resist, appeal, compromise or contest such Third Party Claim (including making counter claims or other claims against third parties) in the name of and on behalf of the Indemnitee provided, however, that the Indemnitor prior to such action has acknowledged in writing to the Indemnitee that the Indemnitee will indemnify the Indemnitor from such Third Party Claim. The Indemnitee shall give all such information and assistance, as described above, including access to premises and personnel and the right to examine and copy or photograph any assets, accounts, documents and records as the Indemnitor or its professional advisors may from time to time request. The Indemnitor agrees to keep all such information confidential and only to use it for such purpose.
- 11.6 To the extent that the Indemnitor is in breach of a guarantee, breach of a covenant or in case of an indemnification all costs and expenses incurred by the In-
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demnitor in defending such claim shall be borne by the Indemnitor; if it turns out that the Indemnitor was not in breach, any costs and expenses reasonably incurred by it in connection with the defence (including adviser's fees and internal costs of its staff) shall be borne by the Indemnitor.

11.7 The failure of any Indemnitor to comply with the obligations of the Indemnitor under this Section 11 shall release any Indemnitor from its obligation to pay damages or to indemnify under this Agreement.

11.8 Any payments of the Indemnitor to the Indemnitor in connection with this Section 11 shall be considered as an adjustment of the Purchase Price.

12. CONFIRMATIONS OF THE PURCHASER

12.1 The Purchaser confirms that when entering into this Agreement the Purchaser solely relies on (i) its inspection and investigation of the assets and rights sold under this Agreement conducted in the sole responsibility of the Purchaser, and (ii) the Information.

12.2 The Purchaser had the opportunity to ask questions and seek further clarifications regarding the Information.

12.3 The Purchaser declares that the Purchaser is not aware of any facts or circumstances, which could give rise to a Claim for Breach under this Agreement.

13. USE OF NAMES "PFIZER" AND "EXUBERA"

13.1 No interest in or right to use the terms "Pfizer" or "Exubera" or any derivation thereof as company name (*Firmenname*), as part of a company name or in any logo, trade mark or trade name or in any other manner ("**Retained Names and Marks**") is being transferred to the Purchaser pursuant to the transactions contemplated by this Agreement.

13.2 Subject to Clause 13.3, the Purchaser guarantees that neither the Purchaser nor an affiliate of the Purchaser's Group shall use the Retained Names and Marks.

13.3 The Purchaser shall as of the Closing Date discontinue the use of the Retained Names and Marks in any respect, provided, however, that the Purchaser may continue to use the terms "Pfizer" and "Exubera" for a transitional period of one month after the Closing Date ("**Expiration Date**") to reregister any authorization held by PMF or PFIZER. As from the Closing, the Purchaser shall not take any action that might create the impression for a reasonable third party that PMF's business continues to be a part of Sellers' Group. The Purchaser shall use commercially reasonable best efforts to obtain any registration or approval nec-

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essary to refrain from using the Retained Names and Marks as expeditiously as possible after Closing.

13.4 The Parties agree that PMF and PFIZER shall have no responsibility for claims by third parties arising out of, or relating to, the use by the Purchaser of any Retained Name or Mark after the Closing Date. The Purchaser is obliged to defend, indemnify and hold harmless all companies of the Sellers' Group from any and all claims that may arise out of the use of the Retained Names or Marks by the Purchaser whether or not in accordance with this Agreement.

14. ACCESS AND OTHER RIGHTS OF PFIZER

14.1 The Purchaser herewith grants to PMF and PFIZER the irrevocable and unrestricted right to make use of the DMF by cross-referencing to the DMF for regulatory purposes. This includes in particular (without being limited to) the right to refer to the DMF in the preparation of a dossier for an application to a marketing authorization of a medicinal product including line extensions (MAA) or in the preparation for a dossier for an application for a variation of the marketing authorization of a medicinal product (MAV) or to supply information to the authorities in support of the chemistry, manufacturing and control (CMC) sections of INDs, NDAs, ANDAs, and BLAs. Further, the Purchaser shall reasonably support PMF and PFIZER in exercising this reference right by promptly issuing upon request of PFIZER or PMF the Letter of Authorization (LOA) or Letter of Access (LOA) authorizing PMF or Pfizer or a third party authorized by PFIZER or PMF to reference the DMF and by promptly responding to all other requests of the competent authorities in close consultation with PFIZER and PMF.

14.2 The Purchaser agrees that PMF and PFIZER keep copies of all documents and records sold to the Purchaser under this Agreement and further agrees that PMF and PFIZER make available such copies to the purchaser under a LIP Business Sale.

15. NOTICES

15.1 Unless provided otherwise in this Agreement, all declarations of the Parties under this Agreement which require receipt by the respective other Party must be made by registered mail with return receipt (*Einschreiben mit Rückschein*) or equivalent including courier with confirmation of receipt. The declarations shall at the same time be sent by telefax.

15.2 PMF and PFIZER appoint

Attention: Inderpal Singh
Pfizer Inc.
235 East 42nd Street

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New York, NY 10017
USA
Fax: +1 (646) 328 3113

copy to:

Attention:
Christoph Holstein
Lars Bengler
Clifford Chance
Königsallee 59
40215 Düsseldorf
Germany
Fax: +49 211 4355 5600

as (joint) agent for service of process (*Zustellungsbevollmächtigter*) for all legal proceedings involving PMF and/or PFIZER arising out of or in connection with this Agreement. This appointment shall only terminate upon the appointment of another agent for service of process domiciled in Germany, provided that the agent for service of process is an attorney admitted to the German bar (*in Deutschland zugelassener Rechtsanwalt*) and his appointment has been notified to and approved in writing by Purchaser (which approval shall not be unreasonably withheld). PMF and/or PFIZER shall promptly after the date hereof and upon the appointment of any new agent for service of process (as the case may be) issue to the agent a written power of attorney (*Vollmachtsurkunde*) and shall irrevocably instruct the agent to submit such deed in connection with any service of process under this Agreement.

15.3 The Purchaser appoints

David Thomson
28903 North Ave. Paine
Valencia, California, 91355
USA
Fax: +1 661 775 2086

copy to:

Dr. Benno Schwarz
Gibson, Dunn & Crutcher LLP
Widenmayerstraße 10
80538 Munich
Germany
Fax. No:+49 (89) 189 33 310

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as its agent for service of process (*Zustellungsbevollmächtigter*) for all legal proceedings involving Purchaser arising out of or in connection with this Agreement. This appointment shall only terminate upon the appointment of another agent for service of process domiciled in Germany, provided that the agent for service of process is an attorney admitted to the German bar (*in Deutschland zugelassener Rechtsanwalt*) and his appointment has been notified to and approved in writing by Seller (which approval shall not be unreasonably withheld). Purchaser shall promptly after the date hereof and upon the appointment of any new agent for service of process (as the case may be) issue to the agent a written power of attorney (*Vollmachtsurkunde*) and shall irrevocably instruct the agent to submit such deed in connection with any service of process under this Agreement.

15.4 Each Party may at any time appoint one or more other authorized agents for the receipt of all declarations that require receipt by the respective other Party by notice in accordance with this Article 15. However, for each Party at least one authorized agent for the receipt of all declarations that require receipt by the respective other Party must be appointed.

16. CONFIDENTIALITY, ANNOUNCEMENTS

16.1 Any information or documents relating to a Party or their respective businesses and made available to another Party in connection with this Agreement shall not be disclosed to third parties or published unless required by applicable law, rules or regulations. However, this obligation shall not apply to information that is proven (i) to have been (or have become) generally available (public domain) without breach of any obligation of any of the Parties, (ii) to have been known to the disclosing Party prior to the disclosure, (iii) to have been independently developed by the disclosing Party, or (iv) to have been received by the disclosing Party from a third party without any violation of any obligation of such third party owed to the disclosing Party.

16.2 Neither Party shall, without the prior written consent of the respective other Party, disclose the content of this Agreement to third parties or make any information relating thereto available to third parties. This shall not, however, apply to the extent a Party or an affiliate of a Party is obliged to make any announcement or disclosure under applicable law or regulation. The right of the Parties to disclose matters to advisers who are bound by law to professional secrecy shall remain unaffected. Notwithstanding the foregoing, the Purchaser shall be entitled to disclose the contents of this Agreement in connection with a potential partnering transaction upon five Business Days notice to PFIZER unless PFIZER reasonably refuses consent within such time period and further provided that the Purchaser shall only be entitled to disclose the contents of this Agreement to a potential partner that (i) is bound by an obligation of confidenci-

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ality and (ii) has been permitted to conduct due diligence on the Purchaser new drug application for its inhaled insulin product.

- 16.3 Unless otherwise provided for in this Agreement, neither Party shall make any public announcement regarding the entering into of this Agreement without the prior written consent of the other Parties, unless (i) in a reasonable judgment of a Party, required by, or appropriate under applicable law or regulation, or (ii) except as required to perform this Agreement. Reasonably prior to any permitted announcement the Party wishing to make the announcement shall, to the extent possible without violation of legal restrictions, notify the other Party thereof, provide to the other Party the proposed wording of the announcement, consult with the other Party and take any requests of the other Party into due consideration.

17. ASSIGNMENT RESTRICTIONS

This Agreement and any rights and obligations hereunder may not be assigned and transferred, in whole or in part, without the prior written consent of the other Parties hereto, provided, however, that each Party may assign and transfer any rights and obligations under this Agreement to its affiliates (*verbundene Unternehmen* as defined in sections 15 et seq. of the German Stock Corporation Act (*Aktiengesetz*)) if and to the extent such assigning Party remains obliged to adhere to the terms of this Agreement as joint creditor (*Gesamtschuldner*) with the respective affiliate.

18. COSTS AND TRANSFER TAXES

All expenses, costs, fees and charges in connection with the transactions contemplated under this Agreement including without limitation, legal services, shall be borne by the Party commissioning the respective expenses, costs, fees and charges unless expressly provided otherwise in this Agreement. All notarial fees as well as the other costs that result from the signing of this Agreement and the consummation of the transactions contemplated in this Agreement, including any possible applicable transfer taxes shall be borne by the Purchaser. The costs arising in connection with the notification of the transaction to the competent authorities, if any, including the costs charged by the competent authorities, shall be borne by the Purchaser.

19. FINAL PROVISIONS

- 19.1 PMF and PFIZER shall be severally but not jointly liable for any of their obligations under or in connection with this Agreement (*Haftung als Teilschuldner; Ausschluss der gesamtschuldnerischen Haftung*). To the extent, any of the rights and assets sold under this Agreement are held/owned by affiliates of PFIZER
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other than PMF, PFIZER will procure the transfer of the respective rights and assets to the Purchaser by the respective affiliates at Closing and thereafter.

- 19.2 Any amendments to this Agreement shall be in writing, signed by each of the Parties to be valid and require the explicit reference to this Agreement but need to be notarized if this is required by mandatory law. This is also applicable for an amendment of this Section 19.2.
- 19.3 If any provision of this Agreement or any provision to be incorporated into this Agreement is or becomes invalid or impracticable or should a necessary provision not be contained in this Agreement, the validity of this Agreement and the remaining provisions of this Agreement shall remain unaffected. Instead of the invalid or impracticable provision or to bridge the gap, a valid provision is applicable which to the fullest extent possible corresponds to what the parties would have wanted or according to the sense and object of this Agreement would have agreed if they had known the invalidity or impracticability or had realized the gap.
- 19.4 This Agreement shall be exclusively governed by and construed in accordance with the law of the Federal Republic of Germany applicable to parties residing within the Federal Republic of Germany (without regard to the conflicts of law provisions of the law of the Federal Republic of Germany).
- 19.5 All disputes, controversies or claims arising from or in connection with this Agreement (including questions concerning its validity) shall be finally and exclusively settled under the Rules of Arbitration of the International Chamber of Commerce without recourse to the ordinary courts of law. The arbitration tribunal shall consist of 3 (three) arbitrators. The arbitration shall take place in Frankfurt am Main. The arbitration shall be conducted in English but written evidence (*Beweismittel*) may also be submitted in German. In the event that applicable mandatory law requires any matter arising out of or connection with this Agreement and its implementation to be decided by an ordinary court of law, the competent courts in Frankfurt am Main — to the extent legally possible — shall have the exclusive jurisdiction.
- 19.6 This Agreement comprises the entire agreement between the Parties concerning the subject matter hereof and supersedes and replaces all prior negotiations, agreements and undertakings of the parties whether oral or written, with respect to the subject matter hereof, including without limitation, the Heads of Terms dated 13 February 2009. The Parties agree that the Confidentiality Agreement dated 3 January 2008, as amended, shall become invalid on the Closing Date. Oral or written side agreements to this Agreement do not exist.
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- 19.7 Each Party shall from time to time execute and deliver all such further documents and agreements and take all such further actions as the other Party may reasonably require and which are not inconsistent with any other provisions of this Agreement in order to effectively consummate this Agreement as provided herein.
- 19.8 Interest payable under any provision of this Agreement shall be calculated on the basis of actual days elapsed divided by 360.
- 19.9 This Agreement shall not grant any rights to, and is not intended to operate for, the benefit of third parties unless otherwise explicitly provided for herein.
- 19.10 Except as expressly provided otherwise in this Agreement, no Party shall be entitled (i) to set-off (*aufrechnen*) any rights and claims it may have against any rights or claims any other party may have under this Agreement, or (ii) to refuse to perform any obligation it may have under this Agreement on the grounds of a right of retention (*Zurückbehaltungsrecht*) unless the rights or claims of the relevant party claiming a right of set-off (*Aufrechnung*) or retention (*Zurückbehaltung*) have been acknowledged (*anerkannt*) in writing by the relevant other party/parties or have been confirmed by final decision of a competent court (*Gericht*) or arbitration court (*Schiedsgericht*).

This recording has been read to the appeared in the presence of the Notary, was presented to them for inspection together, approved by the appeared and signed by them and the notary as follows:

/s/ Authorized signatures

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Annex 1.1(g)

Guarantees

1. AUTHORIZATION

- 1.1 On the date hereof and on the Closing Date, subject to the approvals referred to in the Agreement, the execution and performance by PMF of the Agreement is within PMF's corporate powers, does not violate the articles of association of PMF and will be, prior to the Closing Date, duly authorized by all necessary corporate action on the part of PMF.
- 1.2 On the date hereof and on the Closing Date, subject to the approvals referred to in the Agreement, the execution and performance by PFIZER of the Agreement is within PFIZER's corporate powers, does not violate the articles of association of PFIZER and will be, prior to the Closing Date, duly authorized by all necessary corporate action on the part of PFIZER.
- 1.3 On the date hereof and on the Closing Date, assuming compliance with any applicable requirements under merger control laws, the execution and performance of the Agreement by PMF requires no approval or consent by any governmental authority and does not violate any applicable law or decision by any court or governmental authority binding on PMF.
- 1.4 On the date hereof and on the Closing Date, assuming compliance with any applicable requirements under merger control laws, the execution and performance of the Agreement by PFIZER requires no approval or consent by any governmental authority and does not violate any applicable law or decision by any court or governmental authority binding on PFIZER.
- 1.5 On the date hereof, there is no lawsuit, investigation or proceeding pending or, to the PMF's best knowledge, threatened in writing against PMF before any court, arbitrator or governmental authority which in any manner challenges or seeks to prevent, alter or materially delay the transactions contemplated by the Agreement.
- 1.6 On the date hereof, there is no lawsuit, investigation or proceeding pending or, to the PFIZER's best knowledge, threatened in writing against PFIZER before any court, arbitrator or governmental authority which in any manner challenges or seeks to prevent, alter or materially delay the transactions contemplated by the Agreement.

2. LEGAL ORGANIZATION

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- 2.1 On the date hereof and on the Closing Date, PMF has been duly established under the laws of the Federal Republic of Germany, and PMF validly exists under the laws of the Federal Republic of Germany.
 - 2.2 On the date hereof and on the Closing Date, PFIZER has been duly established under Delaware law, and PFIZER validly exists under Delaware law.
 - 2.3 On the date hereof and on the Closing Date, no bankruptcy or insolvency proceedings are pending with respect to PMF, and no such proceedings have been pending and no circumstances existed according to which the PMF was insolvent and obliged to initiate such proceedings under applicable laws.
 - 2.4 On the date hereof and on the Closing Date, no bankruptcy or insolvency proceedings are pending with respect to PFIZER.
 - 2.5 On the date hereof and on the Closing Date, PMF is a wholly-owned indirect subsidiary of PFIZER.
3. TITLE TO BULK INSULIN INVENTORY AND VALID AGREEMENTS
- 3.1 PMF has good and valid title to approx. [...***...] of Bulk Insulin Inventory sold under the Agreement. The Purchaser is aware of the restrictions of use of the Bulk Insulin Inventory based on the Amended and Restated License Agreement.
 - 3.2 The Amended and Restated License Agreement and the Exubera Purchase Agreement are binding and valid with respect to PMF and PFIZER and any company of the Sellers' Group and have not been terminated (*gekündigt*), materially amended (*geändert*) suspended by agreement (*einvernehmlich aufgehoben*) or challenged in writing (*schriftlich angefochten*), in whole or in part, and are, to the Sellers' best knowledge, in full force and effect in accordance with the terms thereof, as of the date hereof.
 - 3.3 Neither PMF nor PFIZER or, to the best knowledge of PMF and PFIZER, any other company of the Sellers' Group, have been served written notice or, to the best knowledge of PMF and PFIZER, have been orally informed of formal proceedings relating to the validity, nullification, interference with or voiding of the Amended and Restated License Agreement or the Exubera Purchase Agreement.

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3.4 A true and complete copy of the Amended and Restated License Agreement is attached hereto as **Annex 1.1(a)**.

3.5 A true and complete copy of the Exubera Purchase Agreement was available at notarization of this Agreement.

4. INTELLECTUAL PROPERTY RIGHTS AND ASSETS

4.1 Subject to the terms of the Exubera Purchase Agreement and the terms of the Amended and Restated License Agreement, (i) PFIZER has good and valid title to PFIZER's EPA Assets, PFIZER's EPA Rights and PFIZER's License Rights, free and clear of any liens, pledges, security interests, transfer restrictions, encumbrances, options, or other rights of third parties of whatever kind, and (ii) PMF has good and valid title to PMF's License Assets, PMF's IP Rights and PMF's License Rights, free and clear of any liens, pledges, security interests, transfer restrictions, encumbrances, options, or other rights of third parties of whatever kind.

4.2 Until the Closing Date, neither PMF nor PFIZER have transferred or assigned, waived or otherwise disposed of any of their rights under the Amended and Restated License Agreement.

4.3 PMF's IP Rights, PMF's License Rights and PFIZER's License Rights together with any Intellectual Property forming part of PFIZER's EPA Rights and any other rights and assets sold to the Purchaser under the Agreement, constitute to the Sellers' best knowledge all material Intellectual Property necessary for the manufacture of bulk insulin (equal to the bulk insulin of the Bulk Insulin Inventory).

4.4 Within the 24 (twenty four) months prior to the date hereof, neither PMF nor PFIZER have been served written notice or, to the best knowledge of PMF and PFIZER, have been orally informed of formal proceedings relating to the validity, nullification, interference with or voiding of PMF's IP Rights, PMF's License Rights or PFIZER's License Rights.

4.5 Within the 24 (twenty four) months prior to the date hereof, neither PMF nor PFIZER have been served written notice or, to the best knowledge of PMF and PFIZER, have been orally informed of formal proceedings commenced by a third party against PMF or PFIZER asserting an infringement, misappropriation or violation of third party rights by the use of any of PMF's IP-Rights, PMF's License Rights or PFIZER's License Rights.

5. NO OTHER GUARANTEE

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Aside from the Guarantees in Sections 1 through to 4, PMF and PFIZER do not give any further express or implied guarantees.

PFIZER MANUFACTURING FRANKFURT GMBH
PFIZER INC.
AND
MANNKIND CORPORATION

INSULIN MAINTENANCE AND CALL-OPTION AGREEMENT

DRAFT — FOR DISCUSSION PURPOSES ONLY

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INDEX OF ANNEXES

Annexes to Insulin Maintenance and Call-Option Agreement

Annex 1	Storage Conditions
Annex 2	Stability Program
Annex 3	Retained Insulin

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THIS INSULIN MAINTENANCE AND CALL OPTION AGREEMENT is made on [•] 2009

BETWEEN

- (1) **PFIZER INC.**, a Delaware corporation with principal executive offices at 235 East 42nd Street, New York, New York 10017, USA (“**PFIZER**”);
- (2) **Pfizer Manufacturing Frankfurt GmbH**, with statutory seat in Frankfurt am Main, Federal Republic of Germany, registered in the commercial register at the local court of Frankfurt am Main under HRB 81803 (together with PFIZER, “**PMF**”); and
- (3) **MannKind Corporation**, a Delaware corporation with principal executive offices at 28903 North Avenue Paine, Valencia, CA 91355, USA (the “**CONTRACTOR**”).

WHEREAS:

1. PFIZER, PMF and CONTRACTOR have entered into an Insulin Sale and Purchase Agreement (“**Insulin Agreement**”) and other related agreements under which CONTRACTOR has purchased and been transferred a certain portion of the Bulk Insulin Inventory, and acquired rights to use certain related intellectual property rights from PFIZER and PMF.
 2. A certain portion of the Bulk Insulin Inventory has not been purchased by and transferred to CONTRACTOR pursuant to the Insulin Agreement, but has been retained by PMF (“**Retained Insulin**”).
 3. CONTRACTOR shall continue to store and maintain the Retained Insulin on behalf of PMF, and shall perform certain services related to the storage and testing of the Retained Insulin, in accordance with detailed standards and regulatory requirements.
 4. PMF is willing to grant CONTRACTOR an option to purchase the Retained Insulin, and to demand transfer to CONTRACTOR of any remaining Retained Insulin upon termination of this Agreement at no cost.
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NOW, therefore, the Parties agree as follows:

1. **DEFINITIONS AND INTERPRETATION**

1.1 Capitalised terms and expressions used in this Agreement shall have the meaning ascribed to them in the Insulin Sale Agreement unless defined otherwise in the following:

“Agreement”	shall mean this Insulin Maintenance and Call-Option Agreement;
“Bulk Insulin Inventory”	shall mean all of PMF’s inventory of bulk insulin manufactured by PMF and stored at PMF’s site and at PFIZER’s site in Terre Haute/Vigo County as at the Effective Date;
“Business Days”	shall mean any day other than a Saturday or Sunday, on which the banks are open for regular business in New York City, New York, United States of America and Frankfurt am Main, Federal Republic of Germany;
“Certificate of Compliance”	shall have the meaning set forth in Section 6.1;
“Claim”	shall have the meaning set forth in Section 8.1;
“CONTRACTOR”	shall have the meaning set forth in the lead-in to this Agreement;
“Dispose” or “Disposal”	means, when used with respect the Retained Insulin, any disposal, donation, transfer, sale, use or other disposition of any portion or all of Retained Insulin, whether or not for value, however occurring;
“DMF”	shall mean the drug master file for the Bulk Insulin Inventory containing all chemistry, manufacturing and controls data and, in cases where required by specific regulatory agencies, additional data on file with any regulatory authority;
“Effective Date”	shall mean the Closing Date as that term is used in the Insulin Agreement;
“EMEA”	shall mean the European Medicines Agency;

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“FDA”	shall mean the United States Food and Drug Administration;
“cGMP”	shall mean then-current good manufacturing practices as defined by the FDA in 21 Code of Federal Regulations part 211, and corresponding regulations of the EMEA;
“Insulin Agreement”	shall have the meaning set forth in the lead-in to this Agreement;
“LIP Asset Sale Closing”	shall have the meaning set forth in the HBR Purchase Agreement;
“LIP Business Sale Closing”	shall have the meaning set forth in the HBR Purchase Agreement;
“Party” or “Parties”	shall mean PMF, PFIZER and the CONTRACTOR collectively or individually;
“PMF”	shall have the meaning set forth in the lead-in to this Agreement;
“Product”	shall mean an insulin product which incorporates any of the Retained Insulin that is approved for use by a competent regulatory authority, and is marketed by any Party or any third party;
“HBR Purchase Agreement”	shall mean a separate agreement between the CONTRACTOR and its affiliate, PMF and PFIZER according to which certain other assets of PMF and certain rights of PFIZER are sold by PMF and PFIZER to the CONTRACTOR and its affiliate dated [•] (notarial deed number [•] 2009 of the notary [•]);
“Retained Insulin”	shall mean approximately [...***...] manufactured in [...***...] and [...***...] manufactured in [...***...] of the Bulk Insulin Inventory manufactured by PMF identifiable by the batch numbers and production years as set forth in Annex 3 and the Terre Haute Insulin, if and to the extent that PFIZER exercises its option under this Agreement to have the Terre Haute Insulin transferred to the then current storage location of the Retained Insulin;

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“Stability Program”	shall mean the relevant test methods and procedures as set forth in Annex 2;
“Storage Conditions”	shall have the meaning set forth in Section 2.2;
“Term”	shall have the meaning set forth in Section 7.1;
“Terre Haute Insulin”	shall mean approximately [...***...] of the bulk insulin inventory manufactured by PMF and currently stored at PFIZER’s site in Terre Haute/Vigo County;
“WHO”	shall mean the World Health Organization.

1.2 In this Agreement, unless the context otherwise requires:

1.2.1 headings are for convenience only and do not affect the interpretation of this Agreement;

1.2.2 references to any term in the singular shall, if the context so demands, also include the plural and vice versa;

1.2.3 references to USD or US Dollar are references to the lawful currency of the United States of America;

1.2.4 where a German term has been inserted in parenthesis and/or italics the German term alone (and not the English term to which it relates) shall be authoritative for the purpose of the interpretation of the relevant English term in this Agreement;

1.2.5 references to any German legal term for any action, remedy, method of judicial proceeding, legal document, legal status, court, official or any other legal concept shall, in respect of any jurisdiction other than the Federal Republic of Germany, be interpreted to include the legal concept which most closely corresponds in that jurisdiction to the German legal term; and

1.2.6 references to any statute or statutory provision shall be construed as a reference to the same as it has been in force as of the date hereof, unless indicated otherwise.

1.3 The Annexes of this Agreement form an integral part of this Agreement.

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2. STORAGE OF RETAINED INSULIN

- 2.1 During the Term of this Agreement CONTRACTOR shall store or procure the storage of the Retained Insulin to PMF. The CONTRACTOR must ensure that the Retained Insulin is stored physically separated from the CONTRACTOR's bulk insulin inventory.
- 2.2 The specific conditions for storage and related instructions have been agreed on and are described in Annex 1 (the "**Storage Conditions**"). CONTRACTOR shall adhere to the requirements set forth in the Storage Conditions.
- 2.3 CONTRACTOR shall obtain the prior written approval of PMF before making any modifications to the Storage Conditions of the Retained Insulin, including any change which may affect the quality or performance, or exceed validation parameters or impact the DMF.
- 2.4 CONTRACTOR shall refrain from any activity that could adversely affect the quality of the Retained Insulin.
- 2.5 The Parties acknowledge that arm's length consideration for services provided by the CONTRACTOR to PMF under this Agreement have been duly considered in the calculation of the Purchase Price (as defined under the Insulin Agreement) owed and paid by the CONTRACTOR to PMF under the terms of the Insulin Agreement in consideration of the portion of the Bulk Insulin Inventory acquired by the CONTRACTOR from PMF under the Insulin Agreement, and agree that no additional service or other fees shall be owed by PMF to the CONTRACTOR under this Agreement, unless expressly specified otherwise herein (including reimbursement of costs incurred by the CONTRACTOR which under the terms of this Agreement are to be borne by PMF).

3. MAINTENANCE OF DMF, STABILITY PROGRAM, RECORDS

- 3.1 DMF Maintenance and Updates. During the Term CONTRACTOR is obligated to regularly update the DMF with respect to the state-of-the-art regulatory and scientific requirements and (as far as applicable) to the actual synthesis/manufacturing processing in accordance with all current applicable laws, guidelines and requests of the competent authorities and to submit any addition, change, or deletion of information in the DMF in the required format and due time intervals to the competent authority. Further, CONTRACTOR shall without undue delay respond to all notifications and requests of the competent authorities and issue all necessary declarations, in particular (without being limited to) to prevent that DMF becomes inactivated by the competent authorities. In no event may CONTRACTOR, during the Term request that the DMF be retired, closed, inactivated, or withdrawn.
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- 3.2 Stability Program. During the Term of this Agreement CONTRACTOR shall adhere to the established Stability Program for the Retained Insulin. The Parties shall use all reasonable efforts to ensure that the Stability Program is, and remains throughout the Term, compliant with the standards of the FDA, EMEA and WHO.
- 3.2.1 CONTRACTOR is responsible for monitoring and maintenance of the cGMP status for all relevant activities relating to storage and testing of the Retained Insulin. CONTRACTOR is responsible for qualification, calibration and validation of its facilities and equipment used in connection with the Stability Program.
- 3.2.2 The CONTRACTOR shall incorporate modifications into the Stability Program as reasonably requested by PMF.
- 3.2.3 To the extent the results of any Stability Program test supports extension of the dating of the Retained Insulin, CONTRACTOR shall update the DMF accordingly and in accordance with Section 3.1 above, or if PMF so requests, shall provide all reasonable assistance to allow PMF to do so.
- 3.3 Records. CONTRACTOR shall ensure that the results of any tests performed according to the Stability Program are documented in appropriate stability records. The complete set of stability records shall be kept by CONTRACTOR during the Term of this Agreement, and shall be made available to PMF upon its reasonable request. After termination of this Agreement, such stability records shall be transferred to PMF.
- 3.3.1 CONTRACTOR shall retain other storage and testing documents and data, including without limitation cleaning records, balances and other calibration records, process control data and any protocols and reports generated which are directly or indirectly connected to the storage and testing of the Retained Insulin. CONTRACTOR shall make such other records available for the inspection of PMF upon reasonable notice during the Term.
- 3.3.2 Electronic records must comply with cGMP requirements and be readily available for PMF's inspection upon reasonable notice throughout the period of retention.
4. **REGULATORY ISSUES**
- 4.1 Inspections.
- 4.1.1 CONTRACTOR will notify PMF of any inspection made or to be made by any competent authority and/or any comments made by such authorities that may relate to the Retained Insulin. So far as permitted by law, and at PMF's option,
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CONTRACTOR will procure the involvement of PMF in any such inspection, provided that nothing in this Section 4 shall relieve CONTRACTOR of any of its obligations under this Agreement.

- 4.1.2 CONTRACTOR shall ensure that PMF and any competent regulatory authority are permitted to conduct all necessary inspections in connection with the Retained Insulin. CONTRACTOR will respond promptly in taking appropriate corrective measures indicated in any audit report issued by PMF and/or the competent authority following such an inspection.
- 4.2 Access to regulatory data. On request CONTRACTOR will make available to PMF any data and/or information related to the Retained Insulin that PMF may need for conducting investigations, compiling reports or regulatory purposes.
- 4.3 Complaints and Recalls. Each Party agrees to cooperate with and provide reasonable assistance to the other in responding to and handling external customer complaints and/or product recalls relating to any Products. A Party's obligation to cooperate with and provide reasonable assistance to the other includes any third party recipient or purchaser of Retained Insulin according to Section 5. In the event that the subject Product of the complaint and/or recall is marketed by a Party to this Agreement, the marketing Party shall bear responsibility for handling such complaint and/or recall, and shall bear all costs associated therewith.
5. **PMF'S TRANSFER OPTION RIGHT AND RIGHT OF DISPOSAL AND CONTRACTOR'S OPTION RIGHTS AND PURCHASE OBLIGATION**
- 5.1 Transfer Option for Terre Haute Insulin. PFIZER shall have the right at all times during the Term to transfer and ship the Terre Haute Insulin at its own costs to the then current CONTRACTOR's storage location of the Retained Insulin. Upon exercise of this option, the Terre Haute Insulin shall be regarded as part of the Retained Insulin and, following transfer and shipment of the Terre Haute Insulin to the then current CONTRACTOR's storage location of the Retained Insulin, all rights and obligations of the Parties relating to the Retained Insulin under this Agreement shall apply and PFIZER shall have the same rights and obligations as PMF under this Agreement.
- 5.2 Right of Disposal. PMF and PFIZER, as the case may be, shall have the right at all times during the Term to Dispose of any portion or all of the Retained Insulin and/or Terre Haute Insulin at its sole discretion. The CONTRACTOR shall be responsible for shipment of all such Retained Insulin at PMF's cost, and shall adhere to the shipping instructions provided by PMF. On the second anniversary of this Agreement PFIZER shall inform the CONTRACTOR about its long term plans to Dispose of any portion or all of the Retained Insulin.
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- 5.3 **Purchase Option.** The CONTRACTOR shall have the option to purchase any portion or all of the Retained Insulin and/or Terre Haute Insulin from PMF and PFIZER, as the case may be, during the Term to the extent (i) PMF and PFIZER have not Disposed of the Retained Insulin and/or the Terre Haute Insulin in accordance with Section 5.2 or (ii) the Retained Insulin or Terre Haute Insulin is subject to a projected demand *inter alia* under a donation program. If the CONTRACTOR wishes to purchase any such Retained Insulin and/or Terre Haute Insulin, then the purchase price shall be [...***...].
- 5.4 **Purchase Obligation:** In case of either the LIP Asset Sale Closing or the LIP Business Sale Closing with Sanofi-Aventis as purchaser, the CONTRACTOR shall be obliged to offer to purchase from PMF all remaining amounts of the Retained Insulin at a purchase price of [...***...], as long as there is sufficient remaining dating on the Retained Insulin to allow commercial sale, prior to commencing commercial production in a new insulin plant.
- 5.5 **Transfer Option.** Upon termination of this Agreement, the CONTRACTOR shall have the option to require PMF to transfer title and possession of any Retained Insulin and/or Terre Haute Insulin to CONTRACTOR at no cost, to the extent not Disposed of by PMF pursuant to Section 5.2 or purchased by CONTRACTOR pursuant to Section 5.3.

6. CERTIFICATES OF COMPLIANCE AND ANALYSIS

- 6.1 For all Retained Insulin that is Disposed of by PMF, the CONTRACTOR shall issue a certificate of compliance stating that Disposed insulin complies with the requirements of this Agreement (“**Certificate of Compliance**”). The CONTRACTOR shall supply the Certificate of Compliance with each delivery of Disposed insulin to PMF or to PMF’s designee.
- 6.2 The Certificate of Compliance must indicate that the batch of Retained Insulin has been stored and/or tested under GMP-compliant conditions according to the Storage Conditions and Stability Program, that all appropriate documentation has been reviewed and approved and that any deviations, to the extent any exist, have been reviewed and approved in accordance with an established deviation procedure. The Certificate of Compliance must also indicate compliance with any specific local regulatory requirements.

7. TERM OF THE AGREEMENT

This Agreement shall become effective from the Effective Date and remain in force and effect until the 10th anniversary of the last manufactured batch of the Retained Insulin (the “**Term**”).

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8. INDEMNIFICATION AND INSURANCE

- 8.1 The CONTRACTOR shall indemnify and hold PMF free and harmless from and against any claims, demands, judgments, losses, damages, costs, or expenses (including reasonable attorney's fees and court costs) ("**Claim**") relating to the use or marketing of any Products arising from or based upon the wilful misconduct or grossly negligent or fraudulent acts or omissions of CONTRACTOR or its employees or agents, in connection with its obligations under this Agreement, provided that the CONTRACTOR shall not be liable under this indemnity to the extent that any such Claims arise as a result of any wilful misconduct or grossly negligent or fraudulent acts or omissions of PMF or its employees or agents.
- 8.2 PMF shall indemnify and hold the CONTRACTOR free and harmless from and against any claims, demands, judgments, losses, damages, costs, or expenses (including reasonable attorney's fees and court costs) ("**Claim**") relating to the use or marketing of any Products arising from or based upon the wilful misconduct or grossly negligent or fraudulent acts or omissions of PMF or its employees or agents, in connection with its obligations under this Agreement, provided that PMF shall not be liable under this indemnity to the extent that any such Claims arise as a result of any wilful misconduct or grossly negligent or fraudulent acts or omissions of the CONTRACTOR or its employees or agents.
- 8.3 Section 11 ("Conduct of Claims") of the Insulin Agreement shall govern the procedure for the treatment of any Claim that arises pursuant to Section 8.1 or Section 8.2 above. The definitions in this Agreement shall take precedence over the definitions in the Insulin Agreement in the interpretation of Section 11 ("Conduct of Claims").
- 8.4 Each Party, at its expense, shall obtain, maintain and provide evidence to the other Party that it has obtained and maintains adequate insurance cover to cover the Claims arising under this Agreement.

9. NOTICES

- 9.1 Unless provided otherwise in this Agreement, all declarations of the Parties under this Agreement which require receipt by the respective other Parties must be made by registered mail with return receipt (*Einschreiben mit Rückschein*). The declarations shall at the same time be sent by telefax.
- 9.2 PMF and PFIZER appoint

Mr Inderpal Singh
Pfizer Inc.
NYO 235-25-03
235 East 42nd Street

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New York NY 10017
USA
Fax-No.: +1 (646) 328 3113

copy to:

Mr Lars Bengler
Mr Christoph Holstein
Clifford Chance
Königsallee 59
40215 Düsseldorf
Germany
Fax-No.: +49 (211) 4355 5600

as (joint) authorized agent for the receipt of all declarations that require receipt by PMF and/or PFIZER.

9.3 The CONTRACTOR appoints

David Thomson
28903 North Ave. Paine
Valencia, California, 91355
USA
Fax: +1 661 775 2086

copy to:

Dr. Benno Schwarz
Gibson, Dunn & Crutcher LLP
Widenmayerstraße 10
80538 München
Germany
Fax-No.:+49 (89) 189 33 310

as authorized agent for the receipt of all declarations that require receipt by the CONTRACTOR.

9.4 Each Party may at any time appoint one or more other authorized agents for the receipt of all declarations that require receipt by the respective other Parties by notice in accordance with this Article 9. However, for each Party at least one authorized agent for the receipt of all declarations that require receipt by the respective other Parties must be appointed.

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10. CONFIDENTIALITY, ANNOUNCEMENTS

- 10.1 Any information or documents relating to a Party or their respective businesses and made available to another Party in connection with this Agreement shall not be disclosed to third parties or published unless required by applicable law, rules or regulations. However, this obligation shall not apply to information that is proven (i) to have been (or have become) generally available (public domain) without breach of any obligation of any of the Parties, (ii) to have been known to the disclosing Party prior to the disclosure, (iii) to have been independently developed by the disclosing Party, or (iv) to have been received by the disclosing Party from a third party without any violation of any obligation of such third party owed to the disclosing Party.
- 10.2 No Party shall, without the prior written consent of the other Parties, disclose the content of this Agreement to third parties or make any information relating thereto available to third parties. This shall not, however, apply to the extent a Party or an affiliate of a Party is obliged to make any announcement or disclosure under applicable law or regulation. The right of the Parties to disclose matters to advisers who are bound by law to professional secrecy shall remain unaffected.
- 10.3 Unless otherwise provided for in this Agreement, no Party shall make any public announcement regarding the entering into of this Agreement without the prior written consent of the other Parties, unless (i) in a reasonable judgment of a Party, required by, or appropriate under applicable law or regulation, or (ii) except as required to perform this Agreement. Reasonably prior to any permitted announcement the Party wishing to make the announcement shall, to the extent possible without violation of legal restrictions, notify the other Parties thereof, provide to the other Parties the proposed wording of the announcement, consult with the other Parties and take any requests of the other Parties into due consideration.

11. ASSIGNMENT RESTRICTIONS

This Agreement and any rights and obligations hereunder may not be assigned or transferred by CONTRACTOR, in whole or in part, without the prior written consent of PMF.

12. COSTS AND TRANSFER TAXES

All expenses, costs, fees and charges in connection with the storage of the Retained Insulin, the conduction of the Stability Program, and the regulatory issues described in Section 4 of this Agreement to be complied with by CONTRACTOR and all other expenses, costs, fees and charges transactions contemplated under this Agreement including without limitation, legal services, shall be borne

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by the CONTRACTOR, unless expressly provided otherwise in this Agreement. All costs that result from the signing of this Agreement and the consummation of the transactions contemplated in this Agreement, including any possible applicable transfer taxes shall be borne by the CONTRACTOR. The costs arising in connection with the notification of the transaction to the competent authorities, if any, including the costs charged by the competent authorities, shall be borne by the CONTRACTOR.

13. FINAL PROVISIONS

- 13.1 Any amendments to this Agreement shall be in writing, signed by each of the Parties to be valid and require the explicit reference to this Agreement but need to be notarized if this is required by mandatory law. This is also applicable for an amendment of this Section 13.1.
- 13.2 If any provision of this Agreement or any provision to be incorporated into this Agreement is or becomes invalid or impracticable or should a necessary provision not be contained in this Agreement, the validity of this Agreement and the remaining provisions of this Agreement shall remain unaffected. Instead of the invalid or impracticable provision or to bridge the gap, a valid provision is applicable which to the fullest extent possible corresponds to what the parties would have wanted or according to the sense and object of this Agreement would have agreed if they had known the invalidity or impracticability or had realized the gap.
- 13.3 This Agreement shall be exclusively governed by and construed in accordance with the law of the Federal Republic of Germany applicable to parties residing within the Federal Republic of Germany (without regard to the conflicts of law provisions of the law of the Federal Republic of Germany).
- 13.4 All disputes, controversies or claims arising from or in connection with this Agreement (including questions concerning its validity) shall be finally and exclusively settled under the Rules of Arbitration of the International Chamber of Commerce without recourse to the ordinary courts of law. The arbitration tribunal shall consist of 3 (three) arbitrators. The arbitration shall take place in Düsseldorf. The arbitration shall be conducted in English but written evidence (*Beweismittel*) may also be submitted in German. In the event that applicable mandatory law requires any matter arising out of or connection with this Agreement and its implementation to be decided by an ordinary court of law, the competent courts in Düsseldorf — to the extent legally possible — shall have the exclusive jurisdiction.
- 13.5 Notwithstanding other agreements referred to herein including the Insulin Agreement, this Agreement comprises the entire agreement between the Parties
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concerning the subject matter hereof and supersedes and replaces all prior negotiations, agreements and undertakings of the parties whether oral or written, with respect to the subject matter hereof. Oral or written side agreements to this Agreement do not exist.

- 13.6 Each Party shall from time to time execute and deliver all such further documents and agreements and take all such further actions as the other Parties may reasonably require and which are not inconsistent with any other provisions of this Agreement in order to effectively consummate this Agreement as provided herein.
- 13.7 This Agreement shall not grant any rights to, and is not intended to operate for, the benefit of third parties unless otherwise explicitly provided for herein.
- 13.8 Except as expressly provided otherwise in this Agreement, no Party shall be entitled (i) to set-off (*aufrechnen*) any rights and claims it may have against any rights or claims any other Parties may have under this Agreement, or (ii) to refuse to perform any obligation it may have under this Agreement on the grounds of a right of retention (*Zurückbehaltungsrecht*) unless the rights or claims of the relevant Party claiming a right of set-off (*Aufrechnung*) or retention (*Zurückbehaltung*) have been acknowledged (*anerkannt*) in writing by the relevant other Party/Parties or have been confirmed by final decision of a competent court (*Gericht*) or arbitration court (*Schiedsgericht*).
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EXECUTION VERSION

Annex 9

Purchaser's Guarantees

1. AUTHORIZATION OF THE PURCHASER

- 1.1 On the date hereof and on the Closing Date the execution and performance by the Purchaser of the Agreement are within the Purchaser's corporate powers, do not violate the articles of association of the Purchaser and will be, prior to the Closing Date, duly authorized by all necessary corporate action on the part of the Purchaser.
- 1.2 On the date hereof and on the Closing Date, assuming compliance with any applicable requirements under merger control laws, the execution and performance of the Agreement by the Purchaser requires no approval or consent by any governmental authority and does not violate any applicable law or decision by any court or governmental authority binding on the Purchaser.
- 1.3 On the date hereof and on the Closing Date, there is no lawsuit, investigation or proceeding pending or, to the Purchaser's best knowledge, threatened in writing against the Purchaser before any court, arbitrator or governmental authority which in any manner challenges or seeks to prevent, alter or materially delay the transactions contemplated by the Agreement.

2. LEGAL ORGANIZATION OF THE PURCHASER

- 2.1 On the date hereof and on the Closing Date, the Purchaser has been duly established under the laws of the state of Delaware and the Purchaser validly exists under the laws of the state of Delaware.
- 2.2 On the date hereof and on the Closing Date, no bankruptcy or insolvency proceedings are pending with respect to the Purchaser.
- 2.3 Neither the Seller nor a company of the Sellers' Group has or shall have any liability or otherwise suffer or incur any loss, cost or damage as a result of or in connection with any brokerage or finder's fee or other commission of any person retained by the Purchaser or any of its affiliates in connection with any of the transactions contemplated in the Agreement.

CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

I, Alfred E. Mann, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the three months ended March 31, 2009 of MannKind Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 4, 2009

/s/ Alfred E. Mann

Alfred E. Mann
Chief Executive Officer
(Principal Executive Officer)

CERTIFICATION OF CHIEF FINANCIAL OFFICER
PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

I, Matthew J. Pfeffer, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the three months ended March 31, 2009 of MannKind Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 4, 2009

/s/ Matthew J. Pfeffer

Matthew J. Pfeffer
Chief Financial Officer
(Principal Financial Officer)

CERTIFICATION OF
CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER
PURSUANT TO
RULE 13a-14(b) OR 15d-14(b) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED AND SECTION 1350 OF
CHAPTER 63 OF TITLE 18 OF THE UNITED STATES CODE (18 U.S.C. § 1350)

In connection with the filing of the quarterly report of MannKind Corporation (the "Company") on Form 10-Q for the quarterly period ended March 31, 2009, as filed with the Securities and Exchange Commission on or about the date hereof to which this certification is attached as Exhibit 32 (the "Report") and pursuant to the requirement set forth in Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. §1350), Alfred E. Mann, Chief Executive Officer of MannKind Corporation (the "Company"), and Matthew J. Pfeffer, Chief Financial Officer of the Company, each hereby certifies that to the best of his knowledge:

1. The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Exchange Act; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 4, 2009

In witness whereof, the undersigned have set their hands hereto as of the 4th day of May, 2009.

/s/ Alfred E. Mann

Alfred E. Mann
Chief Executive Officer

/s/ Matthew J. Pfeffer

Matthew J. Pfeffer
Chief Financial Officer

This certification is being furnished solely to accompany this quarterly report on Form 10-Q pursuant to 18 U.S.C. Section 1350, and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended or the Securities Act of 1933, as amended, into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language contained in such filing.